# YOUR LEADER IN RELIABILITY SOLUTIONS

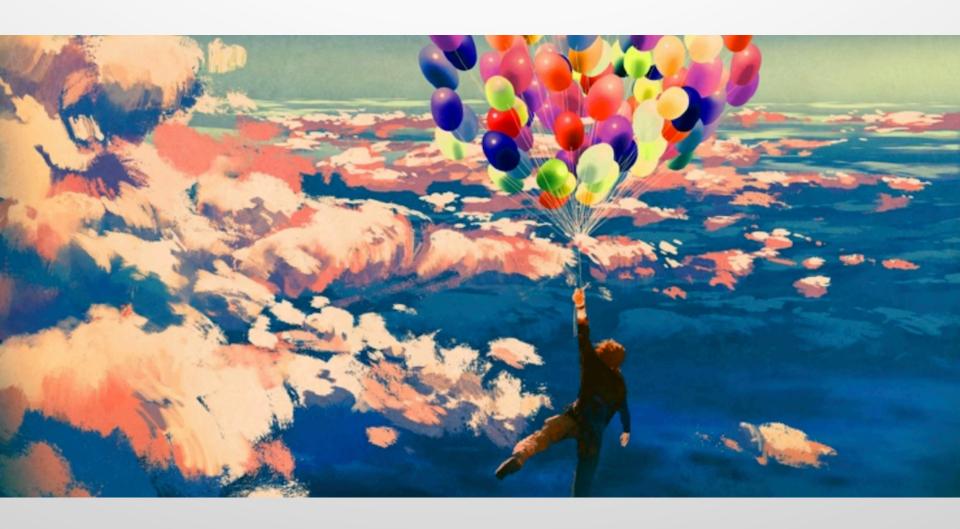


### Reliability in the Product Development Process

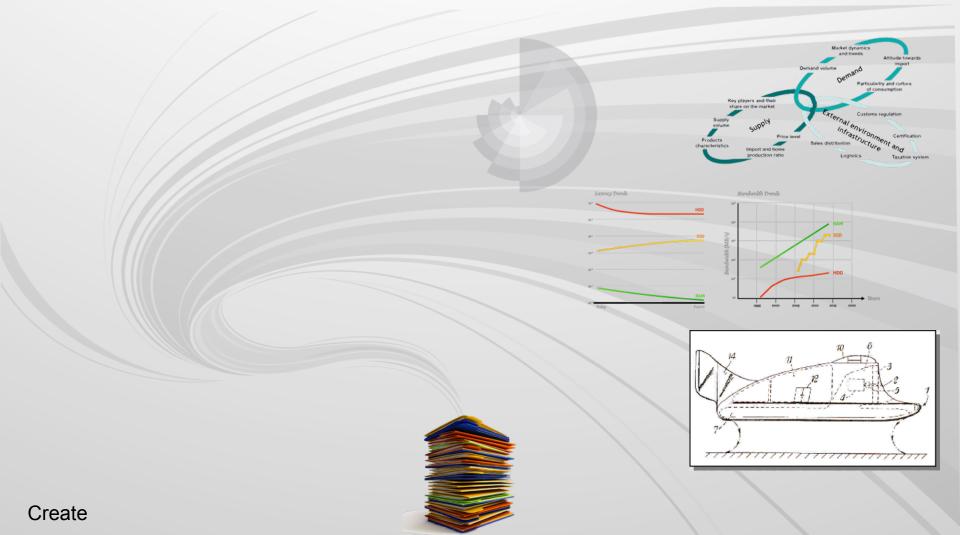




### Collaboration



Our Challenge

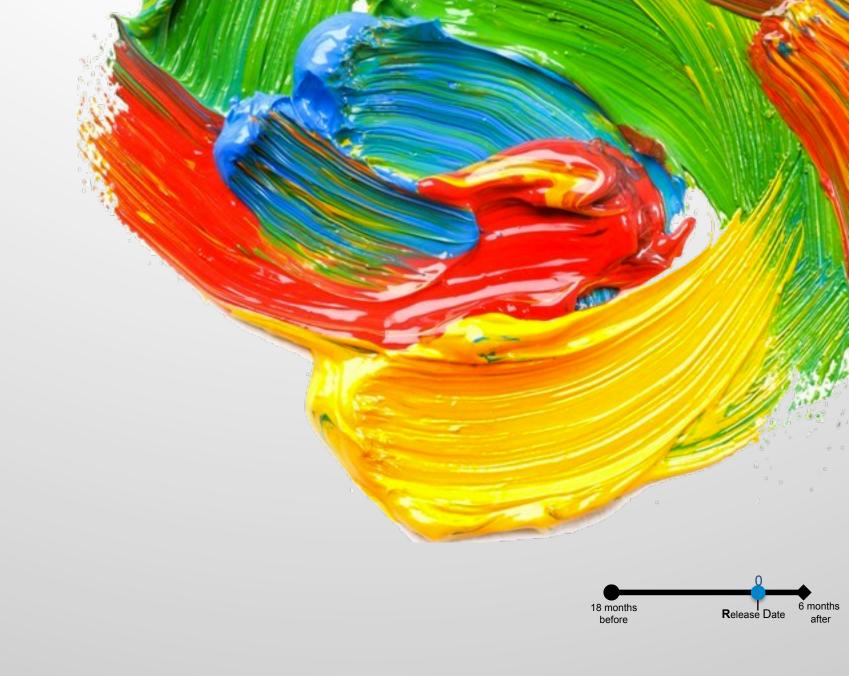












Create

We can handle a few small issues.





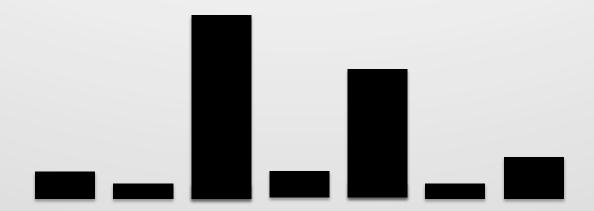
#### We can handle a few small issues.



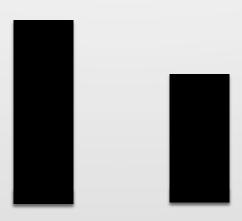




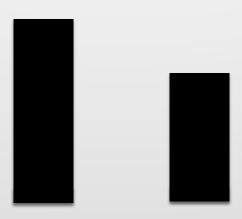








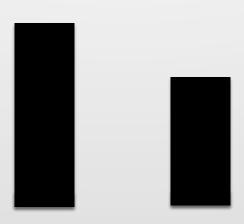




"Should we stop production?"

"Can we offer the customers the predecessor product?"





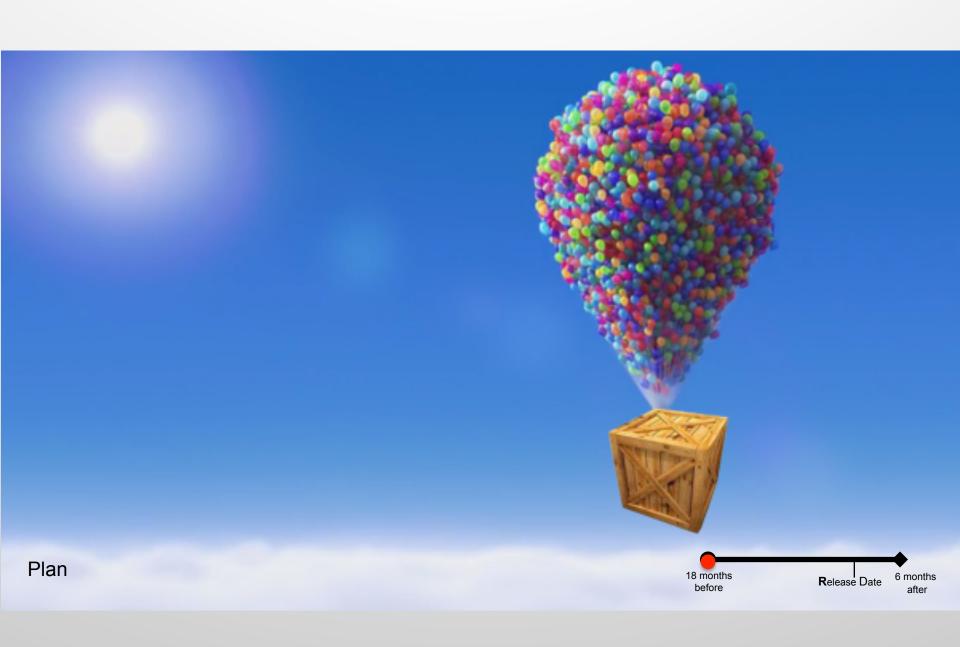
"Should we stop production?"

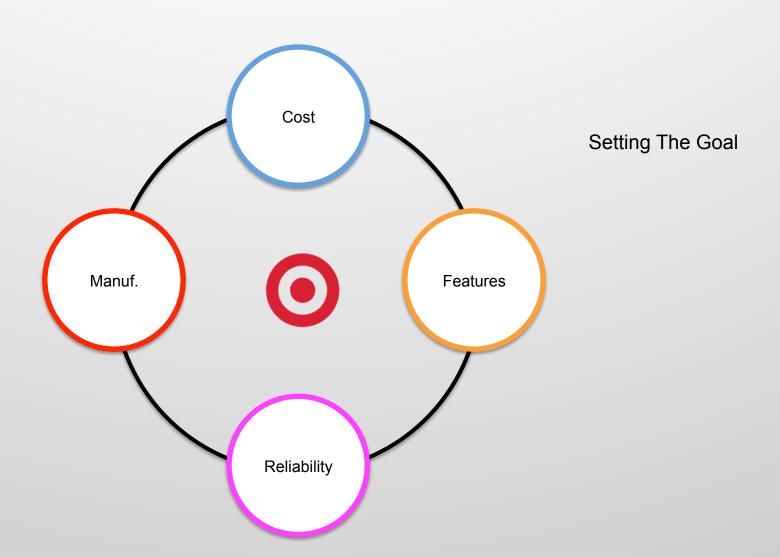
"Can we offer the customers the predecessor product?"

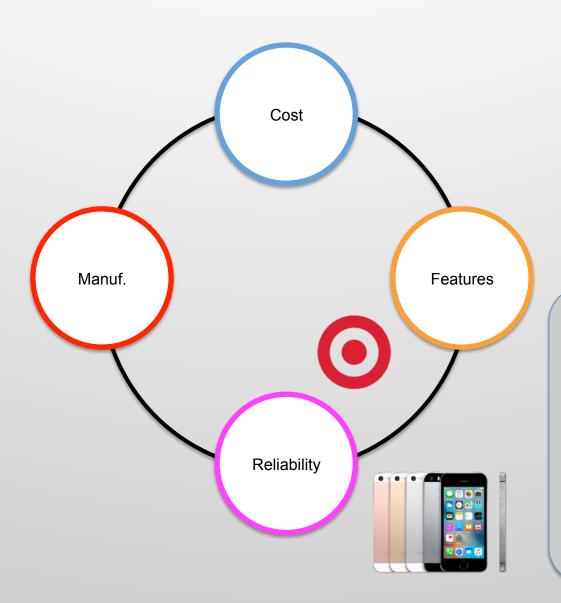
"Let's put a Tiger Team together!"











Setting The Goal

#### **iPhone**

Reliability over Manufacturability

 Screws instead of snap fit

Reliability over Cost

 Aluminum instead of plastic case

**Features over Cost** 

• High end processor and hardware

### **Entry level Drill**

Manufacturability over reliability

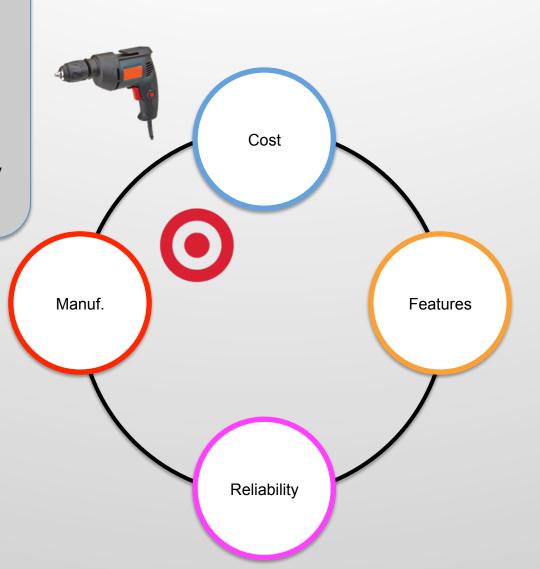
- Parts snap together
- Plastic instead of metal

#### Cost over features

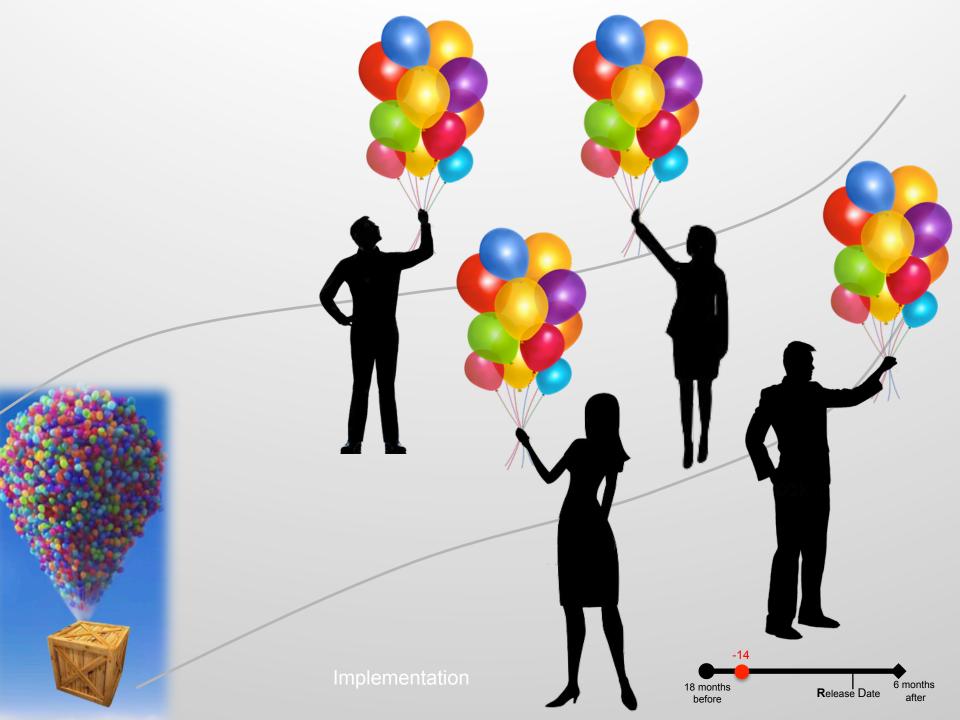
Two inputs; trigger and direction

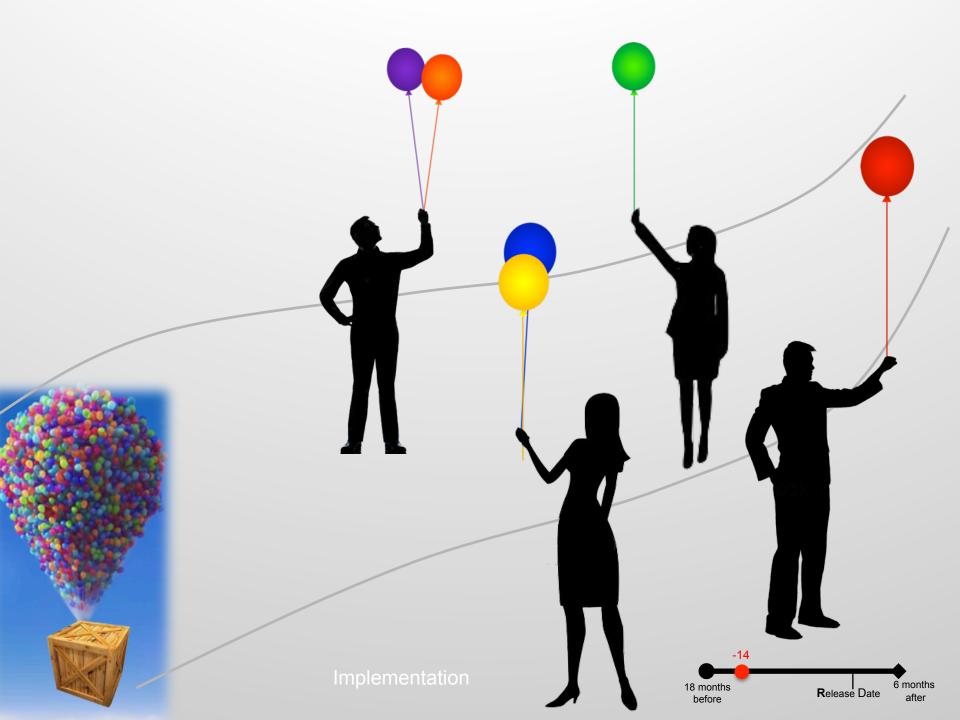
#### Cost over Serviceability

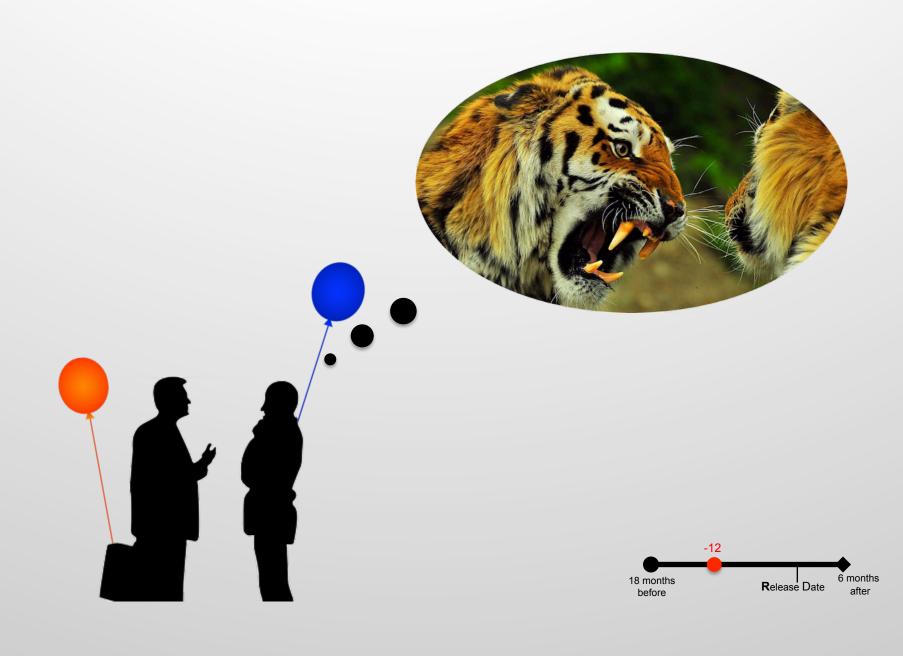
Snap fit with no access to internals



Setting The Goal







### The Dominant Priority Method

- A "Priority Goal" is the dominant driver at any given moment
- The others are considered only when an alarm goes off and a reorder is necessary
- There is a lot of shuffling



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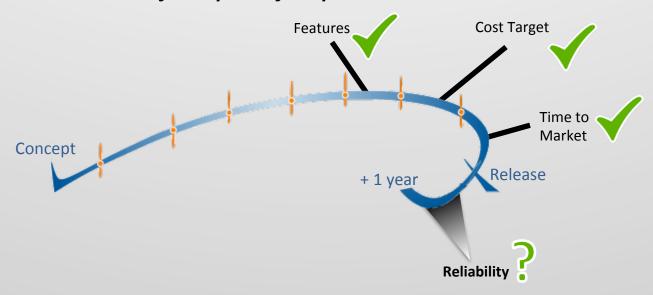




### Distant ROI for Reliability

### Goal ROI

- "Time to Market" Known at release
- "Product Cost" Known pre-release
- "Product Features" Known pre-release
- "Reliability" Up to 1 year post release















### ience







## Create a system where the team shares the goals



Work

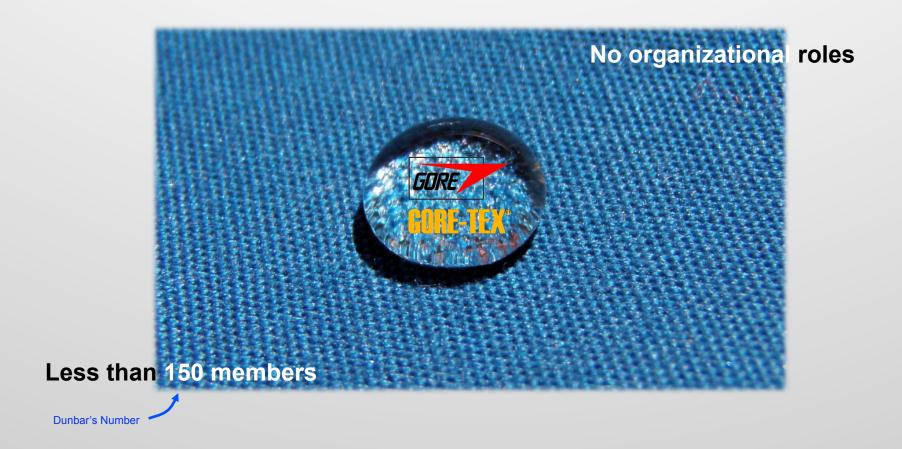
### Bounding

# A methodology that consistently directs program activities toward the balance of product objectives









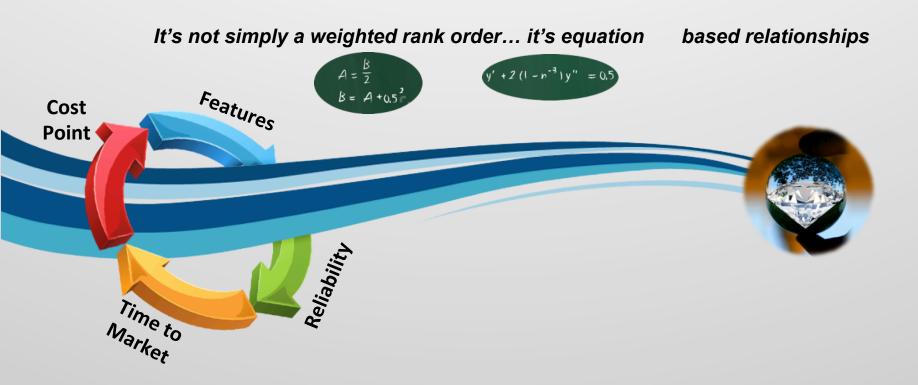
## A Complex Relationship

We need to acknowledge the goals have a complex relationship



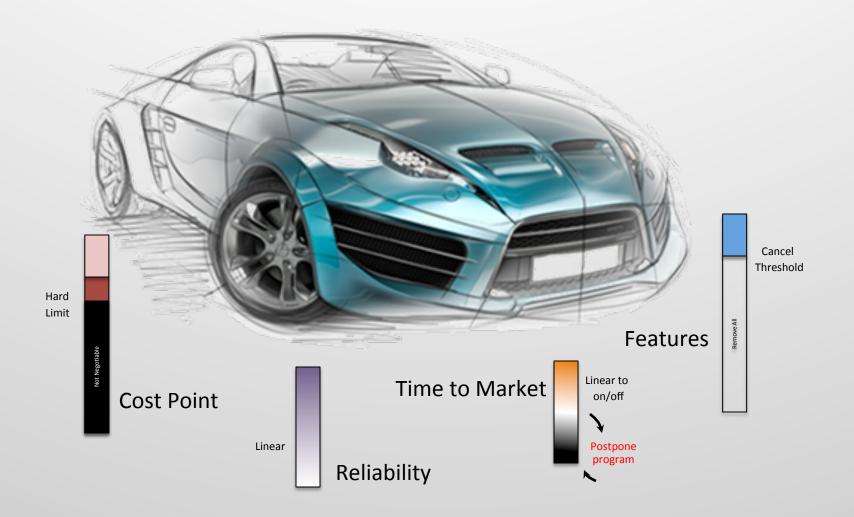
## A Complex Relationship

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## Balancing the Household Budget





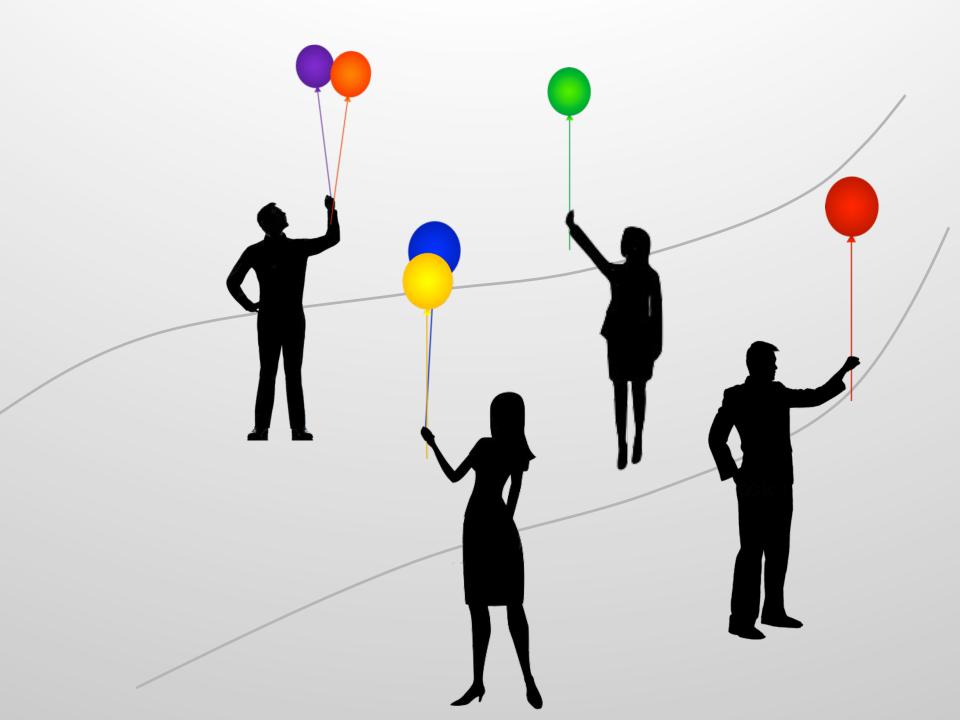
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Our common objective is ROI

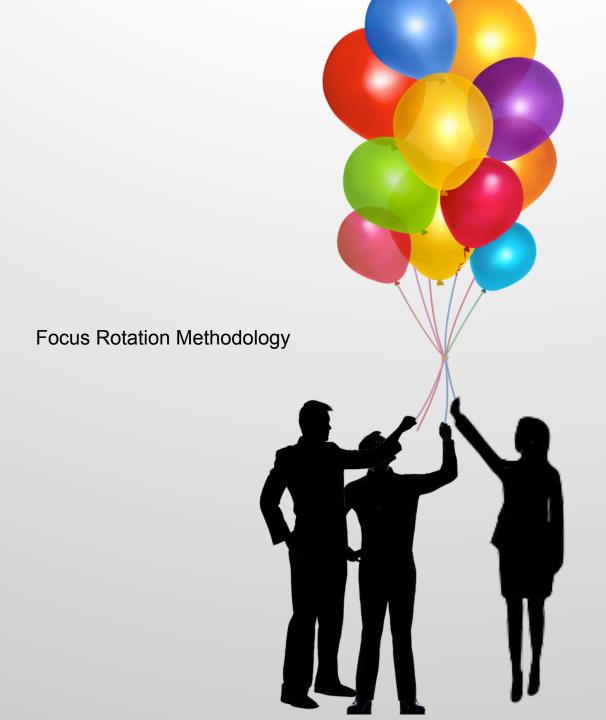
Relating the other product and program factors to ROI is how we make program decisions

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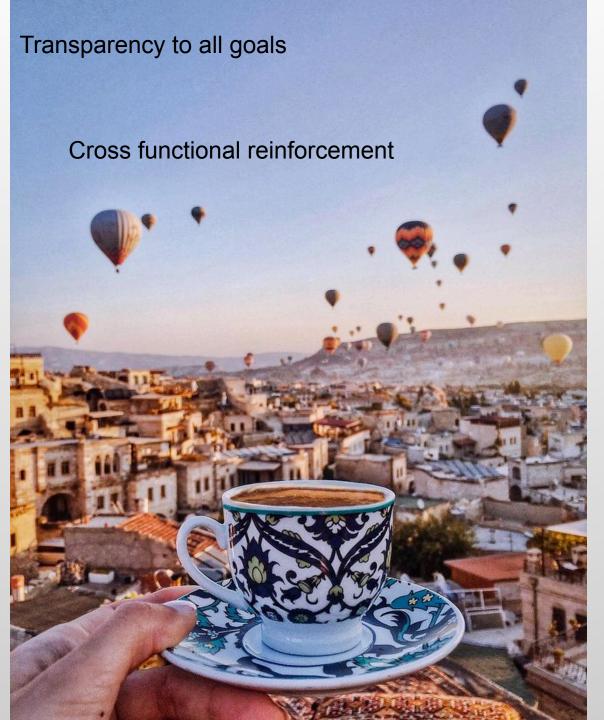


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Collaboration





Some Ideas

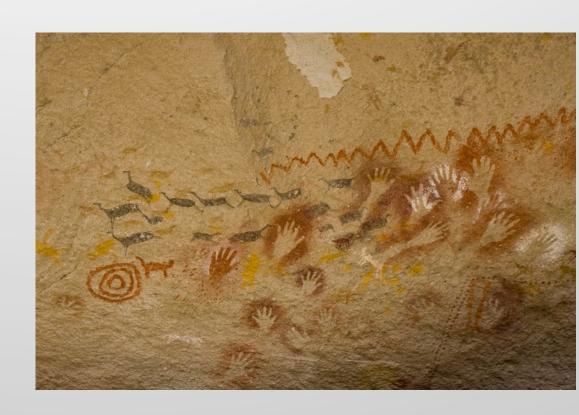
Decision making is one of the most poorly tracked program activities

Knowing what lead you to where you are is a big part about knowing where you are going

What's measured gets managed and what's managed gets better

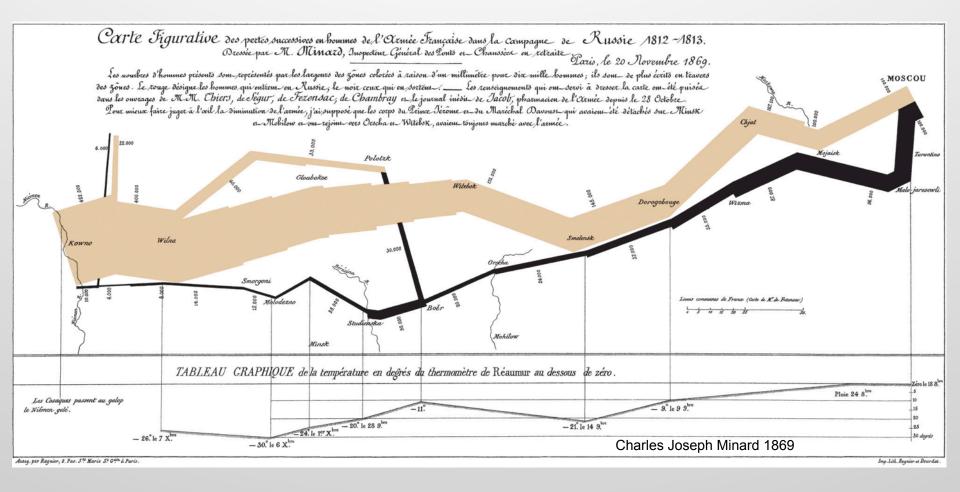
Saying stupid cliché quotes is bad business practice

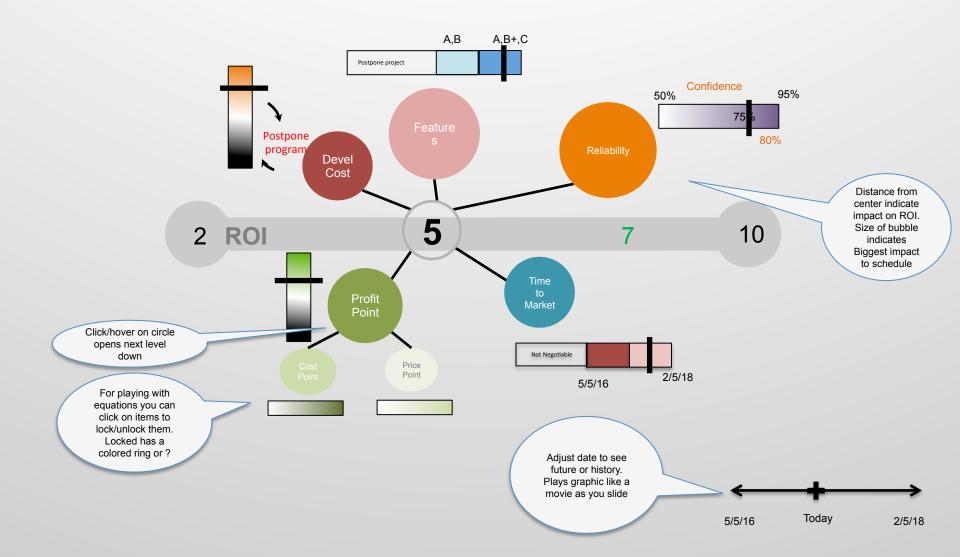
### **Information Graphics**



### Napoleon's Russian Campaign 1812-1813:

#### Beautiful documentation of an epic disaster





# Mon Jul 24 2017

