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| **Your Future Is Created By What****You Do Today****~~Not Tomorrow~~** |
| **MONDAY** | **TUESDAY** | **WEDNESDAY** | **THURSDAY** | **FRIDAY** |
| Make a List:List three people in Business in Common who are in your Contact Sphere:Set up at least one1-2-1  | Make an EffortConsciously make an effort to send a referral todayDo you know someone who could use a service provided by someone in your group?  | Does anyone know what day it is? HUMP DAY!Let’s help the group get over the humpInvite 5 people to your next meetingRemember – it is a numbers game  | Thirsty ThursdayAre you thirsty for more referrals? Reach out to a few members via email. Let them know what a great referral source they are for you and how they can best refer you.  | Switch it up!We all know how the 60-second routine goes. Try to switch it up. Add an attention grabber, a slogan, or just some new information to help the group better refer business to you! |