

## Town of Vail Civic Area Plan Town Council Update #5

July 16, 2019











## **Today's Agenda**

**Guiding Principles** 

What makes a Civic Area

**South Frontage Road** 

**Dobson Ice Arena** 

Multi-purpose events space





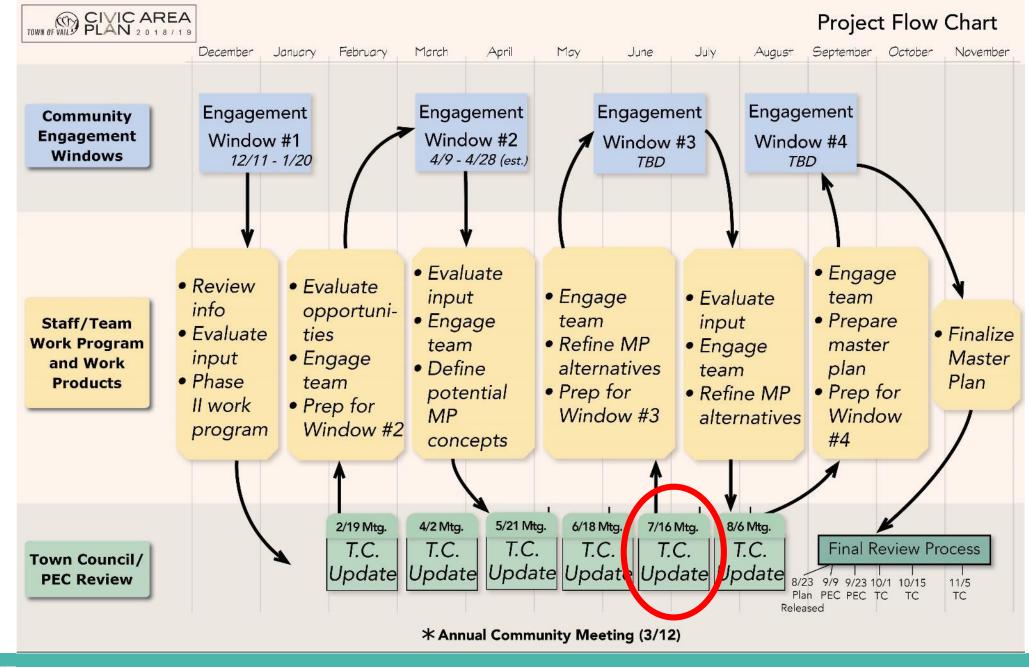








## **Project Timeline**











## **Upcoming Meetings**

#### **June 18**

- Examples of multi-use facilities
- Master plan concepts
- Revenue/funding possibilities

#### **July 16**

- Guiding Principles
- Update on market and cost info
- Present refined Master Plan Concepts
- Goal narrow discussion of what the MP could be

#### Aug 6th

Present preferred concept

Formal Review Process





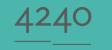






## **Guiding Principles**













## **Guiding Principles**

## The Vail Civic Area is a place that:

- Is inclusive to all, a public place that fosters interaction and builds community
- Embraces the outdoors and connect with nature, provide access to Gore and Middle Creek while protecting these ecological resources
- Includes facilities that will foster economic activity while providing amenities for both residents and guests
- Reinforces connectivity throughout the town and between Vail Village and Lionshead
- Is sustainable, both financially and environmentally



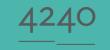






## What makes a Civic Area?













## What makes a civic area

**Facilities Programing Activities Connectivity Nature** Interaction **Community** 

"Place Making"

























## South Frontage Road Dobson Ice Arena Multi-use events facility



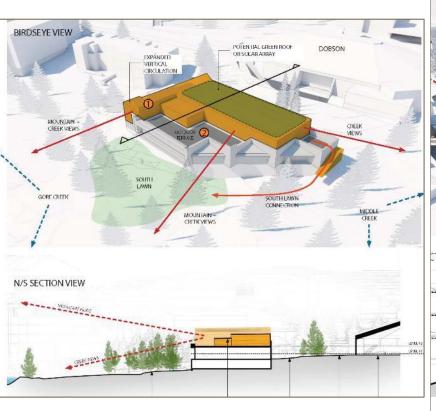


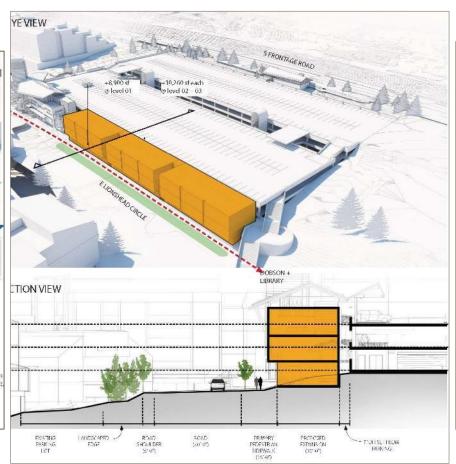
























What we've heard
The idea
The cost
The benefit
How to handle in MP



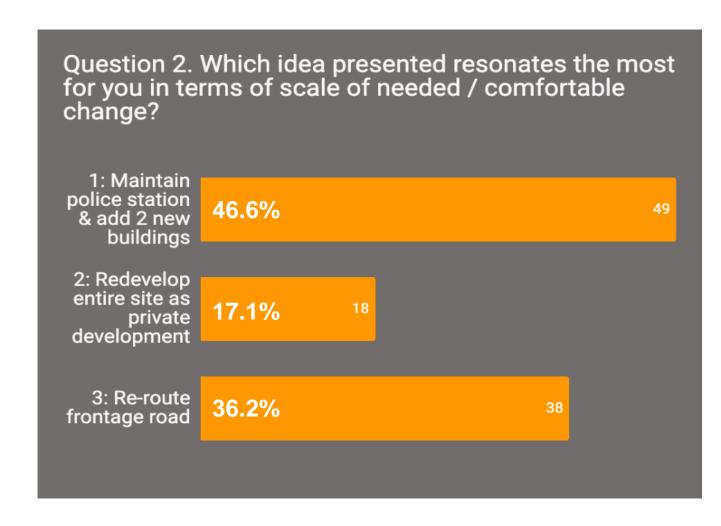














































**Approved/Funded SFR Upgrade** 

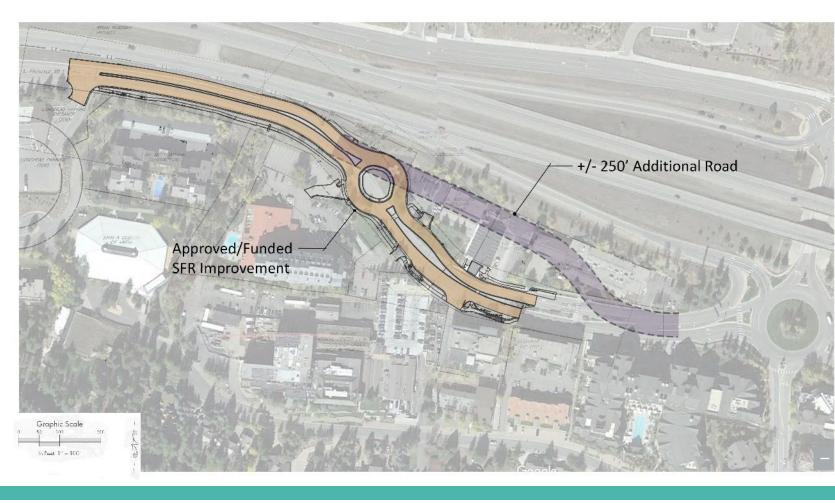
**Cost estimate** 

\$8.1 mil

**Budgeted funds** 

\$9.0 mil

SFR Re-location+/-250' additional roadEst. additional cost \$4 mil



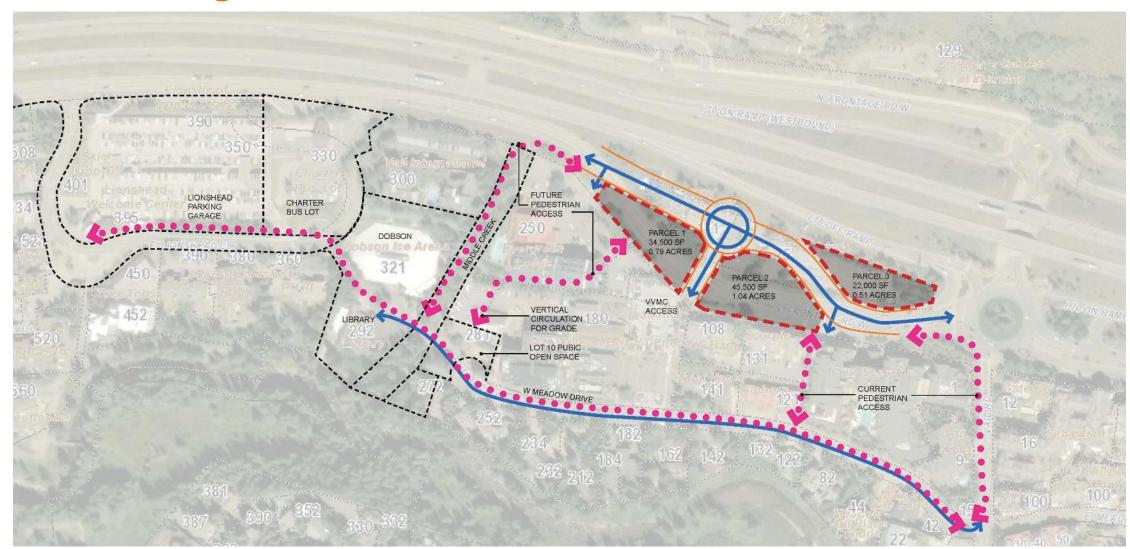






















**Site Area** 

#### **Qualitative Considerations**

#### **Challenges**

- Site access
- Vail Health (wayfinding, ambulances, etc.)
- Parcel 3?









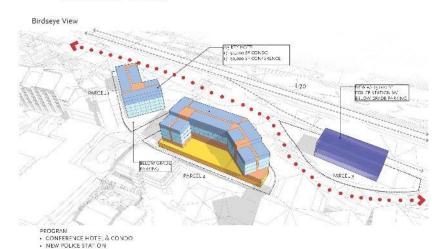




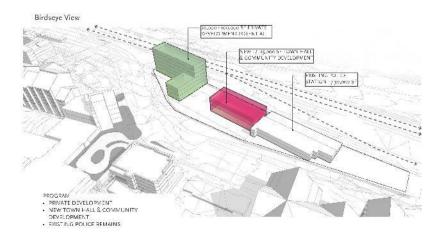
## Birdseye View | CEW+/ BuccossTOWN IALL-COMVUNITYDE/CEVENT | NEW -/ BuccossTOWN IALL-COMVUNITYDE/CEVENT | NEW -/ BuccossTOWN IALL-COMVUNITYDE/CEVENT | NEW Space - Standard | NEW Space

- NEW TOWN HALL & COMMUNITY DEVELOPMENT
- NEW POLICE STATION
- PRIVATE DEVELOPMENT

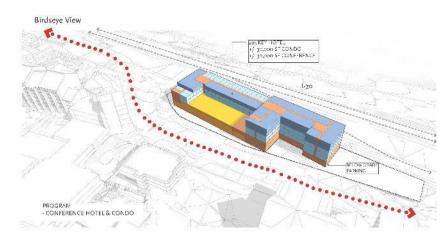
MUNICIPAL SITE - CONCEPT 4



MUNI SITE - CONCEPT 1



#### MUNICIPAL SITE - CONCEPT 3



MUNICIPAL SITE - CONCEPT 2











What we've heard . . . .
Options/Ideas
Potential Opportunities
Economic Considerations/O&M/etc.



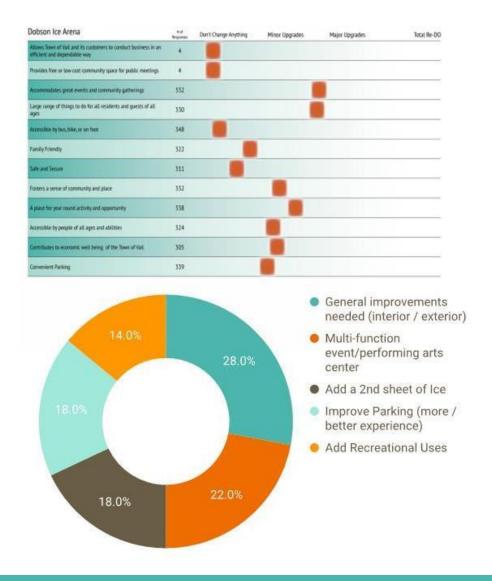












## What we heard/Window #2

- Connection to Library
- Potential second sheet of ice
- Upgrade, expand, enhance multi-use
- Protection/connection to Gore and Middle Creek
- Parking and access

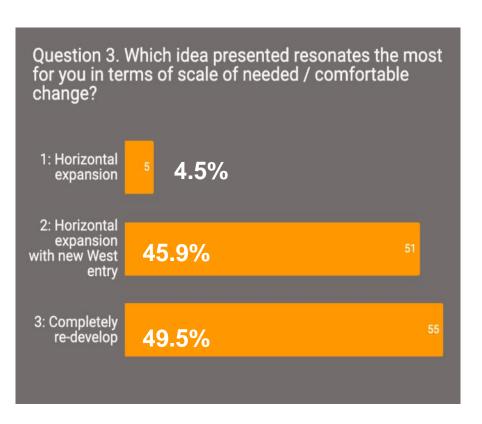


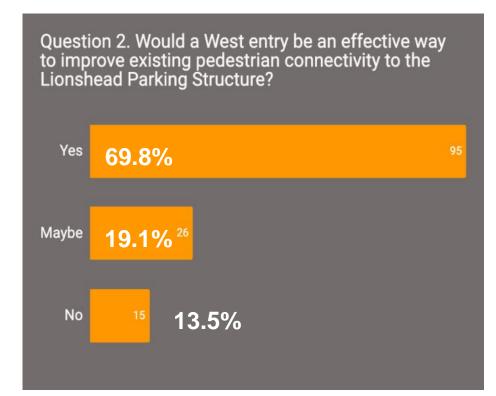












# Stakeholder Input VRD Friends of Dobson Vail Mountaineer Hockey Club





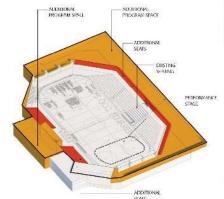


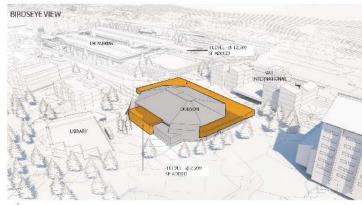


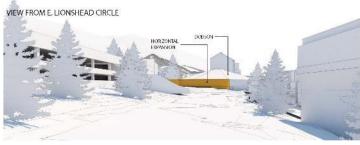


#### STUDY - HORIZONTAL EXPANSION

- 15,000 SF OF ADDITIONAL PROGRAM SHOWN. 2,500 SF & SOUTH ENTRY
- 12.500 SF WEST, NORTH & EAST EXPAND AND UPGRADE SOUTH ENTRY W/ RELOCATED TICKETING & ADMIN SPACES
- HORIZONTAL EXPANSION TO SOUTH INCREASES SEATING HORIZONTAL EXPANSION TO NORTH AND EAST INCREASES
- CIRCULATION AND SUPPORTING PROGRAM FUNCTIONS PARKING DEMAND OF POTENTIAL PROGRAM ADDED
- POTENTIAL PROGRAMS RECREATION FACILITY
- BETTER OPERATIONS LOADING SNACK BAR / CAFE LOCKER ROOMS
- ADDITIONAL SEATING CAPACITY ON NORTH AND SOUTH













#### BRALIN russell **DOBSON ARENA - OPTION 1**

#### ADDITIONAL SEATING E. LIONSHEAD **NEW DOBSON** DOBSON MAIN ENTRY PROGRAM BY MIDDLE CREEK PATH

#### STUDY - HORIZONTAL EXPANSION W/ NEW BIRDSEYE VIEW WEST ENTRY +/- 20,000 SF OF ADDITIONAL PROGRAM SHOWN . NEW INTUITIVE ENTRY RE-LOCATED TO WEST SIDE 5,000 SEHIGH VOLUME 2 LEVEL HORIZONTAL EXPANSION TO SOUTH INCREASES LH PARKING SEATING & PROGRAMMABLE SPACES ADDITIONAL SEATING CAPACITY ON SOUTH W/ RELOCATED ENTRY PARKING DEMAND OF POTENTIAL PROGRAM ADDED POTENTIAL PROGRAMS REC FACILITY CLIMBING WALL CONNECTION BETTER OPERATIONS LOADING SNACK BAR / CAFE LOCKER ROOMS PHYSICAL THERAPY TO CIMIC CENTER VIEW FROM E. LIONSHEAD CIRCLE

SIXIC AREA

**DOBSON ARENA - OPTION 2** 



NEW DOBSON MAIN

SEADORD.





#### **Modest renovation/expansion**



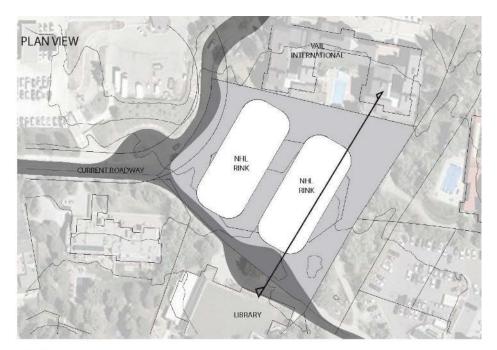
#### **Major renovation/expansion**



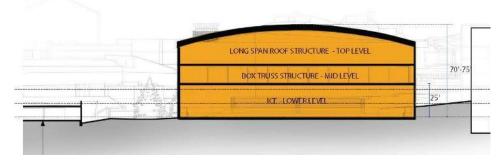








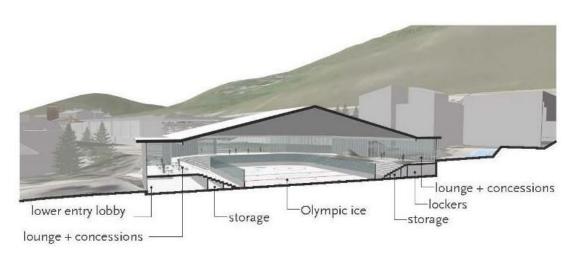
N/S SECTION VIEW



#### **Redevelopment-2-levels/2 sheets**







#### **Redevelopment-Olympic ice/multi-use**









## **The Opportunities**













## Dobson

## A. What is the optimal capacity for a new arena?

- Rink size Conventional or Olympic?
  - VRD suggests 'Conventional'
- Event potential Seating for 4,000 to 5,000 people?
  - Expands event opportunities
  - Increases revenue potential
  - Leverages relationship with marketing group
  - VRD interested in all of these

## B. Is there demand for a second sheet of ice?

- A reconstructed Dobson should meet existing demand for ice
- State of the art construction that allows for conversion of Dobson within a single day is a critical to increasing utilization
- Depending on utilization rate of primary sheet of ice for events (such as concerts), an auxiliary sheet of ice may be needed.







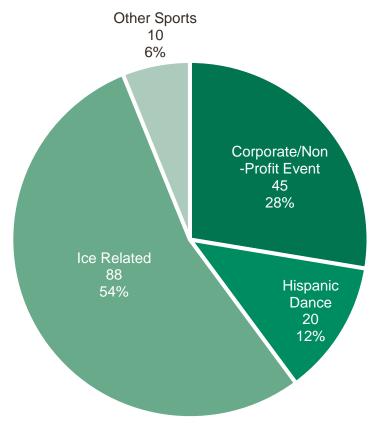




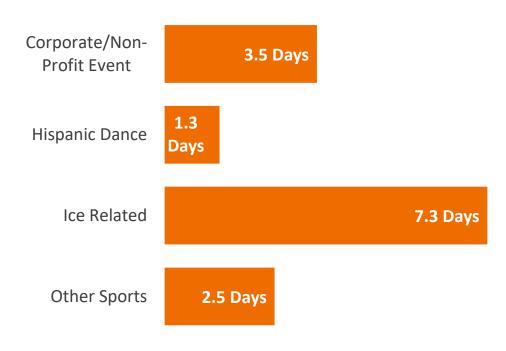


## **Dobson Events**





#### **Average Duration (including set-up)**



Source: VRD: Fconomic & Planning Systems

Source: VRD; Economic & Planning Systems













## **Dobson Mock Schedule**

- Hypothetical mock schedule, by VRD
- Rink 1 well utilized
- Less demand for Rink 2 on a daily basis
- One rink is expected to be sufficient, unless primary rink is heavily utilized for events
- Revenue sources could involve
   Naming Rights and/or Philanthropy

#### RINK 1



#### RINK 2

600 AM	Fri, Jan 25 Sat, Jan 26 Sun, Jan 27	Fri, Jan 25	Thu, Jan 24	Wed, Jan 23	Tue, Jan 22	Mon, Jan 21	
65.04         Control         No.         N	6:00						6:00 AM
1400	6:30						
1755 MA	6:34						
735AM   <td>7:00</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	7:00						
PASAM	7:16						
PASAM	7:30						7:30 AM
BOOM	7:46						
B150AM         B450AM   <td< td=""><td>8:00</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	8:00						
B450AM	8:15						
900 MA 915 AM 945 AM 945 AM 946 AM 94	8:30						
950 AM	8:40						
930 M	9:00						
9.65 MM	9:30						
1915 AM 1925 A	9:4						
1920 M. 1100 M. 1100 M. 1115 M	10:00						10:00 AM
1945   1945	10:10						
1100 M 1130 M 11	10:30						
1115 MM	10:45						
11-20   M	11:00						
1145AM	11:10						
1200 PM	11:40						
1220 M  100 M  100 M  110 M  1	12:0						
1946	12:1						12:15 PM
115 PM	12:3						
1-15 mile	12:4						
1-35 PM	1:0						
145 PM 200 PM 20	131						
	1:4						
2-20 M	2:0						2:00 PM
2-45 PM  3-15 PM  3-1	2:1						
300 M	2:3						
3-15 PM	2:4						
3-30 PM	3:0						
3-56 PM	3:3						
4-00 PM 4-00 P	3:4						
4-99 M	4:0						4:00 PM
4-65 PM	4:1		BMHS	BMHS	VRD Mni Mte/ Mte	BMHS	
SOO No.   STATE   ST	4:3						
6-15 PM 6-20 P	4:4						
5-00 PM   Sec	5:0						
5.45 M	5:3		VAHC	VMHC	VMHC	VMHC	
6-15 M	5:4						
6-90 M		PUBLIC SESSION					
6.45 PM, Marc NarC NarC NarC NarC NarC NarC NarC NarC	6:1						
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7.45 M	7:3						
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11:30 PM	11:0						
	11:1						
11:45 PM	11:3						11:30 PM













## **Expanded Event Calendar**

- A new facility has the potential to increase the number of events and improve the diversity and quality of the events.
- A new facility will also address current challenges associated with set-up and take-down
- If technology can be incorporated to allow for one-day events (including set-up and takedown) ice time for local needs can be preserved
- Conversations with AEG indicate strong demand for events at this location if the new center could accommodate 4,000 to 5,000 people. Demand could range from an additional 16-20 events from mid-November to April and an additional 3-5 events during the summer months.
- VRD could expect to see additional revenue, based on expanded use of the facility.
- These types of events typically have a positive economic impact on the Town.











## **Dobson Concert Event Economic Impact**

Total Attendees

Overnight Attendees

Average Stay

Average Daily Spending (Retail/F&B)

Average Cost of Lodging

Total Retail/F&B Spending

Total Lodging Spending (1.5 people/rm.)

• TOV Sales Tax Revenue (4.0%)

TOV Lodging Tax Revenue (1.40%)

TOV Annual Revenue (10 events/yr.)

5,000

1,000 (20%)

2 Days / 1 Night

\$250/day/person

\$360/night

\$500,000

\$240,000

\$20,000

\$3,360

\$233,600













## **Overarching Questions**

## A. How should the TOV consider costs related to deferred maintenance?

- Dobson need for substantial maintenance in the (near) future
  - (Town Hall has similar considerations)
- Costs can be viewed in terms of total project costs or marginal cost to TOV
- Additional research to quantify base level investments needed

## B. How should the TOV view additional events?

- Potential benefits from diversification
  - Wider range of activities within the community
  - Broader appeal
- Potential dilution of the brand
  - The success of Vail should be recognized
- Can a balance be found?













## **Questions of TC:**

What role do we want Dobson to play?

- Predominantly ice w/limited event use, or
- Predominantly ice w/additional recreation use, or
- Ice and sized to accommodate special events/concerts
- Something else

Second sheet of ice?

Other recreation uses within Civic Area?











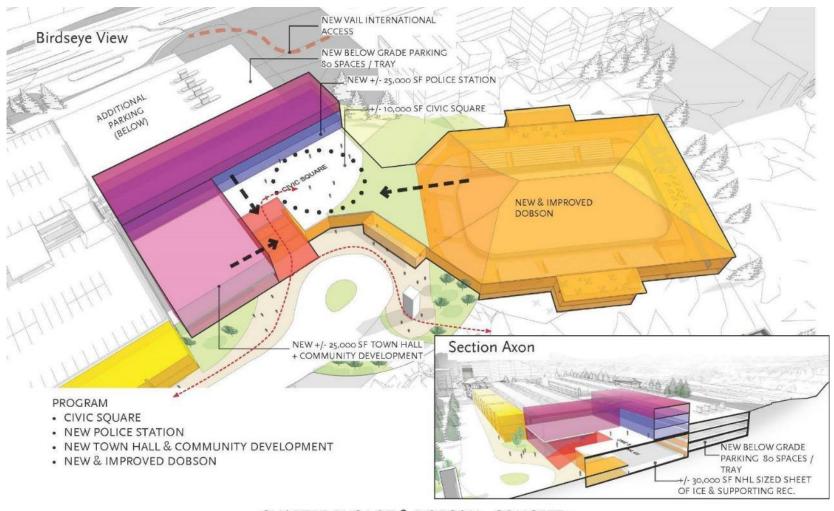












CHARTER BUS LOT & DOBSON - CONCEPT 2











What role do we want Dobson to play?

- Predominantly ice w/similar event use, or
- Predominantly ice w/additional recreation use, or
- Ice and sized to accommodate larger special events/concerts
- Something else

Second sheet of ice?

Other recreation uses within Civic Area?











## Multi-purpose events space

What we've heard . . . .
Options/Ideas
Economic Considerations/O&M/etc.
Public/Private venture
Location









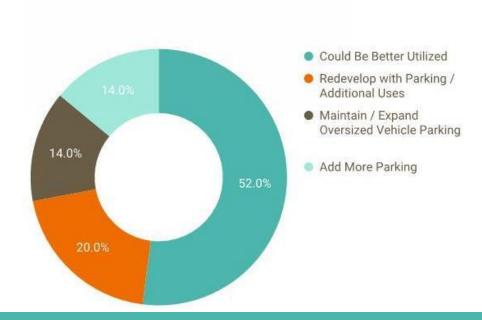




## Multi-purpose events space

#### **Charter Bus Lot**

Charter Bus Lot	Foll Responses	Don't Change Anything	Minor Upgrades	Major Upgrades	Total Re-DO
This is an efficient and best use of Grad	260				
Serves a much needed function close in to Vall	270				
Sufe and Secure	207				
Accessible by people of all ages and abilities	215				



#### What we heard

- Key site to "stitch the civic area together"
- Improve connectivity
- Improve utilization of the site



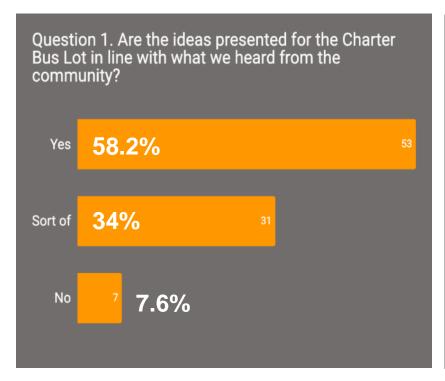


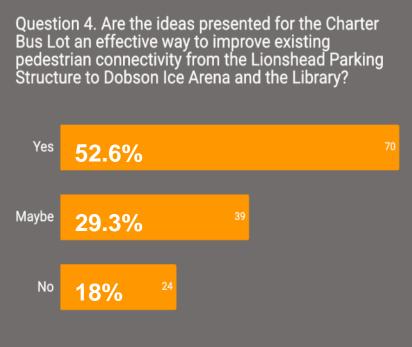






#### **Charter Bus Lot**







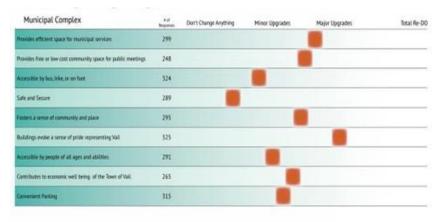


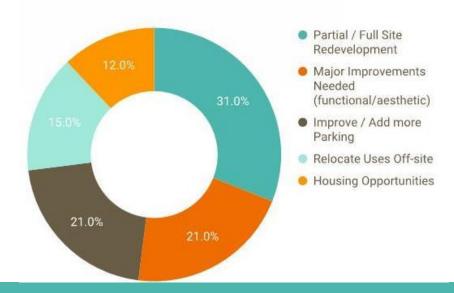






#### **Muni Site**





### What we heard

- Partial or full redevelopment
- Major improvements needed
- Improve/add parking
- Re-locate uses
- Housing opportunities



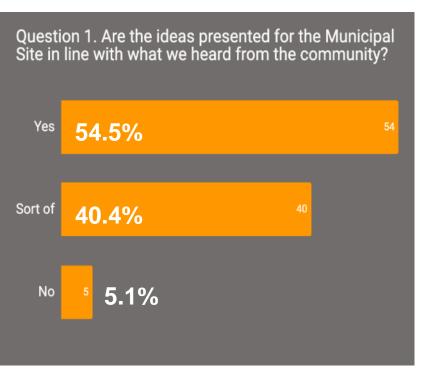


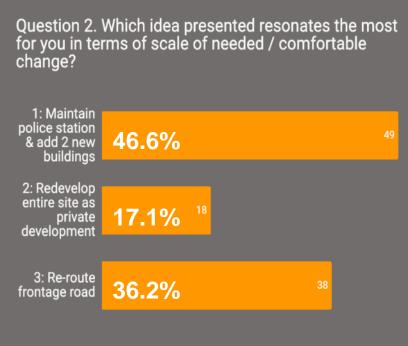


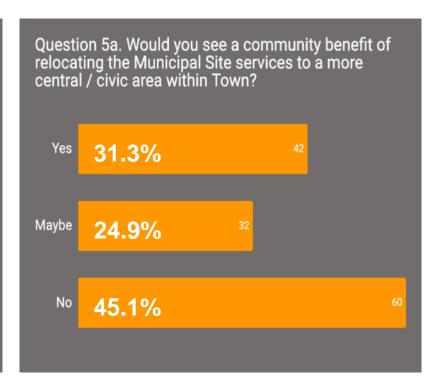




#### **Muni Site**

















Stakeholder Input
Vail Economic Advisory Council
Commission on Special Events
Vail Local Marketing District Advisory Council
Bravo!Vail

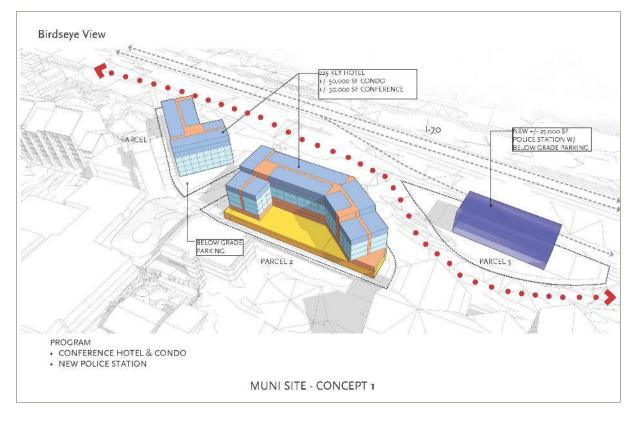


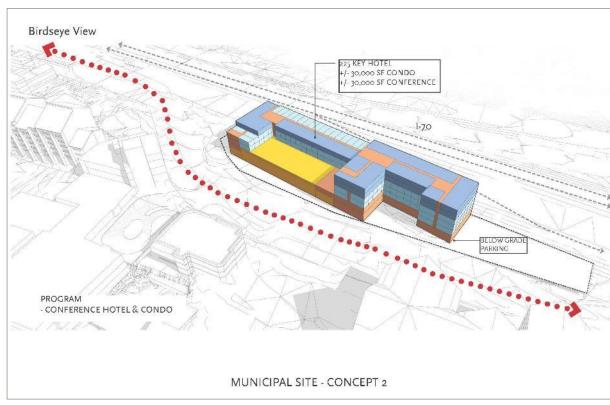












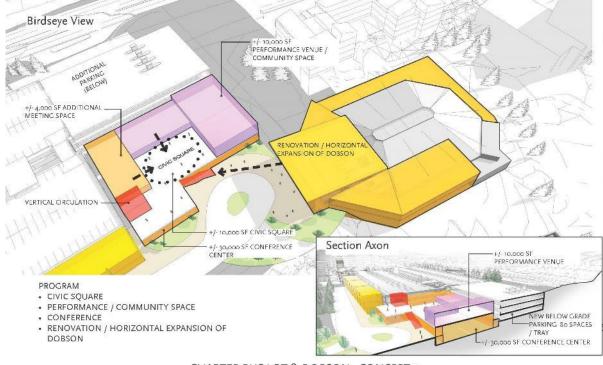




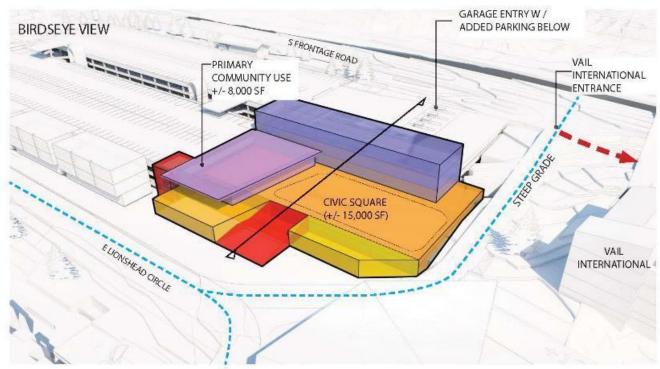


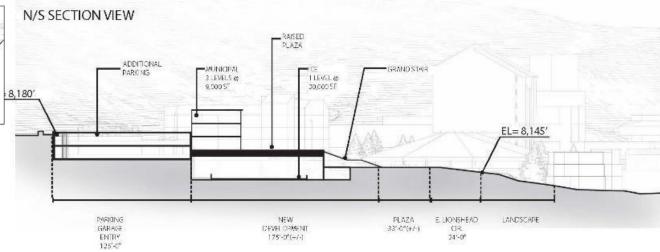






CHARTER BUS LOT & DOBSON - CONCEPT 3















### **Charter Bus Lot**

- Central location
- Scale of conference/hotel
- Contribution to civic space
- Impact on other potential uses at Charter Bus lot
- Access off SFR
- Vail International

### **Municipal Site**

- **Connectivity/SFR challenges**
- Scale of conference/hotel
- Allows for other opportunities at **Charter Bus lot**





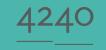




## **Multi-Use Event Space**

The Opportunities













## Multi-Use Event Space

# Is there Market Support for a Multi-use Event Space?

- Yes.
- Local group-meeting operators indicate unmet demand.
- The Vail Local Marketing District
   Advisory Council indicates sufficient
   market support.
- Given complexities, an updated feasibility study -- with a focus on economic subsidy -- should be completed.

#### Will it be Economically Viable?

- Not without public support.
- Publicly Owned and Funded Option:
  - Requires significant capital funding
  - Requires annual outlay of \$1.4M to subsidize operations
  - Fiscal benefit could be \$1.5M annually
  - Risk of operations falls to the Town
  - PIF and/or dedicated lodging tax and/or DDA likely required
- Privately Owned and Funded Option:
  - Additional research shows more realistic understanding
  - Expected to require contribution of free land
  - May require portion of TIF to offset capital costs
  - No annual operating subsidy
  - Fiscal benefits comparable, at \$1.5M annually
  - Risk of operations falls to private operator
  - DDA likely required













## **Hotel Update**

#### Is there Market demand for an additional hotel in Vail?

- Yes, depending on price point.
- Luxury product in demand, with market niche willing to pay for high quality product
- Below luxury, the field becomes more crowded
- Entitlements pertaining to EverVail a significant factor
- Large segment of condominiums imperative
- Important difference between hotel flags and hotel developers













# Vail Local Marketing District Advisory Council Statement

- "It should include but not be limited to one 21,000 square foot room...with adjacent prefunction spaces, back of house production facilities, outdoor venues, kitchen facilities and small (20-60 person) meeting rooms that supplement larger programs."
- "Without a multi use facility such as this, Vail and local lodges are losing large scale groups and events to other resorts with more user friendly, flexible facilities."











## **Proposed Development Program**

### **Vail Local Marketing District Advisory Council Statement Comments:**

 "Create a single, flexible, scalable and adaptable, multi purpose, fully integrated state-of-the-art indoor event facility to complement existing Vail assets and businesses to grow revenue, especially during low demand periods."

#### **Key Features Requested:**

- "30,000 square feet of flexible, integrated, multi-use event space to accommodate up to 1,500 - 2,000 guests at one time (21,000 square foot ballroom)
- Financially sustainable model for build and maintenance over the long term.
- Facility should be run by a professional enterprise in partnership with the town.
- Central location between Vail Village and Lionshead (current Dobson or Charter Bus lot sites)."













# **Existing Conference Space and Lost Events**

### **Existing Space Summary**

Facility	Lodging Rooms	Total Function Space (Sq. Ft.) <sup>1</sup>	Largest Ballroom Space (Sq. Ft.)	Max Single Room Banquet Capacity	SF per Capacity
Vail Cascade Resort and Spa	292	21,555	5,940	490	12.12
Park Hyatt Beaver Creek	274	16,350	8,631	710	12.16
Ritz-Carlton	237	14,040	7,200	600	12.00
Vail Marriott Mountain Resort & Spa	344	13,736	8,286	690	12.01
Manor Vail Resort	144	8,710	3,496	290	12.06
Lodge at Vail	165	7,433	5,424	450	12.05
Evergreen Lodge	128	5,936	1,942	160	12.14
Lion Square Lodge	118	5,380	3,070	250	12.28
Sonnenalp	90	4,820	4,265	350	12.19
Sebastian	84	8,500	3,808	350	10.88
Four Seasons	<u>97</u>	<u>8,480</u>	<u>3,530</u>	<u>300</u>	<u>11.77</u>
Average	179	10,449	5,054	422	11.97
Proposed Facility	225	30,000	16,000-21,000	1,333-1,750	12.0

<sup>&</sup>lt;sup>1</sup>Excludes prefunction space terraces, outdoor space, and hallways

Source: Respective facilities and HVS; Economic & Planning Systems

#### **Lost Events**

Category of Attendance	Events Lost	% Total
Less than 500	42	31.6%
500 to 999	64	48.1%
1,000 to 1,499	18	13.5%
1,500 to 2,000	5	3.8%
Over 2,000	<u>4</u>	<u>3.0%</u>
Total	133	100.0%

Source: Vail Valley Chamber & Tourism Bureau; HVS; Economic & Planning Systems

#### **Competitive Set Report**

Location	Largest Ballroom	Location	Location	Largest Ballroom	Location
North Lake Tahoe Park City/Deer Valley Telluride	4,800 5,882 6.069	Event Center Park City Marriott Conference Center	Sun Valley Beaver Creek/Avon Banff	8,470 8,631	Sun Valley Inn Park Hyatt BC Conference Center
Steamboat Breckenridge	-,	Sheraton Steamboat Beaver Run	Aspen/Snowmass Whislter	10,823	Westin Snowmass Conference Center
Copper Mountain Vail	7,776 8,286	Conference Center Vail Marriott	Keystone	,	Conference Center













## Multi-purpose events facility

**Questions of TC:** 

Does a multi-purpose events space have a place in the Civic **Area Plan?** 

Implementation – Town funded or P3?

**Charter Bus Lot or Town Hall site?** 









## Wrap-up

What are your priorities for the Civic Area?













# **Next Steps**

### August 6<sup>th</sup>

Present refined master plan concepts











