

## What is the difference between General and Endowment Giving?

### General Giving

Tithes  
Offerings  
Gifts  
Contributions  
Bequests  
Trust Income &  
Proceeds

Operating  
Budget  
Designated  
Gifts

**Church Operating  
Expenses and Missions**

### Endowment Giving

Gifts  
Contributions  
Bequests  
Trust Income and  
Proceeds

Planned  
Giving  
Endowment  
Fund

**Income-only  
Ministry Support**

## A Message from the Pastor

The PGM uses current and deferred gifts to support the church's mission. Through this vision, we provide a lasting legacy for the future of God's work through our church. It would be well that we model the example of Barnabas in the early church (Acts 4) and the example that Jesus Christ set when he gave so that we might live. I encourage us all to pray about how we can follow the example Barnabas modeled for us. If you would like to know more about how you can be a part of building a legacy at First Baptist, please contact my office at 757-802-9508.

Pastor Eric Thomas

***Building a Christian legacy at First Baptist Norfolk to glorify God through Planned Giving.***

For additional information, visit [firstnorfolk.org/pgm](http://firstnorfolk.org/pgm) or call the church and one of the PGM trustees will contact you.



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*love God, love others, live the mission™*

# PGM

Planned Giving Ministry  
of First Baptist Norfolk

*Do not lay up for yourselves treasures on earth, where moth and rust destroy and where thieves break in and steal; but lay up for yourselves treasures in heaven, where neither moth nor rust destroys and where thieves do not break in and steal. For where your treasure is, there your heart will be also.*

Matthew 6:19 - 21



## What is the Planned Giving Ministry?

The PGM is a stewardship ministry of First Baptist Norfolk providing members and friends an opportunity to make legacy and endowment gifts for the future benefit of our church, it's outreach ministries and mission work. Gifts to this ministry will ensure that First Baptist will continue its witness for Christ and share the Gospel for generations to come.

## Why do we need the Planned Giving Ministry?

The PGM was created in the year 2000 to facilitate the long-term stewardship plans of church members for gifts over and above their support of First Baptist's annual budget.

## Distribution of Funds

Distribution of funds is focused on long-range strategic ministries that will yield results reaching the world for Christ.

## Administration

The PGM is overseen by a group of trustees who serve in a voluntary capacity.



## Why Leave a Legacy?

For more than 200 years First Baptist Church of Norfolk has served to strengthen the Christian witness of countless believers in Hampton Roads and around the world. Beyond the promise of the Lord's eventual and glorious return we cannot predict the needs of our church or its ministries in the years and decades to come – whether it's a special opportunity

for evangelism, the need to serve in a time of crisis or the challenge of new and unique ministries. Whatever God has planned for us, we want to be prepared with resources to meet the needs, touch lives, and bring men, women and children to a personal relationship with our Savior, Jesus Christ.

## How do I participate?

The PGM receives gifts primarily from bequests provided in individuals' wills or through gifts made possible by various trust arrangements, retirement plans and life insurance. Individuals may give a designated gift to the Planned Giving Ministry in memory or honor of friends and family. Gifts are treated as an endowment and the earnings on invested gifts are eligible to be distributed each year.

## Donors can give:

- Cash
- Securities
- Personal Property
- Life Insurance (Permanent or "Paid Up" Policies)
- Real Estate
- Benefits from an IRA or retirement plans
- Bequests provided through trusts or wills

## Who benefits?

There are only three groups to whom we may leave our money and possessions when we die:  
1) family and friends  
2) ministry and charity  
3) The Internal Revenue Service and your states' Department of Taxation.

Which of these groups we choose to benefit is one of our greatest stewardship responsibilities as Christians.