

Amel Owners Insurance Group

March 22, 2021

Survey results

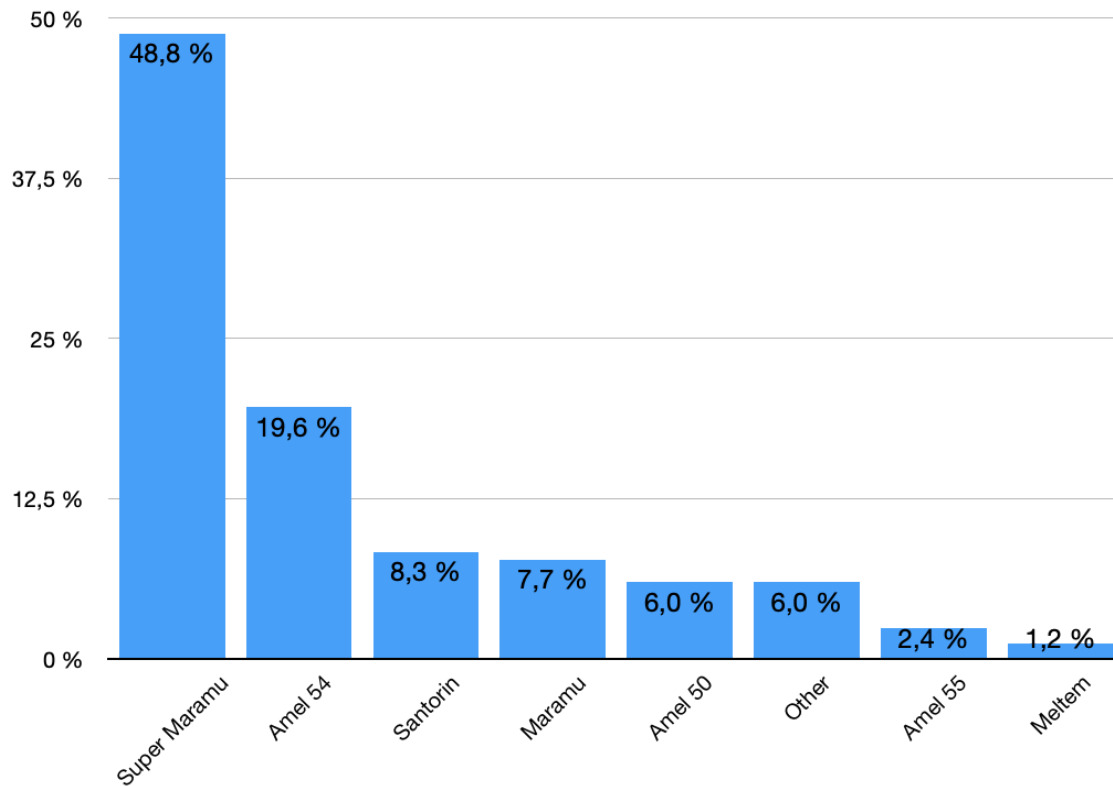
Thank you for filling out the survey.

Questions?

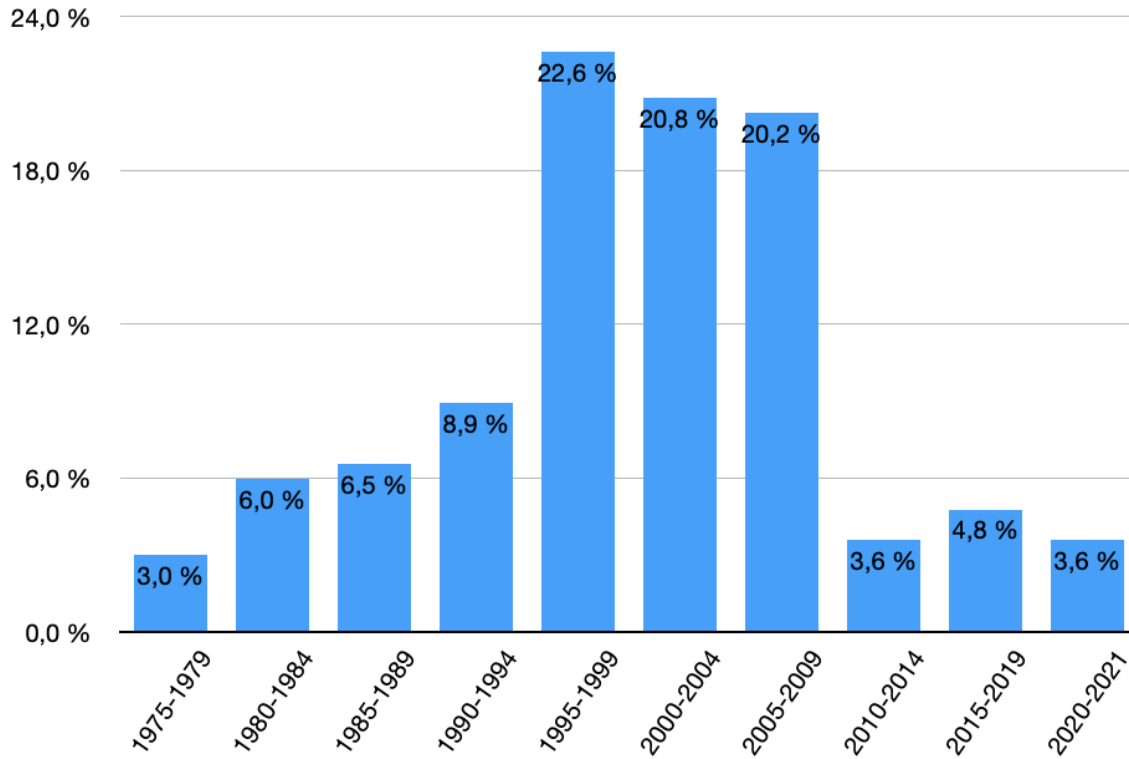
Email me jb@kivfinance.com

Which Amel model do you own?

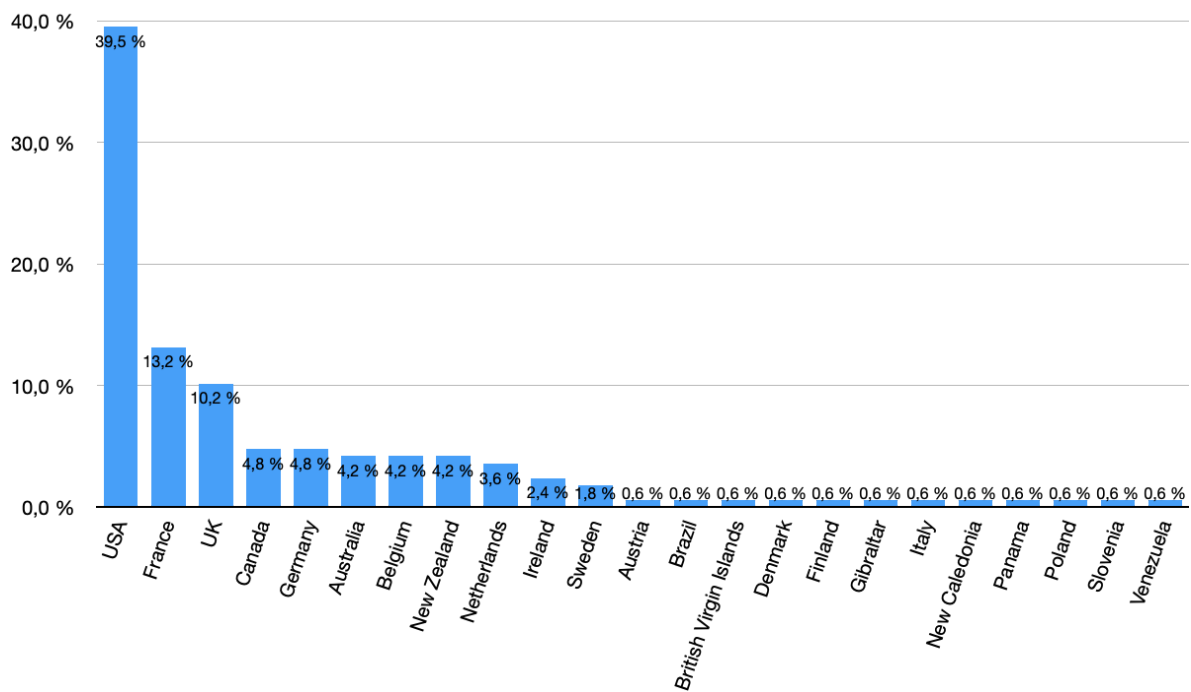
No surprise here, a large number of answers came from a link on <https://amelyachtowners.groups.io/g/main> where most discussions are around Super Maramus and Amel 54



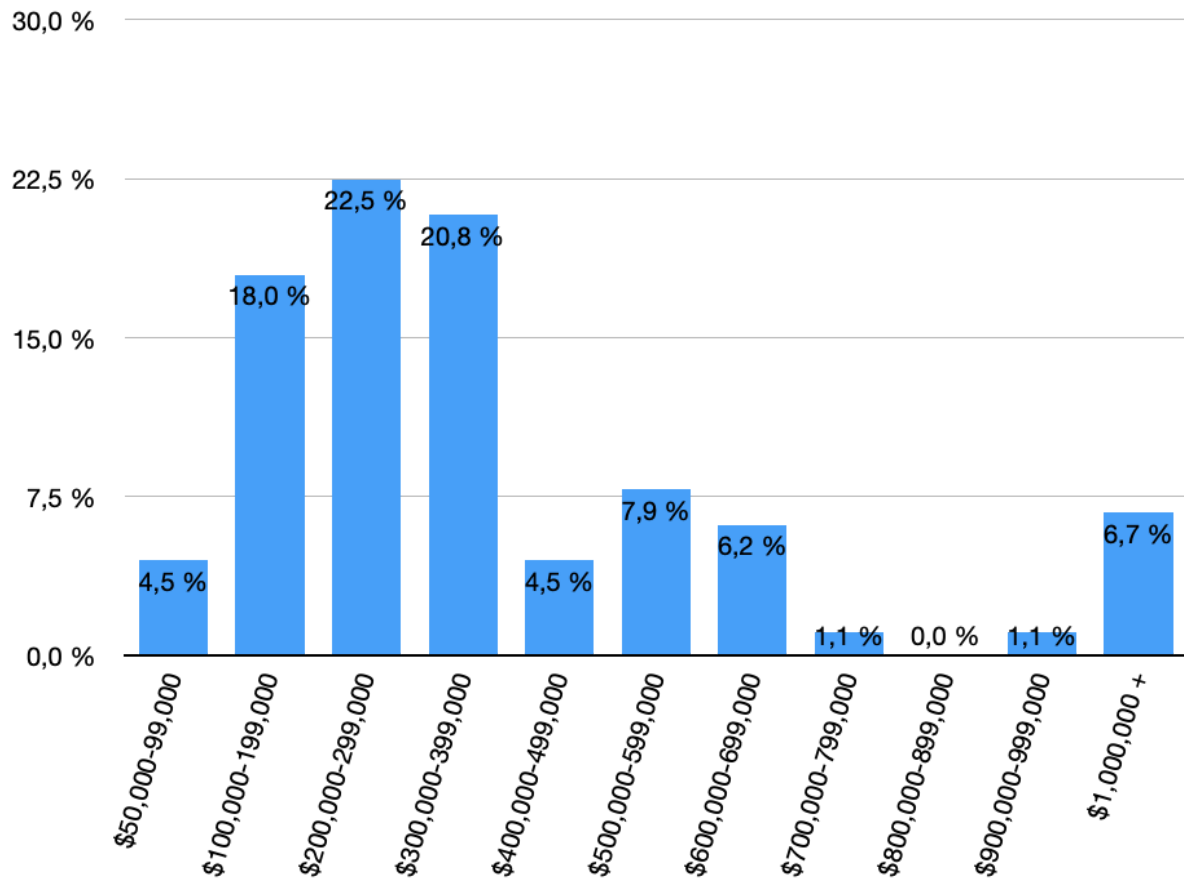
What year was your Amel built?



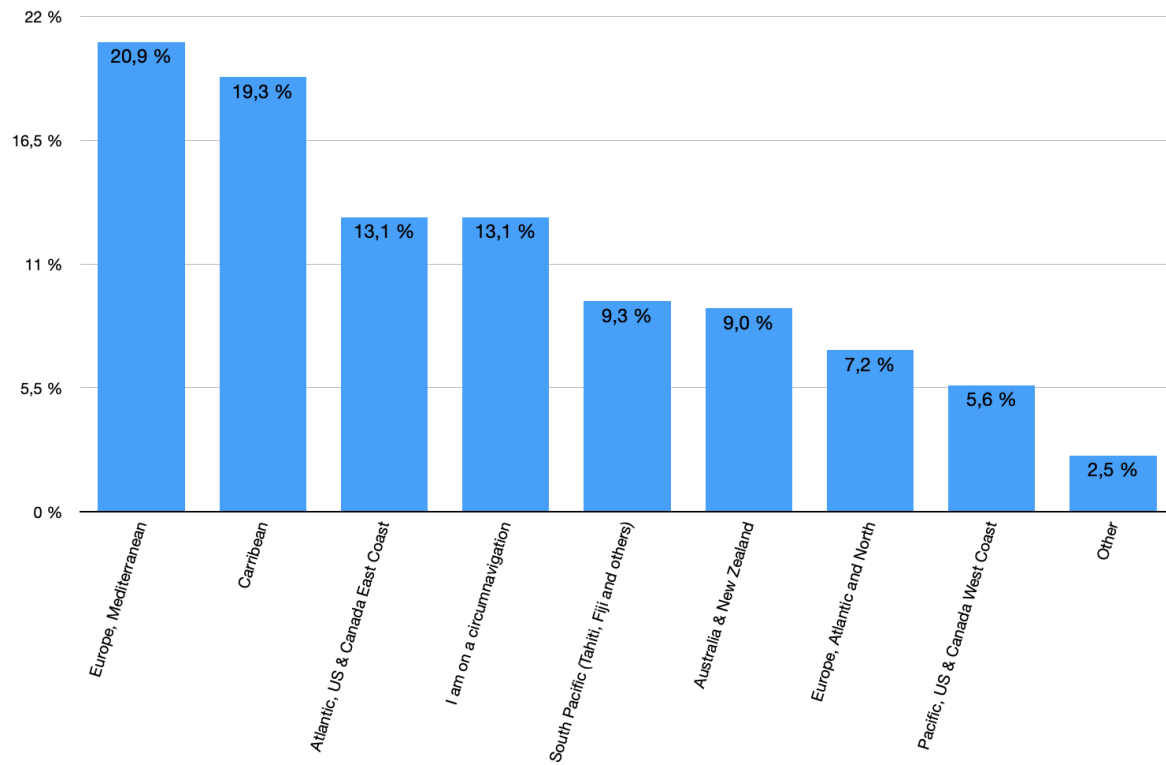
What country is your Amel flagged / registered?



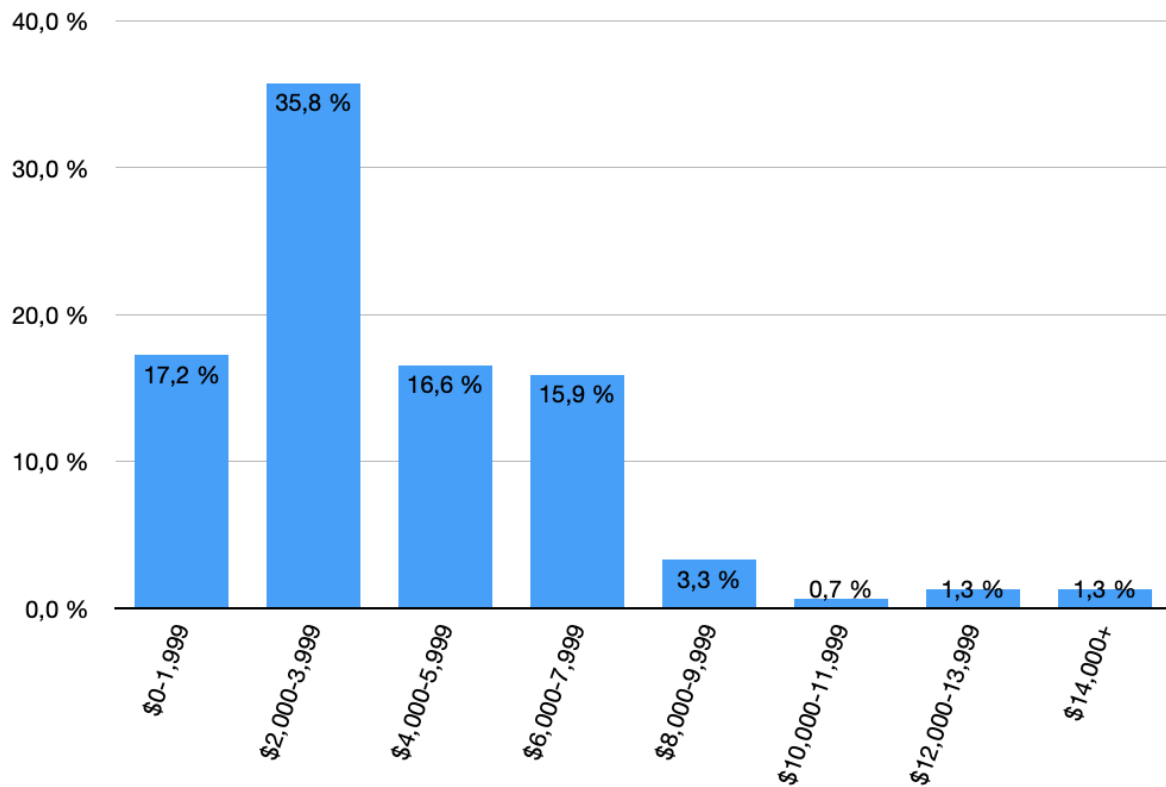
What is the approximate value of your Amel?



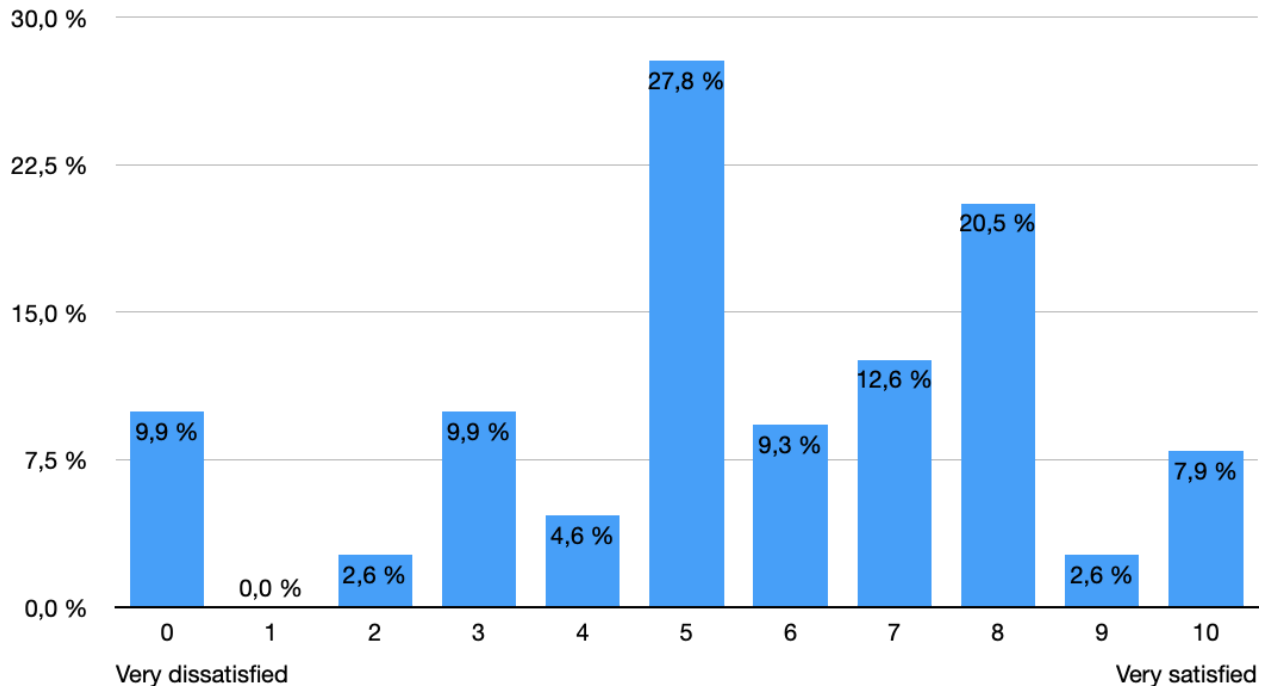
Where do you sail your Amel?



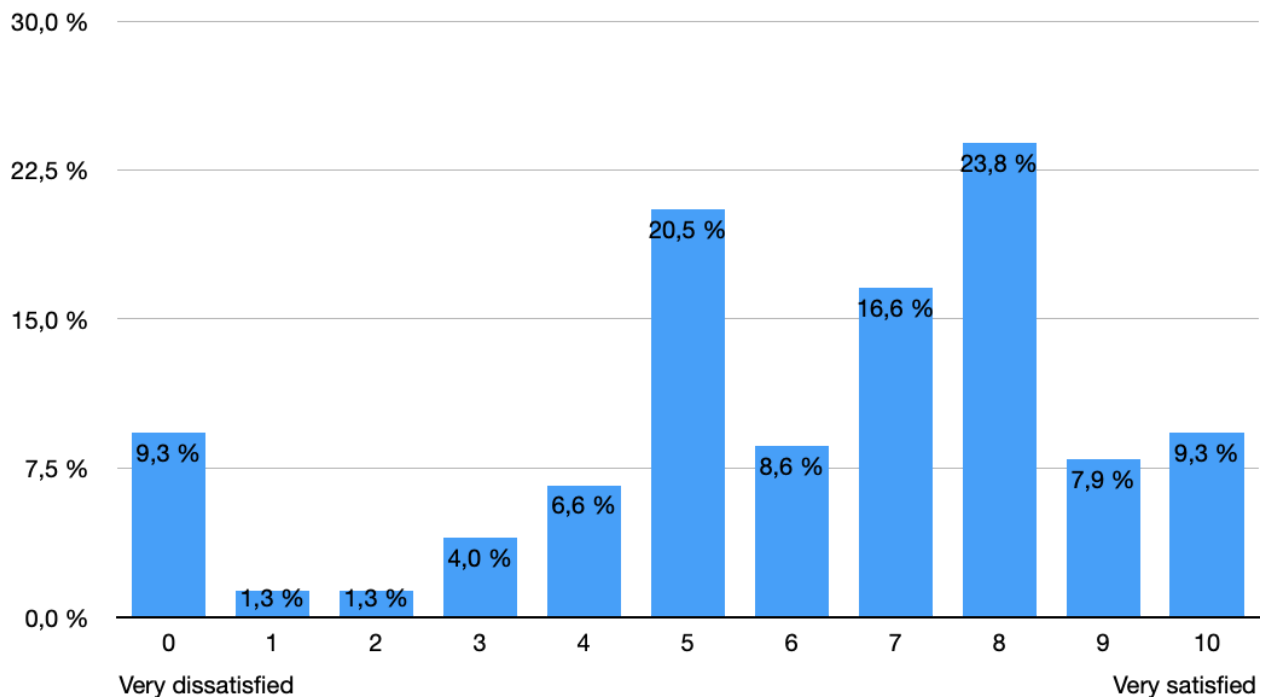
What is the premium you pay?



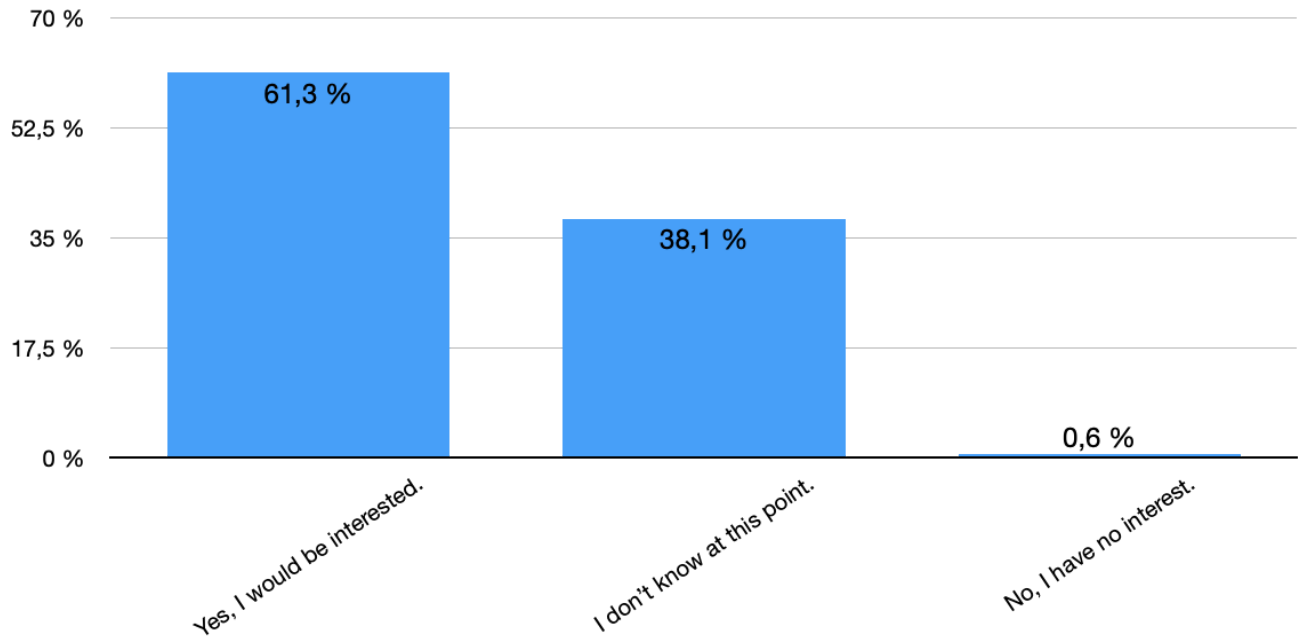
How happy are you with the premium you pay?



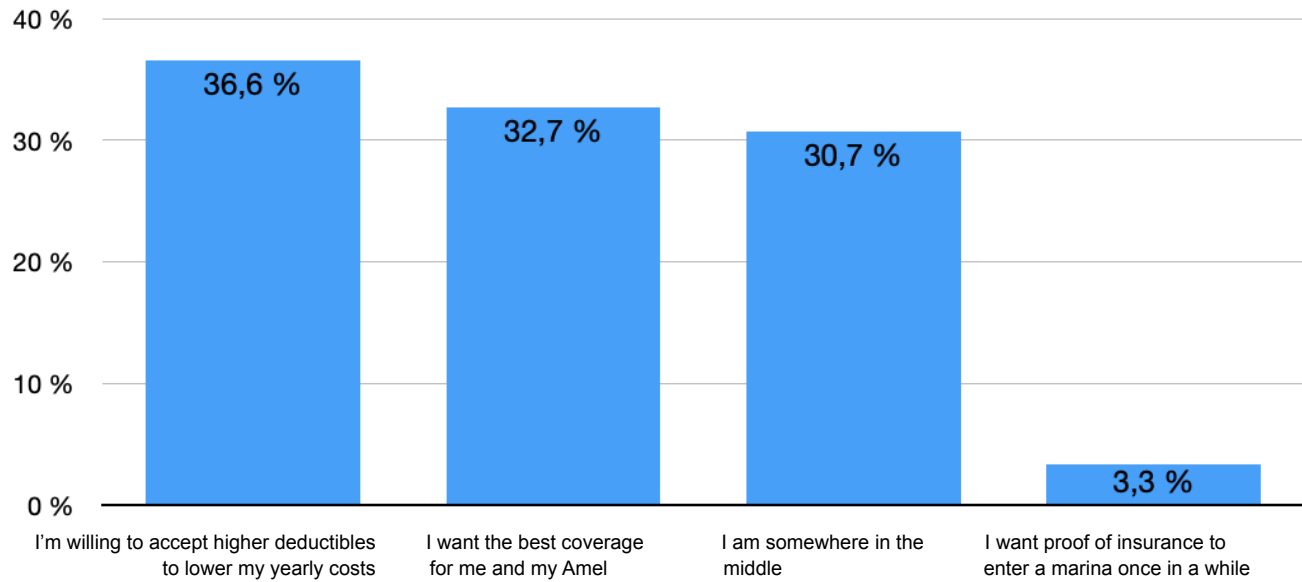
How happy are you with the coverage offered?



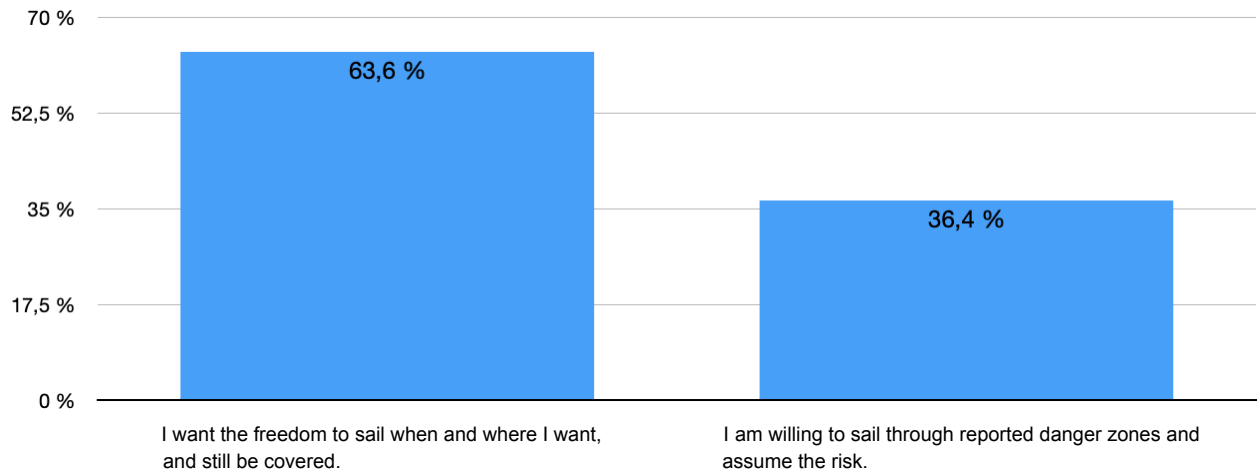
If we succeed in offering a self-insured insurance product built for and by Amel owners, how would you react?



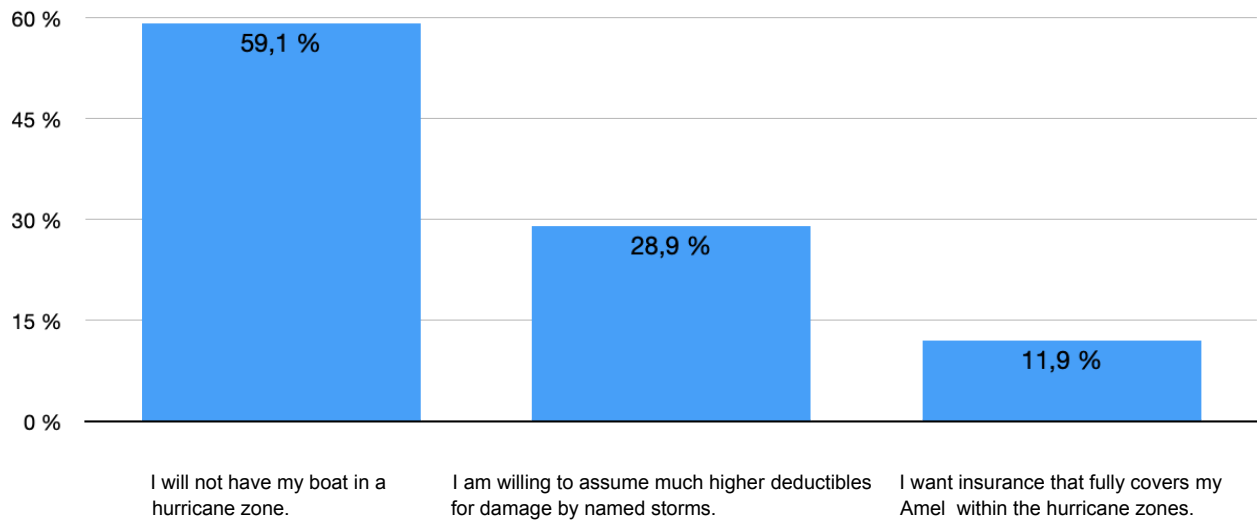
How do you buy insurance?



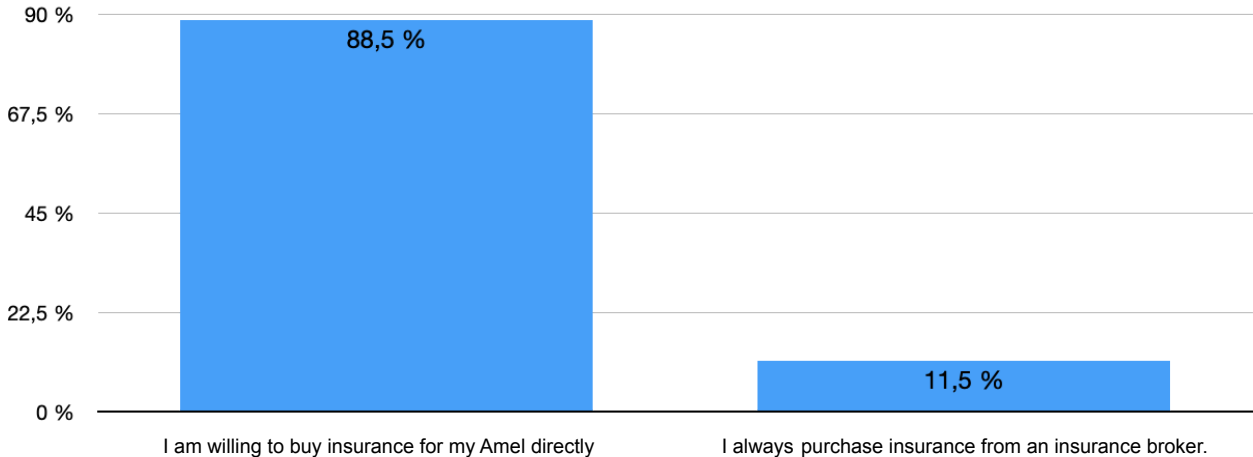
Insurance is more expensive in some parts of the world.



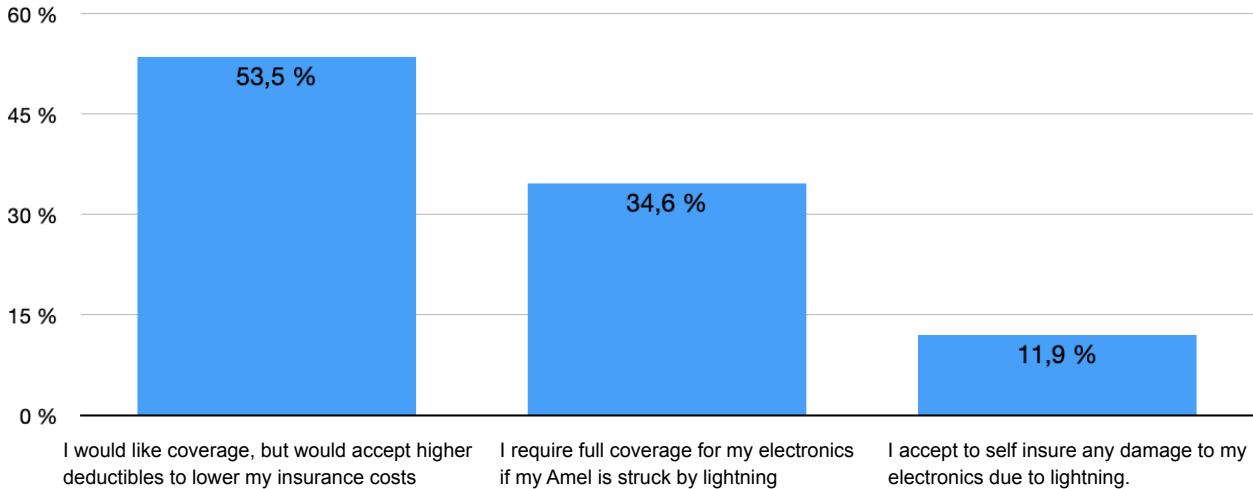
If you plan to sail in hurricane zones:



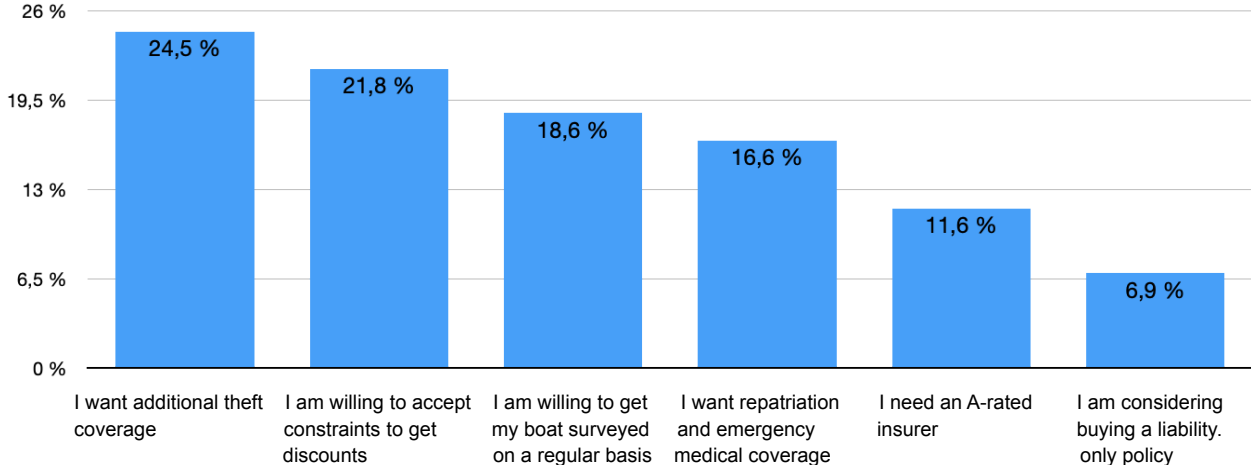
Do you need an insurance broker?



Damage from lightning strike:



Now, your dream insurance product:



Would you be interested in being a Founding EQUITY Member of that insurance entity?

40.4% would be interested in being a founding equity member of that insurance entity.
Based on the short sample, the total capital represents about \$340K