

# Marketing Automation for Ecommerce

Deliver relevant content that increases engagement and drives revenue growth with a data-driven platform



**INTEGRATIONS\*** 



mparticle

zapier



**rudder**stack

### **Our Solutions**

#### **EVENT TRIGGERS**

Automatically send users down a campaign based on actions they do (or don't!) take.

#### **WORKSPACE CONFIGURATION**

Easily manage a myriad of people, products, sites, and apps with their associated data from a single Customer.io account.

#### **MULTIPLE MESSAGE TYPES**

Create automated or API triggered workflows, newsletters, and transactional messages – all within one platform.

#### A/B TESTING & COHORT TESTING

Test variations of content and cadences to find the highest performing strategy.

#### MANAGED DELIVERABILITY

Let our team of experts monitor, analyze, and advise you on your sending performance.

#### **AD AUDIENCE SYNC**

Sync your Customer.io segments 1:1 with Facebook, Google, Instagram, and Youtube automatically.

## Use Customer.io to power your entire customer lifecycle journey







#### **WELCOME**

Introduce your brand to users

#### **REPURCHASE**

Increase your repurchase rate by communicating with customers at the right time

#### **FEEDBACK**

Check in with customers and ask for feedback regularly and learn about them

#### **RE-ENGAGEMENT**

Automatically enter users into a drip campaign when they've become inactive

"Customer.io is a powerful platform for surfacing and acting on data. Performance analytics are very important to us as an eComm business and Customer.io provides both broad and granular views of message performance, and integrates perfectly with the rest of our martech stack and CDP."

-Bjørn Seaton, Chief Marketing Officer at Trendhim

#### **ONBOARDING**

Send users email, SMS, in-app, webhooks, Whatsapp, and push notifications to improve activation, adoption, and retention

#### **NURTURE**

Keep your brand top of mind and reward customers for coming back with exclusive offers

#### **UPSELL**

Leverage data to understand shopping patterns and activate upsell campaigns to expand revenue

#### **CROSS SELL**

Show users relevant content based off their shopping patterns to expand your revenue

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