

# Marketing Automation for SaaS

Lower churn, create stronger relationships, and increase revenue. Has not logged in in recently False True We miss you Complete a new goal Test push content Wait until completed 50% Keep up the great work! Wait until they login Wait 3 days ☑ Exit Welcome Back! 15% off next 3 months

"Showing the value of our products and sharing proper use cases has helped our business grow in unimaginable ways."

☑ Exit

- Sophie Gil, Audience Development Lead, Buffer

**INTEGRATIONS** 



区 Exit

mparticle

















### **ACQUIRE**

Target your ideal customer profile for efficient acquisition marketing by building dynamic segments in Customer.io and automatically create audiences based on those segments in Google + Facebook Ads.

#### **RETAIN**

Automatically populate and update dynamic segments of users based on their in-app actions, and trigger messages to keep them active and engaged.

#### **ONBOARD**

Educate new users with email, SMS, and push notification drip campaigns personalized to their preferences.

#### **MEASURE**

Gain insight into how individual users are moving through your campaigns and closely monitor delivery and performance trends.

# **UPGRADE**

Identify satisfied users who are prime candidates for premium features and engage them with special upgrade offers.

# **OPTIMIZE**

Leverage insights and continuously optimize campaign strategies to ensure. you're sending the best message.

**FEATURE SPOTLIGHT** 

# **Ad Audience Sync**

Increase conversion rates using Ad Audience Sync

