

Ahead of Schedule

Campfire Learning's SOC 2 Success

For Campfire Learning, a fast-growing SaaS company serving the education sector, customer trust was non-negotiable. Earning SOC 2 Type 2 compliance was already on their roadmap. The challenge was getting it done fast without pulling critical staff off product development.



The Challenge

With a lean team focused on scaling their platform, Campfire Learning faced a high-stakes test:

- Meeting an aggressive 6-month timeline
- Avoiding disruption to product development
- Managing documentation, controls, and evidence collection
- Completing the HECVAT (Higher Education Community Vendor Assessment Toolkit) to meet higher ed vendor standards

How Trava's Compliance as a Service Helped

While Campfire Learning provided input when needed, Trava took ownership of the heavy lifting, including:

- Independent internal audit services
- Weekly checkpoint meetings to keep momentum
- Direct coordination with the GRC tool (Drata) and auditor (AssuranceLab)
- Control implementation guidance & documentation formatting
- Penetration testing and remediation
- Assistance completing the HECVAT form

The Results



6-Month Turnaround

SOC 2 Type 2 achieved ahead of schedule



Customer Wins

Secured two important contracts dependent on compliance



Time + Staff Saved

Freed up the equivalent of 75% of a full-time role



Security Maturity

Identified and remediated vulnerabilities during penetration testing



Full Vendor Readiness

HECVAT completed, unlocking higher ed opportunities



Rodney Green

COO, Campfire Learning

"If we'd tried to do this ourselves, we wouldn't have hit the deadline – and it would have taken critical people off product development. Trava made it possible for us to get there faster and with far less strain."