



Partner Spotlight

HostAway

At Pricepoint, we partner with platforms that are built for real operators, the ones managing multiple listings, multiple channels, and high guest expectations every single day. That's why we're excited to work with Hostaway, a platform trusted by professional vacation rental managers worldwide.

Hostaway provides a powerful, centralized system to manage listings, bookings, guest communication, payments, and channel distribution across Airbnb, Vrbo, Booking.com, and more. Pricepoint adds an AI-driven pricing layer on top of that operational foundation, ensuring every listing is priced dynamically based on real demand, market conditions, and booking behavior. Together, Hostaway and Pricepoint help vacation rental operators increase revenue while reducing the time spent on manual pricing decisions.

Why Hostaway and Pricepoint work well together

Hostaway is designed for scale. It supports professional hosts and property managers who need reliability, automation, and control across dozens or hundreds of listings.

Pricepoint complements this perfectly by automating one of the most complex and time-consuming parts of the job: pricing. Instead of manually adjusting rates per listing, per channel, or per season, Pricepoint continuously analyzes demand signals, booking pace, seasonality, and local market trends, and updates prices automatically across all channels connected through Hostaway. The result is a setup where operations stay centralized and pricing stays responsive, without increasing workload.

Dynamic Pricing that adapts to real booking behavior

Vacation rental demand can change quickly: weekends, local events, holidays, or sudden spikes in travel interest all have an impact. With Hostaway managing availability and distribution, and Pricepoint managing pricing decisions, listings respond automatically to these changes.

As bookings accelerate, prices adjust upward to capture more value. When demand slows or cancellations occur, pricing adapts to remain competitive and fill gaps, without aggressive discounting or constant oversight. This ensures every night is priced appropriately, based on what's actually happening in the market.

Consistent pricing across all channels, without manual checks

Managing multiple OTAs often leads to pricing inconsistencies and manual checks across extranets. Hostaway already centralizes channel management, and Pricepoint completes the picture by ensuring pricing remains consistent and optimized everywhere. Updated prices flow automatically through Hostaway to Airbnb, Vrbo, Booking.com, and other connected channels. Operators avoid outdated rates, reduce errors, and maintain confidence that pricing is always aligned. Even during busy periods.



Scaling revenue performance without adding complexity

As portfolios grow, pricing complexity usually grows with them. Hostaway simplifies operations at scale, and Pricepoint ensures pricing automation scales alongside it. Operators don't need to hire additional revenue managers or spend hours reviewing rates. Pricing decisions happen continuously in the background, allowing teams to focus on guest experience, growth, and operational excellence.

Built for professional vacation rental businesses

Hostaway and Pricepoint share a clear goal: to help professional vacation rental operators run smarter, more efficient businesses. By combining Hostaway's operational strength with Pricepoint's autonomous pricing intelligence, operators gain:

- Higher revenue performance across all listings
- Less manual work and fewer pricing errors
- Faster reaction to demand shifts
- A scalable setup built for growth

It's a partnership designed for vacation rental businesses that want control, automation, and results, without added complexity.

Getting started

If you're already using Hostaway, connecting Pricepoint is quick and straightforward, and pricing optimization begins almost immediately. If you're exploring Hostaway and Pricepoint together, our teams are happy to help you understand how this integration can support your vacation rental business at any stage of growth.