Turn PDF orders into draft sales orders

Give sales administration a checked draft in your ERP and keep the final approval with the person who knows the account.

Typical problem

Two customers order the same part under different codes. One buys boxes and the other buys units. Administrators retype each PDF, look up the conversion and check the agreed price. A single wrong unit can mean correcting an entire order.

Economic impact

€720 a month
in manual order entry time

At 240 PDF orders a month and six minutes of entry per order, the workload totals 24 hours. At €30 per staff hour, that is €720. Timing the review of each draft shows how much work remains.

Proposed solution

We start with ten orders from two regular buyers and your product catalogue. The workflow reads the PDFs, maps customer codes and units, and creates draft sales orders in the ERP. It flags unfamiliar references or price differences on the exact line that needs attention.

Client benefit

Your team can spend its review time on exceptions. You receive a reusable part-number cross-reference and can measure both minutes per order and the share of lines accepted on the first review.

Discuss a pilot
Bring ten sample orders from two customers and the matching catalogue entries.

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