

psiware™



**Drupal Specialized Teams**



# **Boost your projects with the perfect Drupal team.**

For over 15 years, we've been creating digital experiences using Drupal to deliver web content across multiple channels and devices.

We empower your project to harness modern technology with the expertise of talented and highly skilled LatAm Drupal developers.



# Our Approach to Drupal Nearshoring

From dedicated teams in your startup to outsourced Drupal development for projects of any size, we assemble the perfect team to meet your needs. Covering backend to frontend, including Drupal DevOps and UX/UI, we ensure a complete solution for your projects.

- ✓ More than 15 years of experience in multiple Drupal engagement models.
- ✓ Agile and scalable Drupal teams.
- ✓ Culture focused on continuous value delivery.
- ✓ English proficiency, soft-skills and self-organization.
- ✓ Flat-rate hourly costs for any Drupal team composition.



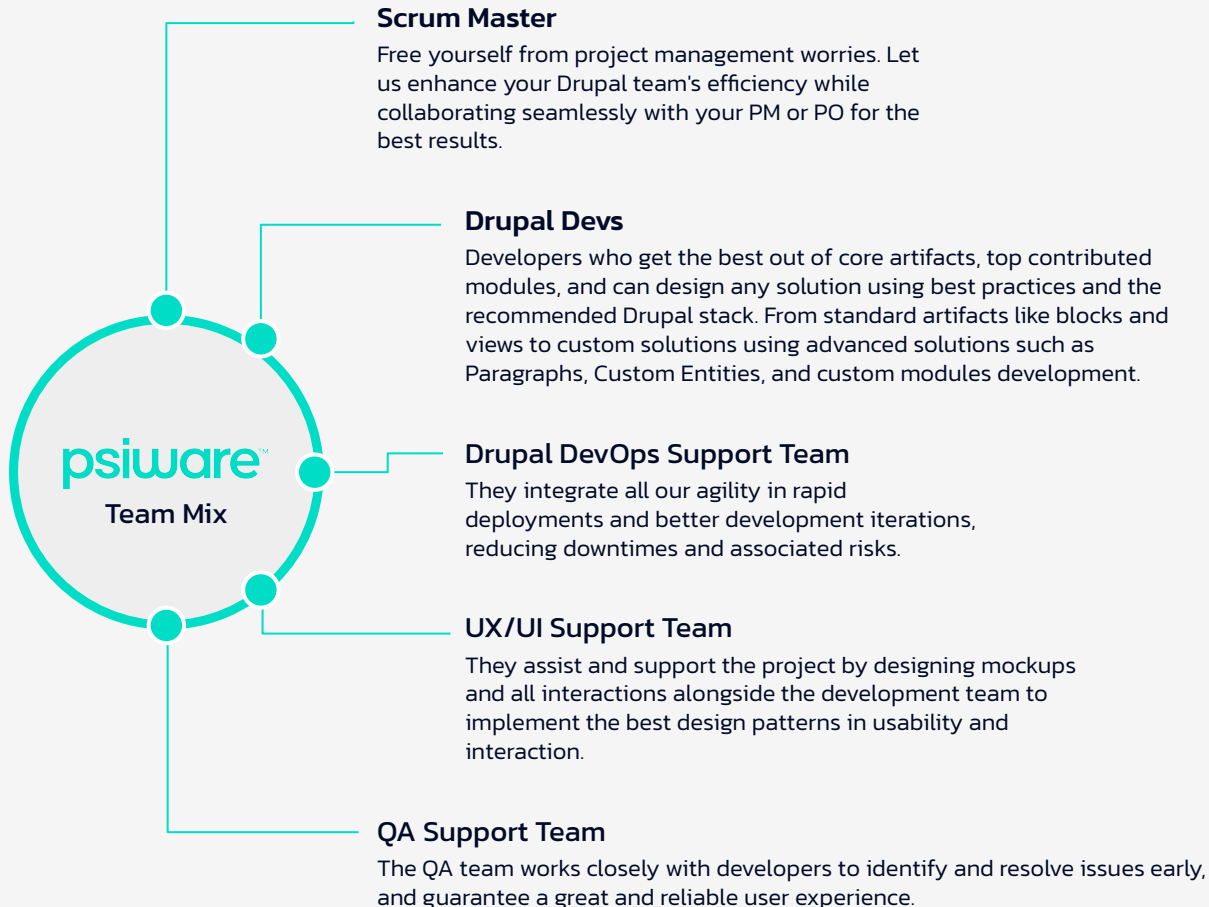
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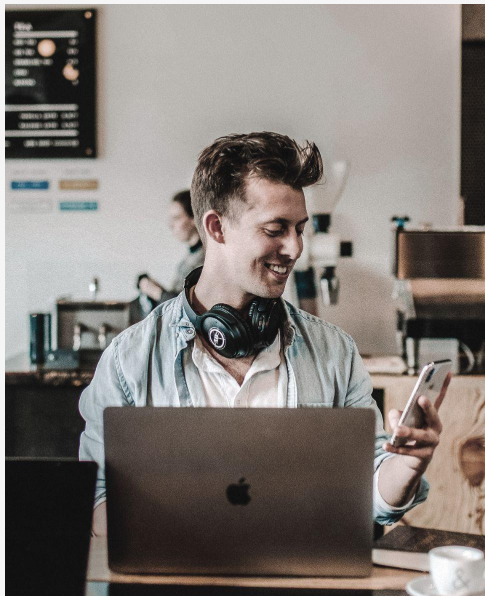


## DRUPAL SERVICES

# Drupal Team Composition

Our team offers **fractional hours for each role**, allowing for flexible participation based on the project's needs and the company's requirements. Team members can contribute **from a few hours up to full-time**, ensuring that we can scale our involvement to match the evolving demands of your project.





# Flexible Project Support & Additional Services

- ✓ Teams ready for **on-demand ramp-up**.
- ✓ **All contracted hours are effective**, meaning that if for any reason they cannot be used, they remain available for utilization for up to 3 months.
- ✓ **Monthly reports** include time tracking, discipline, stories and issues tracking.
- ✓ **All required tools provided**, agile tracking and dev environments for projects of any size.
- ✓ **Multiple communication channels** available (chat groups, tickets & US tracking, regular calls).
- ✓ Starting from just 80 hours per month with **no minimum commitment**.
- ✓ **Supporting UX/UI, DevOps, and QA teams** are ready to join the project as needed based on project demands.

# Our Development

## Drupal Technical Skills

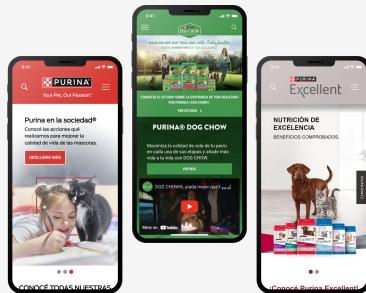
- ✓ **Composer-based development** for dependency management.
- ✓ **Docker-based development environments** with DDEV or Lando.
- ✓ **Expert theming** crafting clean and efficient Twig templates enhanced with Vue and React.
- ✓ **Advanced Module Development** for custom functionalities.
- ✓ **Full Git integration** with streamlined CI/CD workflows.
- ✓ **Paragraphs and Components design** approach for flexible content management and layout options.
- ✓ **Layout Builder for Page Layout** management and componentization.
- ✓ **PSIWARE™ Drupal Distribution** for a quick project kick-off and customization.
- ✓ **Pantheon Premier Partner Agency and Acquia certification** for advanced platform capabilities.

## DRUPAL SUCCESS CASES



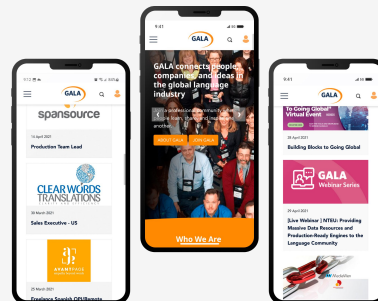
"We love working with them; their incredible human capital, creativity in providing solutions to our needs, continuous learning, and agile methodologies keep them up-to-date with the latest industry trends, making them a strategic partner for us."

### Nestlé Corporation (LatAm)



"GALA has worked with PSIWARE for more than a decade and has developed a wonderful working relationship built on competence and trust. We have undertaken several major projects together involving creative work, Drupal development, and deep integration. We have felt confident in psiware's capabilities and delighted with their project management."

### Globalization And Localization Association (USA)



"PSIWARE is without a doubt the best partner our organization has had the pleasure of working with, the professionalism and efficiency of the team and their thoughtful approach to managing our business immediately won our confidence. Their warm and welcoming company culture immediately ingratiated them with our staff, making them an invaluable part of our team and a resource we can't do without!"

### Global Equity Organization (USA)

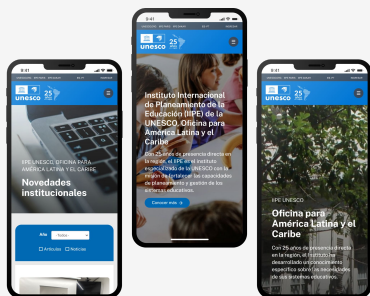


## DRUPAL SUCCESS CASES



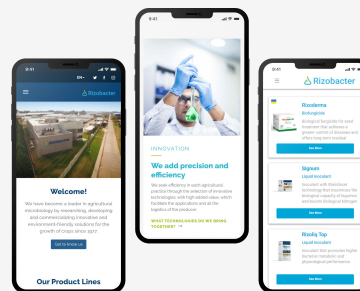
Together with their team of professionals, we worked to bring ambitious ideas to life for their Educational Policy Experts Network Platform.

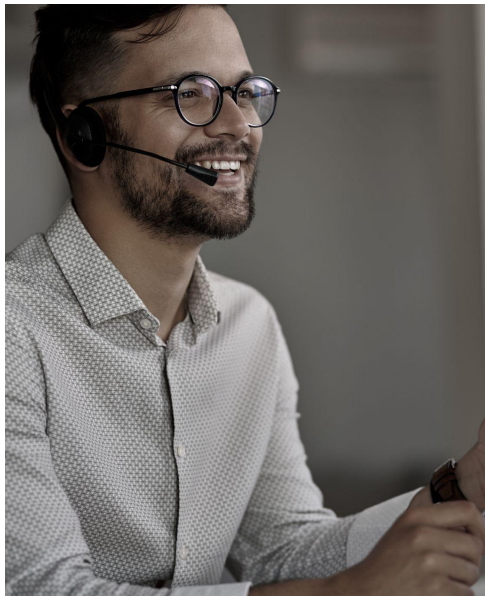
This platform, by the UNESCO International Institute for Educational Planning, serves Latin American education authorities and officials. It provides tools such as profiles, directories, private messaging, online events, thematic groups, discussion forums, news, and notifications.



We created a great catalog of websites for the global platform and its branches in Argentina, the United States, Brazil, and the European Union using a centralized CMS strategy.

One of the main challenges was unifying and centralizing the CMS management and its websites, along with the extensive product catalog and its variants sold in different regions worldwide.





# Our Onboarding. **Simple Collaboration Process.**

## Step 1

### Exploration Call

Share details about your business during a discovery call. We'll cover team structure, approach, success criteria, timelines, budget, and necessary skill sets to understand how we can collaborate.

## Step 2

### Discuss Solution and Team Composition

Within days, we'll finalize your project specifications, establish an engagement model, and select and onboard your team.

## Step 3

### Kick-off & track performance

After agreeing on milestones, we'll begin work right away. We'll monitor progress, provide updates, and adapt to your requirements in an agile manner.



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