

Tailor Your CRM
Win More Deals
400+ Integrations

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Elite Partner

EVOLVE
SALES OS

TECH STACK

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"Evolve helped us to make it really simple"

evolve

YOUR
CRM & SALES-TECH
EXPERTS

EASY & EFFECTIVE SALES CRM

5 PHASES OF EVOLVE LAUNCHPAD

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Understand your Business

Through consultation, we will discuss your sales workflow from marketing to delivery and turn this into a detailed flow diagram using Miro. Identifing your sales stages and understanding the required data fields & customisations for configuration

Understand your Data

Understand data requirements / Map data from your existing tech / Ready for data import. Our team are experts at mapping data from your existing tech into the new one so that no data is lost.

Configuration and Testing

Translate Phase 1 workflow into Pipedrive, setting up lead sources, pipeline stages, activities, custom fields and templates & much more.



Training

Once the system is configured in line with Phase 1, we'll get the team trained using our "101 Training" framework and train your power user to be an admin user on the account. Advanced training is available too. All training is recorded and documentation provided.

Aftercare

Once the system is in the optimum state and we've checked it off with you, we'll get the team trained to understand all the bits that matter to them. See our Evolve Aftercare Services

Time*: ranging from 10 days to 3 months+

Results Include: 15% Improvement in conversion rate, 20% Time saved managing inquiries, 34% Net profit increase over last financial year

10% savings on Evolve Timebanks - when taken with Evolve AfterCare
2 months free - on annual Evolve AfterCare plans

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5 SIMPLE STEP PROCESS

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1. WORKFLOW MAPPING
2. UNDERSTAND YOUR DATA
3. CONFIGURATION AND TESTING
4. TRAINING
5. AFTERCARE

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4 LEVELS OF EVOLVE AFTERCARE

PACKAGE INCLUDES	ACCESS £99/MONTH £1,000/ANNUAL	ENGAGE* £295/MONTH £3,000/ANNUAL	EMPOWER £595/MONTH £6,000/ANNUAL	EMPOWER+ £995/MONTH £10,000/ANNUAL
Access to exclusive software discounts & no minimum Evolve Timebank order	✓	✓	✓	✓
Access to industry experts & Evolve group training	✓	✓	✓	✓
Access to EvolveGPT, your Ai Pipedrive assistant powered by Evolve project learnings	✓	✓	✓	✓
One-hour monthly call with Evolve Pipedrive expert	✓	✓	✓	✓
Evolve Email support for Pipedrive queries	✓	✓	✓	✓
Automation support and maintenance - including Pipedrive, Zapier or Make.com	✓	✓	✓	✓

Engage: Ideal for Monthly consultancy and expert support
Ensure full use of Pipedrive, stay up to date & keep the team accountable

All tiers: include 10% savings on Evolve Timebanks - required for config
Save wth annual Evolve AfterCare plans

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Minimum Evolve Timebank 4hrs
£150 per hour / Rates exclude VAT.
Access / per user per month
Engage, **Empower & Empower+** / per organisation* per month

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AFTERCARE SLA

Evolve AfterCare Package	Response Time	Support Availability	Data Protection	Satisfaction Guarantee	Service Continuity	Billing	Plan Changes	Exclusive Features
Access	2 business days	Support services will be available from 9am to 5pm GMT, Monday to Friday, excluding UK public holidays.	Evolve will handle all your data and information according to GDPR regulations. Your information may be shared with third parties including guests of the Evolve Pipedrive Podcast in order to continue to provide access and discounts to the latest SalesTech in the Marketplace We will never sell your information	If you are not satisfied with our services at any time, Please let us know immediately. We will do our best to rectify the situation promptly and ensure your satisfaction.	No guarantee to have the same Evolve Expert every month. If your assigned expert is unavailable due to unforeseen circumstances, Evolve will provide an alternative expert with the same level of proficiency to assist you	x2 months upfront required. Then Billed monthly, on the 17th of the month. Use GoCardless / Paypal for reduced billing	Upgrade or downgrade anytime after the first 2 months. Effective from next billing cycle	Software Discounts, Access to podcast guests
Engage	1-2 business days							All benefits of Evolve Access, One-hour monthly call with an expert
Empower	1 business day							All benefits of Evolve Engage, with added Email support
Empower PLUS	Within 12 hours	Mon-Fri, 9am-5pm GMT, Emergency support available						All benefits of Evolve Empower, PLUS Automation maintenance

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CLIENTS SAY



Pipedrive is exactly what we need, it's just super straightforward. It's straightforward to update, easy to customize and it gives the outputs that I need

Peter Keogh
Sales and Marketing Director, Pinewood Structures





EVOLVE CLIENTS IN PIPEDRIVE'S LATEST ADVERTISING CAMPAIGN

Evolve helped us to make it really simple. We've got all the custom fields we need and the majority of our traffic comes through web forms. Overall, it's nice to have everything in one place. I can see things in real time, which is a real bonus. I now have visibility across both brands without clicking between multiple spreadsheets. It's just logistically much tidier for me.



Ricky Williams

We work closely with the team at Evolve and cannot fault their services. Their experience, expertise, and approach combine to deliver first-class results. Highly recommended.

golivenow uk

CASE STUDY

CONTAINER TEAM

We helped Container Team revolutionise its sales process with Pipedrive.

- 15% growth in conversion rate
- 20% time-savings
- 34% net-profit increase

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Container Team pipedrive

pipedrive
Elite Partner



We love working with growth minded businesses

Our mission is to empower small and scaling businesses to thrive in the ever-changing digital environment

We achieve this by providing easy-to-use SalesTech solutions, enabling business owners and their teams to digitise workflows and processes

Our ultimate goal is to offer tools that you not only need, but actually want to use



"I would recommend anybody who is looking at getting away from using an excel spreadsheet to automate their sales marketing processes by closing deals faster. To use Evolve & PipeDrive"

Sonny Cutting

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Elite Partner

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LAUNCHPAD SALES PROCESS

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SCOPING CALL

KICK OFF

DATA

DEPLOYMENT



INTRO CALL

PROPOSAL WALKTHROUGH

WORKFLOW MAP

CONFIG & TESTING

AFTERCARE

Scoping usually on Tuesdays & Proposals delivered on Fridays if we are a good fit

Project Time*: ranging from 10 days to 3 months+

Results Include: 15% Improvement in conversion rate, 20% Time saved managing inquiries, 34% Net profit increase over last financial year

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