

TimelyBill

LEAD MANAGEMENT

Track your Sales Leads & Prospects

Integrated lead management system for service providers.

If you're selling B2B communications services, your sales team needs to manage and track their leads. TimelyBill's integrated lead management tool enables your sales reps to engage customers better and cultivate opportunities alongside all of our other billing tools.

Our lead management tools provide a foundational set of sales pipeline tracking features. We integrate pre-sales and post-sales tasks seamlessly together to enable complete management of the full customer journey... all in one place!

The screenshot displays the TimelyBill web application interface. On the left is a navigation sidebar with options like Customers, Leads, Agents/Partners, File Management, Financial, Fulfillment, Provisioning, Reports, Ticketing, Workflow, Administration, Configuration, and Help. The main content area is titled 'Leads > Search Leads'. It features a 'Lead' tab and a 'Quotes' tab. The 'Lead' tab shows details for a lead with ID 11006379, including creation/modification dates, organization (Bell Perfect, Inc.), account name (Burnwood VoIP), status (Lead), account type (Business), lead status (3: Qualified), and lead source (15: Cold Call). There are also fields for 'Latest Opportunity' and 'Upcoming Activities'. Below this is a table with columns for ID, Type, Description, Stage, Competitor, Est. Revenue, Probability, Est. Closed By, and Act. Revenue. A single row is visible for a 'New Customer' lead. At the bottom, there are input fields for creating a new lead, including fields for ID, Type, Description, Stage ID, Competitor ID, Est. Revenue, Probability, and Act. Revenue.

Efficiently manage your entire sales process from the prospecting stage to a completed and signed contract.

Contact us for more info
(954) 889-6699



TimelyBill

QUOTING & PROPOSAL TOOL

Generate Quotes Faster

Create sales quotes from inside TimelyBill.

Our built-in quote management tool is designed for versatility. It features configurable profiles, enabling you to use a variety of templates. Our quoting system supports your entire product catalog. Whether you are selling connectivity, software, hardware, labor, or anything in between... you can quote it using TimelyBill!

PDFs are created and sent with the simple click of a button. All files are stored in the customer's account for historical reference. When a customer accepts a quote, TimelyBill can automatically trigger the creation of an order and generate an invoice.

Item ID	Position	Product ID	Product Description	Address	Invoice Grp.	Contract	Qty	Recurring	One-Time	Discount (\$)	Discount (\$)	Total Recur...
10011	0	30005	SoundStats... HQ	SoundStats...	None		1	0.00	499.00	0.00	0.00	499.00

TimelyBill makes the quote-to-order process fast and seamless.

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TimelyBill

ORDER MANAGEMENT

Streamlined Order Orchestration

Integrated order management simplifies the order to cash process.

TimelyBill's order management system automates and streamlines order processing for telecom service providers. Order management facilitates order-to-cash (O2C) processing by eliminating bottlenecks, redundancies and errors.

The order management "template builder" utilizes drag-and-drop technology to create custom data input (fillable forms) screens. These screens can be assigned to individual products, categories, and types.

The screenshot displays the TimelyBill interface for managing customer orders. The top navigation bar includes the TimelyBill logo, a user profile (LOGGED IN AS Patrick LaJarré), and a search bar. The left sidebar lists various modules: Customers, Leads, Agents/Partners, File Management, Financial, Fulfillment, Provisioning, Reports, Workflow, Administration, Configuration, and Help. The main content area is titled 'Customer - Orders' and features tabs for Financial Hist, Tickets, Packages, Usage, Orders, and Quotes. The 'Orders' tab is active, showing a form for order details. The form includes fields for Billing, Service, and Shipping, as well as sections for Order ID, Order Status, Order Type, Order Description, Order Date, and Order Completion. Below the form, there is a 'Notes' section and a 'File Management' section. At the bottom, an 'Order Items' table is displayed, showing columns for Item ID, Position, Product ID, Product Description, Address, Invoice Gr., Contract, Qty, Recurring, Discount, Total Rec., and Flow. The table contains two rows of data for items 10029 and 10028.

Item ID	Position	Product ID	Product Description	Address	Invoice Gr.	Contract	Qty	Recurring	Discount	Total Rec.	Flow
10029	27	30009	Test Parent	None	None	None	1.00	10.00	0.00	10.00	Flow
10028	26	30010	Test Child	None	None	None	2.50	0.00	0.00	0.00	Flow

**TimelyBill's order-to-cash process
allows you to assign services & quickly
initiate customer billing.**

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TimelyBill

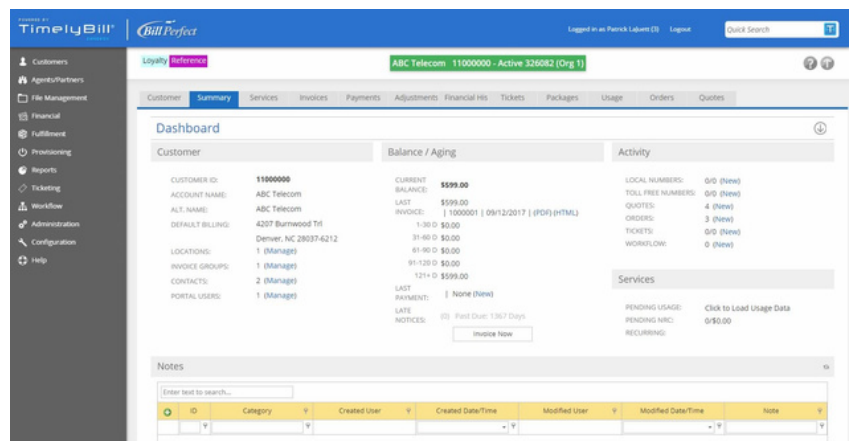
BILLING MANAGEMENT

Automate Your Billing Process

Subscription based billing and management tools.

We empower companies that sell telecom services to manage customers, charge for usage, and present unified invoices and bills. Our system can automatically generate and send invoices, track payments, and process payments.

Our solution can be used across many different industries and business types. Our platform can support telecom, cable, data, wireless, home security, and VoIP services on residential and commercial accounts.



We provide best-in-class subscription
billing & customer management
system for telecom.

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TAX CALCULATIONS

Automated Tax Rating

TimelyBill helps you bill complex telecom taxes and fees.

Service providers who provide landline, wireless, cable, internet, or VoIP are required to understand the complex nature of taxes and fees imposed on these services. The specific taxes levied on telecom services can vary depending on the country, state, or jurisdiction.

TimelyBill can help solve your tax issues by applying up-to-date rates, automating complex math, and accurately presenting them on customer invoices.

We have connectors to the most trusted tax engines for billing telecom services.

A screenshot of the TimelyBill software interface. The top navigation bar includes the 'TimelyBill' logo, a 'Bill Perfect' badge, and a user login status 'Logged in as Patrick Lajoux (7)'. A search bar is on the right. A left sidebar contains a menu with options: Customers, Leads, Agents/Partners, File Management, Financial, Fulfillment, Provisioning, Reports, Ticketing, Workflow, Administration, Configuration, and Help. The main content area is titled 'Configuration > Product Catalog > Products'. It shows a form for a product with ID 280, named 'SIP Trunk Bundle'. The form has tabs for 'General', 'Price Levels', 'Advanced', 'Custom Fields', 'Attributes', and 'Rules'. The 'General' tab is active, displaying fields for 'INVOICE DESC', 'DESCRIPTION', 'PRODUCT TYPE', 'CUSTOMER TYPE', 'DEFAULT USAGE PLAN', and 'FIXED USAGE PLAN'. The 'DESCRIPTION' field contains a detailed text about SIP trunk bundles. The 'PRODUCT TYPE' is set to 'Trunk (K)'. The 'CUSTOMER TYPE' is 'Both'. The 'DEFAULT USAGE PLAN' is 'N/A'. The 'FIXED USAGE PLAN' is unchecked. On the right side of the 'General' tab, there are sections for 'Accounting' (with fields for GL (RC), GL (NRC), TAX CODE (RC), TAX CODE (NRC), LINE/EHT COUNT, ADVANCE MONTHS, NRC AMORTIZATION, PAYMENT PRIORITY, NON-REFUNDABLE, DISPLAY AS TAXES, SUPPRESS DISPLAY, and ADX REGULATED) and 'Portal Availability' (with checkboxes for 'CSR', 'CUSTOMER', and 'AGENT PARTNER').

**TimelyBill's tax rating component
enables us to calculate accurate
taxation, costs and fees.**

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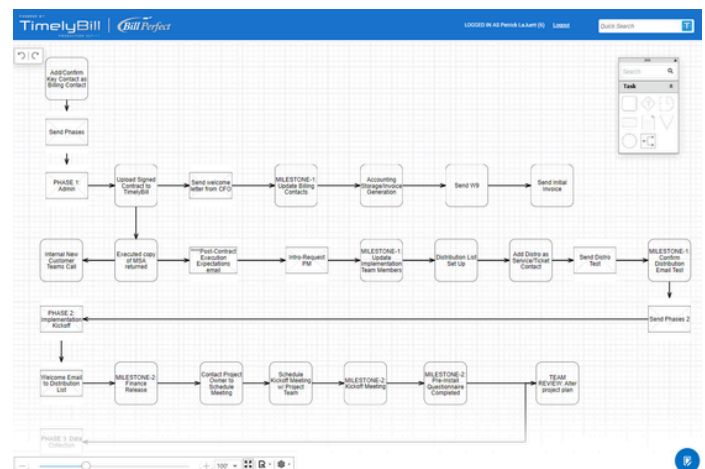
WORKFLOW MANAGEMENT

Workflow Design & Orchestration

Create no-code workflows to automate business processes.

TimelyBill's workflow management component automates the initiation and tracking of complex workflow packages. Our low-code visual editor, with reusable actions, enables users to drag and drop workflow steps for rapid development. Users can build workflow diagrams that trigger automatically and include manual and automated steps via our provisioning system.

Workflow task automation can make your billing process more efficient and accurate by reducing repetitive manual processes. This can significantly impact your bottom line by freeing up your team and speeding up invoice generation.



TimelyBill is an ideal platform for building telecom order provisioning and activation workflows!

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PARTNER MANAGEMENT

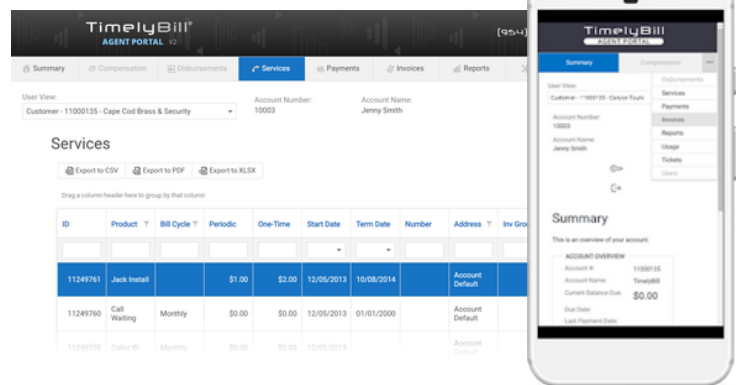
Simplify Your Channel Commissions

TimelyBill supports multi-level channel partner management.

We empower telecommunications companies to manage partners, distributors, and agent commissioning plans. TimelyBill's software enables the creation of multi-tiered partner hierarchies. Service providers can define commissions (one-time payouts), residuals (recurring payouts), and chargebacks.

Our portal lets your agents view their commissions, disbursements, and compensation payments.

Streamline your commissioning process and let partners view their entire compensation history!



Our hosted telecom billing system is designed for communications service providers & is ideal for subscriber-based billing.

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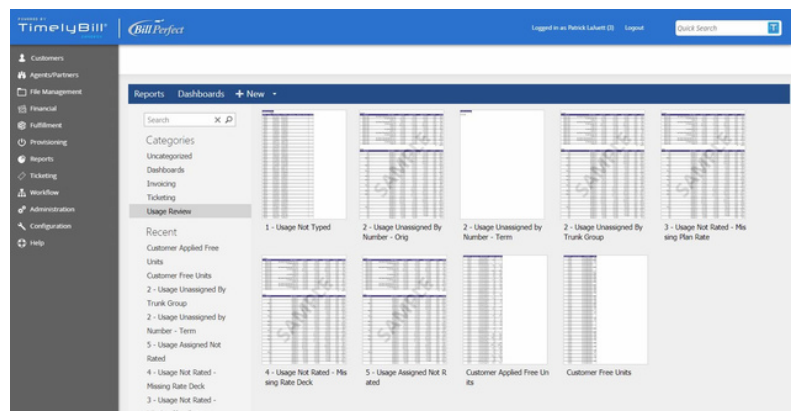
REPORTS & DASHBOARDS

Integrated Report Tools

Standard or custom reports for your billing operations.

TimelyBill's robust reporting tools help CSPs drive business growth, identify potential problems, and improve overall customer experience. TimelyBill has two different reporting methods to help communications service providers analyze data:

- Custom ad hoc reports and dashboards can be created on the fly via Izenda's embedded Business Intelligence & Analytics Platform.
- Standard canned reports are provided via a library of pre-built SAP Crystal Reports.



TimelyBill's reporting methods provide historical, current, & predictive views of telecom-based business operations.

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TICKETING & SUPPORT SYSTEM

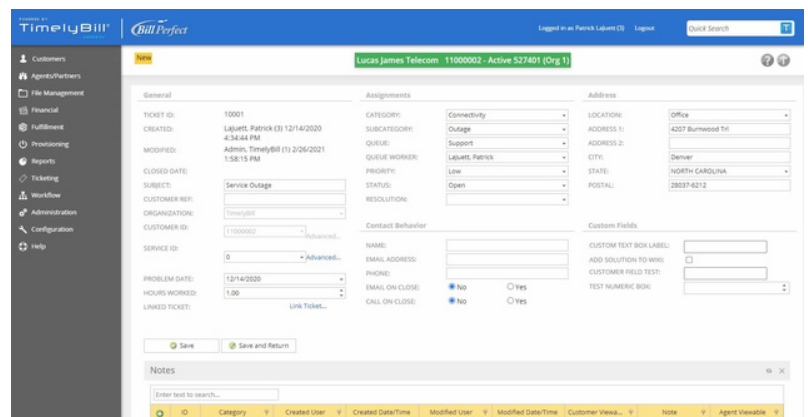
Support Your Customers

Built-in ticketing management and help desk system.

TimelyBill's integrated ticketing tool performs all of your help desk functions. End users can submit tickets via our customer portal. CSRs can configure automatic email notifications to the customer upon ticket closure. TimelyBill can also create tickets from emails sent to designated support addresses.

Your customers can open support tickets via a fully customizable web portal, included at no extra charge!

Your internal users can use ticketing to offer full back-end customer support.

The screenshot displays the TimelyBill web application interface. On the left is a dark sidebar with navigation links: Customers, Agents/Partners, File Management, Financial, Fulfillment, Provisioning, Reports, Ticketing, Workflow, Administration, Configuration, and Help. The main content area is titled 'Lucas James Telecom - 11000002 - Active 527401 (Orig 1)'. It contains several sections: 'General' with fields for Ticket ID (10001), Created (12/14/2020 4:34:44 PM), Modified (12/14/2021 5:58:15 PM), Closed Date, Subject (Service Outage), Customer Rep, Organization, and Customer ID; 'Assignments' with dropdowns for Category (Connectivity), Subcategory (Outage), Queue (Support), Queue Worker (Lajewski, Patrick), Priority (Low), Status (Open), and Resolution; 'Address' with fields for Location (Office), Address 1 (4207 Burnwood Tr), Address 2, City (Denver), State (NORTH CAROLINA), and Postal (28037-6212); 'Contact Behavior' with checkboxes for Name, Email Address, Phone, Email On Close, and Call On Close; and 'Custom Fields' with a Custom Text Box Label and a Test Numeric Box. At the bottom, there are 'Save' and 'Save and Return' buttons, and a 'Notes' section with a search bar and a table with columns: ID, Category, Created User, Created DateTime, Modified User, Modified DateTime, Customer View, Note, and Agent View.

Our ticketing system helps you track & manage customer-related support issues & internal tasks.

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