quire
Technical Reporting Simplified

DRIVING CONTINUED EFFICIENCY AND GROWTH IN THE ENR TOP 100

With An Average Tenure Of 5+ Years, ~40% Time Savings Realized Already, Quire's Largest Customers Continue to See Incremental Efficiencies & Savings Beyond Their Initial Gains

To understand the impact of its **Technical Report Management™ (TRM)™ platform** on large-scale engineering and consulting firms, let's explore a handful of Quire customers ranked in the top 100 ENR. This overview examines how five industry leaders have leveraged **Quire TRM** to enhance their deliverable process, improve efficiency, and maintain their advantage in an increasingly demanding market.

The industry faces unprecedented challenges, including all time high backlogs, rising labor costs, and a persistent talent shortage. In this context, the ability to streamline technical report management, and maintain high-quality deliverables is paramount. **Quire's TRM platform has emerged as a key solution for industry leaders looking to address these challenges.**





NUMBERS DON'T LIE: CURRENT YEAR TRM IMPACT ON INDUSTRY LEADERS

The collective benefits being delivered by Quire across five large firms is significant. The combined experience of these customers provides a compelling view of **Quire TRM's impact:**

EFFICIENCY GAINS

Average current year incremental reduction in edit time:

14.6%

TIME AND COST SAVINGS

Average annual hours saved per company:

2,952

Average annual cost savings per company:

$161,445

USER PRODUCTIVITY

Average productivity of 5.22 reports per user per month: 5.45% improvement over 2023

Top Performer:

14.93

reports per user per month

REPORT DIVERSITY

60%

of firms added new report types within the current year

THROUGHPUT BOOST

Average current year increase in report volume:

19.6%

QUALITY IMPROVEMENT

Consistent, repeatable process by report type

LONG-TERM VALUE

Average partnership duration with Quire:

5.4 YEARS

RETURN ON INVESTMENT

Cumulative savings over average customer tenure:

$871,803 / FIRM

SCALABILITY

Increased productivity with rising report counts confirms significant scaling opportunities with TRM

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At the company level, Quire TRM is delivering specific benefits that are having a positive impact on growth, profitability and quality. Here are five examples:

1 LEVERAGING LONG-TERM PARTNERSHIP FOR CONTINUOUS IMPROVEMENT

This **top 75 ENR** company, with over 90 offices and 2,500 employees, has been utilizing Quire TRM since 2015 to revolutionize its approach and generate high-quality, fee-based deliverables. Their experience exemplifies how long-term adoption of TRM can drive sustained improvements in efficiency and report quality. After nearly a decade of TRM, the firm continues to see remarkable results in the current year:

15.7%
increase in report volume

14.8%
reduction in average edit time

8,701
estimated hours saved annually

What sets this customer apart is its sophisticated use of Quire's analytics capabilities?

By meticulously analyzing performance data across every process stage and service line, the firm has been able to identify and eliminate bottlenecks, optimize workflows, and make data-driven decisions about resource allocation.



2 RAPID EFFICIENCY GAINS THROUGH STRATEGIC IMPLEMENTATION

A publicly-listed global provider of professional and technical engineering and consulting solutions who has partnered with Quire since 2020, demonstrates how a strategic implementation of the TRM platform can yield significant results in a relatively short time:

21.5%
increase in report volume

12.4%
reduction in average edit time

14.93
deliverable reports generated per user per month

This **top 25 ENR** company's success with Quire showcases the platform's ability to drive efficiency gains across service lines. The company has effectively leveraged Quire's capabilities to standardize report structures, improve consistency in report quality, and enhance collaboration between team members.

"Quire has reduced the reporting time versus a Word template with having to make edits on essential information.

The platform has been helpful with having several different writers and writing styles to establish the basics and not have to change and input data from their inspection reports. We find it well streamlined and is a time saver."



Environmental Research Analyst

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3 RAPID ADOPTION DRIVING ACCELERATED GROWTH

As the newest Quire partner in this group, joining in 2022, this **top 100 ENR** provider of engineering, design, and consulting services with over 2,600 employees, demonstrates how rapid adoption of TRM can support growth. In just two years, the firm has achieved impressive results:

62%
user growth (adoption) since inception

30.3%
increase in report volume year over year

✓
Introduction of new report types including Geotechnical Investigation

The company's quick embrace of Quire's flexible report structure and workflow automation has been crucial in efficiently scaling its operations.

Quire has observed a remarkable surge in activity for both geotechnical and Geoenvironmental reports, highlighting the critical role of these assessments in the technical report writing landscape.

Overall, the total report count across the entire Geotechnical category grew by about 182% from 2022 to 2023. The growth from 2023 to just the first half of 2024 was an impressive 310%. If this trend continues, 2024 could potentially see a 719% increase over the 2023 total.



4 DRIVING EFFICIENCY THROUGH STANDARDIZATION

A **top 50 ENR** provider of professional testing, inspection, engineering, environmental, and consulting services and a Quire partner since 2021, has rapidly harnessed the power of the TRM platform to drive substantial improvements in its report generation process. In just three years, the company has achieved:

22%
reduction in average edit time

10
unique report types including recent introduction of Geotechnical Investigations

4,756
estimated hours saved annually

The firm's success with Quire demonstrates how standardization can drive significant efficiency gains in a short period.

"Quire is a value-add for our company. We've saved money through heavy usage of the reporting software."



Director of PCA Services

5 ENHANCING COLLABORATION AND CONSISTENCY

Another long-term Quire partner since 2015, this **top 100 ENR** company has fully integrated the TRM platform into its operations, achieving:

✓ Continued edit time reduction after nearly a decade with a 2024 reduction of 1.9%

✓ Improved efficiency across diverse service offerings

12 unique technical report types regularly generated

The company has leveraged Quire to foster improved coordination between various departments and maintain consistency across a wide range of report types.

"The main thing we like about Quire is our control in creating and updating our template.

That's something we did not have with our previous tool. Quire makes it very easy to create templates, update templates on the fly and update your word bank. It also provides consistency in the reporting and when discussing the information."



Senior Consultant- Building & Construction

CONCLUSION

The experiences of these five top 100 ENR companies demonstrate the significant impact that **Quire's Technical Report Management platform** can have on large, complex engineering firms to drive their deliverable process. From driving efficiency and standardization to enabling growth and improving collaboration, **Quire has proven to be a versatile and powerful tool for these industry leaders.**

With average cumulative savings of over **$870,000** per company, **Quire TRM** proves to be not just a productivity tool, but a major contributor to these firms' bottom lines. Moreover, the non-financial benefits, such as improved deliverable quality, increased report diversity, and the ability to take on more projects, further enhance the value proposition of **Quire TRM.**

As the engineering industry continues to face challenges such as increasing project complexity, talent shortages, and pressure to improve productivity, solutions like **Quire TRM** will likely play an increasingly crucial role. The ability to efficiently generate high-quality, consistent reports while saving thousands of hours annually provides these top ENR companies with a **significant competitive advantage.**

The varied experiences of these companies– from long-term partnerships yielding continuous improvements to rapid adoption driving accelerated growth– showcase the **flexibility and scalability of the Quire platform**. As these industry leaders continue to evolve and adapt to market demands, their strategic use of **Quire TRM** positions them well to maintain their competitive edge and drive continued success in the engineering sector.

Quire clients have generated more than **1 million reports** using Quire TRM—representing nearly **$1.5 billion** in associated revenue.