BAKER HUGHES v. LUBRIZOL IPR2016-01896



PRODUCT DATASHEET

LP 400

Background

LP 400 Flow Improver is part of ConocoPhillips Specialty Products' (CSPI) range of innovative and technologically superior Flow Improver Solutions. As part of the portfolio, LP 400 Flow Improver has been designed specifically for heavier types of crude.

Characteristics

LP 400 Flow Improver is an aqueous suspension product with a greater affinity for heavier crudes. Like our other LP. Flow Improvers, it can provide more than 80% drag reduction depending on pipeline or crude conditions.

Benefits

Great performance

- Designed specifically to increase performance in heavier crudes
- Great heat stability in tropical and desert environments
- High achievable drag reduction of more than 80% depending on pipeline or crude conditions
- Increases flow rates while maintaining current pipeline pressures
- Maintains flow while reducing pipeline pressures
- Allows shutting down of intermediate pump stations

Superior technology

- Improves pipeline capacity without capital investment
- Less polymer required to achieve a given performance
- Lower injection rates than traditional drag reducers
- Faster dissolution rates than traditional drag reducers
- **Reduces potential internal** corrosion rate by up to 40%
- **Reduces temperature loss**

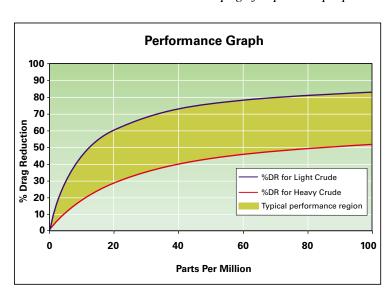
LP 400 Flow Improver allows companies to strategically reduce pipeline operating costs, increase throughput, decrease pressure, or shut down intermediate pump stations.

LP 400 Flow Improver offers the same great polymer technology as other LP Flow Improvers. It dissolves into flowing product without coating pipeline walls. It increases throughput while reducing internal corrosion rates. It allows greater amounts of active polymer to be deployed in a fixed amount of product while improving dissolution dynamics. The polymer of choice offers excellent hydrocarbon affinity, and is able to attain elevated levels of drag reduction under varied operating scenarios. It also has the strength to effectively endure shear forces, but will shear degrade in places where abnormally high shear forces are exerted, eliminating concerns to downstream processes.

Handling

LP 400 Flow Improver is easy to handle, store and clean up. It is environmentally friendly and non-flammable. It flows easily and does not require nitrogen pressurized storage tanks.

See back page for product properties



The performance curve shows the performance range in which LP 400 Flow Improver operates, depending on pipeline and crude conditions.

NOTE: A lab analyses can be conducted to determine if LP. 400 Flow Improver is the product of choice for performance in a given oil.

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LP 400

PRODUCT PROPERTIES

GENERAL

Designed for use on Heavy Petroluem Crude Oil

Flow Improver type Suspension Carrier/Solvent Water

PERFORMANCE

Maximum drag reduction More than 80 % depending on pipeline / crude conditions

Typical concentration 5 to 50 ppm

TYPICAL PERFORMANCE

Color Blue

Density 8.0 lbs/gal (0.96 g/cm³)

Flash Point Not applicable

Viscosity 450 cP @ 511s⁻¹ (Non-Newtonian)

Freezing Point 32°F (0°C) Boiling Point 212°F (100°C)

Vapor Pressure 0.95 lb/in² (24 mm Hg @ 25°C)

HANDLING

Operating range 32°F to 120°F (0°C to 48.9°C)

Product stability Stable suspension

Intermittent agitation recommended

Pressure No nitrogen or pressurized vessels required Heating Climate control environment available

INJECTION EQUIPMENT

Pumps Various designs available for different injection range and environments

Range 5 to 2,500 gal/day (20 to 9,500 L/day)

Flow meter Mass (Coriolis) **Automation** Available

SAFETY AND ENVIRONMENTAL (See Material Safety Data Sheet)

Safety Non-hazardous, non-flammable

Health Low toxicity. Conventional protection equipment

Environmental Very low aquatic toxicity

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