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1	RECORD OF ORAL HEARING
2	UNITED STATES PATENT AND TRADEMARK OFFICE
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4	BEFORE THE PATENT TRIAL AND APPEAL BOARD
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7	INTELLIGENT BIO-SYSTEMS, INC.
8	Petitioner
9	v.
10	ILLUMINA CAMBRIDGE LIMITED
11	Patent Owner
12	
13	Oral Hearing Held: Friday, October 10, 2014
14	
15	Case IPR2013-00517
16	Patent 7,566,537
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18	
19	BEFORE: LORA M. GREEN, FRANCISCO C. PRATS, and
20	SCOTT E. KAMHOLZ, Administrative Patent Judges.
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22	The above-entitled matter came on for hearing on
23	Friday, October 10, 2014, at 10:01 a.m., Hearing Room A, at
24	the U.S. Patent and Trademark Office, 600 Dulany Street,
25	Alexandria, Virginia. Columbia Exhibit 2032 Illumina, Inc. v. The Trustees of Columbia University in the City of New York IPR2018-00322

IPR2013-00517 Patent 7,566,537

APPEARANCES: 1 2 3 **ON BEHALF OF THE PETITIONER:** 4 5 MARC S. SEGAL, ESQ. 6 ROBERT BARON, ESQ. Ballard Spahr LLP 7 1735 Market Street, 51st Floor 8 9 Philadelphia, Pennsylvania 19103 10 215-665-8500 11 12 SCOTT D. MARTY, ESQ. 13 Ballard Spahr LLP 14 999 Peachtree Street, Suite 1000 Atlanta, Georgia 30309 15 16 678-420-9300411 17 18 ON BEHALF OF THE PATENT OWNER: 19 20 WILLIAM R. ZIMMERMAN, ESQ. 21 Knobbe Martens Olson & Bear LLP 1717 Pennsylvania Avenue, N.W. 22 23 Suite 900 24 Washington, D.C. 20006 202-640-6400 25

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IPR2013-00517 Patent 7,566,537

1	P R O C E E D I N G S
2	(10:01 a.m.)
3	JUDGE GREEN: Good morning. Welcome, everyone.
4	This is the final oral hearing for IPR2013-00517, which
5	involves Patent No. 7,566,537.
6	The Board instituted this Inter Partes Review on
7	February 13, 2014.
8	At this time we would like counsel to introduce
9	yourselves and your colleagues, starting with Petitioner.
10	MR. SEGAL: Good morning, Your Honors. Mark Segal
11	on behalf of Petitioner, Intelligent Bio-Systems.
12	With me is lead counsel, Scott Marty, and backup
13	counsel, Robert Baron.
14	JUDGE GREEN: Thank you. Patent Owner?
15	MR. ZIMMERMAN: Good morning, Your Honor. Bill
16	Zimmerman of Knobbe Martens Olson & Bear on behalf of Patent
17	Owner, Illumina Cambridge.
18	With me is my partner, Kerry Taylor; Jeff Costakos
19	of Foley & Lardner; lead counsel, Bo Lawler, of Reinhart
20	Boerner Van Deuren; and Marcus Burch, counsel at Illumina.
21	JUDGE GREEN: Thank you. Welcome to the Board,
22	everyone.
23	Consistent with our previous order, each party has
24	45 minutes to present their argument. Petitioner will
25	proceed first and present its case as to the challenged

1	claims. Petitioner may reserve rebuttal time for its case.
2	Thereafter, Patent Owner will respond to
3	Petitioner's case.
4	Counsel for Petitioner, if you would like to
5	begin. If you have copies of your demonstratives for the
6	Panel and for the Court Reporter and for the other side. I
7	don't know what you have already exchanged.
8	MR. SEGAL: I have given it to the Court Reporter
9	and the other side.
10	Good morning, Your Honor.
11	JUDGE GREEN: Thank you so much. And then would
12	you like to reserve rebuttal time?
13	MR. SEGAL: I would. I would like to reserve 10
14	minutes for rebuttal.
15	JUDGE GREEN: 10 minutes. Okay. Thank you very
16	much. And you may begin whenever you are ready.
17	MR. SEGAL: May it please the Board. This is a
18	very straightforward case. Petitioner has challenged claims
19	1 through 6 and 8 of the '537 patent, and the Board has
20	instituted on the grounds that either Ju or Tsien, in
21	combination with Zavgorodny, render the claims obvious.
22	Put up slide 2, please. This is the only
23	independent claim at issue. And I know Your Honors are
24	familiar with this technology. I just want to mention a few
25	things.

1	First, the claim is directed to a method of
2	labeling, as it only requires here the incorporation of one
3	nucleotide or nucleoside molecule.
4	The rest of the recitation of the claim is related
5	to the attributes of the nucleotide or nucleoside molecule,
6	all of which is really, for the majority, is not disputed
7	here.
8	The label attached to the base, the fact that it
9	has a protecting group, all of that is in the prior art,
10	including in Ju and Tsien.
11	The one limitation that is at issue is the
12	protecting group comprises an azido group. The issue here is
13	whether that would be obvious to use the Ju and Tsien method.
14	Go to the next slide. Again, the dependent
15	claims, the majority of the limitation elements are not at
16	issue. Only ones in claim 6, where it is more specific now,
17	that the protecting group is an azidomethyl group.
18	So this azidomethyl group is in the art. If you
19	go to the Zavgorodny slide, slide 7. So before the priority
20	date, the azidomethyl group was shown in the art to protect
21	the same exact position that Ju and Tsien need for protection
22	and also that the '537 patent claims.
23	The azidomethyl group is on the 3 prime oxygen of
24	a nucleoside molecule, just as in the claim and just as
25	required by Ju and Tsien's methods.

Now, not only is it disclosed by Zavgorodny but
 Zavgorodny actually calls it out, something of special
 interest, because it could be removed under very specific and
 mild conditions.

Now, Zavgorodny's teaching is very consistent with
Ju and Tsien. Ju gives us preferred examples, two groups,
allyl and MOM, and when they are attached to the 3 prime
oxygen they form an ether connection. The same thing with
the azidomethyl group, it is an ether linkage there.

Ju also directs one of skill in the art to small
protecting groups. I don't believe there is a dispute from
Illumina that azidomethyl is considered a small protecting
group.

14 Now, with regard to Tsien, Tsien says the same
15 thing, ether groups are preferred. And Tsien goes even
16 further and actually suggests using azido chemistry. So if
17 you can put that up.

Here is Tsien describing his invention, and he
lists in the middle of this paragraph the azido group. Now,
Illumina would like you to believe you have to ignore that,
ignore that sentence there. That wouldn't teach a person of
skill in the art anything.

And they rely mostly on that. They rely on
testimony from our expert, where he was asked a very specific
question: Well, what does that sentence mean to you? They

didn't ask him the more important question in that
deposition, that whether or not that would actually suggest,
in light of the entire reference, as you are not supposed to
atomize the prior art, you are supposed to look at it as a
whole, whether that would teach someone of ordinary skill in
the art, suggest to them, hey, look at azido chemistry for a
possible protecting group.

8 The last sentence there, which is all consistent 9 with that idea, is that Tsien is referring to this Kraevskii 10 reference for the fact that these groups can be incorporated 11 by polymerase.

12 So we think it is very clear that Tsien would 13 direct someone to a reference such as Zavgorodny, 14 particularly as it is on the exact same position that Tsien 15 is teaching, you need a reversible protecting group. 16 Go to slide 10. Tsien goes another step further. 17 Tsien actually says, okay, where can you find these 18 protecting groups? Go to the literature involved in chemical 19 DNA synthesis. Well, that's exactly what Zavgorodny is 20 directed to. 21 Illumina's expert, Dr. Romesburg, testified that 22 Zavgorodny is directed to synthons for manufacturing 23 oligonucleotides, and that's exactly chemical DNA synthesis.

What's more, we asked an Illumina employee who isalso an inventor about this. If you go to that slide, slide

1 8. We asked: Okay. If you are looking for a protecting 2 group for sequencing by synthesis back then, and you are 3 aware of the Zavgorodny reference, would this be something 4 you would try? He said: Yes, I agree with you, yes, it 5 would be something to try. 6 So faced with this combination, what does Illumina 7 argue here? They have got really essentially two arguments 8 against the combination of Ju, Tsien and Zavgorodny. 9 One is that Ju through Canard teaches a person of 10 skill in the art away from using the azido group. And their 11 second one is, well, Zavgorodny's conditions that he listed 12 as examples there of the cleavage conditions, would not work, 13 would not work with Ju and Tsien's methods. 14 I would like to address each of those in turn. 15 With regard to the so-called Ju teaching away point -- go to 16 slide 11 -- Ju is talking about an ester group here. 17 He says: An ester group was explored to cap the 3 18 prime OH group, but was shown to be cleaved by the 19 nucleophiles in the active site in the DNA polymerase. And 20 he cites the Canard reference. 21 Well, Ju actually got it wrong because Canard 22 actually said esters do work. If you go to that slide, slide 23 12, and here is two Canard papers. The one that Illumina

cites to is the top one, the '95 paper, but they both were

25 testing the same types of nucleotides.

1	The '94 paper says, very clearly, these results
2	clearly indicate that the 3'-anthranyloyl-deoxy nucleotides
3	can be used as reversible chain terminators in a stable and
4	reproducible manner. So Canard actually shows that they do
5	work.
6	And just to be clear, if you go to the reference,
7	what he is using there as the modified nucleotide is from
8	figure 1, compound 1.
9	Consistent with that, if you go to the '95 paper,
10	Canard shows that ester groups work with certain polymerases.
11	This is a figure from there, from the '95 paper, and it shows
12	to the right that it works.
13	It gets incorporated and it gets terminated after
14	the addition of one nucleotide. That's with the Taq
15	polymerase.
16	Now, what Canard found is that with certain
17	polymerases he was finding what he called this premature
18	catalytic cleavage. But the teaching is very limited. He
19	does say esters do work, so there really is no teaching away
20	here.
21	So how does Illumina then get to the azido group?
22	If you look at the Ju statement, Ju says nothing about azido
23	groups. Ju says nothing about ether groups. In fact, Ju
24	gives as examples two ethers that work.
25	So if you go to slide 14. They pull a sentence

from Canard and where do they find it? It is at the very end of Canard's paper. It is in his discussion section. It is not in his results section. It is in his discussion section where he is looking at his data with respect to esters and he is speculating on how, you know, what explains the results that he is seeing, and then he is applying it to the azido group.

8 But all throughout the section, I urge you to read9 this, it is very clear that it is purely speculation.

Illumina's expert agrees -- go to the next
slide -- there is no data. All the experts agree there is no
data, there was no data then, about the azido group reacting
with the polymerase, and there is no data now because people,
you know, didn't believe that.

And then actually Romesburg said he would actually
be suspicious of that, suspicious of that. Now, that is his
understanding today before Illumina jumped on that. That is
his understanding today.

So just to be certain we asked him about that in
2002. You figure he would come out definitively. I mean,
this is their whole case here. He couldn't. He couldn't
make a definitive statement. He made four qualifications in
one sentence: I think. I assume. I assume. Could.
Their own expert couldn't come out strongly on

that position because, again, the evidence shows, and if you

1 look at Dr. Metzker's declaration, it is clear that one of 2 skill in the art wouldn't believe it would react. 3 Now, if we can actually go to Canard's statement, 4 slide 16, I believe, here is what Illumina relies on in 5 conjunction with the Ju reference to argue a teaching away. 6 Now, they actually used the sentence beginning 7 "strikingly," but we added a more fuller citation here with 8 the first sentence, which also makes clear that this is 9 speculation. He says may also receive a nucleophilic attack. 10 What he also says, and Illumina doesn't really 11 point out, is that it is the position, it is the position of 12 the central nitrogen, which he say has a partial positive 13 charge, and it is in the same position as a carbonyl group. 14 His hypothesis is that the nucleophiles in the 15 enzyme attack the carbonyl group because it is at that 16 position from the 3 prime end of the DNA. And he says, well, 17 because you have a central nitrogen on the azido group, you 18 are going to get the same attack. 19 Well, it doesn't apply to azidomethyl group. If 20 you go to the next slide, I believe. 17 first. I mean, 21 Romesburg agrees, the top quotation we have in there, that it 22 is the position of the carbonyl groups. He says it can 23 attack these carbonyl groups -- he is talking about the 24 enzyme -- because they are in this position. 25 Go to the next slide. And we drew these

1 structures just so you can help visualize this issue. And 2 they are abstracted out, so we used our groups. We used our 3 group here. The first one, Canard tested an ester group. 4 There is the ester linked with the carbonyl. He says the 5 carbonyl receives a nucleophilic receives an attack. 6 Canard speculates with regard to azido. You can 7 see that the central nitrogen is in the same position as the 8 carbonyl. 9 However, with an azidomethyl group, it is going to 10 be two atoms further. That's because it is an ether 11 connection. It is not an ester connection. We have an ether 12 connection. When you attach azidomethyl to a 3 prime oxygen 13 you get an ether connection, just as Ju and Tsien say these 14 are the kind of groups you should use. 15 If you go back to slide 17, why is this important? 16 Because in an enzyme environment, short distances can be very 17 important. Dr. Romesburg testified three atoms, linear. 18 That's a lot of space moving that over. And here we have two 19 atoms but we submit that's still a lot of space. 20 Now, I would like to address their other argument, 21 that Zavgorodny's cleavage conditions would render it 22 inoperable and, thus, really teach away from the azidomethyl 23 group. 24 First, they misunderstand our argument. Our 25 petition is not a combination of Ju, Tsien, with Zavgorodny's

1 cleavage conditions. It is a combination with the 2 azidomethyl protecting group. We don't need the cleavage 3 conditions. The claims don't specify any cleavage 4 conditions. 5 One of skill in the art would be able through 6 routine experimentation develop cleavage conditions that 7 would be efficient enough and work with Ju and Tsien's 8 processes. 9 JUDGE GREEN: Do you have evidence of that in the 10 record, that that is the level of ordinary skill in the art? 11 MR. SEGAL: We do. We do have that in the record. 12 Actually Illumina itself says that. If we go to 13 the next slide, 21. This is from the '026 patent. This was 14 an issue in the '026 patent IPR, in the final decision, and 15 you see that quote there, that's from the '026 patent but it 16 is the same exact specification as we have here. 17 The last sentence: The process used to obtain the 18 3' OH group can be any suitable chemical or enzymic reaction. 19 And this was an issue in that decision, the '026 20 patent. And what the Board found, yes, we agree with 21 Illumina here. This is what they are saying, you know, in 22 order to obtain their patent and to argue that their patent 23 is enabled. It is conventional. It is conventional to one 24 of ordinary skill in the art to come up with cleavage 25 conditions.

JUDGE PRATS: If I could interject. You are
 looking at their own specification. Aren't you piecing
 together the invention from the specification in that
 instance?

5 MR. SEGAL: No, we are not. We are just pointing 6 out how they have been inconsistent. Now when they are 7 arguing that patentability over a combination of reference, 8 you know, no one would be able to come up with these cleavage 9 conditions to get it right.

Well, they said something different to the Patent
Office. And our expert testified that it would be routine to
develop these cleavage conditions. And, I mean, it is really
standard stuff, you know, undergraduate organic chemistry
textbooks.

15 If you want to go to the next slide, here is the 16 textbook. It is really a simple proposition, we don't even 17 think you need one, but it is in textbooks that you vary 18 things, vary the reagents, vary the conditions to achieve, 19 you know, what you are looking for for your process to 20 improve efficiency, if needed.

JUDGE PRATS: Right, but ultimately your starting
point is Zavgorodny, correct?

MR. SEGAL: Ultimately our starting point is Ju in
combination with Zavgorodny, that's correct.

25 JUDGE PRATS: Correct. So then the only cleavage

conditions we know about are those specified by Zavgorodny,
 correct?

3 MR. SEGAL: Illumina also specifies cleavage 4 conditions. Their expert has testified that there are other 5 cleavage conditions, and I can give you that cite. 6 We have also put in the record that there was 7 aqueous cleavage conditions known, in particular a reagent 8 called TCEP. That's in the record also. 9 So we think this is really dispositive here, that 10 we are not of their argument that you can't use Zavgorodny's 11 conditions, because one of skill in the art would be able to 12 design such conditions. Now, they spend most of their Patent Owner 13 14 response arguing that Zavgorodny's specific conditions aren't 15 efficient enough to denature the DNA. So we felt compelled 16 to respond to that, and we have in our reply brief, and I would like to say a few things about that today. 17 18 Zavgorodny's conditions, using a phosphine reagent 19 to cleave the azidomethyl group involved the Staudinger 20 reaction. That reaction has been around since 1919. It is a 21 very well-know reaction, known to be extremely efficient. 22 If you go to slide 23, there is stuff in the 23 record that it is quantitative, this type of reaction. That

24 first one is from Knouzi, which is the reference that

25 Illumina cites to for this reduction.

1	Also, in another exhibit, this is the Mag and
2	Engels exhibit, Exhibit 1041, which is following up on some
3	of the research in a reference that Illumina uses, the
4	Mungall exhibit, again, it identifies quantitative.
5	Now, this is the first step in the process. There
6	is a reduction of the azide group to an amine, which you then
7	end up with a methoxyamine, and then you hydrolize that and
8	you remove the group to get the hydroxyl group.
9	Illumina has said this would happen extremely
10	rapidly. It is a very unstable group at that point. And our
11	expert has also testified to that effect.
12	JUDGE PRATS: I saw this slide. I'm wondering how
13	this slide squares with the 60 to 80 percent cleavage rate
14	that you get in Illumina?
15	MR. SEGAL: Well
16	JUDGE PRATS: Do you see what I am saying? On the
17	one hand, is it saying quantitatively Illumina says, well,
18	ultimately cleavage is only 68 percent. I think one of the
19	experiments had 95. But I am just trying to square what you
20	are arguing with what Illumina says.
21	MR. SEGAL: That's a good question. The answer
22	is, is that Illumina is really relying on the wrong metric.
23	They rely on isolated product yields, which is going to
24	involve the purification of the product.
25	Their references are in solution. And the authors

1 in those references, they are organic synthesis references.

2 They are going to want to run the reaction using various3 substrates and purify the final product.

So that involved a purification procedure, and you
are not going to necessarily get the super high yields, nor
are they necessarily motivated to get 100 percent yields
there.

8 You know, again, the organic chemistry textbook 9 which is well known, Vogel, points this out. The GLC yields, 10 which is a liquid chromatography, which will measure the 11 actual reaction efficiency, you don't need to purify using 12 that method, it is going to be greater than isolated yields 13 and often by a very significant amount.

14 So that's how you square that between what they 15 are looking at, isolated product yields, and what some of the 16 other references say, quantitative. Even that Mag and Engels 17 one, though, was able to get even the isolated product yields 18 very high. I believe that was their statement there.

And Illumina knows that that is really, if you are
going to measure for SBS, that's the system you are going to
use. Because an SBS, you don't have to worry about purifying
the final product.

Both Ju, Tsien and the '537 patent, they attach it
to a solid surface in an array pattern. That's how they do
the sequencing. You can just wash your cleavage agent in.

1	And you wash it and you flush it away. So you have it there.
2	You are not worried about a complex purification procedure.
3	That's why those isolated yields really aren't proper or
4	really aren't a proper metric here.
5	Illumina, like I said, Illumina itself knows this.
6	Just to note, in their unexpected results, the laboratory
7	notebooks, when they are measuring the efficiency of their
8	reactions, they use a method that measures the intrinsic
9	efficiency. They don't use a method where they actually have
10	to purify the final product.
11	So I think it is very telling that in certain
12	situations, when they want a high number, they use a method
13	that measures the intrinsic efficiency, but when they want to
14	show low numbers they use methods that rely on purifying the
15	product, like isolated yields.
16	The other issue with why it is different in
17	sequencing than the references that they rely on is that the
18	stoichiometry could be quite different.
19	In the references that Illumina is relying on, the
20	references are generally about molar equivalent, you can look
21	at the experimental section, or they use a slight excess,
22	because they have got to purify their final product from the
23	reagents. You are not going to want to use a thousand fold
24	over that.
25	But sequencing by synthesis, again, you can throw

1 as much reagent in there as you want. You are going to get a 2 more efficient reaction and you are going to get a quicker 3 reaction.

4 And, again, if you look at what Illumina is 5 relying on in their unexpected results, you look at what they 6 are using -- it is confidential so I won't mention it -- but 7 they are not relying on one-to-one equivalence. They are 8 much higher, much, much higher.

9 I want to say a few things about the denaturation 10 issue that they raised. Again, we don't think one of skill 11 in the art would be limited to just Zavgorodny's conditions. 12 There are other conditions that were known out there, 13 including an aqueous reagent, phosphine reagent, which 14 according to them, if you avoid that organic solvent, then 15 you would avoid that issue.

16 But we also don't believe that it actually would 17 denature, Zavgorodny's conditions would denature. They rely 18 on two references: A Li reference and a Kit reference. The Li reference is not even directed to denaturation itself. A 19 supercoiling reference. 20

21 We pointed that out in our reply. Dr. Metzker 22 pointed that out. And they never even bothered 23 cross-examining on him. I don't know. I believe they 24 probably concede that point now. 25

With regard to Kit, they rely on a single sentence

1	in Kit. If you go up to the Kit reference, slide 19, I
2	think, and that's all there is. There really is no analysis
3	by their expert, if you look at their declaration, Dr.
4	Romesburg's declaration. He says, well, Kit says these
5	reagents are especially effective at denaturing. So that's
6	it. Everyone would know that. We are done.
7	With respect to Kit, for this statement, Kit cites
8	to this Gordon abstract. Dr. Romesburg said, he testified
9	that he did look at the Gordon abstract.
10	But what he didn't do, he didn't look to see if
11	there was a follow-up paper that actually explained the
12	testing here, Levine's testing. And what Levine did, his
13	results were all at high very high temperature conditions.
14	You can go to the next slide. So you can't
15	necessarily take from Levine that pyridine would denature at
16	room temperature. His assay involved heating the solution to
17	73 degrees, which is greater than 50 degrees more than
18	Zavgorodny's conditions.
19	So what he is testing there is how much of these
20	various agents are going to denature at the 50 percent at 73
21	degrees. So we don't think it really says anything about
22	room temperature.
23	Dr. Metzker actually did a more thorough analysis.

- He looked at things like temperature and he looked at things
- 25 like pH and he discusses this. So you can compare Dr.

Metzker's analysis with Illumina's Dr. Romesburg's analysis
 and you can come to the conclusion that it wouldn't denature.
 One of skill in the art wouldn't think about denaturing.

People use phenol, for instance, in methods to
extract DNA all the time. It is a relatively high
concentration. And it is shaking in particular so that the
phenol comes in contact with the DNA. People don't use that
method if it would denature DNA. So, again, that indicates
that at room temperature you are not looking at necessarily
denaturation.

11 Another important point is that, if there was a 12 denaturation problem, Ju addresses it. Ju addresses the 13 issue by in one of his embodiments he suggests using a 14 hairpin primer. So it loops around from the template and is 15 directly attached by covalent bonds to the template.

Why does Ju use it? He says it solves a problem
of washing off the primer. Again, so there was a
denaturation issue. It would come -- it would reanneal
before the next step, before you wash in your polymerase.
It is also interesting to note that, if you look
at Ju's conditions that he suggests, and the Kamal and

22 Ireland reference for cleaving the allyl and MOM group, those

23 conditions use azidonitride, which, again, is an organic

24 solvent.

25 Ju is suggesting them so obviously Ju doesn't

believe that organic solvents denature. That's what he has
 in his paper. Again, either because he doesn't believe they
 are going to denature or he has a solution for that issue.
 In the few minutes left I would like to discuss a

5 little bit about Illumina's secondary consideration. They6 fail for a number of reasons.

One, Illumina has failed to show the required
nexus. They have to show that their secondary
considerations, their evidence of that, is tied to the
selection of the azido protecting group. They haven't done
that.

And I think as a good example of that is their
reliance on the Bentley Nature paper, exhibit -- or slide 29.
They rely on this on both praise and unexpected results.

And what is clear from this paper, there is a lot of factors that go into sequencing, a lot. We just listed some of them here: The selection of a polymerase, an engineered polymerase here. A cleavage agent, particular cleavage agent. Using clusters. Using algorithms to define the base. And sophisticated imagers.

I mean, none of these things are in their claims.
They can't tie it specifically to the selection of the azido
protecting group.

The same thing with some of their copyingarguments. They argue that Ju and IBS copied a link or

copied a cleavage agent. That's completely irrelevant here.
 That's not in their claims.

The next point is Illumina has failed to show that the evidence is commensurate in scope with the claims. This could probably be easily seen in their unexpected results argument.

They give one cleavage condition and show the
results from one experiment, which is obviously done in one
particular concentration of reagent, one particular type of
reagent. Just the azidomethyl. They don't try any other
kind of azido containing groups. One pH. One temperature.
Obviously the claims are much broader than that.

So it is not commensurate in scope, and they
haven't given any reason why one of skill in the art would
believe it would cover all of the variations within that
claim.

JUDGE GREEN: Now, would you expect the chemistry
to differ that much if you go from a 2 prime to a 3 prime
oxygen, because their claims encompass the protecting group
is attached via the 2 prime or 3 prime oxygen atom.

It seems like everything we are talking about is the 3 prime. I'm just kind of curious, what would the 2 prime -- what do you think the 2 prime would do if you starting attaching your protecting group to the 2 prime group?

1 MR. SEGAL: I'm actually very curious about that, 2 too. They haven't -- I'm not aware of anything in the record 3 that discussed attaching the protecting group in the 2 prime 4 position. Certainly Illumina actually hasn't shown any 5 examples in its patent specification.

I would expect that the cleavage efficiency would
be the same at that position, but there is really nothing to
know. I don't know if they believe they have shown that, you
know, that embodiment is really enabled by their claims.

With respect to their long felt need, they define
the long felt need, if you look in their papers, and both
their experts say this, the long felt need is for a fast and
efficient sequencing system. They say this repeatedly
throughout that section.

Well, again, the claims aren't directed to a
sequencing system. They are directed to a method of labeling
requiring at most one incorporation. So, again, they are
very narrowly defining their long felt need so they can argue
that, you know, azidomethyl would solve this.

JUDGE GREEN: But to a certain extent the art that's being relied upon is all sequencing by synthesis, i.e., so to a certain extent that's kind of the environment that we are working in because that's what the challenges are based on.

25 MR. SEGAL: Well, with respect to secondary

1 considerations, certainly you have to look at the scope of 2 the claim. And their claim, it's not limited to sequencing. 3 They had an opportunity to limit it to sequencing, 4 though I think there was a restriction requirement in this 5 case, they went with a method of labeling requirement. 6 They could write a claim to sequencing but they 7 haven't. See, they are trying to use evidence that goes to a 8 very narrow embodiment to get the broader embodiment, and it 9 is just, it is improper. 10 Third, with respect to their secondary 11 considerations, they rely on expert testimony of Dr. Burgess, 12 which is improper. I know we have raised this issue once 13 before with the Board on a phone call. 14 He doesn't have any particular expertise to read 15 e-mails. That's essentially all he does. Illumina's 16 attorneys give him selected e-mails from Columbia University 17 or from IBS, and he reads them into his declaration and then 18 he draws conclusions from them. 19 I mean, I'm sure you could judge for yourself that 20 it doesn't require any kind of expertise or organometallic 21 chemistry or whatever his Ph.D. is in. It is just really 22 attorney argument. 23 And why do they put it in Dr. Burgess' 24 declaration? Well, it gives them an end to run around the 25 page limitations. So it forced us to have to respond not

only to their 60 pages in the Patent Owner response, but
 another 30 pages in Dr. Burgess' declaration. That is really
 improper.

And another reason they do that is they also -- to
get in inadmissible hearsay. A vast majority of the
documents that Dr. Burgess relies on are from Dr. Ju's lab.
And Dr. Ju is not speaking on behalf of my client. So they
are inadmissible hearsay.

9 JUDGE GREEN: You have about four minutes left of10 your 35.

MR. SEGAL: I just want to say one thing about
their copying argument. Their copying argument, again,
largely relies on these inadmissible hearsay statements.

But what they also found out, they say, well, Dr.
Ju switched over to azidomethyl when they learned of, you
know, when they learned of Illumina's methods.

Well, if you look at all those things on their
slide, that they have on their last slide, all of the theses
and the papers of Dr. Ju, they all acknowledge that
Zavgorodny was the one who developed the azidomethyl
protective group.

What you also have to look at is what Dr. Ju was doing with that azidomethyl protective group. In almost all of the papers there he is using it differently than Illumina is using it.

1 Illumina is using it obviously with -- as a 2 protecting group along with a label, cleavable label attached 3 to the base. 4 Dr. Ju is using it as a hybrid method, if you want 5 to go to that slide, and here is one of his papers. It is 6 Exhibit 2058. And it is a hybrid method between the Sanger 7 method and a sequencing by synthesis method where he is using 8 the azidomethyl on unlabeled nucleotides. And he is using 9 dideoxynucleotides with the label. 10 So there is no copying here. It is not tied in. 11 There is no nexus to the claims. 12 So if there are no further questions --13 JUDGE PRATS: Yeah, I have a question. Does 14 Petitioner dispute that the azidomethyl is better than the 15 allyl? 16 MR. SEGAL: We do dispute that. The allyl was 17 able to get 30 base pairs sequencing. Dr. Ju showed that. 18 JUDGE PRATS: You just mentioned Patent Owner's 19 last slide. It does seem to show that once this got out, for 20 lack of a better way of saying it, that everybody started 21 using the azidomethyl. 22 MR. SEGAL: Well, I don't think -- I mean, what we 23 have in the record is just Columbia and IBS. I don't think 24 everyone actually is using azidomethyl. IBS has tested other

25 protecting groups. And in certain situations azidomethyl may

1 be better than the allyl group. 2 But, again, as defined by these claims, it only 3 requires a single incorporation. I mean, the allyl certainly 4 met that standard. 5 Any further questions? 6 JUDGE GREEN: No. Thank you. 7 JUDGE PRATS: Thank you. 8 JUDGE GREEN: Counsel for Patent Owner, when you 9 are ready. Did you have copies of your demonstratives? 10 MR. ZIMMERMAN: I do, Your Honor. 11 JUDGE GREEN: And you have 45 minutes, whenever 12 you are ready to begin. 13 MR. ZIMMERMAN: Good morning, Your Honor. I'm 14 going to save my last five minutes for Mr. Costakos from 15 Foley & Lardner. 16 There are some documents that are subject to a 17 District Court protective order. We're not going to go into 18 the confidential nature of them, but he is going to discuss 19 them, and I have not seen those documents, so he is going to 20 do the last five minutes on this. 21 JUDGE GREEN: But you do understand that whatever 22 has been put in the record under seal, if we use it in the 23 final decision there is a possibility that it will become 24 public? 25 MR. ZIMMERMAN: Yes, Your Honor.

1	JUDGE GREEN: Okay. I just want to make sure that
2	you are comfortable with that?
3	MR. ZIMMERMAN: Yes.
4	JUDGE GREEN: Because if we decide this on
5	unexpected results, we may end up discussing some of that
6	data.
7	MR. ZIMMERMAN: Yes.
8	JUDGE GREEN: Okay.
9	MR. ZIMMERMAN: IBS bears the burden of proving
10	that claims 1 through 6 and 8 would have been obvious. And
11	Illumina submits that they haven't met that burden.
12	The evidence shows that one of skill in the art
13	would not have been motivated or have expected to succeed in
14	combining Zavgorodny's azidomethyl ether with Ju and Tsien's
15	SBS methods.
16	And I want to make sure that we are all on the
17	same page. Throughout their briefing the combination that
18	they presented was Ju or Tsien in combination with Zavgorodny
19	for no purpose other than SBS. They repeatedly referred to
20	Ju and Tsien as SBS references.
21	And if you will look at slide 3, the only
22	motivation that they presented in their petition was to
23	improve the efficiency, reliability and robustness of Tsien
24	and Ju's SBS methods.
25	So for purposes of looking at would one of skill

in the art have put these combinations together, this IPR
 focuses solely on sequencing by synthesis.

3 Now, turning to the basis on which the Board 4 instituted trial, I would like to deal first with an issue 5 regarding the Tsien reference. In granting trial the Board 6 said that Tsien discloses an azido containing protecting 7 group. And this was based on the quote in slide 4. 8 JUDGE GREEN: Just a question. Was there a 9 problem that you can't get your slides up? 10 MR. ZIMMERMAN: No, I have got them in the book.

11 They are numbered.

JUDGE GREEN: No, no, I mean, we have a lot of
people who are here. I'm just wondering if they could also
follow along.

MR. ZIMMERMAN: I actually didn't bring copies on
computer. I normally just do them with the books.

JUDGE GREEN: Okay. Thank you. Just for the
future, because we are open to the public, I would prefer
that we could also share it with everybody else in the
hearing room only because that way they can follow along with
the argument a little bit better.

MR. ZIMMERMAN: Not a problem. Thank you, YourHonor.

So looking at slide 4 is the quotation from Tsien
on which IBS bases the argument that Tsien discloses an

azide. But the evidence shows that that azide group can't be
 removed or modified to expose a 3 prime OH.

If you look at slide 5, Dr. Branchaud admitted
that Tsien's N3 group is directly bound to the 3 prime carbon
and would not generate a 3 prime hydroxyl group. This is
Exhibit 1081 at page 101.

But his testimony in that deposition went further.
He testified that there are a number of blocking groups in
Tsien that can't be removed to generate a 3 prime hydroxyl
group.

He identified the fluoride, the amide, the amine and the NHCOCH3 group as all being groups that don't regenerate a 3 prime hydroxy, and he admitted that this was commonplace, that it was known in the art that there were groups that incorporated but could not be removed to generate a 3 prime hydroxyl group.

And that's completely consistent with Tsien's
citation to Kraevskii. Kraevskii specifically names these
compounds, shows that the 3 prime group is bound directly to
the carbon, and they are not removable to generate a 3 prime
hydroxyl group. And Dr. Romesburg explains this in
paragraphs 37 through 39 of his declaration.

And tellingly, when asked, go ahead and identify
the 3 prime azide protecting groups at the time of Tsien that
were known, that could be removed to generate a 3 prime OH,

Dr. Branchaud said he wasn't aware of any. And it is Exhibit
 2055 at page 32, lines 15 through 18.

So the evidence clearly shows that Tsien does not
teach a removable 3 prime protecting group that is an azide.
It teaches an azide that can only be used as an irreversible
terminator. It can't be used for sequencing by synthesis.

Even more tellingly, if you look at where it is in
the Tsien reference, on page 20 and 21 of the Tsien reference
there is a section labeled Blocking Groups and Methods For
Incorporation. He cites to the amine group and the other
groups to show that they could be incorporated. He doesn't
cite to them in that section to say they can be deblocked.

Indeed, pages 23 and 24 of Tsien deal with groups
that can be deblocked, and you will notice the azide group is
omitted from that section.

Now, moving on to Ju and Tsien, each of them teach
very particular requirements for their SBS methods. Slide 6
shows the requirements of Tsien's method and slide 7 shows
what Ju refers to as fundamental requirements.

IBS has not disputed that Ju and Tsien state these requirements and that they are relevant. In their reply they didn't fight that these are the relevant requirements of these references. And one of skill in the art would not have been motivated to combine Zavgorodny's azidomethyl group with either of Ju or Tsien's method because it wouldn't have been

1 expected to meet the stated criteria.

If you look at the first criteria of Tsien, it is the ability to accurately and efficiently incorporate the dNTPs. One of skill in the art wouldn't have expected that because the electrophilic characteristics of an azido group would react with strong nucleophiles in the polymerase active site, and because other groups, other 3 prime groups have been shown to interfere with incorporation.

9 This is the warning we get from Ju and it is shown 10 on slide 8 where Ju indicates that chemical groups with 11 electrophiles such as ketone groups are not suitable for 12 protecting the 3 prime OH of the nucleotide in enzymatic 13 reactions due to the existence of strong nucleophiles in the 14 polymerase. And this is based on Canard.

Now, IBS has gone through a long recitation of
Canard. They go through his '94 paper. They go through his
'95 paper. They mine it for data. They say a person of
skill in the art would have understood Canard a particular
way and that Ju was limited to esters and ketones. They do
everything they can to cabin in those warnings.

I would urge the Panel to look at what Ju said in his specification at a time when there was no IPR hearing and no litigation. Ju was a person of skill in the art. He was a person who founded IBS.

25 And when you look at what he said, he looked at

Canard and said don't use electrophiles. He didn't say don't
 use groups that have electrophiles at particular places. He
 didn't say don't use esters but other electrophilic groups
 are okay.

Ju read this information, processed it based on
the knowledge of one of skill in the art, and said don't use
electrophiles. The teaching is clear.

8 And the evidence in this case overwhelmingly shows 9 that one of skill in the art would have understood an azido 10 group to have the electrophilic characteristics that are 11 expressly prohibited in Ju's SBS method.

12 And I will point you to Exhibit 2011. It is 13 paragraph 31 of the Romesburg declaration, and Exhibit 2141, 14 pages 5 and 10, which show the positive charge on the central 15 atom of an azide group, as well as Exhibits 1032 and 2140. 16 Now, in its original petition, IBS didn't express 17 Ju's explicit warning at all. It was only on reply. And as 18 I said, what they tried to do is dismiss it as it is limited 19 to a ketone. And that's not what Ju says. 20 And then they say the Canard papers, if you read 21 them, actually show incorporation of electrophilic groups.

22 That's not what the Canard paper showed.

In 1994 Canard looked at this and said these might
be groups that give you incorporation. And then in '95 in
his second paper he shows that electrophiles can lead to

premature de-protection, and it is dependent on the template
 and the conditions. Some do. Some don't.

But he doesn't provide you any guidance as to
which ones will and which ones won't, and how you prevent
this premature de-protection problem.

Ju was aware of that. He was one of skill in the
art. He read the papers. And his take-away as a skilled
artisan is don't use 3 prime protecting groups that are
electrophiles. This clearly teaches against the combination
of either Ju or Tsien with Zavgorodny.

Now, IBS also argues that incorporation is
polymerase dependent, and that would have been within one of
skill in the art, and that the warning of Ju doesn't apply to
all polymerases.

Again, that's not what the Ju reference taught.
If you look at Exhibit 2154, pages 59 through 61, it is their
expert, Dr. Metzker, admitting that Ju's warning is not
limited to a particular polymerase.

Ju is not saying use electrophiles with certain
polymerases. Ju is saying don't use electrophiles, and it is
not polymerase dependent.

Now, turning to the second criteria of Tsien, it
is the ability of mild conditions for rapid and quantitative
de-blocking. The parties agree that whether conditions are
mild depends on context.

1	And if you look at slide 13, it shows Dr.
2	Branchaud's admission that what might be mild for one context
3	isn't mild for another. And here the only context we are
4	looking at is the SBS methods of Ju and Tsien, and whether
5	the conditions specified in Zavgorodny are mild in those
6	conditions. And they weren't.
7	Canard's '94 paper, Exhibit 2043, expressly
8	states: We reasoned that ether bonds would be hard to cleave
9	under mild conditions compatible with DNA chemical stability.
10	So even in '94 there was a hint that the
11	conditions needed to cleave an ether weren't going to work in
12	DNA synthesis.
13	So what does IBS give you in this as evidence
14	in this? They didn't address it in their petition at all.
15	They didn't tell you, here is why the conditions would be
16	rapid, here is why Zavgorodny's conditions would be
17	quantitative. And they wouldn't be.
18	First of all, the conditions would denature DNA.
19	If you look at slide 11, Zavgorodny's removal conditions are
20	triphenylphosphine in aqueous pyridine. And they are very
21	particular conditions. And those conditions would have been
22	known to denature DNA.
23	If you look at slide 15, which is the Kit
24	reference, Exhibit 2018, it expressly teaches that pyridine
25	is an especially effective DNA denaturant.

Now, there was some discussion that you would pick
 a different organic solvent. The Li reference, Exhibit 2021,
 expressly teaches that other organic co-solvents denature
 DNA.
 And while it refers to unwinding of the DNA
 duplex, Kit teaches -- and as shown in slide 14 -- that this
 unwinding -- and it is in parentheses, and I believe it is

8 the second line down -- is denaturation. So Li, while it

9 talks about unwinding, teaches the same denaturation taught10 in Kit.

So we have this problem that the organic solvents
are going to denature DNA. When questioned about this in his
deposition, Dr. Branchaud testified that he didn't know
whether pyridine and other organic solvents denatured DNA.

15 It is Exhibit 2039 at page 113.
16 So IBS had to bring in another expert to address

17 the denaturation issue, and that's Dr. Metzker. And Dr.

18 Metzker's own patent application, which is Exhibit 2143 at

19 paragraph 75, states: Hydrophobic solvents will disrupt

20 interactions between the hydrophobic bases, thus denaturing

21 DNA.

22

So even their own expert in his pre IPR

applications, admitted that it was known that these type of

- 24 solvents cause a problem.
- 25 Moreover, Exhibit 1035, which is one that they

rely on for efficiency, teaches that when you react an azide
 with a phosphine, it produces an amine that cleaves the
 phosphate ester backbones of DNA. And so the specific
 conditions of Zavgorodny wouldn't work with Ju or Tsien's
 methods.

6 Now, their retort is that Levine, Exhibit 1048, 7 shows that denaturation only occurs at high temperature. 8 IBS misunderstands what Levine did. Levine was 9 trying to determine a ranking of denaturants. And the 10 experiment was designed with a particular DNA and particular 11 conditions, including temperature, so that small changes in 12 concentration of solvent would lead to large changes in 13 denaturation, and you would get the curves that he saw. 14 But the experiment is designed to rank things and 15 give you these curves. It wasn't designed to test whether 16 other temperatures denatured DNA. And that's Exhibit 1048 at 17 page 169, left-hand column, bottom paragraph. 18 Now, the question remains: Would you get 19 denaturation at 25 degrees? Well, the Kit references 20 expressly teaches that many organic solvents denature DNA at 21 25 degrees C. 22 But there is more. The very reference IBS relies 23 on, the Levine reference, did the ranking and said here is 24 the ranking of denaturants. And it ranked pyridine as a

25 better denaturant, meaning a stronger denaturant, than

1 formamide, methanol, ethylene glycol, and dimethyl formamide. 2 Hanlon, Exhibit 2142, then tested formamide, 3 methanol, ethylene glycol, and dimethyl formamide at 25 4 degrees C and they all showed denaturation. And their very 5 own references, pyridine is an even better denaturant. So 6 +it, too, would denature DNA at 25 degrees C. 7 Now we get to the question of would Zavgorodny's 8 cleavage conditions have been rapid or quantitated? IBS 9 didn't provide any empirical data in its petition and they 10 haven't even offered testimony on what removal efficiency you 11 need. 12 But the evidence shows that, first of all, the 13 reaction with the azidomethyl wouldn't proceed rapidly. It 14 would take between three and 72 hours. This is paragraph 50 15 and 53 of Romesburg's declaration. And that's just not a 16 sufficient time frame for the methods of Ju and Tsien. 17 And then we get to what would the yields be? And 18 the prior art shows that you would get yields that were 19 highly variable and unpredictable and as low as 50 percent. 20 If you look at the Loubinoux reference, which is 21 shown in slide 12, it is the most relevant evidence on the 22 point, and it reports 60 to 80 percent removal efficiency of 23 an azidomethyl group from phenyl derivatives using 24 triphenylphosphine at 25 degrees C. 25 And it states that, regardless of the reduction

method used, the products are obtained as pure products at
 yields between 60 and 80 percent.

Now, if you look at the methods that were used,
the triphenylphosphine is at the lower end of that range, and
the other methods that got higher results are not compatible
with DNA synthesis.

Now, one of skill in the art would have expected
Zavgorodny's aliphatic azidomethyl group to be removed with
an even lower efficiency than what you see in Loubinoux
because phenolic ethers are generally more easily cleaved.
And that's Romesburg, paragraph 48. And Dr. Branchaud
admitted this in his deposition at Exhibit 2039, pages 166
through 68, and page 140.

Now, IBS first asserts that, well, these are pure
product yields so we can't look at them. And they rely on a
general chemistry textbook from Vogel. And Vogel says that
70 percent may be good enough. 80 percent may be good
enough. Not in the context of Ju and Tsien.

What they are ignoring here are these are
sequencing by synthesis methods, and 60, 70, 80 percent isn't
going to get you there. The testimony is that you need to be
closer to 98, 98 and a half.

When you look at what Ju teaches, he is talking
about sequencing 100 base pairs. He denigrates prior art
that did 30 base pairs. In order to get to that level of

sequencing by synthesis, you are not going to be able to do
 it with 70 percent.

So the statements from Vogel just don't apply.
They are general chemistry statements that have no bearing in
the SBS context. And Dr. Branchaud expressly refused to say
whether Vogel's efficiencies were good enough in the context
of Ju or Tsien. And it is Exhibit 2155, pages 224 through
27.

9 Now, IBS now relies on Exhibit 1038, which is
10 Knouzi, as showing quantitative yield. That reliance is
11 misplaced. And, Judge Prats, you had asked a question about
12 this particular exhibit in contrast to Loubinoux.

IBS didn't cite this Exhibit, 1038, anywhere in
their petition or anywhere in their reply. It is buried in a
string cite once in Branchaud's second declaration. It is
not an exhibit that the Board should consider.

17 But even if it wasn't improperly incorporated,

18 Knouzi only obtained yields of 79 to 95 percent, and Dr.

19 Branchaud testified that Knouzi didn't provide any

20 explanation for his statement that that was quantitative.

21 Moreover, Knouzi didn't test nucleotides or nucleosides, so

22 it is of little relevance.

We also know that azides on nucleotides are
reduced less efficiently than azides on nucleosides, and when

25 you do the Staudinger reaction, which is the reaction we are

talking about in this case, you get side products. And that
 is shown by, for example, Exhibit 2151, at page 6270 through
 71.

When you do this reaction with nucleotides you get
more side products and a lower yield. And that's Exhibit
2151 and 2152.

Now, IBS then comes back with Exhibit 1041, which
is the Mag and Engels reference. And this is a retort to
Mungall, which showed low efficiencies when using nucleotides
and azides. Then you get the Mag reference, which is Exhibit
2141, and this reference used a two-step process.

12 The first step used 100 percent pyridine, followed 13 by a second step involving water. So it is clearly a 14 reactant that we are not talking about in the SBS context. I 15 don't think anybody is going to get up here and tell you that 16 that level of pyridine wouldn't denature DNA.

Moreover, the Mag reference didn't show
quantitative yield for a nucleotide, which is what we are
dealing with. And Dr. Branchaud admitted that Exhibit 1041,
Mag, doesn't use the Staudinger reaction, which is the
reaction we have all been talking about.

And he admits in his deposition it uses a reaction
that is an Arbusov rearrangement and it is not the kind of
reaction we are looking at in this IPR.

25 So for them to rely on that reference as this is

my basis for quantitative, it just doesn't fit in this
 context.

3 Turning to the third criterion of Tsien, you must 4 have the de-blocking -- I'm sorry, you must reinitiate DNA 5 synthesis subsequent to de-blocking. One of skill in the art 6 would have understood that Zavgorodny's conditions would have 7 allowed reinitiation of DNA synthesis prior to de-blocking. 8 And this is, again, from the Ju patent itself, 9 Exhibit 102, column 3, lines 12 through 20, where he talks 10 about the ester group prematurely causing reinitiation of synthesis. 11 12 Now, we talked about Tsien's three fundamental 13 requirements. Ju has four. They largely overlap. IBS used 14 a subset of them. And what they said was that any 3 prime 15 protecting group that is stable during the polymerase 16 reaction does not interfere with recognition and is 17 cleavable, works. 18 And Ju sets forth those criteria but he also sets 19 fourth his four requirements that I showed you on slide 7.

We submit that a person of skill in the art would have read the entirety of Ju. They would have understood that you had to meet both sets of requirements in order for the process to move forward.

And IBS doesn't really dispute that on reply.
They haven't raised any issue with the four fundamental

criteria we raised. So I'm not going to spend a lot of time
 on them. And Ju's second and third criteria largely overlap
 with Tsien.

So unless there are questions, I'm going to move
straight to requirement 4 of Ju, which is that the DNA should
survive the washing, detection and cleavage process and
remained annealed to the DNA template.

8 Zavgorodny's removal conditions, which use
9 pyridine, would cause the DNA to not remain annealed. And
10 this comes out of Exhibit 2011, Romesburg paragraph 55.
11 Now, on reply IBS argues that Ju has a
12 self-priming embodiment that could be used to address the
13 denaturation issue. This is a new argument on reply. We

14 didn't get a chance to have our expert address it.

But if you look at what Ju actually teaches, the
Ju reference says that the self-prime embodiment is used in
order to maintain a continuous hybridized primer extension
product with the template DNA.

And so if you were using pyridine, you would have this extension primer, but every time you ran it you would unanneal it and reanneal it, unanneal it and reanneal it.

22 And Dr. Romesburg testified that serial melting and

reannealing would not be acceptable even with a self primer.

It is Exhibit 1025, page 146, lines 10 through 20.

25 It would cause sequencing errors if you did this

reannealing and -- I'm sorry, melting and reannealing. And
 so this is clearly not what Tsien was using that method for.
 And in Tsien's SBS method, doing that every sequence simply
 wouldn't be practical.

5 Now, I would like to spend some time on the issue 6 of optimization, because you heard here today that one of 7 skill in the art could easily change Zavgorodny's removal 8 conditions and optimize.

9 This is an argument that came out on reply for the 10 first time. It is an improper new prima facie case. If you 11 read the petition, the sole reason to pick Zavgorodny, and 12 the azidomethyl group, out of the countless other groups that 13 are out there, is because of the special conditions that are 14 mild that are taught in Zavgorodny.

And now they say: But you can change those. That wasn't in the petition anywhere. And the reason it wasn't there is because, if you do that, there is no reason to pick Zavgorodny's azidomethyl ether in the first place other than hindsight.

And so they are limited to the conditions in the
petition. The petition didn't say one word about
optimization. It didn't say one word about changing the
conditions. This is a completely new argument on reply.
Now, as support for this idea that you would
optimize and optimization was known in the art, IBS cites two

1 things. The first one is Exhibit 2003. It is an Illumina 2 notebook. It is not prior art. It doesn't show what people 3 of ordinary skill in the art did at the time of the 4 invention. This is a non-prior art work by the inventor. It 5 doesn't show that optimization was common. 6 The second one is Exhibit 2043, the Canard paper. 7 And when asked if Canard succeeded in his optimization 8 efforts, Branchaud testified no. That's Exhibit 2155, page 9 68, lines 1 through 8. So they presented no evidence that 10 this optimization was commonplace or would have happened or 11 was within one of skill in the art. 12 Indeed, Dr. Branchaud testified, and it is in our 13 observations at page 6, that there were at least 10 different

factors that would have to be optimized, including reaction
time, temperature, effect of various solvents, molar ratio of
reactants, pH, pressure testing, different phosphine
reagents, additives, catalysts and screening polymerases.
Branchaud also testified that this is an empirical

process that is very unpredictable. Now, here is one of the
most important points about this whole optimization issue.
Dr. Branchaud admitted during his deposition that he has no
experience optimizing 3 prime protected nucleotides for SBS.
It is Exhibit 2155, page 49, line 24, through page 50, line
6.

Meanwhile, IBS' other expert, Dr. Metzker, who has

47

1 actually done this work in SBS, and tried to optimize these 2 things, stayed silent. He didn't say a word on the issue. 3 And the reason is he couldn't say that optimization was 4 something that was routine. 5 Given that the witness they gave you on this is 6 the person who has never done it, and the person who has sat 7 there silent, Branchaud's optimization testimony, if you even 8 get to the issue of optimization, should be given little, if 9 any, weight. 10 Moreover, IBS didn't give you any test data. 11 There is no test results that says, oh, here are the tests 12 that show you can very easily optimize Zavgorodny's removal 13 conditions. They didn't present them because they know how 14 difficult that is. This just isn't what happens in the real 15 world. 16 In 2002 there were at least 12 different groups 17 that were looking to find the ideal 3 prime protecting group. 18 They are listed on pages 5 and 6 of Illumina's response. 19 None of them were looking at azides. They were all looking 20 at different 3 prime groups and trying to optimize them. 21 And so the starting point of azido, getting to an 22 azidomethyl protecting group, IBS hasn't given you any reason 23 to do that other than the special conditions in the 24 reference, and those conditions don't work with Ju or Tsien's 25 method.

1	Now, to the extent you look at optimization is
2	easy, look at what Ju did. Ju spent years on the allyl group
3	trying to optimize the conditions. Paper after paper after
4	paper trying to make it better. And what did he do after he
5	saw the results with the azidomethyl group? He switched. It
6	wasn't something that optimizing these 3 prime to nucleotides
7	is easy. It is something that is very difficult.
8	Dr. Metzker in Exhibit 2024 said that there were
9	stringent requirements, and that forming such nucleotides was
10	a formidable obstacle.
11	And at Exhibit 28 Welch says that a major
12	challenge in the development of SBS, however, is that the 3
13	prime blocking group must be removed in aqueous medium using
14	reagents conditioned that do not denature or modify double
15	stranded DNA.
16	So the idea that optimization is easy is a
17	fiction. The record simply doesn't show that. They have
18	isolated unsupported statements Dr. Branchaud, but no
19	evidence showing that this was within the skill of the
20	ordinary artisan.
21	They cited to the decision of this Panel in the
22	026 IPR. That decision isn't even of record in this case.
23	And so it is simply not in evidence for that purpose.
24	Turning to
25	JUDGE GREEN: Before you do you just talk about

1 the cleavage conditions that you need in the '537 patent? 2 MR. ZIMMERMAN: In the patent itself it doesn't 3 give you specific reaction conditions. It does have a 4 section that talks when reductive conditions. And it 5 specifically identifies the azide group in figure 3, but it 6 doesn't give you particular reduction conditions in the 7 reference itself. 8 JUDGE GREEN: But the ordinary skill in the art 9 would have understood what those conditions would have been? 10 MR. ZIMMERMAN: A person of ordinary skill, if 11 they were directed to use an azide protecting group in SBS, 12 and it will work, can you find conditions? Yes. But the 13 prior art didn't give you any of that. It didn't tell you to 14 use an azide as specifically as azidomethyl in the SBS 15 context. 16 Would it have taken some experimentation to figure 17 out those conditions? Yes. 18 Now, the only reagent that they give you as an 19 option to -- alternative to the pyridine and 20 triphenylphosphine of Zavgorodny is TCEP. And they cite to 21 two exhibits in their briefs. It is Exhibits 1035 and 1036. 22 With respect to Exhibit 1035, they don't provide 23 any explanation as to why this reference teaches you to use 24 TCEP to get a quantitative result. Branchaud couldn't 25 identify any experimental data in the reference that showed

1 reduction efficiency of an azide group by TCEP. 2 Moreover, this is another one of those references 3 that isn't cited in their petition or in their reply. It is 4 buried in the Branchaud declaration in one paragraph. 5 Another improper incorporation to expand the record. 6 And that reference, Exhibit 1035, expressly 7 teaches at pages 85 and 86 that when you react an azide with 8 TCEP you form an amine that spontaneously attacks the 9 phosphate ester linkages, resulting in cleavage of the DNA. 10 So Exhibit 1035 doesn't help them. It is not compatible with Ju or Tsien's methods. 11 12 The next one is Exhibit 1036, and this reference 13 isn't prior art. Importantly, this article, though, is 14 teaching a new use of TCEP to reduce azides. So after 15 Illumina's invention, the use of TCEP to reduce azides was 16 new. If anything, it shows that TCEP wasn't available to the 17 common, ordinary artisan and wasn't developed until after our 18 invention. 19 Now, there was a statement about Dr. Liu's 20 testimony supporting an obviousness to try argument. And I 21 am going to tread gingerly here because Dr. Liu's testimony 22 is under seal. 23 Dr. Liu is not a native English speaker. And if you read the transcript portions provided, you will 24 25 understand that. But if you will look at Exhibit 2044, pages

1	41, 45 and 46, 79 to 83, and 276, he talks about the options
2	that were tried and whether use of Zavgorodny's azidomethyl
3	would have been an obvious to try on that one statement.
4	When you read them in context I think it is pretty clear that
5	he was not saying this would have been an obvious selection
6	to a person of skill in the art.
7	This is an inventor talking in hindsight about
8	what he did 10 years later and he wasn't talking about what
9	the ordinary skilled artisan would have done in 2002. So I
10	urge you to look at that.
11	I would like to spend just a few moments on
12	secondary considerations.
13	JUDGE GREEN: You have until 11:20 before you have
14	five minutes left.
15	MR. ZIMMERMAN: Okay. So on secondary
16	consideration, Illumina bears the burden of production. And
17	they have come forward with evidence of long felt need,
18	unexpected results, copying and industry praise.
19	JUDGE GREEN: Doesn't Illumina also bear the
20	burden to demonstrate nexus?
21	MR. ZIMMERMAN: They do.
22	JUDGE GREEN: Okay.
23	MR. ZIMMERMAN: And with these secondary
24	considerations, they are a guard against hindsight. And the
25	burden to prove obviousness remains with IBS.

Looking at long felt need, we presented evidence
 showing that there was a long felt need for these 3 prime
 protecting groups in the SBS context, and that's the only
 context that this invention has been used in.

5 JUDGE GREEN: But your claims cover 2 prime6 protecting groups, correct?

MR. ZIMMERMAN: Yes, and 2 prime protecting
groups, 3 prime protecting groups, it is not in the record, I
concede that, but from a scientific perspective there isn't a
difference, and IBS didn't raise a challenge saying you
haven't shown for a 2 prime group.

JUDGE GREEN: No, but it is your burden to show
nexus. Is there even a statement in the record that you
would expect the 2 prime to work the same way as the 3 prime,
i.e., all your evidence is drawn to the 3 prime, and your
claims encompass any linking group, any of this, and also
encompass 2 prime protecting groups.

It would have been nice to at least have a
statement in the record that, oh, by the way, the ordinary
artisan would have expected the 2 prime to act the same way
as the 3 prime and, therefore, we do have nexus.
MR. ZIMMERMAN: Yeah, and I don't know if in one
of the paragraphs of Dr. Romesburg, in secondary
considerations, he addressed that point or not. I don't

25 believe he did. But if he did, it would be in the 75 to 81

1 paragraph range. 2 Now, IBS argues first that you could use a 3 terminal transferase with the invention, and, therefore, 4 there is scope beyond SBS. And they point to Exhibit 1045. 5 It is the one on their slides. 6 This is disingenuous at best. The testimony 7 explains that in this method you don't use labeled 8 nucleotides, which is what the claims of the '537 patent 9 require. 10 The testimony explains that this method leaves 11 scars when you cleave off the 3 prime group, and those scars 12 are not compatible with Ju and Tsien's method. But, most 13 importantly, the reference itself at column 2, lines 13 to 14 15, states that the blocked method, the very thing they put 15 on the slide and rely on, was abandoned. 16 This is not something that anybody does. It is 17 not a viable use of the claim. This is something that was 18 tried once, abandoned. And for them to say you have to show 19 unexpected results or long felt need for a use that nobody 20 uses because it was abandoned, simply doesn't make sense. 21 Now, the other argument they make is that Dr. Ju 22 didn't copy, that he credited Zavgorodny. The evidence shows 23 that Zavgorodny was out there for years. And Dr. Ju never 24 once used azidomethyl. Dr. Ju only used azidomethyl after 25 seeing Illumina's patent publication, after seeing Illumina's

1 commercial product, and he switched to the azidomethyl group. 2 And so he did it based on Illumina. He didn't do 3 it based on Zavgorodny. He saw what Illumina was doing and he copied it. 4 The evidence of unexpected results is at 5 6 paragraphs 79 and 80 of Dr. Romesburg's declaration. Were 7 there any questions on that point? If not, I will leave it 8 to Jeff. 9 JUDGE GREEN: Thank you. 10 MR. ZIMMERMAN: Thank you. 11 MR. COSTAKOS: Thank you, Your Honors. As Mr. 12 Zimmerman indicated, objective evidence can be some of the 13 most important evidence in the record because it is a guard 14 against hindsight. The Federal Circuit has pointed out that 15 it is important to consider it when it is presented because 16 it will avert the trap of hindsight. 17 I think if we look at the secondary consideration 18 evidence here, it will show the flaw in IBS' hindsight 19 obviousness argument. And in particular, you will see from 20 the confidential secondary consideration evidence that there 21 is evidence of IBS' and Columbia's failure with the prior art 22 allyl block, and Columbia switched to the claimed azidomethyl 23 cap. 24 You will see praise in the record by Columbia and

25 others of the unexpected effectiveness of the azidomethyl

cap, and there is evidence in the record of Columbia's
 copying of the azidomethyl cap from Illumina.

And much of the evidence, as Mr. Zimmerman
indicated, is marked as confidential. And given the public
nature of the hearing, I'm going to speak a little bit
elliptically about it.

But I will only be using sort of public
characterizations in the papers that are filed or
non-confidential characterizations of the contents of these
documents.

But I think, nonetheless, we can talk about the exhibits with those limitations and they are instructive here. If we look first at a set of exhibits beginning with 2097 through 2099, you will see there that in Exhibit 2097 there is a reference to problems with the prior art chemistry.

And if you look at the second sentence of Exhibit
2097, there is a rather colorful statement about the problems
with the prior art work that was being done.

If you look at -- this is from June of 2007 and is a document directly from IBS. If you look then at Exhibit 2098, which is a companion document to this, it was prepared at the same time, also from June of '98, you will see a specific reference in the exhibit -- and it is a one-page exhibit, again, from IBS -- to a flaw in the prior art

1 chemistry itself.

So this is setting up the issue that IBS and
Columbia were facing with the very prior art that they are
relying on here today and that they said would have been
obvious.

If you look at Exhibit 2099, you will see here
that IBS is reaching out to others in the field to try to
help solve the problems with their prior art chemistry that
they were using.

So I think this shows that it wasn't quite as
obvious as IBS is saying here today. Remember, 2007, this is
seven years after the Ju patent application. So seven years
later they are still struggling with the allyl chemistry.
And these documents show the problems they were having and

15 the steps they were taking to attempt to solve it.

And there was discussion of cleavage conditions, and I'm not going to go into the details here, but if you look at these documents with cleavage conditions in mind, I think you will see some of the problems that were with the prior art chemistry and the solutions that were attempted in order to try to solve that.

If you turn to page -- excuse me, Exhibit 2117,
which is another confidential exhibit, this is a document
that -- in IBS' paper, this is Paper 53, they refer to as Dr.
Ju "praising cleavage efficiency." So those are their words.

1 Those are already in the public.

If you look at the second -- and this document is from June of 2008. So in slide 16 of Illumina's demonstratives you see a time line of the publicly known research by Dr. Ju and his group. And you will see in there there is a switch from the work that was being done with the allyl group to azidomethyl.

June of 2008 is after that switch. And you will
see in Exhibit 2117, on the second page, there in the fourth
paragraph at lines 6 through 10, there is a direct comparison
of the invention with the prior work. There is specific
praise of the claimed invention and the benefits as compared
to the prior work.

This is in the fourth paragraph at lines 15
through 17. And there is a nexus to the claimed invention
because there is a specific reference to the claimed
invention.

And you will see, I won't say exactly what he
says, but you will see that he even italicizes the results.
And this is in the last sentence on the second page of
Exhibit 2117. So this, again, is showing praise by Dr. Ju of
the switch which it took him and his group at least seven or
eight years to discover.
If you look at Exhibit 2101, there is a document

25 that IBS, again, characterizes in their papers as expressing

1 excitement over read length. This is a document from October 2 2007. It makes specific reference to azidomethyl. 3 It praises a specific -- and that's in lines 1 to 4 6 of the document. Again, it is a short document. It 5 praises a specific feature of the claimed invention compared 6 to the prior work. It uses the words very exciting, in 7 quotes, I'm quoting that, with an exclamation point. And it 8 recognizes the problems that they were having with the prior 9 art. 10 JUDGE GREEN: Counsel, you have about one more minute. 11 12 MR. COSTAKOS: Okay. Finally, if you look at 13 Exhibits 2109 and 2110, I'm not going to say what is in these 14 documents. I will just ask the Board to compare the first 15 three bullet points in Exhibit 2109 with the first two bullet 16 points in Exhibit 2110. And I think you will see there the 17 failure of the prior art as compared to the claimed 18 invention. 19 And this real world evidence shows the 20 non-obviousness and the hindsight reconstruction that IBS is 21 attempting here. It wasn't as obvious as they are saying to 22 modify the SBS prior art, Tsien and Ju with azidomethyl. 23 It certainly wasn't obvious to them. It took them 24 a long time, a lot of experimentation, and ultimately took 25 their knowledge of Solexa's and Illumina's work to solve the

1 problem.

2 So I think copying, praise, unexpected results, 3 long felt need, are all shown by the confidential exhibits 4 which have been submitted by Illumina. 5 Thank you. 6 JUDGE GREEN: Thank you. So you have 10 minutes. 7 Whenever you are ready. 8 MR. SEGAL: Thank you. I would like first to 9 address the optimization point. Mr. Zimmerman makes the 10 point that, well, there is tons of factors you have to 11 consider, the pH, the temperature. 12 They did. They went through those with our expert 13 one-by-one. Can you adjust the pH? Can you adjust the 14 temperature? Of course, he said yes, those are all things 15 you can adjust. 16 The understanding, if you look at his testimony, 17 was that it is a very systematic and routine process. You 18 know, you work in a lab, you change a couple of the 19 parameters, you see what direction you are going, and you 20 quickly hone in on what is important. 21 And I think it was very telling that when Judge 22 Green asked him about the '537 patent, again, he said once 23 you have the particular group, the azidomethyl group, one of 24 skill in the art would be able to design cleavage conditions. 25 Well, that's what you are going to have here. You

have Ju and Tsien. They are going to direct you directly to
 Zavgorodny.

Now, they say somehow in our petition we are only
relying on the cleavage conditions of Zavgorodny. I don't
think there is anywhere in our petition where we say these
cleavage conditions would work great with Ju and Tsien. No.
We say the azidomethyl group because, look, it is

8 out there. It is on the exact same 3 prime hydroxyl, what
9 you need to use in Ju and Tsien's process, one skilled in the
10 art would think to use that.

Tsien suggests using the N3 chemistry. And you
would be directed there because, in addition, Ju and Tsien
talk about ether linkages, and, again, it is an ether
linkage.

So there is really -- I mean, they have
essentially conceded that point that it would be routine to
develop conditions to work with Ju and Tsien's methods.
And what we also have, we actually have a real

life example that's in the record. Ju, like I mentioned
earlier, Ju identifies the allyl group. And Ju in his patent
application or his patent identifies the reference Kamal.

22 And Kamal again uses acetonitrile.

And in that cleavage condition they are using
sodium iodide in that paper. What does Ju say about those
cleavage conditions in his patent? He says almost the exact

1 same thing that Zavgorodny says. Well, this looks good 2 because it can cleave under mild and specific conditions. 3 But to Ju, we have what Ju ended up doing later in 4 the record because Illumina has put in all of Ju's published 5 papers. And you will see that Ju shifted from that 6 particular sodium iodine method. He shifted to a palladium 7 cleavage mechanism because I guess it worked better in this 8 process. 9 Again, it is routine experimenting. He didn't say 10 because Kamal identified these particular cleavage 11 conditions, well, if those don't work I'm backing away from 12 allyl. He didn't do that. He went ahead and he got 13 excellent results. 14 While I'm on that topic, I would like to talk 15 about the copying. They keep saying that Ju and IBS failed. 16 Well, Dr. Ju is working in an academic institution. And if 17 you follow his papers, right away his first public paper he 18 gets extremely high cleavage efficiency. I think within 30 19 seconds he gets complete cleavage. I think that is Exhibit 20 2047, if I'm right, published in 2005. 21 And later he uses the full -- the allyl, and he

uses a label on the base, and he does some tests and he gets
20 base pairings. So I don't see how that is not a success.
Certainly it is success as measured by the claims. Now,
maybe it is not as successful as Illumina's HiSeq machine,

1 but certainly as it relates to the claims it is a success.

After that success you can see that Ju, and you
can look at the exhibits they identified and look in his
papers, again, once he had this success, okay, that basic
method of sequencing I'm done with, the protecting group on
the 3 prime oxygen and the label on the base.

7 I'm now going to move to a hybrid approach. I'm
8 going to show that slide again. And, again, what he is using
9 the azidomethyl for is a different approach to sequencing.

He is not going to spend endless amount of time on
allyl. He is not a commercial lab. He is not an Illumina.
He has got himself and he has got some graduate students
working for him.

This is what he switches to. This is what he uses
the azido for. Now, whether or not he thought it was better,
it doesn't really matter. It is irrelevant with respect to
these claims.

I just want to mention also the point that the claims are limited to sequencing by synthesis. Well, what do they say about those nucleotides in their patent? Put up that slide. It is one of the early numbers, I believe.

What they say is that they are not limited -okay, here it is: The use of the modified nucleotides is not limited to DNA sequencing. There are other techniques you can use it. So, I mean, now they are up here when they are

trying to argue for the patentability of these claims. Of
 course they want to limit to SBS because that's where their
 evidence is, that's where, you know, their commercial
 embodiment is. But, again, that is not what the claims are
 limited to.

If you want to go to that slide 21 and 22, this
slide makes it clear that it can't be limited to SBS. So
claim 1 designates that this is incorporated, the nucleotide
and nucleoside molecule is incorporated into the template.

And claim 2 lists particular enzymes that are used
to incorporate it. One of them is terminal transferase.
Terminal transferase is template independent, so it can't be

13 used for sequencing by synthesis.

We put in an article by Illumina's own scientist
which says it is not -- terminal transferase cannot be used
for sequencing. So it is very clear that the claims are
broader than sequencing by synthesis, and it is very
important here with respect to secondary considerations.
Also, they bring up the motivation to combine in
the petition. We did argue that one skilled in the art would

21 believe and go to Zavgorodny to try to improve Ju and Tsien's

22 methods. Ju and Tsien at that time, it's 2002, there is no

23 sequencing data there. So any results that you get are going

to be an improvement of that.

25 But that's not the only motivation to go to

Zavgorodny. As we said before, the Ju and Tsien reference
 actually say use any suitable protecting group that fits our
 criteria.

So you are going -- to look at those criteria you
are going to look at what else Ju and Tsien say about it and
you are going to be directed to a reference that uses a
chemical DNA synthesis, which is the same kind of references
that all the art tells you to look at, to try to get a very
fast and efficient method.

10 The other thing with the -- in our petition with 11 regard to motivation, we also, if you look at our claim 12 charts, we make it clear that the first step of Ju and Tsien 13 really is the incorporation of a labeled nucleotide. So 14 right there that is a method of labeling.

So as KSR instructs us, you are not limited, a
person of ordinary skill in the art is not limited to the
purpose of the primary reference. You can look outside of
that.

As in KSR, where it was a mechanical linkage of the pedal, the Supreme Court found, look, someone of skill in the art would know, because you have a single pivot point there, maybe you can use it for an electronic pedal.

The same thing here. You have an incorporation of a labeled nucleotide. One of skill in the art would know that you could use it for method of labeling. And if you

1 could use that method for method of labeling, you could also 2 look to other kinds of alternatives for protecting groups. 3 Also, he talks about, you know, what is the best 4 method. He wouldn't use this method because it is not great. 5 It was abandoned. I don't think that is clear at all from 6 the record. But, again, that is not the standard. The 7 standard is whether or not it would be a viable option. 8 And the Board here, with respect to the scope of 9 the claims, they actually rejected our claim construction and 10 found, you found earlier that the 3 prime hydroxyl protecting group -- or here it has to be 2 prime or 3 prime -- doesn't 11 12 have to be removed. 13 Well, in the sequencing process you are going to 14 have to remove it to get the next nucleotide incorporation. 15 So I think it abundantly clear that the claims are much 16 broader than sequencing by synthesis. 17 They attack -- Mr. Zimmerman makes very particular 18 attacks on certain references. A lot of these depend on 19 references that were introduced during the cross-examination

20 of our witness. Anything above 2139, those exhibits were

21 introduced during that. So our experts haven't had an

22 opportunity to comment on those.

But the discussion of those references and our
particular rebuttal to many of his points are in our response
to the observations, cross-examination, so I urge you to look

1 at that.

I can bring up a couple things. They refer to an
exhibit that was actually in the record before
cross-examination, the Stanton paper, the Exhibit 1035. And
they say, well, the azido group was known to cleave the
phosphodiester bond.

Well, in that paper, if you look at it, the azido
group is not on the 3 prime position. It is on the 4 prime
position. And it is going to be next to the 5 prime position
where you have the phosphodiester bond there. So it is not
really relevant to the issues here.

Another point I wanted to address that Mr.
Zimmerman brings up is the time issue. He said, well, the
prior art all showed that this is going to take too long, the
three hours to cleave it or whatever.

And, again, that goes back to the fundamental
differences between the types of references that they are
looking at and the sequencing by synthesis process.

Again, in the reference they are looking at the
stoichiometry of the reactions are generally one-to-one or
maybe a slight excess.

In sequencing by synthesis you are going to be able to use a large amount of reagents. That is going to drive the reaction quicker. I don't think there is any dispute on that point.

1	JUDGE GREEN: Counsel, you have about one minute.
2	MR. SEGAL: Just one other point. They said it is
3	not going to work with nucleotides. Everything that we have
4	in the record is about nucleosides. When you use it with
5	nucleotides it is going to cause all these side reactions.
6	Well, again, they cite two references that were
7	only introduced at the cross-examination of Dr. Branchaud,
8	and neither one of those are a Staudinger reaction. You can
9	look at those. One is a Staudinger type ligation, again, a
10	very complicated molecule, and the other one uses a different
11	reagent. You are not going to have those issues here.
12	So if there are no further questions?
13	JUDGE GREEN: No. Thank you very much.
14	MR. SEGAL: Thank you.
15	JUDGE GREEN: Thank you, both. We will have a
16	decision in due course. And this hearing is adjourned.
17	Thank you.
18	(Whereupon, at 11:37 a.m., the hearing was
19	adjourned.)
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