

UNITED STATES PATENT AND TRADEMARK OFFICE

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BEFORE THE PATENT TRIAL AND APPEAL BOARD  
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ARROWS UP, LLC

Petitioner

v.

OREN TECHNOLOGIES LLC,

Patent Owner  
-----

Case No.: IPR2018-01230

Patent No.: 9,248,772  
-----

Videotaped Deposition of ROBERT SCHAAF

Chicago, Illinois

Friday, April 12, 2019 - 9:07 a.m.

Reported by:

Stephanie A. Battaglia

Job no: 25028

UNITED STATES PATENT AND TRADEMARK OFFICE

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OREN TECHNOLOGIES LLC,

Patent Owner  
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Case No.: IPR2018-01231

Patent No.: 9,617,066  
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UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

ARROWS UP, LLC

Petitioner

v.

OREN TECHNOLOGIES LLC,

Patent Owner

Case No.: IPR2018-01232

Patent No.: 9,682,815

1 UNITED STATES PATENT AND TRADEMARK OFFICE

2 -----  
3 BEFORE THE PATENT TRIAL AND APPEAL BOARD  
4 -----

5 ARROWS UP, LLC

6 Petitioner

7 v.

8 OREN TECHNOLOGIES LLC,

9 Patent Owner  
10 -----

11 Case No.: IPR2018-01233

12 Patent No.: 9,914,602  
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2 The videotaped deposition of ROBERT SCHAAF, called by  
3 the Patent Owner for examination, taken before  
4 Stephanie A. Battaglia, CSR and Notary Public in and  
5 for the County of DuPage and State of Illinois, at 131  
6 South Dearborn Street, 30th Floor, Chicago, Illinois,  
7 on April 12, 2019, at 9:07 a.m.  
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1       PRESENT:

2               KIRKLAND & ELLIS, LLP  
3               BY: MR. KYLE M. KANTAREK, ESQ.  
4               MR. JOEL R. MERKIN, ESQ.  
5               300 North LaSalle Street  
6               Chicago, Illinois 60654  
7               (312) 862-3646  
8               kyle.kantarek@kirkland.com  
9               joel.merkin@kirkland.com  
10              appeared on behalf of the Patent Owner;

11              HOLLAND & KNIGHT, LLP  
12              BY: MR. STEVEN E. JEDLINSKI, ESQ.  
13              131 South Dearborn Street, 30th Floor  
14              Chicago, Illinois 60603  
15              (312) 715-5818  
16              steven.jedlinski@hkclaw.com  
17              appeared on behalf of the Petitioner.

18       ALSO PRESENT:

19              Mr. Jean-Louis Ziesch, Videographer  
20              Ms. Stephanie A. Battaglia, CSR, RMR, CRR  
21  
22  
23  
24  
25

## I N D E X

2	WITNESS:	PAGE
3	ROBERT SCHAAF	

4	EXAMINED BY:	
5	Mr. Kantarek	9

## E X H I B I T S

6	Exhibit 1	Declaration of Robert Schaaf	11
7		U.S. Patent No. 9,248,772	

8	Exhibit 2	U.S. Patent No. 9,248,772	11
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9	Exhibit 3	Declaration of Robert Schaaf	11
10		U.S. Patent No. 9,617,066	

11	Exhibit 4	U.S. Patent No. 9,617,066	12
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12	Exhibit 5	Declaration of Robert Schaaf	12
13		U.S. Patent No. 9,682,815	

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15	Exhibit 7	Declaration of Robert Schaaf	12
16		U.S. Patent No. 9,914,602	

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18	Exhibit 9	Seadrill Americas, Inc.,	45
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1 THE VIDEOGRAPHER: This is Tape No. 1 of  
2 the videotaped deposition of Robert Schaaf in the  
3 matter of Arrows Up, et al., versus Oren Technology,  
4 et al., in the U.S. Patent and Trademark Office, Case  
5 Nos. IPR2018-01230 to IPR2018-01233.

6 This deposition is being held at 131  
7 South Dearborn in Chicago, Illinois, on April 12,  
8 2019, at approximately 9:07 a.m.

9 My name is Jean-Louis Ziesch from the  
10 firm of TransPerfect, and I am the Certified Legal  
11 Video Specialist. The court reporter is Stephanie  
12 Battaglia, in association with TransPerfect.

13 Will counsel please introduce yourself.

14 MR. JEDLINSKI: For Petitioner, Steve  
15 Jedlinski of Holland & Knight, and with me is Will  
16 Sterling as well from Holland & Knight.

17 MR. KANTAREK: For Patent Owner, Kyle  
18 Kantarek for Kirkland & Ellis, and with me is Joel  
19 Merkin.

20 THE VIDEOGRAPHER: Will the court  
21 reporter please swear in the witness.  
22  
23  
24  
25



1 ROBERT SCHAAF,  
2 called as a witness herein, having been first duly  
3 sworn was examined and testified as follows:

4 EXAMINATION

5 BY MR. KANTAREK:

6 Q. Good morning.

7 A. Good morning.

8 Q. Can you please state your name for the  
9 record, spelling your last name.

10 A. Robert Schaaf, S-c-h-a-a-f.

11 Q. Mr. Schaaf, where do you live?

12 A. Huntington Beach, California.

13 Q. Where do you work?

14 A. Well, I kind of work in a lot of places,  
15 so.

16 Q. What is the name of the current company  
17 you work for?

18 A. Well, I just work for myself for a number  
19 of different organizations, you know, or law firms and  
20 whatever.

21 Q. What is your company's name?

22 A. I don't really have a company name.

23 Q. You just work for yourself?

24 A. Yes.

25 Q. You have been deposed before, correct?

1 A. Yes.

2 Q. I realize this might be a little  
3 repetitive, but I will just go through a few ground  
4 rules, is that all right?

5 A. Yes.

6 Q. You understand you are here under oath,  
7 correct?

8 A. Yes.

9 Q. You understand you have to testify  
10 truthfully?

11 A. Yes.

12 Q. Is there any reason you can think of that  
13 you wouldn't be able to give truthful testimony today?

14 A. No.

15 Q. And as a remainder, we have a court  
16 reporter here, the court reporter has a tough time  
17 with nonverbal answers, uh-huh/uh-uh, if you can  
18 answer yes or no where possible that would be great.

19 A. Okay.

20 Q. Please also make sure to let me finish my  
21 question and I will let you finish your answer so  
22 there is no crosstalk, okay?

23 A. Okay.

24 Q. If you don't say otherwise, I am going to  
25 assume you heard and understood my question, is that

1 all right?

2 A. Yes.

3 Q. And as a reminder you can ask for a break  
4 whenever you want, just if there is a question pending  
5 I will just ask that you answer the question before  
6 taking the break, okay?

7 A. That would be fine.

8 Q. So we have premarked a few exhibits.

9 (Document marked Schaaf Exhibit 1 for  
10 identification.)

11 MR. KANTAREK: Exhibit 1 is your  
12 declaration in the 1230 proceeding. This is  
13 IPR2018-01230. That is for the '772 patent.

14 (Document marked Schaaf Exhibit 2 for  
15 identification.)

16 BY MR. KANTAREK:

17 Q. And then Exhibit 2 is U.S. Patent  
18 No. 9,248,772. Is that okay if we call that the '772  
19 patent?

20 A. Yes.

21 (Document marked Schaaf Exhibit 3 for  
22 identification.)

23 MR. KANTAREK: And Exhibit No. 3 is your  
24 declaration in the 1231 proceeding, which is regarding  
25 the '066 patent.

1 (Document marked Schaaf Exhibit 4 for  
2 identification.)

3 MR. KANTAREK: And then Exhibit 4 is the  
4 '066 patent itself, which is U.S. Patent  
5 No. 9,617,066.

6 (Document marked Schaaf Exhibit 5 for  
7 identification.)

8 MR. KANTAREK: Exhibit 5 is your  
9 declaration in the 1323 petition regarding Patent  
10 No. 9,682,815.

11 (Document marked Schaaf Exhibit 6 for  
12 identification.)

13 MR. KANTAREK: And Exhibit 6 is U.S.  
14 Patent No. 9,682,815.

15 (Document marked Schaaf Exhibit 7 for  
16 identification.)

17 MR. KANTAREK: And then Exhibit 7 is your  
18 declaration in IPR2018-01233, which is regarding U.S.  
19 Patent No. 9,914,602.

20 (Document marked Schaaf Exhibit 8 for  
21 identification.)

22 MR. KANTAREK: And, finally, Exhibit 8 is  
23 U.S. Patent No. 9,914,602.

24 BY MR. KANTAREK:

25 Q. In these IPRs generally how do you decide

1       which claims to focus on?

2               A.     Well, I mean, there was independent  
3       claims and the claims that are there, I just focused  
4       on, you know, making sure we covered them all.

5               Q.     So you were trying to cover every claim  
6       in every patent?

7               A.     Yes.

8               Q.     Did counsel tell you which claims to  
9       focus on?

10              A.     No.

11              Q.     So let's start with the 1230 proceeding,  
12       so Exhibit -- turning to Exhibit 1 that is your  
13       declaration in that proceeding, correct?

14              A.     Yes.

15              Q.     And -- can we call that the 1230  
16       declaration?

17              A.     Easier for me if you called it like the  
18       '772.

19              Q.     That is fine as well, we will call it the  
20       '772 declaration, so that is Exhibit 1.

21                     Directing you to the '772 declaration at  
22       Page 35, you opine that Claims 1 through 2 and 6  
23       through 10 are rendered obvious by Sheesley, is that  
24       correct?

25              A.     Page?

1 Q. Page 35?

2 MR. JEDLINSKI: Maybe just for the  
3 record, are you saying -- there is two page numbers.  
4 BY MR. KANTAREK:

5 Q. I am sorry, yes, Page 35 of the actual  
6 declaration, not Page 38 of 85. Page 35.

7 A. On Page 34 it starts the challenged  
8 claims, is that --

9 Q. On 35 right above Paragraph 63 it is  
10 header.

11 You opine --

12 A. Maybe I have the wrong one here.

13 Okay, so where are we at now?

14 Q. On Page 35 it states Section XII, Grounds  
15 for Invalidity, correct?

16 A. Yes.

17 Q. Ground 1: Claims 1-2, 6-10, Are Rendered  
18 obvious by Sheesley, is that correct?

19 A. That's correct.

20 Q. What is your understanding of  
21 obviousness?

22 A. Well, I have it defined here earlier in  
23 the declaration of what I mean by obvious, in  
24 Paragraph 55, starting on Page 32, it says, "I have  
25 also been informed that a patent claim can be found to

1 be unpatentable as obvious where the differences  
2 between the subject matter sought to be patented and  
3 the prior art are such that the subject matter as a  
4 whole would have been obvious at the time the  
5 invention was made to a person having ordinary skill  
6 in the relevant field. I understand an obviousness  
7 analysis involves a consideration of the scope and  
8 content of the prior art; the differences between the  
9 claimed inventions and the prior art; the level of  
10 ordinary skill in the pertinent art; and secondary  
11 considerations of non-obviousness, sometimes also  
12 called objective indicia of nonobviousness.

13 "I understand that a reason to combine  
14 prior art references must be shown. This reason to  
15 combine can come from a variety of sources, not just  
16 the prior art itself or the specific problem the  
17 Patentee was trying to solve. I understand that the  
18 references themselves need not provide a specific hint  
19 or suggestion of the alteration needed to arrive at  
20 the claimed invention; the analysis may include  
21 recourse to logic, judgment, and commonsense available  
22 to a skilled person that does not necessarily require  
23 explanation in any reference. It is also my  
24 understanding that where there is a reason to modify  
25 or combine the prior art to achieve the claimed

1 invention, there must also be a reasonable expectation  
2 of success in so doing."

3 Q. What --

4 A. I can go on, but.

5 Q. Specifically you mentioned reason to  
6 combine prior art references.

7 Do you agree it would be obvious to  
8 combine two references if they are in the same field?

9 A. Could you repeat that?

10 Q. Sure.

11 You mentioned -- you talked about reasons  
12 to combine prior art references. And my question is  
13 do you agree it would be obvious to combine two  
14 references if they are in the same field?

15 A. I would say there is a likelihood that  
16 that would be correct and not -- I think that that  
17 would be a good reason for it, yes, but it is not  
18 necessarily true, but it could be true.

19 Q. Do you agree that the obviousness inquiry  
20 relies on whether a person of ordinary skill in the  
21 art could provide references to teach limitations in  
22 the patent?

23 A. Well, I would think that it -- you would  
24 have to look at the two different ones and make a  
25 judgment on that.



1 Q. So my question is a little more general.

2 Are you generally -- you agree you are  
3 generally looking to see whether a POSITA -- which is  
4 a person of ordinary skill in the art -- could combine  
5 two references, correct?

6 A. Yes.

7 Q. So turning to Paragraph 27 of  
8 Exhibit 1 -- which is the '772 declaration?

9 A. Paragraph 27?

10 Q. Paragraph 27, I am sorry, that is  
11 Page 11.

12 A. Okay.

13 Q. You state your belief as to the relevant  
14 timeframe for your analysis. What is that belief  
15 based on?

16 A. Well, it is based on, I think, the  
17 overview -- I give an overview of the previous work  
18 and also of the patent, Oren patents themselves.

19 Q. So what is the timeframe based on?

20 A. Well, I think I covered that pretty well  
21 in the declaration itself.

22 Q. I am just asking you what the relevant  
23 timeframe for analysis as 2012 is based on.

24 A. Well, that, again -- again, I can read my  
25 declaration because it goes into the details of why

1       that was the -- starting on Paragraph 29 there, that,  
2       "The '772 patent, entitled Method of delivering,  
3       transporting, and storing proppant for delivery and  
4       use at a well site is directed to exactly that. The  
5       '772 patent claims priority to PCT Application, U.S.  
6       Patent" -- and then it gives numbers there.

7               "The earliest priority application the  
8       '772 patent claims is the U.S. patent application '937  
9       filed on December 21, 2011. But none of the  
10      Challenged Claims are entitled to the '937  
11      Application's filing date because the '937 Application  
12      does not disclose at least claim limitations [1a(i),  
13      [1b], and [1c]. None of these limitations appear in  
14      the '937 Application, which is significantly different  
15      from the specification of the '772 patent. The '937  
16      Application describes only a vessel for proppant  
17      storage and provides no details on the logistics of  
18      delivering, transporting, and storing proppant for  
19      delivery and use at a well site, as is claimed in the  
20      '772 patent. Specifically, the '937 Application lacks  
21      disclosure of at least: vertically stacking a  
22      plurality of empty proppant containers in close  
23      proximity to a rail spur, filling the plurality of  
24      empty proppant containers with proppant from one or  
25      more proppant transporting rail vehicles thereby to

1 produce a plurality of proppant filled containers, and  
2 transferring the plurality of proppant filled  
3 containers with a loader onto one or more support  
4 platforms associated with one or more proppant  
5 transporting road vehicles.

6 "To the extent that Patentee argues that  
7 disclosure of only a vessel for proppant storage  
8 provides written description for these claim  
9 limitations, numerous references would anticipate the  
10 claims of the '772 patent, as they disclose a vessel  
11 for proppant storage.

12 "Accordingly, the earliest priority date  
13 the Challenged Claims are even arguably entitled to is  
14 March 22, 2012, the filing date of U.S. patent  
15 application 13/427,140. Accordingly, the earliest  
16 priority date the Challenged Claims are even arguably  
17 entitled to is March 22, 2012, the filing date of U.S.  
18 patent application 13/427,140."

19 Q. So the relevant timeframe for your  
20 analysis is based on the priority dates of the  
21 patents, correct?

22 A. It is based on March 22, 2012.

23 Q. So -- and then Footnote 2 you say your  
24 opinions regarding claim interpretation -- sorry, this  
25 is back at Paragraph 27.

1                   Footnote 2 says, "My opinions regarding  
2                   claim interpretation as stated herein would not be  
3                   affected if the relevant time frame was 2011 rather  
4                   than 2012."

5                   Why would there be no effect to your  
6                   claim interpretation?

7                   A.       Because the prior art all predates that,  
8                   that date.

9                   Q.       So your statement is not that claim  
10                  interpretation hasn't changed over that year, it is  
11                  that the relevant prior art hasn't changed over those  
12                  two years?

13                  MR. JEDLINSKI:  Objection, form;  
14                  objection to the extent it mischaracterizes his  
15                  testimony.

16                  THE WITNESS:  Could we repeat that  
17                  question?

18                  BY MR. KANTAREK:

19                  Q.       Sure.

20                  So your statement is not that claim  
21                  interpretation hasn't changed over that year, it is  
22                  that the relevant prior art hasn't changed over that  
23                  year?

24                  MR. JEDLINSKI:  Same objection.

25                  THE WITNESS:  I think there is two

1 questions there.

2 BY MR. KANTAREK:

3 Q. Okay.

4 So my first -- go ahead.

5 A. Can you --

6 Q. So I am just trying to determine why you  
7 don't think your opinions would change if the relevant  
8 timeframe changed in a year.

9 So is your statement -- are you  
10 suggesting that the prior art hasn't changed from 2011  
11 to 2012?

12 A. That's correct.

13 Q. What about the prior art between 2010 and  
14 2011, is that different --

15 MR. JEDLINSKI: Objection, outside the  
16 scope.

17 THE WITNESS: It would be -- I would have  
18 to check exactly the timeframe since I focus my  
19 timeframe on that 2011/2012 time period.

20 BY MR. KANTAREK:

21 Q. So you are limiting your opinions on  
22 claim interpretation as the 2011 to 2012 timeframe?

23 A. Basically that two-year period, yes.

24 Q. And in the '772 declaration you don't  
25 offer any opinions as to claim construction, correct?

1           A.     That's correct, yes.

2           Q.     So your Footnote 2 just discusses your  
3     opinions regarding claim interpretation and how they  
4     wouldn't change from the timeframe changed.

5                     What about your other opinions in this  
6     declaration, would they be different if the relevant  
7     timeframe was 2011 rather than 2012?

8           A.     It would be the same.

9           Q.     What about if the relevant timeframe was  
10    2010 instead of 2011?

11                    MR. JEDLINSKI:  Objection, scope.

12                    THE WITNESS:  Again, I focused on that  
13    two-year time period.

14    BY MR. KANTAREK:

15           Q.     So if the board determined there was an  
16    earlier priority date than 2011, would your opinions  
17    change?

18           A.     I don't know.  I would have to reexamine  
19    my opinions at that point.

20           Q.     Turning to Appendix A of the '772  
21    declaration, that is at -- this is Page 80 of 85.  
22    This is your CV, correct?

23           A.     Yes.

24           Q.     You describe yourself as a petroleum and  
25    drilling engineer expert, correct?

1           A.     That's correct.

2           Q.     You are not an expert in trucking,  
3 correct?

4           A.     I have used a lot of trucks so I know  
5 what is involved in trucking.

6           Q.     But you are not an expert in trucking,  
7 correct?

8                   MR. JEDLINSKI:  Objection to the extent  
9 it calls for a legal conclusion.

10                   THE WITNESS:  I am an expert in truck  
11 handling logistics.

12 BY MR. KANTAREK:

13           Q.     So you are an expert in proppant  
14 logistics?

15           A.     I am an expert in logistics having to  
16 deal with the oil industry.

17           Q.     Turning to Exhibit 2, which is the '772  
18 patent, you can keep the declaration with you as well.  
19 You provide an opinion that Claim 6 is unpatentable,  
20 correct?

21           A.     Yes.

22           Q.     Now, your opinions on Claim 6 are at  
23 Pages 47 through 48 of your declaration, which is  
24 Paragraphs 82 through 84, correct?

25           A.     Yes.

1 Q. So just as an administrative matter, when  
2 I am using the pages at the bottom right of the  
3 exhibit I will say of the second number, and if I am  
4 using pages just in the exhibit itself I will use just  
5 the number, does that work for you?

6 A. It is okay.

7 It is going to be confusing I think the  
8 whole way through, so bear -- I think we can both  
9 accept that fact.

10 Q. At 47, page 47 of the '772 declaration,  
11 you set out Claim 3, correct?

12 MR. JEDLINSKI: Objection, form.

13 THE WITNESS: I think you said set out  
14 Claim 3.

15 BY MR. KANTAREK:

16 Q. I am sorry.

17 At Page 47 you discuss Claim 6 of the '772  
18 patent, correct?

19 A. That's correct, yes.

20 Q. And turning to the patent itself, the  
21 claims are at the end, correct?

22 A. Yes.

23 Q. This is Exhibit 2. So directing you to  
24 Claim 6, which is Column 10, starts at Line 56, it  
25 reads, "The method of Claim 1, further comprising:



1 Moving the plurality of empty proppant containers from  
2 the storage location, to the one or more proppant  
3 transporting rail vehicles and then to the one or more  
4 support platforms located on the one or more proppant  
5 transporting road vehicles." Correct?

6 A. Correct, yes.

7 Q. Specifically Claim 6 requires moving  
8 empty containers from a storage location to the one or  
9 more proppant transporting rail vehicles, right?

10 A. That's correct, yes.

11 Q. And then Claim 6 of the '772 patent  
12 requires moving those same empty proppant containers  
13 to support platforms on the proppant transporting road  
14 vehicles, correct?

15 MR. JEDLINSKI: Objection, form.

16 THE WITNESS: Yes.

17 BY MR. KANTAREK:

18 Q. These plurality of empty proppant  
19 containers are claimed earlier in Claim 1, correct?

20 A. Yes.

21 Q. This is the same for the one or more  
22 proppant transporting rail vehicles, correct?

23 A. What --

24 Q. My question is about antecedent basis. I  
25 guess I am asking you whether the one or more proppant

1 transporting rail vehicles described in Claim 6 were  
2 originally introduced in Claim 1?

3 A. Let me check, but I believe that's  
4 correct.

5 Yes.

6 Q. And that is the same for the one or more  
7 support platforms, correct?

8 A. Yes.

9 Q. The same is true of the one or more  
10 proppant transporting road vehicles?

11 A. Yes.

12 Q. Claim 6 of the '772 patent is directed  
13 towards moving an empty proppant container, right?

14 MR. JEDLINSKI: Objection, form.

15 THE WITNESS: It starts out as moving  
16 empty proppant containers, if that is --

17 BY MR. KANTAREK:

18 Q. And it doesn't ever discuss moving full  
19 proppant containers, correct?

20 A. Proppant it doesn't say that it has full  
21 proppant containers.

22 Q. In fact, it says empty proppant  
23 containers, correct?

24 A. Well, it says empty proppant containers  
25 in the beginning of it, which would -- what you would

1 expect is that you would have empty containers.

2 Q. But Claim 6 doesn't ever describe filling  
3 these empty proppant containers, correct?

4 MR. JEDLINSKI: Objection, form.

5 THE WITNESS: Well, it doesn't say that  
6 specifically, but it is kind of inherently known that  
7 if you are going to move them to the rail vehicle and  
8 then onward that you are going to be doing something  
9 with them.

10 BY MR. KANTAREK:

11 Q. So your position is that Claim 6 requires  
12 moving empty containers to the rail vehicle filling  
13 them and then moving them to support platforms located  
14 on one or more proppant transporting road vehicles?

15 MR. JEDLINSKI: Objection, form, and to  
16 the extent it mischaracterizes his testimony.

17 THE WITNESS: That would -- the  
18 assumption would be is if you are going to move them  
19 that you are going to be doing something with them.

20 BY MR. KANTAREK:

21 Q. But this claim doesn't claim filling  
22 them, correct?

23 A. Well, it doesn't specifically say that,  
24 but that is what the implication is.

25 Q. You could move containers from a storage

1 location to rail vehicles and then to support  
2 platforms located on transporting road vehicles  
3 without filling them, correct?

4 A. You could do that, but in regards to what  
5 it is discussing that wouldn't make a lot of sense.

6 Q. Regardless of whether it makes sense,  
7 that is what this is claiming, correct?

8 MR. JEDLINSKI: Objection, form.

9 THE WITNESS: Basically it could mean  
10 whatever you want it to mean in that sense.

11 BY MR. KANTAREK:

12 Q. So it says moving the plurality of empty  
13 proppant containers from a storage location, correct?

14 A. Correct.

15 Q. To the one or more proppant transporting  
16 rail vehicles, correct?

17 A. Correct.

18 Q. And this is still referring back to the  
19 plurality of empty proppant containers, correct?

20 A. Correct.

21 Q. And then it says moving these same  
22 plurality of empty proppant containers to one or more  
23 support platforms located on the one or more proppant  
24 transporting road vehicles, correct?

25 MR. JEDLINSKI: Objection, form.

1 THE WITNESS: That is what it says, yes.

2 BY MR. KANTAREK:

3 Q. So Claim 6 of the '772 patent claims  
4 moving these "empty proppant containers" through each  
5 of these steps, right?

6 MR. JEDLINSKI: Objection, form.

7 THE WITNESS: You could do that, but you  
8 can also -- it doesn't say that -- it doesn't limit  
9 what you can do.

10 BY MR. KANTAREK:

11 Q. It specifies that these containers are  
12 empty proppant containers, correct?

13 MR. JEDLINSKI: Objection, form.

14 THE WITNESS: It specifies that in the  
15 beginning, that is how they start out, but it doesn't  
16 specify them in the end.

17 BY MR. KANTAREK:

18 Q. It says moving the plurality of empty  
19 proppant containers from the storage location,  
20 correct?

21 A. Right.

22 MR. JEDLINSKI: Objection, asked and  
23 answered.

24 BY MR. KANTAREK:

25 Q. And then it says moving those same empty

1       proppant containers to the one or more proppant  
2       transporting rail vehicles, right?

3               MR. JEDLINSKI:  Objection, form.

4               THE WITNESS:  No, I don't see anywhere it  
5       says empty beyond that first sentence there.

6       BY MR. KANTAREK:

7               Q.       So what proppant -- what do you think to  
8       the one or more proppant transporting rail vehicles is  
9       referring to?

10              A.       Exactly what it says, to one or more of  
11       the rail vehicles.

12              Q.       So it is moving what to the one or more  
13       proppant transporting rail vehicles?

14              A.       The containers.

15              Q.       And where in Claim 6 do you see it say  
16       the containers?

17              A.       In the first sentence, moving the  
18       containers.

19              Q.       The first sentence says "moving the  
20       plurality of empty proppant containers," correct?

21              A.       Well, whether they are empty or full they  
22       are still containers.

23              Q.       You would agree that the claim language  
24       doesn't say whether empty or full, correct?

25              MR. JEDLINSKI:  Objection, form.

1 THE WITNESS: It doesn't specifically say  
2 what it is, that's correct.

3 BY MR. KANTAREK:

4 Q. In fact, the only thing it specifies with  
5 regards to empty or full is at the beginning it says  
6 empty proppant containers, correct?

7 A. That is correct, at the beginning.

8 Q. So the '772 patent, which is Exhibit 2,  
9 includes three figures, correct?

10 A. Yes.

11 Q. And Figure 3 of the '772 patent is an  
12 illustration of the system of the invention, correct?

13 MR. JEDLINSKI: Objection, form, calls  
14 for a legal conclusion.

15 THE WITNESS: It is an illustration of  
16 different elements of what is discussed in the patent.

17 BY MR. KANTAREK:

18 Q. Directing you to Column 6, Line 19, the  
19 '772 patent says Figure 3 --

20 A. Could you slow down so I can catch that  
21 and read it? Column 6.

22 Q. Directing you to Column 6, Line 19, the  
23 '772 patent states, quote, "Figure 3 is an  
24 illustration of the system of the present invention,"  
25 correct?

1           A.     Of the system of the present invention,  
2     yes.

3           Q.     So Figure 3 shows -- turning back to  
4     Figure 3, Figure 3 shows containers marked with a 70,  
5     72, a 74, and a 76, correct?

6           A.     Yes.

7           Q.     It also shows Vessel 62 at the top?

8           A.     Yes.

9           Q.     And Vessel 62 is in the nature of hoppers  
10    associated with a bulk material train, correct?

11          A.     It is a train car, yes.

12          Q.     And the bulk material train itself is  
13    labeled 64, correct?

14          A.     I will have to check on the details.

15          Q.     Directing you to Column 7, Line 56  
16    through 57.

17          A.     Okay.

18                 The bulk -- 64 is the bulk material  
19    train.

20          Q.     And bulk material train 64 is driven by  
21    engine 66, correct?

22          A.     That's correct, yes.

23          Q.     And that is located on rail spur 68,  
24    correct?

25          A.     Yes.



1           Q.     These containers marked 70, 72, 74 and 76  
2     are in close proximity to vessel 62 of the bulk  
3     material train 64, right?

4           A.     That's correct, yes.

5           Q.     And these containers marked 70, 72, 74,  
6     and 76 are adjacent to the bulk material train 64,  
7     correct?

8           A.     They are nearby.

9           Q.     Directing you to Column 7, Line 65 -- I  
10    am sorry, Line 66, the '772 patent states  
11    "containers" --

12          A.     Pardon?

13          Q.     Directing you to Column 7, Line 66, are  
14    you there?

15          A.     Yes, but --

16          Q.     It reads, "Containers 70, 72, 74 and 76  
17    can be located in proximity to the vessel 62 and  
18    adjacent to the bulk material train 64," correct?

19          A.     Correct.

20          Q.     So the containers marked 70, 72, 74 and  
21    76 are adjacent to the bulk material train 64,  
22    correct?

23          A.     They are nearby, yes.

24          Q.     And you would say nearby and adjacent are  
25    synonyms, correct, in the context of the '772 patent?

1           A.     In the context of this particular  
2     situation I would say correct.

3           Q.     So Figure 3 also shows containers 90 and  
4     92, correct?

5           A.     Yes.

6           Q.     And Figure 3 of the '772 patent shows  
7     truck 88 and tilting mechanisms 94 and 96, correct?

8           A.     Yes.

9           Q.     Figure 3 of the '772 patent shows  
10    containers 90 and 92 are removed from truck 88 and  
11    placed on tilting mechanisms 94 and 96, right?

12          A.     Yes.

13          Q.     These tilting mechanisms include a  
14    support platform pivotally connected to the frame?

15          A.     Yes.

16          Q.     The support platform allows the container  
17    to be tilted, right?

18          A.     Yes.

19          Q.     Figure 3 of the '772 patent shows  
20    containers on the support platforms?

21          A.     Yes.

22          Q.     And that is distinct from containers 70,  
23    72, 74, and 76, which are in a different location?

24                 MR. JEDLINSKI:  Objection, form.

25                 THE WITNESS:  Yes.

1 BY MR. KANTAREK:

2 Q. Container 70, 72, 74, and 76 are in close  
3 proximity to the support platforms?

4 A. I don't think that the thing shows that,  
5 but -- is there a question there?

6 Q. Would you say that containers 70, 72, 74,  
7 and 76 are in close proximity to the support  
8 platforms?

9 A. They could be, but I am not -- I won't  
10 draw any conclusion on that.

11 Q. In any event, containers 70, 72, 74 and  
12 76 are not on the support platforms, correct?

13 A. That's correct, as drawn, yes.

14 Q. But you wouldn't want them too far away  
15 from the support platforms, right?

16 MR. JEDLINSKI: Objection, scope.

17 THE WITNESS: I think it you would have  
18 to define what that means, be more precise in that  
19 answer.

20 BY MR. KANTAREK:

21 Q. So containers 70, 72, 74, and 76, if they  
22 are eventually meant to be placed on support platforms  
23 -- I am sorry, on tilting mechanisms 94 and 96, you  
24 wouldn't want them to be too far away, correct?

25 MR. JEDLINSKI: Objection, form;

1 objection, scope.

2 THE WITNESS: It would all depend, and I  
3 would have to say -- you would have to define what too  
4 far away is.

5 BY MR. KANTAREK:

6 Q. You would agree that containers 70  
7 through 76 eventually -- strike that.

8 If you are trying to eventually put  
9 containers 70 through 76 on tilting platforms 94 and  
10 96, you would want them to be close by, correct?

11 MR. JEDLINSKI: Objection, form, scope.

12 THE WITNESS: I would have to have a  
13 clear definition of what close by is and what the  
14 particular situation would be to be able to give any  
15 kind of good answer to that kind of question.

16 BY MR. KANTAREK:

17 Q. Right.

18 Let's say you want to put container 70  
19 through 76 on platforms 94 through 96. It would be  
20 easier to put them on platform -- tilting mechanisms  
21 94 and 96 the closer they are to it, correct?

22 MR. JEDLINSKI: Objection, form, scope.

23 THE WITNESS: It wouldn't really matter.

24 BY MR. KANTAREK:

25 Q. If you are carrying containers 70 through

1 76 on a transport vehicle from -- I am sorry, strike  
2 that.

3 If you are removing containers 70 through  
4 76 from transport road vehicles using a container  
5 unloader of some kind, the shorter the trip between  
6 the trucks and the tilting mechanisms the easier it is  
7 to place them on there, correct?

8 MR. JEDLINSKI: Objection, form, scope.

9 THE WITNESS: Well, I think you would  
10 have to define the word easier. In my mind it  
11 wouldn't really matter how far away they are to  
12 determine if they are easier or not.

13 BY MR. KANTAREK:

14 Q. So if containers 70 through 76 were a  
15 mile away from tilting mechanisms 94 through 96, you  
16 don't know whether that would be easier to transport  
17 them -- strike that.

18 It is easier to transport a container ten  
19 feet than it is to transport it a mile, correct?

20 MR. JEDLINSKI: Objection, form.

21 THE WITNESS: No, I wouldn't agree, that  
22 wouldn't make any difference.

23 BY MR. KANTAREK:

24 Q. You don't think there is any difference  
25 between transporting a container a mile than ten feet?

1           A.     It depends on what sense we are talking  
2     about.

3           Q.     If you are taking -- if you are picking  
4     up a container with a forklift, do you agree that  
5     driving it on that forklift a mile is more difficult  
6     than driving it ten feet on the forklift, correct?

7           MR. JEDLINSKI:  Objection, scope.

8           THE WITNESS:  Well, it wasn't what we  
9     were talking about previously.

10          BY MR. KANTAREK:

11          Q.     It wasn't specifically a forklift,  
12     correct?

13          A.     We were talking about it on the -- on a  
14     trailer, on a truck-trailer there.

15          Q.     I am sorry if I wasn't clear.

16                 So removing -- when transporting a  
17     container 70 through 76 from a truck to the tilting  
18     mechanism not using the truck it is easier to  
19     transport them if they are closer to the tilting  
20     mechanism, correct?

21          MR. JEDLINSKI:  Objection, form.

22          THE WITNESS:  Not necessarily.

23          BY MR. KANTAREK:

24          Q.     All traffic conditions being equal, you  
25     would agree that it is faster to take a container ten

1 feet on a forklift than to take it a mile on a  
2 forklift, correct?

3 MR. JEDLINSKI: Objection, scope.

4 THE WITNESS: So using a forklift it is  
5 going to be faster if the distance is shorter, it will  
6 be -- yes, it will be faster if the distance is  
7 shorter.

8 BY MR. KANTAREK:

9 Q. So we talked about how containers 90 and  
10 92 are on top of tilting mechanisms -- the support  
11 platforms of tilting mechanisms 94 and 96, correct?

12 A. Yes.

13 Q. And then we talked about how containers  
14 70 through 76 are in close proximity to the rail line  
15 at 68, correct?

16 A. Yes.

17 Q. So the '772 patent discloses a difference  
18 between on, on the one hand, and close proximity on  
19 the other, correct?

20 MR. JEDLINSKI: Objection, form.

21 THE WITNESS: Could you repeat that  
22 question again?

23 BY MR. KANTAREK:

24 Q. Sorry, yes.

25 The '772 patent discloses a difference

1 between close proximity on the one hand and on on the  
2 other hand, correct?

3 A. Well, you would have to show me the  
4 context of that.

5 Q. So the context being we talked about how  
6 containers 70 through 76 are in close proximity to  
7 rail line 68, correct?

8 A. Correct, yes.

9 Q. And that containers 90 and 92 are on  
10 tilting mechanisms 94 and 96, correct?

11 A. That's correct, yes.

12 Q. So there is a difference between close  
13 proximity on the one hand and on on the other hand,  
14 correct?

15 MR. JEDLINSKI: Objection, form, scope.

16 THE WITNESS: I guess -- so you are  
17 talking about these containers are on the tilting  
18 mechanism, is that how you are using the word "on"?

19 BY MR. KANTAREK:

20 Q. Correct.

21 So these containers -- right, so the  
22 patent discloses them as on the tilting mechanism and  
23 then on the other hand it discloses containers 70  
24 through 76 as in close proximity to the rail line.

25 You would agree there is a difference



1       between close proximity and on, correct?

2               A.     In this particular example on means that  
3       these are on the tilting mechanism and close proximity  
4       means that these trailers are in close proximity to  
5       the rail cars.

6               Q.     And you would agree that on is different  
7       than in close proximity to, correct?

8               A.     Well, it would depend on the context in  
9       which it is being used.

10              Q.     In the context of Figure 3 containers on  
11       a tilting mechanism are different than containers in  
12       close proximity to a rail line, correct?

13                     MR. JEDLINSKI: Objection, form.

14                     THE WITNESS: In this particular  
15       situation that would be correct, but there could be a  
16       different situation. I mean, it is just kind of in a  
17       general sense that is the way it is in this picture,  
18       but this is just kind of a pictorial representation of  
19       the situation.

20       BY MR. KANTAREK:

21              Q.     So -- but in the context of Figure 3 you  
22       would agree that containers on a tilting mechanism are  
23       different than containers in close proximity to a rail  
24       line, correct?

25              A.     But that -- they could be in close

1 proximity as well. It depends on the context and what  
2 you are trying to say and where they are physically  
3 located if it were real-life situation.

4 Q. Right.

5 But -- you wouldn't say containers 70,  
6 72, 74, and 76 are on rail line 68, correct?

7 A. That's correct, yes.

8 Q. Turning your attention to Exhibit 3, this  
9 is your declaration in IPR2018 -- I am sorry,  
10 Exhibit 7, this is your declaration in IPR2018-01233.

11 A. The '602 patent?

12 Q. That's correct.

13 So we can call this the '602 declaration,  
14 correct?

15 A. Correct.

16 Q. In the '602 declaration you offer  
17 constructions of three terms or phrases from the '602  
18 patent at Pages 15 through 17, correct?

19 A. Yes.

20 Q. What is your understanding of the  
21 exercise of claim construction?

22 MR. JEDLINSKI: Objection, form.

23 THE WITNESS: Particular terms are  
24 important, you want to get a good meaning for them so  
25 everybody understands what it is we are talking about

1 when these terms are brought up.

2 BY MR. KANTAREK:

3 Q. So your understanding is you want to  
4 construe important terms during claim construction?

5 MR. JEDLINSKI: Objection to the extent  
6 it mischaracterizes his testimony.

7 THE WITNESS: Well, terms that need  
8 construction that may not be fully -- their plain and  
9 ordinary meaning may not be -- needs to be maybe  
10 enhanced so that there is a clear understanding.

11 BY MR. KANTAREK:

12 Q. What sort of evidence would you use to  
13 enhance that meaning?

14 MR. JEDLINSKI: Objection, form.

15 THE WITNESS: Well, from my end it would  
16 be what a POSITA -- a person of skill in the art --  
17 would understand it to be.

18 BY MR. KANTAREK:

19 Q. Sorry, so my question is a little  
20 different.

21 What evidence would you use to determine  
22 the meaning of a term in claim construction?

23 A. Well --

24 MR. JEDLINSKI: Objection, foundation;  
25 objection, form.

1 THE WITNESS: Well, it would depend. You  
2 would get it from various sources, including  
3 dictionary sources, or it could be getting from, you  
4 know, how it is used in the industry, so from a  
5 variety of sources and one that would make sense to  
6 do.

7 BY MR. KANTAREK:

8 Q. What about -- sorry, strike that.

9 So your understanding of claim  
10 construction is you would use evidence from the  
11 industry and dictionary sources to construe the terms.  
12 What other evidence would you use?

13 A. Well, whatever would seem relevant to  
14 coming up with a meaning that you can support and that  
15 can be supported within the industry and what would  
16 make sense.

17 Q. So you would use evidence from the  
18 industry and dictionary sources and anything else  
19 relevant to determine the construction of the terms in  
20 the '602 patent, correct?

21 MR. JEDLINSKI: Objection, form.

22 THE WITNESS: I would use whatever would  
23 seem to make the most sense for that -- for the  
24 particular issue that is being discussed and also  
25 whatever is out there in printed format.

1 BY MR. KANTAREK:

2 Q. What did you use to construe the terms in  
3 the '602 patent?

4 A. Well, in Paragraph 40 for the desired  
5 location it says, "Thus, in my opinion that, under the  
6 broadest reasonable interpretation of the term in  
7 light of the specification and the knowledge of a  
8 POSITA, the term desired location can be any location,  
9 but is at least as broad as to include being adjacent  
10 to the rail line." So this would kind of clearly just  
11 state what was used for this particular term here.

12 Q. In your CV and in answer to my question,  
13 you stated you have been deposed before, correct?

14 A. That's correct, yes.

15 Q. In the context of another IPR?

16 A. That's correct.

17 Q. Right?

18 And on Page 95 of the -- 95 of -- 95 of  
19 95 of the '602 declaration you show that you were  
20 deposed in Seadrill versus Transocean, which is  
21 IPR2015-01929, correct?

22 A. That's correct, yes.

23 (Document marked Schaaf Exhibit 9 for  
24 identification.)  
25

1 BY MR. KANTAREK:

2 Q. Showing you what has been marked as  
3 Exhibit 9, this is a copy of that deposition  
4 transcript, right?

5 A. That's correct. I assume that's correct.

6 Q. Of you --

7 A. I haven't read it.

8 Q. You can see from the case header that is  
9 for IPR2015-01929, correct?

10 A. Yes.

11 Q. Turning to Page 22, starting at Line 17,  
12 you were asked about the meaning of a drill line,  
13 correct?

14 MR. JEDLINSKI: Objection, foundation,  
15 scope; also, object to the potential authenticity of  
16 this document.

17 THE WITNESS: Yes.

18 BY MR. KANTAREK:

19 Q. You state that there are sometimes  
20 multiple meanings for words in the oil and gas  
21 industry, right?

22 A. Where do you see that?

23 Q. So on Page 22, Lines 19 through 20 in  
24 response to the question, you state that there are  
25 sometimes multiple meanings for words in the oil and

1 gas industry, correct?

2 MR. JEDLINSKI: Objection, scope.

3 THE WITNESS: That is what I said there,  
4 yes, in response to that particular question.

5 BY MR. KANTAREK:

6 Q. You also state that there is very few  
7 things in the oil industry that have precise meanings,  
8 correct?

9 MR. JEDLINSKI: Objection, scope.

10 THE WITNESS: It said, "But doesn't it  
11 have a specific meaning in the drilling industry?"  
12 And "I'd have to check to get that particular -- that  
13 term, but I would doubt that, though, because there's  
14 -- there's very few things in the oil industry that  
15 have precise meanings. There are terms that are used  
16 quite a bit in different -- in different contexts.  
17 There is no like -- no official book that says, 'This  
18 is the absolute meaning of a word here.'"

19 BY MR. KANTAREK:

20 Q. So you stated that there is very few  
21 things in the oil industry that have precise meanings,  
22 correct?

23 MR. JEDLINSKI: Objection, form, scope.

24 THE WITNESS: I believe I said what I  
25 said there, so that --

1 BY MR. KANTAREK:

2 Q. And that was there is very few things in  
3 the oil industry that have precise meanings, correct?

4 MR. JEDLINSKI: Objection to the extent  
5 it mischaracterizes his prior testimony in an  
6 unrelated IPR proceeding.

7 THE WITNESS: That would --

8 MR. JEDLINSKI: Objection, scope.

9 THE WITNESS: That was part of the  
10 answer, yes.

11 BY MR. KANTAREK:

12 Q. You still believe that, right?

13 A. In general, yes.

14 Q. So this is a true statement, correct?

15 A. It is my opinion on -- and when we are  
16 talking about a lot of different terms that would  
17 probably come to pass on that, yes.

18 Q. And as you read, you also stated that  
19 there are terms that are used quite a bit in different  
20 contexts, right?

21 MR. JEDLINSKI: Objection, foundation and  
22 form.

23 THE WITNESS: Where do you see that?

24 BY MR. KANTAREK:

25 Q. On Page 23, lines 1 through 3, you state,



1 "There are terms that are used quite a bit in  
2 different contexts," right?

3 A. Yes.

4 Q. You also still believe that, correct?

5 A. Yes.

6 Q. And you also state there is no -- there  
7 is no official book that says this is the absolute  
8 meaning of a word here, correct?

9 MR. JEDLINSKI: Objection, scope,  
10 foundation, form.

11 THE WITNESS: I said there is no official  
12 book, yes.

13 BY MR. KANTAREK:

14 Q. And you still believe that as well,  
15 right?

16 A. Yes.

17 Q. And those statements apply to the oil and  
18 gas industry, correct?

19 A. Yes.

20 MR. KANTAREK: Why don't we take a quick  
21 break.

22 MR. JEDLINSKI: Sure.

23 THE VIDEOGRAPHER: It is 10:01 a.m. we go  
24 off the record.

25 (Recess taken.)

1 THE VIDEOGRAPHER: It is the beginning of  
2 Tape No. 2 of the testimony of Robert Schaaf, it is  
3 10:12 a.m., we are back on the record.

4 BY MR. KANTAREK:

5 Q. Welcome back, Mr. Schaaf.

6 A. Thank you.

7 Q. Did you discuss anything with counsel at  
8 the break?

9 A. We talked about roller coasters.

10 Q. Turning your attention to Exhibit 3,  
11 which is your declaration on the 1231 proceeding, just  
12 let me know when you have it in front of you.

13 A. That is the '066 patent?

14 Q. Yes, that is the declaration of that  
15 patent.

16 Is it okay if I call it the '066  
17 declaration?

18 A. That would be good.

19 Q. Also, you can pull out Exhibit 4, which  
20 is the '066 patent itself. And that is U.S. Patent  
21 No. 9,617,066.

22 Is that okay with you if I call that the  
23 '066 patent?

24 A. Yes.

25 Q. Directing you to the '066 declaration at

1 Page 39, you opine that Claims 1 through 6 are  
2 rendered obvious by Sheesley, alone or in combination  
3 with Mintz, correct?

4 A. Yes.

5 Q. And specifically your opinions regarding  
6 Claim 3 are at Pages 61 through 65, correct?

7 A. Yes.

8 Q. You separate Claim 3 into two parts, 3(a)  
9 and 3(b), correct?

10 A. Yes.

11 Q. With respect to 3(a) you rely only on  
12 Sheesley.

13 A. Yes.

14 Q. With respect to Claim (b) you rely only  
15 on Mintz?

16 A. Yes.

17 (Document marked Schaaf Exhibit 10 for  
18 identification.)

19 BY MR. KANTAREK:

20 Q. Handing you what has been marked  
21 Exhibit 10, this is Publication No. 2013/0206415,  
22 correct?

23 A. Yes.

24 Q. This is Sheesley, correct?

25 A. Yes.

1 Q. Now looking at the '066 patent, Claim 3,  
2 Exhibit 4, 3(a) as set out in your declaration is the  
3 method of Claim 1 further comprising --

4 A. Excuse me.

5 Q. It should be Exhibit 4.

6 A. Okay.

7 Q. Looking at the '066 patent, Claim 3,  
8 portion 3(a) as set out in your declaration claims,  
9 "The method of Claim 1, further comprising:  
10 Conveying, on a conveyor, the proppant from one or  
11 more proppant transporting rail vehicles to a source  
12 from which to fill the plurality of empty proppant  
13 containers," correct?

14 A. Correct, yes.

15 Q. As I mentioned, you call this 3(a) in  
16 your declaration, right?

17 A. Let me check again.

18 Q. It is Page 61 of Exhibit 3, which is the  
19 '066 declaration.

20 A. Okay.

21 Q. So as I said, 3(a) is the first part of  
22 Claim 3 that you suggest Sheesley renders obvious,  
23 right?

24 A. That's correct, yes.

25 Q. So element 3(a) requires a conveyor, one

1 or more proppant transporting rail vehicles, a source,  
2 and empty proppant containers, correct?

3 A. Specifically -- you say 3(a) is we are  
4 talking about is --

5 Q. It might be easier if you look at your  
6 declaration where you set out 3(a) --

7 A. Okay.

8 Q. -- just so you have it divided.

9 And my question was 3(a) includes a  
10 conveyor, one or more proppant transporting rail  
11 vehicles, a source, and the plurality of empty  
12 proppant containers, right?

13 A. That's correct, yes.

14 MR. JEDLINSKI: Objection, form.

15 BY MR. KANTAREK:

16 Q. In Paragraph 117 of your declaration you  
17 quote Paragraph 78 of Sheesley, right?

18 A. Yes.

19 Q. And you also cite to Figure 2 of  
20 Sheesley?

21 A. Yes.

22 Q. Paragraph 78 discloses sand from a source  
23 loaded by conveyor 268 to a modified cargo container  
24 270, right?

25 A. Okay.

1 Q. So sorry.

2 Paragraph 78 of Sheesley discloses sand  
3 from a source loaded by conveyor 268 to a modified  
4 cargo container 270.

5 A. From the sand quarry or source.

6 Q. Specifically with respect to your  
7 Paragraph 117 quote it says sand from the source,  
8 right?

9 A. Right.

10 Q. You also -- sorry, strike that.

11 So you state that Sheesley's conveyor 268  
12 is the conveyor required by the claims?

13 A. Yes.

14 Q. Sheesley's modified cargo container 270  
15 is the empty proppant container required by the claim?

16 A. Yes.

17 Q. Sheesley's source is the source required  
18 by the claim?

19 A. Yes.

20 Q. So you do not identify proppant  
21 transporting rail vehicles in Paragraph 117, right?

22 MR. JEDLINSKI: Objection, form.

23 THE WITNESS: Not specifically, but I  
24 talk about alternative modes of transportation.

25

1 BY MR. KANTAREK:

2 Q. So in Paragraph 117 you don't identify  
3 the claimed one or more proppant transporting rail  
4 vehicles, correct?

5 MR. JEDLINSKI: Objection, form;  
6 objection to the extent it mischaracterizes his  
7 opinion.

8 THE WITNESS: Sheesley shows multiple  
9 forms of transportation, which rail is one of them.

10 BY MR. KANTAREK:

11 Q. So my question is a little more specific.  
12 In Paragraph 117 of your declaration you  
13 don't identify the claimed one or more proppant  
14 transporting rail vehicles, do you?

15 A. Not specifically.

16 MR. JEDLINSKI: Objection, form.

17 THE WITNESS: Not specifically, but I do  
18 talk about the alternative modes of transportation,  
19 which is also discussed in Sheesley and one of which  
20 is rail transport.

21 BY MR. KANTAREK:

22 Q. So you would say that in Paragraph 117  
23 the claimed one or more proppant transporting rail  
24 vehicles is satisfied by each of these alternative  
25 modes of transportation?

1           A.     I am saying that it is -- that that is  
2     one of the modes of transportation as discussed in  
3     Sheesley.

4           Q.     Turning your attention to Figure 2.

5           A.     Figure 2 Sheesley?

6           Q.     I will just have a separate one so it is  
7     easier.

8                     (Document marked Schaaf Exhibit 11 for  
9                     identification.)

10    BY MR. KANTAREK:

11           Q.     Exhibit 11 shows Figure 2 of Sheesley,  
12     just so you can have it while you look.

13                     On Figure 2 you have identified Item 268  
14     as the conveyor, correct?

15           A.     That's correct, yes.

16           Q.     And the source which is quarry 30 as the  
17     source, right?

18           A.     Yes.

19           Q.     And the empty proppant containers are  
20     270, correct?

21           A.     That is one of them, yes.

22           Q.     And then can you identify on Figure 2  
23     where the one or more proppant transporting rail  
24     vehicles are?

25           A.     Well, a POSITA would understand that



1 would be one of the options that -- there is like an  
2 infinite amount of potential possibilities of  
3 transport, and Sheesley was covering just to show that  
4 there is -- any of the alternatives are possible, but  
5 that his container can go from the very beginning, but  
6 can also be put in any part of the process as well.

7 Q. So on Figure 2 the item labeled 276 is  
8 rail, correct?

9 A. Yes.

10 Q. So is that the one or more proppant  
11 transporting rail vehicles that you are pointing to in  
12 Claim 3(a)?

13 MR. JEDLINSKI: Objection, form.

14 THE WITNESS: That is not specifically  
15 that.

16 Basically what Sheesley is showing is  
17 that you can put his container directly on the rail,  
18 but you can also unload it from a source that could be  
19 a rail car that is full of proppant and into his  
20 containers.

21 BY MR. KANTAREK:

22 Q. So with respect to Claim 3(a), I am just  
23 trying to figure out what you have identified as the  
24 one or more proppant transporting rail vehicles as  
25 claimed. So are you saying Item 276 in Figure 2 is

1 not the one or more proppant transporting rail  
2 vehicles as claimed?

3 MR. JEDLINSKI: Objection, form.

4 THE WITNESS: What was that again?

5 BY MR. KANTAREK:

6 Q. We agreed that Claim 3(a) requires a  
7 conveyor, one or more proppant transporting rail  
8 vehicles, a source and the plurality of empty proppant  
9 containers, right?

10 A. That's correct, yes.

11 Q. So we identified the conveyor as 268 in  
12 Figure 2, the source as 30 in Figure 2, and the empty  
13 proppant containers as 270 in Figure 2, correct?

14 MR. JEDLINSKI: Objection, form.

15 THE WITNESS: What was the third one you  
16 just said?

17 BY MR. KANTAREK:

18 Q. The plurality of empty proppant  
19 containers I believe you identified as 270 in  
20 Figure 2.

21 A. That is right, yes.

22 Q. So my question is what is the one or more  
23 proppant transporting rail vehicles?

24 A. Well, that is why I go back to where you  
25 have the source is the source could be also one of the

1 rail vehicles, so that could be where you start to  
2 source, and that is the way it was written and  
3 Sheesley is -- that it could be the quarry itself but  
4 it can also be another source which could be rail  
5 vehicles.

6 Q. So we can discuss that with respect to  
7 Paragraph 118. I am just trying to figure out.

8 So in Paragraph 117 you don't identify a  
9 proppant transporting rail vehicle from Figure 2?

10 A. Well --

11 MR. JEDLINSKI: Objection, form.

12 THE WITNESS: It is one of the  
13 alternative modes of transportation.

14 BY MR. KANTAREK:

15 Q. I understand that.

16 I am just asking if you -- if the claimed  
17 one or more proppant transporting rail vehicles is  
18 shown in Figure 2.

19 MR. JEDLINSKI: Objection, form, asked  
20 and answered.

21 THE WITNESS: It is shown as -- there is  
22 a source and the source could be just about any place.

23 BY MR. KANTAREK:

24 Q. So on Figure 2 the quarry 30 is the  
25 source, correct?

1           A.     In this particular -- for this  
2     visualization so that he can explain his patent, but  
3     that source doesn't have to be a quarry, it could be a  
4     rail car.

5           Q.     So Figure 2, what you are discussing,  
6     Figure 2 doesn't depict the one or more proppant  
7     transporting rail vehicles as claimed in 3(a),  
8     correct?

9           MR. JEDLINSKI:   Objection, form.

10          THE WITNESS:   It is a pictorial to show  
11     that wherever the sand is coming from that then it  
12     could be put into the logistic system that exists  
13     there.

14     BY MR. KANTAREK:

15          Q.     Why don't we also include 118 in this  
16     discussion, maybe that will help.

17          A.     Include what?

18          Q.     Paragraph 118, I am sorry.

19          A.     Okay.

20          Q.     In Paragraph 118 this is -- in  
21     Paragraph 118 you identify the rail vehicle as --  
22     sorry, strike that.

23                 In Paragraph 118 you identify that the  
24     source can include a rail vehicle, correct?

25          A.     Yes.

1           Q.     You identify the source in the claims as  
2     that same source, correct?

3                     MR. JEDLINSKI:  Objection, form.

4                     THE WITNESS:  So I guess I don't fully  
5     understand what your question is there.

6     BY MR. KANTAREK:

7           Q.     So we discussed how 3(a) has at least  
8     four requirements, a conveyor, one or more proppant  
9     transporting rail vehicles, a source, and the  
10    plurality of empty containers, right?

11           A.     That's correct, yes.

12           Q.     And so you -- in Figure 2 you identified  
13    268 as the conveyor?

14           A.     Yes.

15           Q.     270 as the plurality of empty proppant  
16    containers.

17           A.     That's correct.

18           Q.     30 as the source?

19           A.     I don't see where I identified 30 as the  
20    source in that.

21           Q.     So earlier when we were talking about  
22    Paragraph 117 you identified quarry 30 as the claim  
23    source.

24                     You don't believe quarry 30 is the claimed  
25    source?

1 MR. JEDLINSKI: Objection, form.

2 THE WITNESS: It is a source. It is one  
3 of where a number of sources could be.

4 BY MR. KANTAREK:

5 Q. I understand.

6 In claim 3(a) though it claims a source,  
7 and I am just trying to figure out what you are  
8 pointing to as that source.

9 Earlier you said it was quarry 30. Do you  
10 still think it is quarry 30?

11 MR. JEDLINSKI: Objection, form, and to  
12 the extent it mischaracterizes his opinions.

13 THE WITNESS: My point was is that the  
14 quarry is a source, but it is not necessarily the only  
15 source that sand can come from that there are a number  
16 of different places that the sand can come from to  
17 start this transportation mode.

18 BY MR. KANTAREK:

19 Q. I understand what you are saying.

20 What have you identified as the source in  
21 claim 3(a)?

22 A. Well, claim 3(a) talks about rail  
23 vehicles, and so in that particular claim that would  
24 be what it would identify as the source.

25 Q. So Sheesley identifies that proppant --

1 Sheesley discloses that proppant from the source which  
2 can include a rail vehicle passes to the container,  
3 correct?

4 A. Yes.

5 Q. So you are saying that the one or more  
6 proppant transporting trail vehicles claimed in 3(a)  
7 is the source, is Sheesley's source, which can include  
8 one or more -- which can include a rail vehicle,  
9 right?

10 A. Wherever -- the source is just where the  
11 sand originates from.

12 Q. So in the context of claim 3(a) the sand  
13 originates from the one or more proppant transporting  
14 rail vehicles, right?

15 A. In that particular claim, yes.

16 Q. And separately 3(a) claims a source,  
17 correct?

18 A. So -- I guess -- I don't really  
19 understand what your question is there, what  
20 specifically --

21 Q. You have identified the one or more  
22 proppant transporting rail vehicles claimed in 3(a) is  
23 Sheesley's source, which can include a rail vehicle,  
24 right?

25 A. That is where -- the sand -- the source

1 of sand can come from a rail vehicle, it could come  
2 from other places, too, but it could come from a rail  
3 vehicle.

4 Q. So in the context of Claim 3, when Claim  
5 3 talks about one or more proppant transporting rail  
6 vehicles, you are saying that Sheesley discloses that  
7 at the source which can include a rail vehicle,  
8 correct?

9 A. The source of sand could be a rail  
10 vehicle, yes.

11 Q. So -- but you would agree that Claim 3(a)  
12 also separately claims a source, correct?

13 MR. JEDLINSKI: Objection, form.

14 THE WITNESS: It says a source, that is  
15 all I can tell you it says.

16 And I know what it is trying to convey --  
17 what information it is trying to say.

18 BY MR. KANTAREK:

19 Q. You would agree that -- I am sorry.

20 A. From the patents itself and the figures  
21 you can see what is going on there, clearly what the  
22 intent is.

23 Q. You would agree though that here we are  
24 determining the patentability of the claims, right,  
25 not the figures in the patent?



1           A.     But we have to understand what it  
2 actually is that they mean and what they are referring  
3 to.

4           Q.     Right.

5                     And so looking at 3(a) it claims -- we  
6 talked about it has at least four requirements, a  
7 conveyor, one or more proppant transporting rail  
8 vehicles, a source, and a plurality of empty proppant  
9 containers, right?

10          A.     That is what it says.

11                     And what we know is it means we are  
12 trying to take the sand from the rail cars and put  
13 them into the containers.

14          Q.     So -- right.

15                     I am just asking you to identify for me  
16 -- I guess -- strike that.

17                     You are saying that the one or more  
18 proppant transporting rail vehicles and the source of  
19 Claim 3(a) can be the same?

20          A.     I am just taking --

21                     MR. JEDLINSKI:  Objection, form.

22                     THE WITNESS:  I am taking the thing as a  
23 whole and describing what it is that it means.

24          BY MR. KANTAREK:

25          Q.     My -- I would like you to identify

1 specific elements of the claim as disclosed in  
2 Sheesley.

3 So you said -- we talked about what the  
4 conveyor was, we don't have to go over that again, we  
5 talked about what the empty proppant containers were.  
6 You state that the one or more proppant transporting  
7 rail vehicles is Sheesley's source, which can be a  
8 rail vehicle, correct?

9 A. Well, the rail vehicle is what is  
10 bringing the sand.

11 Q. So you would identify that in Sheesley as  
12 the source of Sheesley.

13 A. I identified that as where the sand could  
14 be coming from as a rail vehicle.

15 Q. So separate from that the claim requires  
16 a source, right?

17 A. The source is moving that sand from the  
18 rail car to the proppant or however we want to  
19 describe it.

20 Q. Sir, the source is moving the sand from  
21 the rail car to the container?

22 A. Well, I guess that is where -- I  
23 understand what the whole -- what they are trying to  
24 do is move the sand and they have to have a way to  
25 move the sand.

1 Q. That is the conveyor, right?

2 A. Well, that is part of it, yes, one  
3 potential way of doing it, yes.

4 Q. So you are saying that the conveyor and  
5 the source are the same thing?

6 MR. JEDLINSKI: Objection, form, to the  
7 extent it mischaracterizes his opinion.

8 THE WITNESS: What I am saying is is that  
9 what is being described there is that they are moving  
10 the sand from the rail cars to the containers.

11 BY MR. KANTAREK:

12 Q. Via conveyor?

13 A. Well, via any system that would do that.

14 Q. And Sheesley discloses conveyor 268,  
15 right, that is what you pointed to as the conveyor?

16 MR. JEDLINSKI: Objection, form.

17 THE WITNESS: And Sheesley also conveys  
18 an auger 302.

19 BY MR. KANTAREK:

20 Q. So auger 302 is also a conveyor, right?

21 A. Well, it is similar -- it does the same  
22 function.

23 Q. So it is a conveyor, right?

24 A. Well, it moves the sand.

25 Q. How would you define a conveyor as -- a

1 conveyor moves the sand, correct?

2 A. That's correct, yes.

3 Q. So just to understand your position, your  
4 position is that conveyor 268 or auger 302 satisfies  
5 both the conveyor limitation and the source limitation  
6 of Claim 3(a)?

7 MR. JEDLINSKI: Objection, form.

8 THE WITNESS: What the claim is talking  
9 about is moving the sand from a rail car to a  
10 container, and that is what Sheesley satisfies there.

11 BY MR. KANTAREK:

12 Q. That is not all the claim says though,  
13 right, it says conveying on a conveyor the proppant  
14 from one or more proppant transporting rail vehicles  
15 to a source from which to fill the plurality of empty  
16 proppant containers, right?

17 A. That is what it says.

18 I am explaining what that means, is that  
19 you are moving the proppant from the rail vehicles to  
20 containers.

21 Q. Via the conveyor, right?

22 A. Via some system.

23 Q. Which is the conveyor and the source?

24 A. Well --

25 MR. JEDLINSKI: Objection, form.

1 THE WITNESS: Well, it is some system to  
2 transport or move that sand from the rail line to the  
3 container.

4 BY MR. KANTAREK:

5 Q. So your position is a source is a system  
6 to transport or move sand from the rail line to the  
7 container?

8 A. No, I didn't say that.

9 Q. So I said -- what is the source, what is  
10 the claimed source in Sheesley?

11 A. It passes to a source namely -- in  
12 Paragraph 118, can include -- let's see, let me start,  
13 Sheesley further discusses that the proppant from the  
14 source passes to a source, namely an auger 302, before  
15 filling the empty modified cargo container.

16 Q. So your position is that the claimed  
17 source is auger 302?

18 A. I am claiming Paragraph 118 says, that,  
19 "Sheesley further discloses that the proppant from the  
20 source passes to a source, namely auger 302, before  
21 filling the empty modified cargo container." And then  
22 it goes on that, "the cargo container 302 receives  
23 sand 306 from auger 303 through upper hatch 305."

24 Q. So your position is element 302 in  
25 Sheesley satisfies the claimed source in Claim 3(a)?

1 MR. JEDLINSKI: Objection, form.

2 THE WITNESS: I am conveying that the  
3 claim of 3(a) is satisfied by Sheesley as described in  
4 my declaration.

5 BY MR. KANTAREK:

6 Q. So you are not able to identify what the  
7 source is?

8 A. I think I just did.

9 MR. JEDLINSKI: Objection, form,  
10 argumentative.

11 BY MR. KANTAREK:

12 Q. Identify for me what in Sheesley is the  
13 claimed source.

14 MR. JEDLINSKI: Objection, asked and  
15 answered, form.

16 THE WITNESS: "Sheesley further discloses  
17 that the proppant from the source passes to a source,  
18 namely an auger 302, before filling the empty modified  
19 cargo container."

20 BY MR. KANTAREK:

21 Q. So a source is auger 302 is what you are  
22 saying, right?

23 MR. JEDLINSKI: Objection, form, and to  
24 the extent it mischaracterizes his prior testimony.

25 THE WITNESS: I can review the answer

1 again if you would like, that, "Sheesley further  
2 discloses that the proppant from the source passes to  
3 a source namely auger 302 before filling the empty  
4 modified cargo container."

5 BY MR. KANTAREK:

6 Q. So turning to -- looking back at  
7 Exhibit 11, can you identify by number what the  
8 claimed source is as distinct from the one or more  
9 proppant transporting rail vehicles?

10 MR. JEDLINSKI: Objection, scope.

11 THE WITNESS: Again, on Exhibit 11 this  
12 is giving a visual representation of the flexibility  
13 of the Sheesley containers and includes many of the  
14 possibilities that -- there is endless possibilities,  
15 so I can't possibly show everything.

16 BY MR. KANTAREK:

17 Q. So you can't identify by number what the  
18 claimed source is on Figure 2?

19 MR. JEDLINSKI: Objection, form.

20 THE WITNESS: It is shown in this  
21 description of how far as where it is as, again, where  
22 the proppant source passes to a source, namely an  
23 auger 302, before filling the empty modified cargo  
24 container.

25

1 BY MR. KANTAREK:

2 Q. My question is different.

3 You can't identify by number what the  
4 claimed source is on Figure 2, correct?

5 MR. JEDLINSKI: Objection, scope.

6 THE WITNESS: I think I have answered  
7 that question as far as what is meant by the Claim  
8 3(a) is discussing and what is entailed in it.

9 BY MR. KANTAREK:

10 Q. What number is the claimed source on  
11 Figure 2?

12 MR. JEDLINSKI: Objection, scope, asked  
13 and answered, argumentative.

14 THE WITNESS: Sheesley has all the  
15 elements of that claim 3(a) and what it is meant to  
16 do.

17 BY MR. KANTAREK:

18 Q. But you can't identify specifically what  
19 the source is in Figure 2, correct?

20 A. Well, I have again -- "Sheesley further  
21 discloses the proppant from the source passes to a  
22 source, namely an auger 302, before filling the empty  
23 modified cargo container."

24 Q. And when you say that you cite Sheesley  
25 Paragraph 84 and Sheesley Figure 5, correct?



1 A. Yes.

2 Q. You don't cite Sheesley Figure 2,  
3 correct?

4 A. Correct.

5 Q. So you don't identify a source in  
6 Figure 2, correct?

7 MR. JEDLINSKI: Objection, form.

8 THE WITNESS: Again, Figure 2 is a  
9 representation of the different modes of transport of  
10 the container and how it could be many of the modes,  
11 but not inclusive of all of them.

12 BY MR. KANTAREK:

13 Q. It is a very simple question.

14 Can you identify by number the source in  
15 Figure 2?

16 MR. JEDLINSKI: Objection, argumentative,  
17 asked and answered.

18 THE WITNESS: Paragraph 118 discusses the  
19 source and where -- what the answer -- what is and  
20 fulfills that claim that "Sheesley further discloses  
21 that the proppant from the source passes to a source  
22 namely an auger 302 before filling the empty modified  
23 cargo container."

24 BY MR. KANTAREK:

25 Q. And Paragraph 118, as we discussed,

1 doesn't cite Figure 2 at all, right, it only cites  
2 Figure 5 and Paragraph 84?

3 A. That's correct, yes.

4 Q. So looking at Figure 5 on Page 62, which  
5 you reproduce as part of Paragraph 118, can you  
6 identify for me the source as shown in Figure 5?

7 MR. JEDLINSKI: Objection, scope.

8 THE WITNESS: In Figure 5 the auger is  
9 303.

10 BY MR. KANTAREK:

11 Q. So the auger of 303 is the source in  
12 Figure 5?

13 A. Well, again, as I have mentioned, that  
14 discusses -- discloses that the proppant from the  
15 source passes through a source, namely an auger,  
16 before filling the empty modified cargo container.

17 Q. So you are not willing to identify what  
18 number in Figure 5 is the source?

19 A. I said that 303 is the auger.

20 Q. And 303 is the source, correct?

21 MR. JEDLINSKI: Objection, form.

22 THE WITNESS: I can reread the paragraph  
23 again that Sheesley further discloses that the  
24 proppant from the source passes to a source, namely an  
25 auger, and then on the Figure 5 the auger is

1 identified by 303.

2 BY MR. KANTAREK:

3 Q. So the source is auger 303, correct?

4 MR. JEDLINSKI: Objection, form.

5 THE WITNESS: Again, Sheesley further  
6 discusses the proppant from the source passes through  
7 a source namely an auger and the auger in Figure 5 is  
8 identified as 303.

9 BY MR. KANTAREK:

10 Q. In Figure 5 can you identify for me what  
11 the claimed conveyor is?

12 MR. JEDLINSKI: Objection, scope.

13 THE WITNESS: A conveyor is something  
14 that moves sand or anything else from one spot to  
15 another.

16 BY MR. KANTAREK:

17 Q. So in Figure 5, can you identify for me  
18 what the claimed conveyor is?

19 MR. JEDLINSKI: Objection, scope.

20 THE WITNESS: Well, in this particular  
21 instance the auger is conveying the sand from whatever  
22 the sand is coming from to the container.

23 BY MR. KANTAREK:

24 Q. So the auger is the conveyor then, right?

25 A. It is conveying the source, yes, it is

1 acting --

2 Q. It is conveying the sand?

3 A. It is conveying the sand, yes.

4 Q. And a conveyor conveys, correct?

5 A. Yes.

6 Q. So auger 303 is the claimed conveyor,  
7 correct?

8 MR. JEDLINSKI: Objection, form.

9 THE WITNESS: It fulfills that need, yes.

10 BY MR. KANTAREK:

11 Q. Why don't we turn to Exhibit 5.

12 MR. JEDLINSKI: Just so we can clean this  
13 up, can we put this set of exhibits away?

14 MR. KANTAREK: Yes.

15 Just take out Exhibits 5 and 6, which are  
16 the '815 declaration and the '815 patent.

17 BY MR. KANTAREK:

18 Q. Exhibit 5 is your declaration in  
19 IPR2018-01232, correct?

20 A. That's correct, yes.

21 Q. And that is -- we can call that the '815  
22 declaration?

23 A. That would be great.

24 Q. And then Exhibit 6 is U.S. Patent  
25 No. 9,682,815, which we can call the '815 patent,

1 correct?

2 A. Yes.

3 Q. Directing you to the '815 declaration at  
4 Page 36, you opine that Claims 1 through 3 -- I am  
5 sorry, 1, 3, 5, 8 -- strike that.

6 On Page 36 the '815 declaration you opine  
7 that claims of the '815 patent are rendered obvious by  
8 Mintz alone or in combination with the ISO standards,  
9 correct?

10 A. Yes.

11 Q. Specifically with respect to Claim 1 you  
12 separate Claim 1 into subparts, right?

13 A. Yes.

14 Q. One of those subparts is labeled 1a(ii)?

15 A. Yes.

16 Q. You state that Mintz discloses subpart  
17 1a(ii) of Claim 1 of the '815 patent at Pages 40  
18 through 41, correct?

19 A. I have lost where you are at in that one.

20 Q. So you state that Mintz discloses  
21 Section 1a(ii) of Claim 1 of the '815 patent at  
22 Pages 40 through 42, which is Paragraph 73 and 74,  
23 correct?

24 A. Yes.

25

1 (Document marked Schaaf Exhibit 12 for  
2 identification.)

3 BY MR. KANTAREK:

4 Q. Handing you what has been marked as  
5 Exhibit 12, this is U.S. Patent No. 8,915,691 to  
6 Mintz, correct?

7 A. Yes.

8 Q. We can call this Mintz?

9 A. Yes.

10 Q. And turning to Exhibit 5, which is the  
11 '815 patent?

12 MR. JEDLINSKI: Exhibit 6?

13 MR. KANTAREK: I am sorry, you are right,  
14 Exhibit 6, which is the '815 patent.

15 BY MR. KANTAREK:

16 Q. Claim 1, specifically on Column 11,  
17 Line 66, states, "The structural integrity of the  
18 plurality of containers being enhanced by a plurality  
19 of structural uprights positioned to extend from the  
20 bottom to the top of each of the plurality of  
21 conveyors and thereby increase the weight carrying  
22 capacity of each of the plurality of containers when  
23 fracking proppant is positioned therein"?

24 A. Yes.

25 Q. That is what you labeled as element

1        1a(ii) in your declaration, the '815 declaration,  
2        correct?

3            A.        Yes.

4            Q.        In Paragraph 73 of the '815 declaration  
5        you state that Mintz's end supports and saddle  
6        supports are the structural uprights positioned to  
7        extend from the bottom to the top of each of the  
8        plurality of containers, right?

9            A.        Yes.

10          Q.        And you annotate Figures 1 and 2 of Mintz  
11        below that paragraph to show these supports?

12                  MR. JEDLINSKI: Just for the record I  
13        believe this is -- this exhibit is in black and white  
14        when the exhibit submitted is in color, right? I  
15        don't think we need to necessarily replace it, I want  
16        to for the record.

17                  MR. KANTAREK: Yes.

18                  (Document marked Schaaf Exhibit 13 for  
19                  identification.)

20        BY MR. KANTAREK:

21            Q.        Exhibit 13 is just a reproduction of  
22        Page 41 of your declaration in color, right?

23            A.        Yes.

24            Q.        In Paragraph 73 you annotate Figures 1  
25        and 2 of Mintz to show the supports, correct?

1 A. Yes.

2 Q. Directing you to Figure 2 as annotated by  
3 you in Paragraph 73 of the '815 declaration, what is  
4 the top of the container?

5 A. How would you like me to describe that?

6 Q. If you can --

7 A. It is the top as it appears, the top is  
8 the top.

9 Q. In Figure 2 if you can describe in words  
10 or by numbers what is the top of the container.

11 A. I believe it is No. 8, but it is the --  
12 basically it is the top as anybody would -- an  
13 ordinary person would look at it, it would be the top.

14 Q. So you identify Item 8 as the top of the  
15 container of Mintz?

16 A. That -- where 8 is kind of pointing to  
17 that element of it would be the top.

18 Q. Can you mark on Exhibit 13 with a red pen  
19 of Figure 2 where the top of the container is?

20 MR. JEDLINSKI: Objection, relevance;  
21 objection to scope.

22 THE WITNESS: Okay.

23 BY MR. KANTAREK:

24 Q. You marked it with a red X?

25 A. Yes.



1 Q. Now, turning to Figure 1, where on  
2 Figure 1 would you say the top of the container is?

3 MR. JEDLINSKI: Objection, relevance;  
4 objection, scope.

5 THE WITNESS: In the same location.

6 BY MR. KANTAREK:

7 Q. So you would identify it as Item 8 again?

8 A. Well, I would identify it as in the same  
9 area there.

10 Q. So handing you a red pen on Exhibit 13,  
11 can you please identify the top of the container with  
12 a red X again?

13 MR. JEDLINSKI: Objection, scope;  
14 objection, relevance.

15 BY MR. KANTAREK:

16 Q. Now, the red X you placed on Figure 1 is  
17 in a different spot than the red X you placed on  
18 Figure 2, correct?

19 A. No.

20 Q. You are saying that the red X in Figure 1  
21 is in the same spot as the red X in Figure 2?

22 A. For the containers, yes.

23 Q. So Figure 2 you would agree doesn't show  
24 the ISO container shell of Mintz, correct?

25 A. You asked me to put where the top of it

1 was, that is all I did.

2 Q. Sorry. I asked that you would label the  
3 top of the container of Mintz.

4 Are you saying that Figure 2 doesn't show  
5 the top of the container of Mintz?

6 A. I just -- well, my understanding of your  
7 question was you just wanted me to label what was the  
8 top of this figure --

9 Q. Okay.

10 A. -- the container there. That is all I  
11 did.

12 Q. So do you believe that Figure 2 shows the  
13 container of Mintz?

14 A. It shows the inner structure of what is  
15 inside there, that is what the intent of it was.

16 Q. So does Figure 2 show the top of Mintz's  
17 container?

18 MR. JEDLINSKI: Objection, form.

19 THE WITNESS: I don't know exactly what  
20 you mean by Mintz's container.

21 When Mintz talks about container he is  
22 talking about a standard shipping container.

23 BY MR. KANTAREK:

24 Q. So you don't know what the container  
25 described in Mintz is?

1 MR. JEDLINSKI: Objection, argumentative.

2 THE WITNESS: Just said exactly what it  
3 was, it is a shipping container.

4 BY MR. KANTAREK:

5 Q. And it is just a standard ISO shipping  
6 container?

7 MR. JEDLINSKI: Objection, scope.

8 THE WITNESS: It is a shipping container,  
9 yes.

10 BY MR. KANTAREK:

11 Q. Are there any modifications to the  
12 shipping container of Mintz?

13 A. When you say modifications, you will have  
14 to be more specific. I mean, that is what the whole  
15 intent of the patent was is to make it so it would  
16 handle sand.

17 Q. So what are the differences between a  
18 standard ISO container and Mintz's container?

19 MR. JEDLINSKI: Objection, scope.

20 THE WITNESS: Well, the difference is  
21 that Mintz has this internal structure in it that is  
22 meant to have and convey sand and proppant for  
23 fracking jobs and other type of -- jobs that can be  
24 used in large quantities of sand.

25

1 BY MR. KANTAREK:

2 Q. And Figure 2 shows that internal  
3 structure, correct?

4 MR. JEDLINSKI: Objection, form.

5 THE WITNESS: It is trying to show the  
6 structure of the -- his invention, that is what it is  
7 showing.

8 BY MR. KANTAREK:

9 Q. So you -- and you said his invention is  
10 an internal structure to put ISO containers meant to  
11 contain sand and proppant for jobs that can be used in  
12 large quantities of sand, that is what you said?

13 A. What I said was that this is a container  
14 that is made so it can transport sand.

15 Q. In order to make the container able to  
16 transport sand Mintz discloses an insert into an ISO  
17 container, correct?

18 MR. JEDLINSKI: Objection, scope, form.

19 THE WITNESS: He shows a plan to modify  
20 -- put something inside of a container or modify it so  
21 it can convey sand.

22 BY MR. KANTAREK:

23 Q. What would you call that something?

24 A. Well, I don't know if I would have to a  
25 specific word for it because that is what his whole

1 patent describes, is exactly what it is.

2 Q. Can we call it a hopper module?

3 A. Well, I think that -- kind of describes  
4 it, but I don't think it fully describes it.

5 Q. What would fully describe it?

6 A. Well, you would have to --

7 MR. JEDLINSKI: Objection, scope.

8 THE WITNESS: You would have to read the  
9 whole patent and the specifications of that.

10 BY MR. KANTAREK:

11 Q. You have read the whole patent and the  
12 specifications, right?

13 A. Yes.

14 Q. What would you describe it as?

15 MR. JEDLINSKI: Objection, scope.

16 THE WITNESS: I would describe it as I  
17 described is a container that has been modified so it  
18 can convey sand.

19 BY MR. KANTAREK:

20 Q. So we can describe the modifications as  
21 just modifications?

22 MR. JEDLINSKI: Objection, form.

23 BY MR. KANTAREK:

24 Q. I just need to be able to use a word to  
25 describe the modifications, I would just like you to

1 give me a word so we can talk about it.

2 MR. JEDLINSKI: Objection, form, scope.

3 Can you point to --

4 MR. KANTAREK: Can I finish my question?

5 MR. JEDLINSKI: Can you point to where in  
6 his declaration that you are trying to get information  
7 about? Otherwise we are starting to get far afield of  
8 the scope of what his opinions are. If you want to  
9 point to something, let's do that.

10 MR. KANTAREK: His understanding of the  
11 hopper module in Mintz is directly relevant to his  
12 declaration, right?

13 MR. JEDLINSKI: Understand, but in terms  
14 of a word he is using.

15 If you want to point to a number, if you  
16 want to point to something in the declaration, go for  
17 it.

18 BY MR. KANTAREK:

19 Q. What does Figure 2 depict?

20 A. It is a depiction of the Mintz patent and  
21 what the structure is.

22 Q. So can we call it the Figure 2 structure?

23 A. If you would like you can call it  
24 anything you want to call it as far as I care.

25 Q. So the Figure 2 structure is inserted

1 into a standard ISO container, correct?

2 A. It is built into the -- it is a  
3 modification of it and that shows what that part looks  
4 like.

5 Q. So Figure 2 shows the modification of an  
6 ISO standard container, right?

7 A. No. It just shows the part of it that --  
8 so that he can describe what it is he is doing to the  
9 container to make it so it can convey sand.

10 Q. So it shows the modifications to an ISO?

11 A. It shows what he is doing to the  
12 container.

13 Q. And what he is doing is adding what is  
14 shown in Figure 2, correct?

15 A. That is -- it shows -- it has a good  
16 representation for what it is trying to describe.

17 Q. So Figure 2 is what Mintz has added to an  
18 ISO container, correct?

19 A. I don't think that is what I said.

20 Q. So Figure 2 is a good representation for  
21 what Mintz is trying to describe as his additions to  
22 an ISO container?

23 A. Figure 2 was put together to help  
24 describe his patent.

25 Q. I understand that, how figures are used

1 in patents.

2 My question for you, you described  
3 Figure 2 as a representation for what Mintz is trying  
4 to describe as his modifications to an ISO container,  
5 correct?

6 A. He is using -- Mintz is using Figure 2 to  
7 help describe his patent.

8 Q. That is not my question.

9 My question is you described Figure 2 as  
10 a representation for what Mintz is trying to describe  
11 as his modifications to an ISO container, correct?

12 A. As I said, Figure 2 is what Mintz is  
13 using to describe his patent.

14 Q. Directing you to Column 3, Line 43 of  
15 Mintz.

16 A. Which line?

17 Q. Line 43.

18 Figure 1 depicts an embodiment of the  
19 present invention, correct?

20 A. Correct.

21 Q. And Figure 2 depicts a side view of the  
22 embodiment depicted in Figure 1, correct?

23 A. Correct.

24 Q. So what would you say the difference is  
25 between Figure 1 and Figure 2?



1           A.     Well, Figure 1 depicts a frontal view and  
2     Figure 2 depicts a side view.

3           Q.     Figure 1 includes the ISO container shell  
4     of Mintz's container, right?

5           A.     It shows additional things to help -- so  
6     people can understand the invention.

7           Q.     And what are those additional things?

8           A.     Well, it shows the -- outside of the --  
9     what the outside of the container would look like or  
10    how people would visualize, say, from the top of what  
11    the outside of the container looks like.

12          Q.     So Figure 2 doesn't show the outside of  
13    the container, correct?

14                 MR. JEDLINSKI: Objection, form.

15                 THE WITNESS: That wasn't the intent of  
16    Figure 2, they wanted to show -- to help show the  
17    embodiment of the patent.

18    BY MR. KANTAREK:

19          Q.     Right.

20                 So you said the difference between  
21    Figure 1 and Figure 2 is Figure 1 shows the outside of  
22    the container and Figure 2 does not, correct?

23          A.     No. I said that one shows a frontal  
24    view, one shows a side view.

25          Q.     You said that Figure 2 -- Figure 1

1 includes additional things to help people understand  
2 the invention, and those additional things are the  
3 outside of the -- what the outside of the container  
4 would look like or how people would visualize, say,  
5 from the top of what the outside of the container  
6 looks like, correct?

7 A. That was one of the things that it shows  
8 to help people visualize what his invention is.

9 Q. So the difference between Figure 1 and  
10 Figure 2 is Figure 2 shows the outside of the  
11 container, correct?

12 A. That is one of the things that it shows.

13 Q. So in Figure 2 you marked with a red X  
14 the top of the inside of the container, correct?

15 MR. JEDLINSKI: Objection, form.

16 THE WITNESS: On Figure 2 I marked -- you  
17 asked me what was the top and I marked what the top  
18 was.

19 BY MR. KANTAREK:

20 Q. So I guess there is a confusion.

21 In Figure 2 can you mark the top of the  
22 Mintz container with a red X?

23 A. Now --

24 MR. JEDLINSKI: Objection, scope.

25 THE WITNESS: I would have to know what

1       you meant by the Mintz container, what your definition  
2       of the Mintz container is.

3       BY MR. KANTAREK:

4               Q.       What is your definition of the Mintz  
5       container?

6               MR. JEDLINSKI:  Objection, scope.

7               THE WITNESS:  I don't have one.

8       BY MR. KANTAREK:

9               Q.       You don't have a definition of the Mintz  
10       container?

11              A.       I have a definition -- the Mintz  
12       invention is described in his patent.

13              Q.       I understand that.  
14                      So you don't have a definition of the  
15       Mintz container?

16              MR. JEDLINSKI:  Objection, form and  
17       scope.

18              THE WITNESS:  I don't have a specific --  
19       I don't -- when you say Mintz container, Mintz  
20       container is what or if you like would be the  
21       definition or what his patent is.

22       BY MR. KANTAREK:

23              Q.       So you don't have a definition of the  
24       Mintz container?

25              MR. JEDLINSKI:  Objection, asked and

1 answered, argumentative, form, scope.

2 THE WITNESS: The Mintz invention is  
3 described in his patent.

4 BY MR. KANTAREK:

5 Q. You can't describe the Mintz container?

6 A. Well, I don't know what your definition  
7 is of a Mintz container so -- unless you can put out a  
8 full definition for me, I can't answer the question.

9 Q. Right.

10 I am asking you what your definition of  
11 the Mintz container is.

12 MR. JEDLINSKI: Objection, scope.

13 Where does he say the Mintz container?  
14 Point to that, this might facilitate the deposition.

15 BY MR. KANTAREK:

16 Q. At Paragraph 71, which is on Page 48, the  
17 end of Paragraph 71, you state, "Mintz discloses a  
18 container that is modified from the standard ISO  
19 container," correct?

20 A. Where are we at?

21 Q. On Page 40, this is the end of  
22 Paragraph 71.

23 A. Okay.

24 Q. You state, "Mintz discloses a container  
25 that is modified from the standard ISO container,"

1 correct?

2 A. That's correct.

3 Q. So that is your -- what is the definition  
4 -- what is your definition of the Mintz container?

5 A. I don't have a definition of Mintz  
6 container.

7 Q. Do you have an understanding of what kind  
8 of container Mintz discloses?

9 A. Like -- what I said there, "Mintz  
10 discloses a container that is modified from a standard  
11 ISO container," and ISO 1496 standard discloses that  
12 ISO containers are stackable.

13 Q. I understand you can -- you are reading  
14 that.

15 But you are opining that Mintz discloses  
16 a container modified from a standard ISO container?

17 A. Yes.

18 Q. That is -- an embodiment of that  
19 container is shown in Figure 1, correct?

20 A. Well, that is -- that gives a picture or  
21 a drawing of what it generally looks like or what it  
22 would look like.

23 Q. So Figure 1 is an embodiment of that  
24 container, correct?

25 A. In that sense, yes.

1           Q.     And the difference between Figure 1 and  
2     Figure 2 is Figure 1 shows the outside of the  
3     container, correct?

4           MR. JEDLINSKI:  Objection, form, scope.

5           THE WITNESS:  Figure 2 is showing more  
6     what is -- what his modifications are, and Figure 1  
7     gives a full frontal view so you can get a better  
8     picture of what it is that his invention is.

9     BY MR. KANTAREK:

10          Q.     So my question is on Figure 2 can you  
11     point out the top of Mintz's container?

12          MR. JEDLINSKI:  Objection, form.

13          THE WITNESS:  I don't -- you would have  
14     to define what exactly you would mean by what Mintz  
15     container is.

16     BY MR. KANTAREK:

17          Q.     Does Figure 2 show the top of Figure 1's  
18     embodiment of Mintz's container?

19          A.     Can you repeat that, please?

20          Q.     Does Figure 2 show the top of Figure 1's  
21     embodiment of Mintz's container?

22          MR. JEDLINSKI:  Objection, form.

23          THE WITNESS:  Figure 1 shows the top of  
24     the container or what we would -- what I would  
25     consider the top of the container.

1 BY MR. KANTAREK:

2 Q. So my question is does Figure 2 show the  
3 top of Figure 1's embodiment of Mintz's container?

4 MR. JEDLINSKI: Objection, form.

5 THE WITNESS: Figure 2 does not show the  
6 top of the container.

7 And by top I mean --

8 BY MR. KANTAREK:

9 Q. No --

10 MR. JEDLINSKI: Objection, let the  
11 witness finish his testimony.

12 You can finish whatever you were saying.

13 THE WITNESS: By the top I mean the top  
14 of the ISO container that Mintz's invention is dealing  
15 with.

16 BY MR. KANTAREK:

17 Q. Directing you to Page 68 the '815  
18 declaration. You have opined that Claims 1 through 5  
19 and 7 through 18 are rendered obvious by Sheesley  
20 alone or in combination with ISO standards, correct?

21 A. Yes.

22 Q. And this is the same Sheesley we looked  
23 at before, right?

24 A. Yes.

25 Q. Exhibit 9, correct?

1 MR. JEDLINSKI: Sheesley is 10.

2 MR. KANTAREK: Exhibit 10.

3 BY MR. KANTAREK:

4 Q. Turning to Page 70, starting at  
5 Paragraph 141, you opine that Sheesley discloses  
6 limitation 1a(iii), correct?

7 A. Yes.

8 Q. And we can agree that this is supposed to  
9 say 1a(ii) and is the same limitation we were just  
10 discussing, correct?

11 A. I assume so.

12 Q. The other limitation is on Page 40 of  
13 your declaration, if you want to compare the language  
14 I will represent to you it is the same.

15 A. Okay.

16 It looks like it does, yes.

17 Q. So you state that hopper module walls 160  
18 and 162 of Sheesley are the claimed structural  
19 uprights, correct?

20 A. Yes.

21 Q. And you also state, and this is in  
22 Paragraph 142, that these hopper module walls, 160 and  
23 162 of Sheesley, have a number of supports designed to  
24 hold the front and rear module walls, correct?

25 A. Yes.



1           Q.     You annotate Figure 15 of Sheesley to  
2     show these walls in Paragraph 142 of the declaration,  
3     correct?

4           A.     Correct, yes.

5           Q.     You also state that Sheesley's corner  
6     posts are the claimed structural uprights in  
7     Paragraph 142 of your declaration, correct?

8           A.     Yes.

9           Q.     You annotate Figure 9, this is on  
10    Page 27, to show these corner posts in Paragraph 142  
11    of the '815 declaration, correct?

12          A.     Yes.

13          Q.     Your annotation state that these corner  
14    posts are at the corners of Sheesley, correct?

15                   MR. JEDLINSKI:  Objection, form.

16                   THE WITNESS:  Yes.

17    BY MR. KANTAREK:

18          Q.     You are familiar with ISO containers,  
19    correct?

20          A.     Yes.

21          Q.     And this depicts an ISO container -- the  
22    exterior of an ISO container, correct?

23                   MR. JEDLINSKI:  Objection, form.

24                   THE WITNESS:  It looks like an ISO  
25    container, yes.

1 BY MR. KANTAREK:

2 Q. You know how ISO containers are  
3 constructed, correct?

4 A. Yes --

5 MR. JEDLINSKI: Objection, foundation,  
6 form.

7 THE WITNESS: Well, I guess what you  
8 mean, you will have to be a little more specific on  
9 your question, but in general, yes, but --

10 BY MR. KANTAREK:

11 Q. So in general you are familiar with the  
12 construction of ISO containers?

13 A. In general, yes.

14 Q. And Sheesley is a modified ISO container,  
15 correct?

16 MR. JEDLINSKI: Objection, form.

17 THE WITNESS: Yes.

18 BY MR. KANTAREK:

19 Q. Sheesley doesn't modify these corner  
20 posts though, correct?

21 A. That's correct, yes.

22 Q. These are standard ISO corner posts,  
23 correct?

24 A. They could be if no -- nothing that  
25 prohibits them from being whatever they want to be,

1 but that is -- because there is a number of different  
2 corner posts that you can have.

3 Q. The corner posts in Sheesley appear to be  
4 standard ISO corner posts to you, correct?

5 A. Yes.

6 MR. JEDLINSKI: Objection, foundation,  
7 form.

8 BY MR. KANTAREK:

9 Q. In constructing an ISO container the  
10 corrugated metal walls are welded to corner posts,  
11 right?

12 MR. JEDLINSKI: Objection, foundation,  
13 form, scope.

14 THE WITNESS: I think typically that  
15 would be.

16 BY MR. KANTAREK:

17 Q. They are welded to the inside of the  
18 corner posts, right?

19 MR. JEDLINSKI: Objection, foundation,  
20 form, scope.

21 THE WITNESS: I don't know.

22 BY MR. KANTAREK:

23 Q. Do you know if they are welded to the  
24 outside of the corner posts?

25 MR. JEDLINSKI: Objection, form,

1 foundation, scope.

2 THE WITNESS: I would have to look at it  
3 to give the full answer on that.

4 BY MR. KANTAREK:

5 Q. So sitting here you can't tell me whether  
6 the corrugated metal walls are welded to the inside or  
7 outside of corner posts on a standard ISO container?

8 A. I can't tell you exactly where the welds  
9 were put on those.

10 MR. JEDLINSKI: Counsel, we have been  
11 going a little over an hour and ten minutes now, if  
12 you have a few more questions we can do that otherwise  
13 maybe take a break.

14 MR. KANTAREK: Why don't you give me one  
15 minute.

16 MR. JEDLINSKI: Sure.

17 BY MR. KANTAREK:

18 Q. Figure 9 of Sheesley in Paragraph 142 of  
19 your declaration, it doesn't appear to show corrugated  
20 walls weld the to the outside of those corner posts,  
21 does it?

22 A. Where --

23 MR. JEDLINSKI: Objection, scope.

24 BY MR. KANTAREK:

25 Q. You have it.

1           A.     So the question is the corrugated wall --

2           Q.     Figure 9 of Sheesley in Paragraph 142 of  
3 your declaration doesn't appear to show corrugated  
4 walls welded to the outside of those corner posts,  
5 correct?

6                   MR. JEDLINSKI:  Objection, foundation,  
7 form, and scope.

8                   THE WITNESS:  It doesn't get into the  
9 details of welding.

10           BY MR. KANTAREK:

11           Q.     So you can't tell whether those walls are  
12 welded to the inside or outside of the corner posts?

13           A.     It is not -- it is not -- it wasn't part  
14 of what was relevant in the Sheesley patent so it  
15 wasn't -- it wasn't described in any figures, that  
16 kind of detail.

17           Q.     So you can't tell from the figure whether  
18 it was welded to the inside or outside, whether the  
19 walls were welded to the inside or outside of the  
20 corner posts, right?

21           A.     I would have to look at the container  
22 itself to tell you where the welds were at.

23           Q.     So you can't tell from Figure 9, correct?

24           A.     Just a figure, it is not a picture, it is  
25 not anything more than that.

1 Q. Right.

2 So you --

3 A. It is just a drawing.

4 Q. So you can't tell?

5 A. Well, drawings don't have welds in them.

6 Q. Correct.

7 A. I have never seen.

8 Q. So you can't tell from the figure, right?

9 A. That's correct.

10 MR. KANTAREK: We can take a break.

11 THE VIDEOGRAPHER: It is 11:23 a.m., we  
12 go off the record.

13 (Recess taken.)

14 THE VIDEOGRAPHER: It is the beginning of  
15 Tape No. 3 of the testimony of Robert Schaaf, it is  
16 11:38 a.m., we are back on the record.

17 BY MR. KANTAREK:

18 Q. Welcome back, Mr. Schaaf.

19 A. Thank you.

20 Q. Did you discuss anything with your  
21 counsel over the break?

22 A. We talked about the art museum that is  
23 across the street and some other sites in Chicago that  
24 are nearby.

25 Q. Did you discuss your testimony at all?

1 A. No.

2 Q. Turning to Exhibit 5, this is the '815  
3 declaration we were just looking at?

4 A. If I got the right thing, okay.

5 Q. Directing your attention to Page 81. You  
6 can let me know when you are there.

7 A. Okay.

8 Q. As with other claims you divide Claim 11  
9 up into subparts, correct?

10 A. Yes.

11 Q. And specifically subpart 11e, which is on  
12 Page 87 of your declaration, just let me know when you  
13 are there.

14 A. Okay.

15 Q. This states, "Positioning prongs of a  
16 forklift in one or more slots positioned adjacent the  
17 bottom of each of the plurality of containers in a  
18 defined region to thereby enhance lifting and  
19 positioning of the containers for stacking and moving  
20 the plurality of containers," correct?

21 A. Yes.

22 Q. And, again, you labeled this as element  
23 11e, correct?

24 A. Yes.

25 Q. So you state in paragraph -- in

1 Paragraph 184 that, "forklift pockets may be provided  
2 as optional features," correct?

3 A. Yes.

4 Q. You state a POSITA, this is in  
5 Paragraph 84 -- 86, sorry?

6 A. 186?

7 Q. Yes, directing to you 186, the second  
8 half of 186 which is on page 189, you state that, "a  
9 POSITA would be motivated to add these forklift  
10 pockets in order to facilitate transferring the  
11 container," right?

12 A. I miss where you start again,  
13 Paragraph 186?

14 Q. Yes.

15 It is the third line down, you talk about  
16 how a POSITA would be motivated to add these forklift  
17 pockets in order to, quote, "facilitate transferring  
18 the container," correct?

19 A. Yes, that is -- yes.

20 Q. And also to help with effectuating the  
21 container movement described in Sheesley, correct?

22 A. Yes.

23 Q. So this is the same Sheesley we looked at  
24 before, correct, Exhibit 10?

25 A. Yes.



1           Q.     You recognize that Sheesley's system  
2     doesn't use a forklift, right?

3           A.     I don't know how I recognize that, I  
4     mean.

5           Q.     Sheesley specifically discloses using a  
6     rough terrain container handler, right?

7           A.     Well, that is one thing that could be  
8     used. But, you know, it is like whatever way that you  
9     can move containers around, there are multiple ways to  
10    move containers around, and it talks about one way,  
11    but Sheesley would know that forklifts is a common way  
12    of moving containers.

13          Q.     So Sheesley discloses system -- use of --  
14    strike that.

15                 Can we call a rough terrain container  
16    handler an RTCH?

17          A.     It mentions that as, you know, in an  
18    example of something that can move a container around.

19          Q.     I am just asking if we can use the  
20    acronym RTCH to describe a rough container, I am just  
21    asking -- strike that.

22                 I am just asking if we can use the  
23    acronym RTCH to describe a rough terrain container  
24    handler in our discussion, is that okay with you?

25          A.     Tell me which paragraph you are referring

1 to.

2 Q. Sure.

3 So Paragraph 83 of Sheesley specifically  
4 states -- you can let me know when you are there --  
5 "Since well sites have a tendency to be rough the  
6 rough terrain container handler (RTCH), as made by  
7 Kalmar from Cibolo, Texas, may be used to pick up and  
8 stack the modified cargo containers as illustrated in  
9 Figure 3," correct?

10 A. Yes.

11 Q. So can we call the rough terrain  
12 container handler the RTCH?

13 A. Yes, that would be fine.

14 Q. So looking at Figure 3 of Sheesley, which  
15 is, again, Exhibit 10, this figure shows the RTCH on  
16 the right, correct?

17 A. Let me see if that corresponds to the  
18 number. Yes.

19 Q. So Figure 3 of Sheesley shows the RTCH  
20 stacking containers, correct?

21 A. Yes.

22 Q. Specifically Figure 3 of Sheesley shows  
23 three stacks of containers, right?

24 A. Yes.

25 Q. Each three containers high for a total of

1 nine containers?

2 A. That's correct.

3 Q. And the RTCH is attached to the top  
4 container of the rightmost stack, right?

5 A. Well, that is what it looks like.

6 Q. The container -- strike that.

7 You wouldn't consider Figure 3 of  
8 Sheesley to be one stack of six containers next to a  
9 stack of three containers, right?

10 MR. JEDLINSKI: Objection, form and  
11 scope.

12 THE WITNESS: I suppose you could look at  
13 any way you want to look at it, but there is nine  
14 containers there.

15 BY MR. KANTAREK:

16 Q. So you would consider it as a stack of --  
17 strike that. You could describe this as a stack of  
18 six containers next to a stack of three containers?

19 MR. JEDLINSKI: Objection, scope.

20 BY MR. KANTAREK:

21 Q. Is that your position?

22 MR. JEDLINSKI: Form.

23 THE WITNESS: I mean, you can -- you  
24 know, it describe it any way you like to describe it.  
25 That doesn't really matter to me.

1 BY MR. KANTAREK:

2 Q. Looking at this using the term stack, how  
3 many stacks would you say are depicted here?

4 A. Well, there is -- it depends on how you  
5 want to define a stack. I mean, you can call it one  
6 stack, you can call it three stacks, whichever --  
7 however you want to define it.

8 Q. So you would describe this -- I am asking  
9 what you would do. You would describe this as either  
10 one or three stacks?

11 MR. JEDLINSKI: Objection, scope.

12 THE WITNESS: Well, it could be described  
13 as two stacks, you know, depending on how you want to  
14 describe a stack and what your specific definition is  
15 for what project or whatever you are working on would  
16 be.

17 BY MR. KANTAREK:

18 Q. I am just trying to understand your  
19 understanding of stacks.

20 So how many stacks would you say is  
21 depicted here?

22 A. Again, it would depend on what the  
23 situation is and what kind of work you would be trying  
24 to do with it and since that isn't defined here I  
25 don't -- it could be any definition or any --

1       whatever, one, two, or three, depending on how you  
2       want to define it.

3               Q.       Your definition of the word stack depends  
4       on what situation you are in and what kind of work you  
5       are trying to do?

6               A.       Or whatever the context is, yes.

7               Q.       So you don't have any specific opinion on  
8       how many stacks are disclosed in Figure 3?

9               A.       Not a specific.

10              You know, it could be whatever -- it  
11      could be defined anyway you want. It is what it is.

12              Q.       So you believe that a stack could be any  
13      number of containers near each other, not necessarily  
14      stacked on top of each other?

15              MR. JEDLINSKI: Objection, form.

16              THE WITNESS: I don't know exactly what  
17      you meant by that, but if you would show me a picture  
18      or you describe something.

19      BY MR. KANTAREK:

20              Q.       So looking at Figure 3 you said there  
21      could be two stacks here, correct?

22              A.       Depending on how -- depending on whomever  
23      is describing it it could be one, two, or three  
24      stacks.

25              Q.       So in the event that it is two stacks,

1           how many containers is in each stack?

2                       MR. JEDLINSKI:  Objection, scope.

3                       THE WITNESS:  Well, if it were two stacks  
4           there would be probably six in one stack and three in  
5           the other.

6           BY MR. KANTAREK:

7                       Q.       So you believe that a stack can include  
8           containers next to each other, not necessarily on top  
9           or underneath each other?

10                      MR. JEDLINSKI:  Objection, scope.

11           BY MR. KANTAREK:

12                      Q.       Sorry, I don't think she heard an answer.

13                      A.       It could be whatever you want to define  
14           it as, the person wants to define it as.

15                      Q.       So in a situation where you said there  
16           are two stacks here you said there could be a stack of  
17           six and a stack of three, with respect to the stack of  
18           six that includes containers that are next to each  
19           other, not necessarily on top of or underneath each  
20           other, correct?

21                      MR. JEDLINSKI:  Objection, form.

22                      THE WITNESS:  Well, typically when you  
23           stack something you put one thing on top of another.

24           BY MR. KANTAREK:

25                      Q.       You stated that optional forklift pockets

1           come from ISO 496, right?

2                   A.     1496, I believe.

3                   Q.     That's correct, 1496.

4                             (Document marked Exhibit 14 for  
5                             identification.)

6       BY MR. KANTAREK:

7                   Q.     Exhibit 14 is ISO 1496, correct?

8                   A.     Yes.

9                   Q.     If the forklift pockets were added to the  
10       Sheesley container you would add them to the  
11       sidewalls, correct?

12                            MR. JEDLINSKI:  Objection, foundation,  
13       form.

14                            THE WITNESS:  Not necessarily.

15       BY MR. KANTAREK:

16                   Q.     Sorry, it might have been -- you would  
17       add them to the sides of the container, correct?

18                   A.     When you say sides of the container, what  
19       do you mean by the sides?

20                   Q.     So the ends of the container are the ones  
21       that are the door on one side and the sides are the  
22       longer sides, so if you added forklift pockets to  
23       Sheesley's container you would add them to the sides,  
24       correct?

25                   A.     You could, but you could also add them to

1 the doors or the sides, the ends with the doors on  
2 them.

3 Q. So specifically with respect to  
4 Exhibit 14, turning your attention to Page 13, which  
5 is Page 18 of 30, this depicts forklift pockets,  
6 correct?

7 A. Yes.

8 Q. And where it states side elevations it  
9 shows forklift pockets on the sides of an ISO  
10 container, correct?

11 A. That is what it appears to show, you  
12 know, it is --

13 Q. And the end elevations there is no image,  
14 right?

15 A. Not in this one I don't see it there on  
16 that page.

17 Q. Do you see forklift pockets anywhere on  
18 the ends of the container in Exhibit 14?

19 A. No.

20 Q. I would like to talk to you a little bit  
21 about your retention in this action. You can put that  
22 away if you don't need it anymore.

23 Mr. Schaaf, when were you retained in  
24 this action?

25 A. About a year ago, I think it was like



1 May. I don't know an exact date, but somewhere about  
2 a year ago.

3 Q. May of 2018 about?

4 A. Somewhere in that timeframe.

5 Q. And who contacted you?

6 A. You mean from the law firm?

7 Q. I meant anyone, but so the law firm  
8 contacted you?

9 A. At one point, yes.

10 Q. Who first contacted you?

11 A. A group called IMS.

12 Q. Was that like a legal expert search firm?

13 A. Yes.

14 Q. Did you have any discussion -- when were  
15 you actually retained by Arrows Up?

16 A. Around the same time.

17 Q. And did you have any discussions with  
18 Arrows Up or counsel for Arrows Up before you were  
19 retained?

20 A. Yes.

21 Q. And what did you talk about?

22 A. Just the basic background of the patents  
23 involved and my expertise and whether or not my  
24 expertise would help with the particular technical  
25 aspects of the case.

1 Q. Did you talk about any of the patents at  
2 issue here, the '772, '066, '815, or '602 patents?

3 A. I don't think so. It has been at least a  
4 year, so, or around a year, so I don't recall exactly,  
5 but I doubt it.

6 Q. And I said retained by Arrows Up.  
7 Were you retained by Arrows Up or were  
8 you retained by OmniTRAX?

9 A. I don't know because I don't do the  
10 billing.

11 Q. That is through the search firm?

12 A. Yes.

13 Q. Outside of your work in this action have  
14 you done any work for Arrows Up before?

15 A. No.

16 Q. Have you done any work for OmniTRAX  
17 before?

18 A. No.

19 Q. Have you had any opinions excluded or  
20 rejected by a court?

21 A. No.

22 Q. And how long did you -- how did you  
23 prepare for your deposition today?

24 A. Well, about -- when I found out for sure  
25 that we were doing it about a week ago I started

1 reviewing the materials, my declarations, the patents  
2 involved.

3 Q. And about how long did you spend  
4 preparing for it?

5 A. In total it is going to be about I think  
6 30 hours, 30, 40 hours.

7 Q. Including the deposition today?

8 A. Yes.

9 Q. Did you meet with anyone in preparation  
10 for your deposition?

11 A. Yes. I met with the attorneys yesterday.

12 Q. And which attorneys did you meet?

13 A. Well, with Will, Steve, and then Rob and  
14 Allison were in remotely.

15 Q. And how long did you talk with them  
16 yesterday for?

17 A. We went from I think 10:00 o'clock to  
18 3:00 o'clock and we had about a half hour or so for  
19 lunch.

20 Q. What did you discuss?

21 A. Just the background of the patents and  
22 the declarations and just getting me -- since it was  
23 about a year ago that I put the declarations together  
24 trying to get me back up to speed with it since I  
25 hadn't looked at that for about a year.

1 MR. KANTAREK: Why don't we take a break,  
2 I think we are almost done.

3 THE VIDEOGRAPHER: It is 11:55 a.m., we  
4 go off the record.

5 (Recess taken.)

6 THE VIDEOGRAPHER: It is 11:59 a.m., we  
7 are back on the record.

8 MR. KANTAREK: I pass the witness.

9 MR. JEDLINSKI: We have no questions on  
10 redirect, but we will reserve the right to review and  
11 sign.

12 THE VIDEOGRAPHER: It is the end of the  
13 testimony of Robert Schaaf, it is 11:58 a.m., we go  
14 off the record.

15 MS. REPORTER: Do you need a rough draft?

16 MR. JEDLINSKI: No.

17 MS. REPORTER: I have it as three-day.

18 MR. KANTAREK: Five-day.

19 MS. REPORTER: Do you need five-day  
20 delivery as well?

21 MR. JEDLINSKI: Whatever is standard. We  
22 don't need a rush.

23 (WHICH WERE ALL OF THE PROCEEDINGS HAD OR  
24 TAKEN PLACE IN THE ABOVE-ENTITLED MATTER.)

25

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

ARROWS UP, LLC

Petitioner

v.

OREN TECHNOLOGIES LLC,

Patent Owner

Case No.: IPR2018-01230

Patent No.: 9,248,772

Case No.: IPR2018-01231

Patent No.: 9,617,066

Case No.: IPR2018-01232

Patent No.: 9,682,815

Case No.: IPR2018-01233

Patent No.: 9,914,602

I, ROBERT SCHAAF, being first duly sworn, on oath say that I am the deponent in the aforesaid deposition taken on April 12, 2019; that I have read the foregoing transcript of my deposition, consisting of pages No. 1 through No. 117, inclusive, and affix my signature to same.

Subscribed and sworn to  
before me this       day of  
   , 2019

Notary Public

1 STATE OF ILLINOIS)  
 ) SS.  
 2 COUNTY OF DUPAGE )

3 I, STEPHANIE A. BATTAGLIA, CSR and Notary  
 4 Public in and for the County of DuPage and State of  
 5 Illinois, do hereby certify that on April 12, 2019, at  
 6 9:07 a.m., at 131 South Dearborn Street, 30th Floor,  
 7 Chicago, Illinois, the deponent ROBERT SCHAAF  
 8 personally appeared before me.

9 I further certify that the said ROBERT SCHAAF  
 10 was by me first duly sworn to testify and that the  
 11 foregoing is a true record of the testimony given by  
 12 the witness.

13 I further certify that the deposition was  
 14 terminated at 11:58 a.m.

15 I further certify that I am not counsel for  
 16 nor related to any of the parties herein, nor am I  
 17 interested in the outcome hereof.

18 In witness whereof, I have hereunto set my  
 19 hand and seal of office this \_\_\_\_\_ of April, 2019.

20

21

22

Notary Public

23

CSR No. 084-003337 - Expiration Date: May 31, 2019.

24

25