Information and Communications Technologies

# OECD Information Technology Outlook



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2006



ORGANISATION FOR ECONOMIC CO-OPERATION AND DEVELOPMENT

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#### Box 2.1. Measuring software trade

There are many problems associated with tracking software in trade statistics. First, as border valuations are based on physical media, the value of the software traded is likely to be significantly understated. Second, the bundling of software with hardware leads to significant mis-measurement (equipment trade is overstated and software trade is understated). Third, trade statistics do not measure the value of copyright works sold in foreign markets. This is the "gold master" problem: only the original software product is counted in international trade, but it is then copied many times for sale in the importing country. Fourth, trade statistics do not measure the value of software transmitted electronically across borders, which accounts for a rapidly increasing share of sales, or the rise of application service providers of software (ASPs). Many of these issues (e.g. the treatment in balance of payments and National Accounts of royalty payments for use of intellectual property) are receiving increasing scrutiny as these payments increase in value (for Ireland, see Lucey, 2005). This section tracks trade in the physical supports (e.q. magnetic discs, tapes and other recorded media). When seen alongside trade in computer and information services (discussed below) these data give some indication of the relative size and geographical distribution of cross-border sales of software goods.

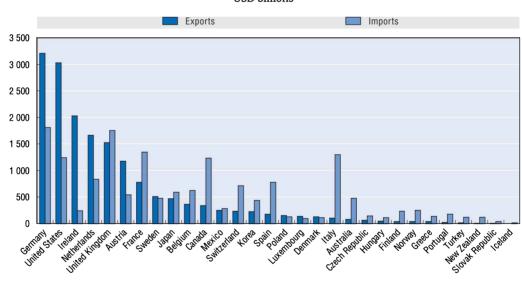


Figure 2.6. **OECD software goods trade, 2004**USD billions

Source: OECD ITS database.

StatLink: http://dx.doi.org/10.1787/150782758630

#### The direction and composition of ICT goods trade

The direction and composition of trade in ICT goods show the global rationalisation of production, with rapid growth in non-OECD and eastern European countries as both producers and markets (see also WITSA, 2004). Differences in the trends during the boom years of the late 1990s and the recent recovery period are marked, with both boom and bust more pronounced for OECD countries than for non-OECD countries. Import trends in particular reveal a shift of manufacturing activity towards non-OECD countries, especially in Asia (e.g. China; Hong Kong, China; and Chinese Taipei). For example, imports of ICT