Exhibit C

Hotel Development Residual Value Analysis - 185 rooms

Net Building Area		131,180	squ	uare feet
Rooms		185	(m	naximum number at .55 FAR)
Porjected occupancy		75%	G.	
Average rooms rate	\$	175.00		
	\$	8,862,656	an	nnual room revenue
	\$	5,574,611	ор	perating and fixed costs 62.9% - per PKF hospitality
	\$	3,288,045		
	6.0% cap rate			
Potential Income	\$	54,800,758		
Building and improvements	\$	29,515,500		
FF&E	\$	3,935,400	\$	30.00
Offsite mitigation measures	\$	950,000	\$	7.24
Soft costs	\$	2,361,240	\$	18.00
Construction Period Property Taxes	\$	250,000	\$	1.91
Construction Period Interest	\$	918,260	\$	7.00
Total Development Costs	\$	37,930,400	\$	289.15
Developer Fee	\$	-		
Residual Land Purchase Price	\$	16,870,358		
Total Project Development Cost	\$	54,800,758		

Exhibit D



Marriott International, Inc. Lodging Development 915 Highland Pointe Drive Suite 250 Roseville, CA 95678

Robert A. Sanger Area Vice President 916-724-5234 714-464-5498 Fax

July 30, 2014

Garrett Grialou Reneson Hotels, Inc. 215 Alameda del Prado Novato, CA 94949

Dear Garrett:

Thank you for providing me with an update on your approved Residence Inn/SpringHill Suites project. I certainly understand the challenges of developing in Marin County.

My design team and I have reviewed the revised site plan for a proposed 147-room Residence Inn for the existing Best Western hotel site in Corte Madera, which assumes that the existing pond onsite is retained. Given the local municipality's height restriction, setback requirements, and other mandatory building standards, we think that your new site plan is not of sufficient size to accommodate two brands. Marriott, therefore, would not approve the site for a dual-branded hotel project if the pond is retained. However, we think that the development of a standalone 147-room Residence Inn is appropriate assuming that it is financially feasible.

Please let me know if I can be of further assistance.

Sincerely,

Robert A. Sanger

Area Vice President Lodging Development

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