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## **Brand Story: Brand Foundations**

## **The Salvation Army Mission**

The Salvation Army, an international movement, is an evangelical part of the universal Christian church. Its message is based on the Bible. Its ministry is motivated by the love of God. Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.

## **Kroc Center Vision**

At the Coeur d'Alene Kroc Center, we are a safe place to belong and grow.

## The Kroc Center Brand Promise

Welcome to The Kroc Center – a place that encourages members of the community both young and old to come together like never before. Togetherness means great things for the community. It can inspire, accomplish, heal, provide and change things for the better. It can also create a sense of purpose and self worth. With these goals in mind, we set out to bring an incredible center of togetherness to the community of Coeur d'Alene.



# **Brand Story: About Joan Kroc**

Joan Kroc believed in The Salvation Army's mission, and entrusted them to make her vision a reality.



Joan Kroc, wife of McDonald's founder
Ray Kroc, said that she took a tour of San
Diego and it was then that she recognized
a community that was in desperate need
of a safe gathering place, a place with
facilities and trained professionals to nurture
children's social skills, arts appreciation and
athletic potential. She described The Kroc
Center as being a beacon of light and hope
in the community.

Mrs. Kroc entrusted The Salvation Army with \$90 million to build the first Kroc Center in the Rolando neighborhood of San Diego. Sadly, she passed away a little more than a year after it opened. She was so pleased with what was accomplished here that she left \$1.5 billion to The Salvation Army to build centers like this across the country. Today, there are 26 Kroc Centers nationwide.





Each Kroc Center is designed to be an integral part of its unique community. Learn more.

# **Brand Story: Brand Values**

The following words describe The Kroc Center and what it means to our staff, our members, and our community. All communications should accurately reflect these attributes.

The Kroc Center Team personifies the mission. We are fun, kind, compassionate, hard-working, caring, and dedicated. We are empowered to make decisions allowing us to provide an exceptional customer experience. We reach out to everyone—building relationships while creating a safe community that respects all people as individuals.

COMMUNITY-ORIENTED

WELCOMING

HELPFUL

FUN

**INSPIRING** 

**ACCESSIBLE** 

**NEIGHBORLY** 

RESPECTFUL

TRUSTWORTHY

HEALTHY

**ENCOURAGING** 

**OPTIMISTIC** 

TRANSFORMING

SAFE





## **Messaging: Personality & Tone of Voice**

When analyzing a piece of copy written from The Kroc Center's voice, ask yourself if it represents the following characteristics.

## **Empathetic**

The Kroc Center walks alongside each person who comes through our doors. Our messaging must be geniune, kind, and personable. Authentic empathy begets authentic connections between ourselves and the community.

## Compassionate

The Kroc Center honors the integrity of The Salvation Army brand, while also reflecting the energy, vibrancy, and spirit of a thriving community center. The tonality of all Salvation Army communication should portray the Christian values upon which the organization was founded. This is not to say that all communication must specifically address spirituality, but the tone with which it is created must be representative of a loving, gracious, Christ-minded voice.

## Respectful

The overall look and feel of Salvation Army visuals reflect the integrity, timeless qualities, and spiritual values we strive to live every day. Yet, each must also remain ever-relevant to the individual, as well as the surrounding culture.

## **Encouraging**

The community should feel compelled – never obligated – to contribute, so "guilting" phrases and tonality such as "without your help" should not be used. Inclusive and encouraging language inviting potential donors to partner with The Salvation Army will reap both immediate donations and positive, long-term relationships.

# **Messaging: Brand Treatment in Copy**

# Formal and informal display of The Kroc Center name:

In written word such as form letters, articles, and newsletters, the official name of the facility should appear as follows when referenced for the first time:

The Salvation Army Ray and Joan Kroc Corps Community Center in Coeur d'Alene, Idaho.

# Following usage of the full name, the following abbreviated usages are allowed:

- The Salvation Army Coeur d'Alene Kroc Center
- The Salvation Army Kroc Center
- The Coeur d'Alene Kroc Center
- Kroc Center Coeur d'Alene
- The Kroc Center

When used informally, such as "The Kroc" or "The Center," the word "The" must always appear capitalized.

# Display of web address in copy and collateral:

On all marketing material and printed pieces **kroccda.org** should be displayed in lowercase set in Proxima Bold. It can include www if desired.

kroccda.org

www.kroccda.org

kroccda.org/membership



# **Design System: Overview**

The Kroc Center design system is composed of four core elements: logo, typography, color, and a design toolkit with shapes, patterns, templates and icons.

Logo



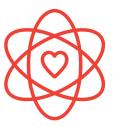
Typography

# Find Your Community

Color



Design Toolkit



# **03 Design System**

# Logo

Kroc Logo Clear space Color Variations Scale and Placement Branded Kroc Programs Shield Integrity Things to Avoid The logo is a symbol uniquely used by The Salvation Army Kroc Center to enable immediate identification of our brand. In this section, we specify how to use The Kroc Center logo, as well as supplementary program logos, in both print and digital media.

# Logo: Kroc Logo

The Kroc Center logo is the most fundamental part of our corporate identity. It includes The Salvation Army shield, which is part of The Salvation Army's international corporate image and a consistent declaration of our mission of salvation.

It is crucial to express our logo in a consistent manner across all touch points. Using our logo appropriately and consistently is important for upholding The Kroc Center brand standards.

There are two approved layouts for The Coeur d'Alene Kroc Center. Please use the stacked logo only when space does not permit use of horizontal version.

In special cases, such as on wearables or on materials with limited space, The Salvation Army shield can be used in place of the full Kroc Center logo. Such designs must be approved by the Marketing Department prior to printing.

#### Main Logo



## **Stacked Logo**



# **Logo: Clear Space**

To help provide maximum visibility in all scenarios, the logo must always have an exclusion zone: a consistent blank space or margin surrounding it on all sides. Space should be at least the "X" height equivalent to the shield. To preserve brand integrity, ample white space must be left around the logo.





# **Logo: Color Variations**

If represented on a dark background, the type can be reversed out to display in white.

Sometimes, often due to production costs, only one color of ink is available and the Kroc Logo may be produced in all black or all white.







# **Logo: Scale and Placement**

## Scale of Logo

The logo should appear on all marketing collateral, at a size that complements and does not overwhelm or overtake the intended design of the advertising piece. The logo has been designed to scale to small sizes for print and screen.

## Main Logo Smallest Size

1" wide, .20" tall (14px Tall)

### Stacked Logo Smallest Size

.60" wide, .25" tall (20px Tall)





## Placement of Logo in Collateral

An approved footer must be placed on the bottom of all Kroc marketing printed pieces.

#### www.kroccda.org

208.667.1865 | 1765 W Golf Course Rd Coeur d'Alene, ID | 83815 **Directions:** From I-90, take City Center Exit 11. Head north through 2 lights and left into The Kroc Center.



#### www.kroccda.org

208.667.1865 | 1765 W Golf Course Rd Coeur d'Alene, ID | 83815





### www.kroccda.org

208.667.1865 | 1765 W Golf Course Rd Coeur d'Alene, ID | 83815



# **Logo: Branded Kroc Programs**

Under the main Kroc Brand, certain programs have branded logos. It is crucial to express these logos in a consistent manner across all touch points. Minimum width of the logo is 1 inch, in order to retain visibility.











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Under the main Kroc Brand, certain programs have branded logos. It is crucial to express these logos in a consistent manner across all touch points. Minimum width of the logo is 1 inch, in order to retain visibility.















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# **Logo: Shield Integrity**

Because our logo is a sacred representation of The Salvation Army's presence and purpose, great care must be taken to protect its integrity.



#### Therefore, the shield is:

## **Absolutely Unalterable**

No Officer or other person may, in any circumstance, modify The Salvation Army shield. The Shield logo should never have an effect placed on it. This includes drop shadows, gradients, glows, stretching the logo, changing the color, removing wording from the shield.

## **Always Presented as One Unit**

The reduction or enlargement of one part of the symbol is not allowed without the equal reduction or enlargement of all others.

#### **Consistent in Exact Color**

Because it is registered distinctively in color as well as design, the shield should always be printed in red (*PANTONE® 185 or its process color equivalent*).

## **Upright at All Times**

Upright printing will ensure readability and clarity.

### Accompanied by a ®

When the shield is printed by any conventional process, the registry mark should be included in the lower right-side quadrant, outside the border of the shield. The registry mark also should be printed in red.

# **Logo: Things to Avoid**

The following examples expressly showcase what not to do with The Salvation Army logo and Kroc Center logo.



Do not change the position of the wording.



Do not stretch the logo in any way.



Do not modify the logo in any way.



Do not use unapproved colors in the logo.



Do not add any text or graphics to the logo.



Do not use the logo to create illustrations or artwork.



Do not use graphics behind or near the logo.



Do not recreate the font in another typeface.

# **Typography**

Brand Typefaces Secondary Typefaces Substitutes Proxima Type Specimen Things to Avoid In this section we will outline the building blocks of how type is used in print and digital applications, and offer useful examples of branded type in action.

# **Typography: Brand Typefaces**

Proxima Nova is a clean, sans serif font that should be used in all Kroc Center print and digital marketing materials. It can be used for headlines, subheaders, and body copy. Proxima Nova Thin or Proxima Nova Bold are typically used for headlines. Proxima Nova Light or Regular are used in any place where lengthy copy is utilized.

Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789

Thin Creating opportunities for all
Light Life enriching opportunities
Regular Community outreach and worship
Medium To visit friends and meet new people
SemiBold A Response to the needs of the community
Bold Access to health and wellness services

**Trajan Pro** serves as the foundation of The Salvation Army's traditional style. Trajan Pro is an all-uppercase font, and its appearance is crisp, stately, and sophisticated. It is to be used very sparingly, for short headlines or phrases—not for copy, long blocks, or paragraphs of text.

AA BB CC DD EE FF GG HH II JJ KK LL MM NN OO PP QQ RR SS TT UU VV WW XX YY ZZ 0123456789

LIGHT TO MEET HUMAN NEEDS

REGULAR IN HIS NAME

BOLD WITHOUT DISCRIMINATION

# **Typography: Secondary Typefaces**

**Nexa Slab** is a clean, slab serif font that can be used for headlines, logo type, or short subheads in Kroc Center print and digital marketing materials. It should not be used for body copy. Proxima Nova Light or Regular are used in any place where lengthy copy is utilized.

Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789

Light Creating opportunities for all
Book Life enriching opportunities
Regular Community outreach and worship
Bold To visit friends and meet new people
Heavy A Response to the needs of the community
Black Access to health and wellness services

Thirsty Soft is a decorative serif font that can be used for headlines, short subheads, or logo type depending on the campaign or event for Kroc Center print and digital marketing materials. It should not be used for body copy or any lengthy text.

Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qg Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789

Light Creating opportunities for all

Book Life enriching opportunities

Regular Community outreach and worship

Bold To visit friends and meet new people

Heavy A Response to the needs of the community

Black Access to health and wellness services

# **Typography: Substitutes**

For situations in which software and operating systems are an issue, we have chosen two fonts similar to Proxima to be used as alternative typefaces.

**Poppins** is part of Google Fonts, a library of digital open source typefaces. This typeface family is free for download.

**Arial Regular** is a standard body copy typeface included in most desktop computers' default type library.

# Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789

Thin Creating opportunities for all

Regular Community outreach and worship
Medium To visit friends and meet new people
SemiBold A response to the needs of the community

Bold Access to health and wellness services

Aa Bb Cc Dd Ee Ff Gg Hh Ii Jj Kk Ll Mm Nn Oo Pp Qq Rr Ss Tt Uu Vv Ww Xx Yy Zz 0123456789

Regular Creating opportunities for all

Italic Community outreach and worship

Bold To visit friends and meet new people

Bold Italic A Response to the needs of the community

# **Typography: Proxima Type Specimen**

Proxima Bold, 36/29

# A beacon of light and hope.

**H2** Proxima Bold, 24/28 The Kroc Centers started with one woman's dream.

H3 Proxima Bold, 18/21 Joan Kroc took a tour of San Diego and it was then that she recognized a community that was in desperate need of a safe gathering place.

H4
Proxima Bold, 12/15

A place with facilities and trained professionals to nurture social skills, arts and athletic potential.

Body Copy Proxima Reg. 7/9 Joan Kroc, wife of McDonald's founder Ray Kroc, said that she took a tour of San Diego and it was then that she recognized a community that was in desperate need of a safe gathering place, a place with facilities and trained professionals to nurture children's social skills, arts appreciation and athletic potential. She described The Kroc Center as being a beacon of light and hope in the community.

Mrs. Kroc entrusted The Salvation Army with \$90 million to build the first Kroc Center in the Rolando neighborhood of San Diego. Sadly, she passed away a little more than a year after it opened. She was so pleased with what was accomplished here that she left \$1.5 billion to The Salvation Army to build centers like this across the country. Today, there are 26 Kroc Centers nationwide.

Pull Quote

Proxima Thin, 15/18 30 Tracking "We can help bring our city together by declaring our love to all of its children and showing them the faith we have in their future"

Attribution

Proxima Bold, 7/9 Proxima Italic, 7/9 Joan Kroc American philanthropist Today, there are twenty six Kroc Centers nationwide, ranging from Hawaii to Puerto Rico.



Hero Body Copy Proxima Light, 11/14 +30 Tracking

Call to Action Proxima Bold 7/9 +30 Tracking

# **Typography: Things to Avoid**

The following examples expressly showcase what not to do type.



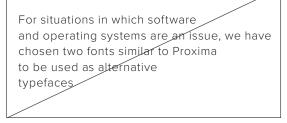
Stretching type



Unapproved typefaces



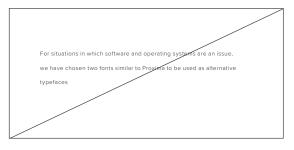
Outlines



Orphans and ragged text



Mixing too many typefaces and styles



Very small body copy



Doing something with no design reason (ex: Angled type, flipping letters)



Type with unnecessary tight or open kerning and leading

# **03 Design System**

# Color

Kroc Color Palette
The Salvation Army Color Palette
Symphony Color Palette

Built upon the foundation of The Salvation Army color palette, The Kroc Center color palette is a vibrant expression of our unique brand identity.

**Adobe CC Color Palette** 

DOWNLOAD

# **Design System: Kroc Color Palette**

To visually tell the story of the life and vibrancy of The Kroc Center, the color palette has been carefully crafted to work for both digital and print collateral.

#### **Digital**

Use RGB color values for all digital applications.

#### Print

Use Pantone print colors if available to ensure correct branding colors.
Use CMYK color values for all other print applications.

## Dark Gold

C16 M41 Y99 K1 R215 G154 B43 **HEX#**d79a2b

#### old

C5 M21 Y75 K0 R242 G199 B92 HEX#f2c75c

## Light Gold

C2 M10 Y37 K0 R250 G225 B171 HEX#fae1ab

#### **Dark Purple** C80 M90 Y17 K4

R87 G60 B129 HEX#573c81

# Purple Light Purple C57 M78 Y0 K0 C26 M41 Y2 K

C26 M41 Y2 K0 R187 G155 B197 **HEX**#bb9bc5

#### **Dark Teal**

C87 M20 Y48 K2 R0 G148 B144 **HEX**#009490

## Teal

C74 M4 Y41 K0 R29 G179 B168 **HEX**#1db3a8

## Light Teal

C35 M0 Y21 K0 R161 G222 B210 **HEX**#a1ded2

## Dark Blue

C97 M68 Y23 K7 R0 G88 B137 **HEX**#005889

#### Blue

C63 M15 Y0 K0 R77 G173 B225 **HFX#**4dade1

R130 G85 B162

**HEX**#8255a2

#### **Light Blue**

C38 M8 Y1 K0 R151 G202 B235 **HEX#**97caeb

#### Dark Green C76 M13 Y100 K1

R69 G160 B65 **HEX#**45a041

## Green

.46 MU 183 K 1148 G202 B9 **1EX#**94ca5e

#### **Light Green** C29 M0 Y54 K0

R186 G223 B147 HEX#badf93

## Dark Orange

R223 G106 B46

#### Orange

CO M47 Y98 KI R248 G153 B32 **HEX**#f89920

## **Light Orange**

C1 M19 Y43 K0 R252 G209 B153 **HEX**#fcd199

#### Dark Red

C21 M100 Y95 K13 R177 G32 B40 HEX#b12028

#### Red

C0 M91 Y76 K0 R239 G62 B66 **HEX#**ef3e42

## Light Red

C0 M46 Y38 K0 R247 G159 B142 **HEX#**f79f8e

## Dark Cream

C13 M13 Y23 K0 R221 G212 B193 **HEX**#ddd4c1

### Cream

C5 M5 Y12 K0 R240 G234 B222 **HEX**#f0eade

#### **Light Cream**

C2 M2 Y5 K0 R249 G246 B238 **HEX#**f9f6ee

## Dark Gray

C56 M48 Y47 K1 R114 G115 B115 **HEX**#727373

#### Gray

C7 M5 Y5 K0 R235 G235 B235 **HEX**#ebebeb

# **Color: The Salvation Army Color Palette**

The Kroc Center palette is built upon the existing Salvation Army brand colors. The Salvation Army utilizes the following signature hues in all visual communications for consistency and brand reinforcement.

#### SA Red: PMS 185

CMYK 0, 91, 76, 0 RGB 239,62,66 HEX #EF3E42

#### SA Navy

CMYK 88, 74, 54, 64 RGB 19, 34, 48 HEX #132230

#### SA Black

CMYK 75 68 67 90 RGB 0 0 0 HEX #000000

#### SA Gold

CMYK 31, 41, 85, 6 RGB 175, 140, 70 HEX #AF8C46

#### SA Grey

CMYK 0, 2, 0, 68 RGB 152, 151, 153 HEX #989799

#### **SA Blue**

CMYK 100, 92, 34, 35 RGB 0, 32, 86 HEX #002056

#### **SA Light Grey**

CMYK 7, 5, 5, 0 RGB 235, 235, 235 HEX #EBEBEB

#### **SA Light Grey Blue**

CMYK 67, 53, 44, 18
RGB 90, 100, 110
HEX #5A646E

# **Color: Symphony Color Palette**

The Kroc Symphony color palette is comprised of a combination of Salvation Army brand colors and vibrant color swatches that reflect the dynamic and engaging Kroc brand. It is used universally by all Kroc Center websites.

## **Digital**

RGB or HEX color values should be used for all digital applications.

## Symphony Teal

RGB 32, 179, 16 HEX #20B3A8

#### **Symphony Orange**

RGB 248, 153, 29 HEX #F8991D

#### **Symphony Gold**

RGB 242, 199, 9

#### Symphony SA Red

RGB 239,62,66 HEX #EF3E42

#### **Symphony Green**

RGB 148, 202, 94 HEX #94CA5E

#### Symphony SA Grey

RGB 152, 151, 15 HEX #989799

#### **Symphony Blue**

RGB 77, 174, 22 HEX #4DAEE2

#### **Symphony Light Grey**

RGB 223, 220, 227 HEX #DFDCE3

#### **Symphony Navy**

RGB 0, 87, 136 HEX #005788

#### **Symphony Cream**

RGB 241, 235, 222 HEX #F1EBDE

# **03 Design System**

# Design Toolkit

Photography RJ Kroc Video Background Textures From still photography to digital assets, The Kroc Center Design Toolkit explores all of the tools and graphic design resources that are utilized in Kroc Center communications and marketing campaigns.

# **Design Toolkit: Photography**

Whenever photography is used in Kroc Center collateral, we want to evoke an emotional response from our audience. As such, imagery that shows inclusiveness, family, and wellness is key to communicating what the Kroc brand is all about. As often as possible, photos should be authentic, fun-loving portraits or candid shots of children and families engaging with each other at The Kroc Center.

### **Use of Stock Photography**

In instances in which there is a need to source external photos (stock photography), images should be of real-life situations, featuring people who are not overly styled. Images should feature people who represent our target segments without being trendy or contrived.



















# **Design Toolkit: RJ Kroc**

RJ Kroc is the official mascot of The Ray and Joan Kroc Corps Community Center. The mascot is intended to establish a brand promise and embody the brand's personality. When used properly, RJ should be vibrant, fun, and accessible to all demographics he interacts with. RJ Kroc is primarily used for large public event appearances, social media interaction and can be used in designed collateral pieces.







# **Design Toolkit: Video**

Kroc Center videos should be uplifting and fun, and be used to share inspiring stories, staff highlights, and member testimonials, as well as to promote classes and upcoming events. Videos should be shot in natural light whenever possible; include b-roll of real Kroc families and children experiencing a variety of Kroc activities; and use contemporary and motivational royalty free or licensed music.

All video should be shot at 4k video, in the best equipment available to your marketing department.

**Lower Third Name Plate:** Design should be clean and clear. Names should be set in Proxima Nova or Nexa Slab.

**Ending Slates:** All videos should have a consistent ending screen that closes on the Kroc logo or website.

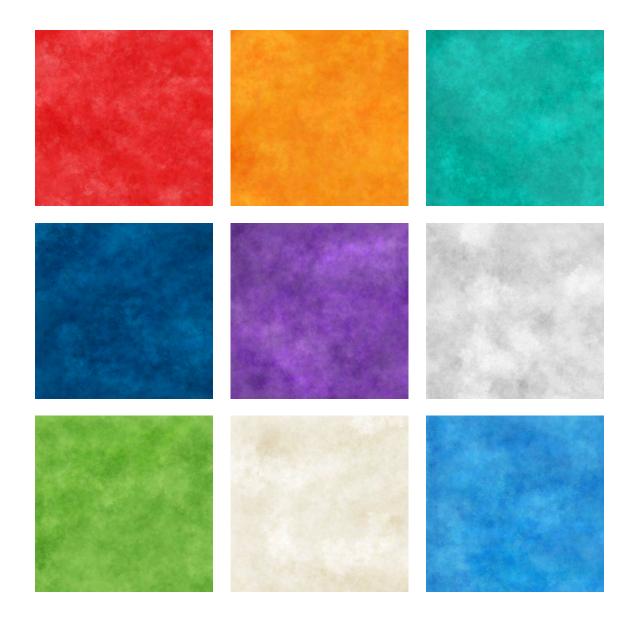
**YouTube Thumbnails:** When uploading to YouTube, always select an appropriate thumbnail frame or create a custom graphic for the thumbnail.





# **Design Toolkit: Background Textures**

Background textures and elements can be used to add visual interest to digital and print marketing materials. Backgrounds can be solid colors, patterns or photos. Solid-color backgrounds should match the Kroc color palette. Any pattern or texture used in the background should be subtle, and should not compete with copy or other design elements.



THE SALVATION ARMY KROC CENTER COEUR D'ALENE
BRAND STANDARDS / 37



THE SALVATION ARMY KROC CENTER COEUR D'ALENE
BRAND GUIDELINES / 38

# **Print and Digital Examples**













