Ten years ago, Los Angeles County was weathering the worst economic downturn since the Great Depression. The crisis greatly affected those on the lower end of the socioeconomic ladder, further perpetuating the destructive cycle of poverty. Los Angeles was declared the “homeless capital of the nation.” Graduation rates were less than 50 percent, and 20 percent of children were living in poverty.

The situation called for big ideas and big solutions, and United Way stepped up. We clarified our mission to focus on Creating Pathways out of Poverty through three key areas: housing solutions, educational equity and economic mobility.

What I have personally learned over this past decade is that no one entity can create the changes we need by itself. A united front is needed: corporations, nonprofits, government, foundations, labor and individuals going all in to create positive changes to our systems, so that we can lift our neighbors out of poverty. Whether through donations, volunteerism or advocacy, together we can create sustainable movements to dramatically improve our communities. You will see proof of how we have done this throughout this report.

At United Way of Greater Los Angeles, we believe in eradicating poverty and creating greater equity. We use our influence to form strong, diverse coalitions, to partner across sectors, and to mobilize our residents for greater economic justice. No one should live in poverty, and we will never stop seeking a more just community, where no one is homeless, where every student graduates ready for college and a career, and where families and individuals have the economic mobility to improve their lives. We are very grateful to all of the donors, partners and supporters of our work. We have come a long way, and, we still have a long way to go.

As we envision our region over the next decade, we see a county that successfully provides housing for our most vulnerable neighbors, has well-resourced schools that prepare our young people for a bright future, and has a healthy economy that provides plenty of opportunities. We know this is possible because of how far we have come since 2007. We know this is possible because of you.

Elise C. Buik
President & CEO
United Way of Greater Los Angeles
OUR UNIQUE VALUE
How we are driving change...

PARTNERSHIP BUILDING
We convene and mobilize stakeholders from across sectors and build unexpected alliances.

EMPOWERING ORGANIZATIONS
We invest in non-profits on the ground and help expand their capacities.

ACTIVATING THE COMMUNITY
We unite diverse voices and harness community spirit into action.

RESEARCH AND DATA
We invest in cutting-edge research and improve the measurements of progress.

EMPOWERING ORGANIZATIONS
We invest in non-profits on the ground and help expand their capacities.

ACTIVATING THE COMMUNITY
We unite diverse voices and harness community spirit into action.

STRATEGIC INVESTMENTS
We leverage private and public funding to create innovative, lasting solutions.

CHANGING POLICY
We advocate for system and policy changes and hold leaders accountable to their promises.

HOW UNITED WAY WORKS
With the launch of United Way’s new 10-Year Impact Plan, we are fighting for a Los Angeles County where, by 2028:

All low-income families and individuals have a place to call home.

All low-income students have a pathway to a quality education and a career.

All low-income families and individuals have the economic resources and opportunities to thrive.

Throughout this document, United Way recognizes those funders who have played a critical role in our work over the last decade, and whose investments helped catalyze and launch the initiatives being outlined.
In 2005, public efforts to address homelessness were fragmented and underfunded, and there was no end goal in sight. We began to harness our unique position to launch a response and propose a monumental goal:

Together with the community, we are working to end homelessness in L.A. County for good.

In Special Appreciation of:

In partnership with our key funders who are helping to drive our work forward:
We began creating a framework for housing solutions and started activating the community in our mission.

2007
HomeWalk 5K Family Run/Walk
We gathered the community in our first annual HomeWalk 5K Family Run/Walk to end homelessness. Thousands of people participated and demonstrated how much they cared about our homeless neighbors. HomeWalk is now the largest public event to end homelessness in the nation.

2010
Home For Good
We launched a cross-sector initiative driven by a shared goal—to help our neighbors and veterans experiencing chronic homelessness to come home for good. Since then, we have notably:

» Become California’s largest non-governmental response to homelessness
» Grown to over 300 public and private partners

2009
Business Leaders Task Force
We teamed up with the Los Angeles Area Chamber of Commerce to launch a task force to engage business leaders as champions for ending homelessness across L.A. County. Representing diverse industries, members share the same goal: advancing innovative and effective solutions and generating critical data analysis.

We periodically release reports to help elevate new ideas and support a culture of innovation, such as the Homeless Cost Study.

45%
Helped to secure housing
We have provided homes to over 45,000 of our most vulnerable neighbors over the last 11 years.

-35%
Decrease in veteran homelessness
Through our collaboration with the U.S. Veterans Administration, Los Angeles Homeless Services Authority (LAHSA) and many other leaders, we have decreased veteran homelessness by 35 percent in the past 10 years.

43%
In Savings
According to the 2009 Homeless Cost Study, it is 43 percent less expensive to provide housing for our neighbors experiencing chronic homelessness than if they remain on the streets.

100K
MOBILIZED OVER 100,000 PARTICIPANTS

$8.6M
RAISED OVER $8.6 MILLION IN DONATIONS & MATCHED THROUGH CONRAD N. HILTON FOUNDATION

We are proud to have the Los Angeles Rams as our Presenting Sponsor for HomeWalk 2019.
We mobilized funding and improved data on homelessness and systems, so that we could identify, test and scale our solutions to end homelessness.

**2011**

**Funders Collaborative**
We created a central table to pool and align public and private resources to end homelessness. Sparked by a $1 million challenge grant from the Conrad N. Hilton Foundation, we gathered local funders to invest private dollars to test and prove solutions that could be scaled and sustained through public resources. This collaborative is still going strong, with over 70 partners, including the following key funders:

» California Community Foundation
» The California Endowment
» Cedars-Sinai
» Conrad N. Hilton Foundation
» Corporation for Supportive Housing (CSH)
» Weingart Foundation

**2013**

**Coordinated Entry System**
We worked with public and private partners to develop an integrated data platform that connects service agencies to deliver housing resources to the people who need it most. Following its successful pilot in Skid Row, the Coordinated Entry System (CES) has become the system standard across L.A. County and 25 major U.S. cities. Key funders included:

» Carl & Roberta Deutsch Foundation
» Conrad N. Hilton Foundation
» Kaiser Permanente
» W.M. Keck Foundation
» Weingart Foundation

Since the creation of CES, 500% more neighbors experiencing chronic homelessness are moving into permanent housing per year.

The Funders Collaborative has coordinated:

$50M
ALMOST $50 MILLION IN PRIVATE INVESTMENT

$2B
FURTHER LEVERAGING OVER $2 BILLION IN PUBLIC RESOURCES

**DATA & RESEARCH**

**Measuring Needs and Our Progress**
Through our Homelessness Analysis Collaborative, along with key partners like Los Angeles Homeless Service Authority (LAHSA) and CSH, we have been able to estimate the trajectory of homelessness and better understand the impact that we need to make. This data is now helping define countywide goals and strategies.

**Homelessness Policy Research Institute**
In 2017, we initiated a more rigorous, academic approach to housing solutions. We gathered leading researchers to launch an institute that coordinates research and recommends policy change.

**Prop HHH and Measure H Dashboards**
In 2018, we created online dashboards to educate the public, advise policymakers and inform our work to end homelessness.
After more than a decade of working to end homelessness, L.A. County residents overwhelmingly said, “YES” to prioritizing our homeless neighbors and to funding countywide solutions to prevent and end homelessness.

2016
Proposition HHH
We rallied the community to pass a bond measure that has led to the approval of 5,000 supportive housing units since its passage.

2017
Measure H
We championed a countywide ballot to fund services to end homelessness. Since the launch of Measure H in 2017, over 10,000 neighbors have secured permanent housing and over 6,000 low-income neighbors have been prevented from becoming homeless.

2018
Everyone In
We created a movement to end homelessness. We brought together a diverse coalition of nonprofits, community leaders and donors to build a grassroots-to-grasststops education, engagement and activation campaign.

Since its inception, we’re driving the conversation about permanent solutions to homelessness, and we’re activating tens of thousands of people to advocate for real housing solutions in their neighborhoods.

Our campaign organizers knock on doors, activating and training others to do the same. With the partnership of the John and Marilyn Wells Family Foundation, we co-host a series of storytelling events called Everyone In: Stories from the Frontline. Additionally we host pop-up events centered around education and resources.

Key Funders:
» California Community Foundation
» The California Endowment
» Conrad N. Hilton Foundation
» Goldhirsh Foundation
» Joe & Diana Kotzin
» JPMorgan Chase
» Weingart Foundation
» John and Marilyn Wells Family Foundation

With the passage of these two historic ballot measures, we knew we needed public support to keep our leaders accountable and turn housing solutions into a reality.

80,000+
HAVE JOINED IN TO END HOMELESSNESS IN L.A. COUNTY
When we established pathways out of poverty, we knew that education would sit at the heart of our solutions and be the vehicle to our County's brighter future.

We knew there were systemic disparities in opportunities for our most vulnerable youth and critical gaps in education resources that were causing low-income and students of color to fall further behind.

We expanded on this by researching and focusing on successful transitions from middle school to high school. We began to convene community leaders, educators, parents and students, themselves, to change the system from within and give all young people a pathway to college and career success.

We are uniting the voices of students, teachers, advocates and families to create equitable education in Los Angeles County.

Key Needs

» Smaller, more manageable class sizes
» Additional supports, such as nurses, librarians and counselors
» Increased investment for low-income students
» Equitable distribution of resources for high-need students

Many thanks to our key funders over the past 10 years:
Public education is the single most critical issue in our communities.

2007
A-G Campaign

We joined the call to ensure all Los Angeles students have access to the tools needed for college eligibility coursework.

We began an ongoing effort to hold the Los Angeles Unified School District (LAUSD) accountable for not just making sure that students graduate, but ensuring they graduate prepared for college or a career—something that was available for less than 25 percent of students in 2005.

2009 - 2018
Los Angeles Regional Coalition for Linked Learning

We built a pipeline from kindergarten to career. Along with the James Irvine Foundation, we invested in the formation of the Linked Learning coalition. Together with organizations across the County, we have created a series of linkages to help students move fluidly from high school into college and careers.

The coalition works on a private and public level to integrate coursework around career pathways, provides rigorous high school instruction and offers workplace learning experiences.

Linked Learning Evaluation Report 2018

Linked Learning students are more likely to graduate high school
Linked Learning students are more likely to complete their A-G units

<table>
<thead>
<tr>
<th>Linked Learning</th>
<th>All students in participating districts</th>
</tr>
</thead>
<tbody>
<tr>
<td>93%</td>
<td>85%</td>
</tr>
<tr>
<td>62%</td>
<td>55%</td>
</tr>
</tbody>
</table>

Students participating in Linked Learning

Los Angeles Regional Coalition for Linked Learning Evaluation Report
We began convening powerful coalitions to ensure our students are prepared for college and careers.

2013
Communities for Los Angeles Student Success

We mobilized the community to change the system. After years of working with partners throughout LAUSD, we formalized a collective impact group consisting of local leaders, parents, students, educators and organizations that were then, and are now, committed to ensuring vulnerable students receive a robust education.

We firmly believe that high-need students and students of color in disinvested communities in Los Angeles should have the option of college and a rewarding career once they graduate.

2014
Young Civic Leaders Program

We elevated young voices in advocacy. We activated students in CLASS’ mission by creating the Young Civic Leaders Program, where high school youth participate in social justice and project-based advocacy work and develop skills for their futures.

A number of corporate partners, such as AIG and Bank of America, have helped make this program a hallmark of our education work, as well as an opportunity for students to receive personal instruction.

2015
Parent Toolkit

We know parents play a pivotal role in supporting their child’s academic success. Unfortunately, there are many barriers for them to engage effectively in their children’s schools. Our CLASS coalition created a toolkit to help parents support their child on the path to college and a career.
Our coalition efforts laid the groundwork for critical policy shifts that would put in place systemic supports or reforms so that our high-needs students could achieve their college and career aspirations.

2015
Equity in A-G

We led CLASS to mobilize the community and hold LAUSD accountable to its 10-year college readiness goal. We supported the “Equity in A-G” resolution introduced by LAUSD Board of Education members. Its successful passage ensures access to more rigorous coursework while offering more support staff and resources to students. Additionally, it helps align LAUSD’s graduation requirements with the State of California’s higher education system entry requirements.

2018
“Close The Gap” Resolution

We activated leaders and policymakers to collaborate to introduce and pass a groundbreaking Board of Education resolution for education equity. The “Close the Gap” resolution sets educational achievement benchmarks, mandates key systemic solutions to improve teaching capacity and ensures equitable access to resources for our lower-income students so that they are well-equipped for the future.

Los Angeles County College Eligibility Rate 2010-2018

We are seeing an upward trend in college eligibility upon graduation thanks to advocacy for greater access to A-G coursework. We have a long way to go and remain committed to increasing college access.
OVER A DECADE OF PROGRESS IN OUR FIGHT TO END POVERTY

2007
State of Women
Revealed financial inequities for women in L.A. County

2007
Quality of Life
Quantified driving factors of poverty in Los Angeles

2007
First Annual HomeWalk 5K Run/Walk
Launched what has become the largest public event to end homelessness in the nation

2008
Seizing the Middle Ground
Revealed the importance of middle school education for high school graduation

2009
Business Leaders Task Force
Engaged leaders across industries to advance effective solutions to homelessness

2009
Mullin-Miller Million Dollar Match
Received generous matching contribution from Peter W. Mullin and Charles D. Miller for Creating Pathways Out of Poverty

2010
First Annual Fall Into Literacy Festival
Launched ongoing family event with Valero Wilmington Refinery to promote literacy

2010
LAUSD Report Card
Informed parents about the quality of our schools

2010
A Tale of Two Cities
Studied conditions that perpetuate L.A.’s cycle of poverty

2010
Home For Good
Launched a cross-sector action plan to end chronic and veteran homelessness

2011
Homewalk with Kobe Bryant
Kobe Bryant joined our Fourth Annual HomeWalk

2011
Education Summit
Gathered leaders and educators to strategize solutions for low-performing schools

2012
Public School Choice Initiative
Mobilized educators to test innovative academic solutions

2012
Helping Our Heroes
Created pathways to housing and employment for our veterans

2013
Candidate Forum
Brought education to the forefront of the 2013 mayoral elections

2013
Coordinated Entry System
Streamlined the housing process by connecting service agencies

2014
Communities for Los Angeles Student Success
Formalized a coalition to ensure equitable education across LAUSD
2014 
Made in America
Jay-Z joined with us at Budweiser's music festival to raise money for United Way

2014 
Veterans Summit with Michelle Obama
Highlighted key issues and solutions to help our veterans experiencing homelessness

2014 
Tocqueville Society
Leading philanthropists continue to gather in support of our work

2015 
Linked Learning
Created a coalition to build career pathways for under-resourced LAUSD students

2015 
Education Equity Report
Monitored the allocation of LAUSD's resources in our schools

2015 
Equity in A-G
Successfully championed a mandate to give all students access to courses and academic support needed for college admission

2016 
Women United
Women's Summit
Along with the launch of the Founding Council, raised $1M to help 1,000 of our female neighbors out of poverty

2016 
Emerging Leaders
Our network of young professionals continue hosting events to develop philanthropic leadership skills

2017 
New Supportive Housing
Broke ground with Mayor Eric Garcetti to create supportive housing units that were made possible by Prop HHH

2017 
Leadership Society
Like-minded leaders gather to share their skills in support of our mission

2017 
Yes on H Victory Rally
Fought to pass Measure H, which funds services to end homelessness

2017 
SoCal Wildfire and Mudslide Relief Fund
Supported longer-term disaster recovery for low-income neighbors

2017 
Leadership Society
Like-minded leaders gather to share their skills in support of our mission

2017 
Leadership Society
Like-minded leaders gather to share their skills in support of our mission

2018 
Honor Society - L.A. Chapter
Korean-American philanthropists committed to helping our most vulnerable neighbors in Greater L.A. and Korea

2018 
Fire Relief Fundraiser
Partnered with CBS 2 / KCAL 9, Kevin Demoff and the Los Angeles Rams to raise over $1M for affected low-income neighbors during the telethon

2018 
Everyone In
Championed a groundbreaking resolution for education equity

2018 
Homeless Count
Witnessed a 3% drop in homelessness at the Los Angeles Homeless Service Authority's annual count

2018 
Homeless Count
Witnessed a 3% drop in homelessness at the Los Angeles Homeless Service Authority's annual count

2018 
Close the Gap
Championed a groundbreaking community-action campaign in the fight against homelessness

2018 
Citi Grant Award
Citi Foundation saluted us as one of seven of its 2018 L.A. Community Progress Makers
40% of households in L.A. County have an insufficient financial cushion to subsist at the poverty level for three months... the amount of time experts have agreed that a family needs to recover from a loss of income.

20% of households in L.A. County are estimated to have zero net worth.

ECONOMIC MOBILITY
Breaking the cycle of intergenerational poverty...

Economic mobility is more than financial stability.
We have a longstanding history of helping our neighbors become financially stable so that they are equipped to manage unexpected life events, grow their wealth and prepare their children for prosperous lives.

In 2007, we began expanding our involvement in public initiatives and building partnerships to empower our neighbors.

Together with our partners, we are breaking the cycle of poverty and creating economic mobility for generations to come.

Many thanks to our key funders over the past 10 years:
We empower vulnerable families to maximize the dollars they earn and power essential programs to support our neighbors during their hardest times.

**2007**

**Volunteer Income Tax Assistance**

We help families file their taxes for free and take advantage of the Earned Income Tax Credit (EITC). Many households are eligible for the income-based EITC, but most are not aware of the opportunity, leaving hundreds of millions of dollars unclaimed each year.

Since 2007, we have been a leader in promoting the Volunteer Income Tax Assistance (VITA) and began training volunteers and coordinating locations so that qualifying families can get the returns that they deserve. We also launched a communications campaign to spread awareness about the credit and successfully advocated for the passage of the CalEITC, a state income-based tax credit.

**500,000** 
SINCE 2007, HELPED OVER 500,000 LOW-INCOME FAMILIES FILE TAX RETURNS FOR FREE

**$520M** 
BRINGING IN ALMOST $520 MILLION IN RETURNS TO LOS ANGELES COUNTY RESIDENTS

**Stamp Out Hunger**

Each year, we join with the Los Angeles County Federation of Labor and sponsors such as UPS and Enterprise Rent-A-Car in a nationwide event to collect, sort and distribute non-perishable food to families living below the poverty line.

**Financial Coaching**

Since 2007, we have supported the development and expansion of financial coaching programs. These help individuals and families make the best use of their incomes, so that they can achieve economic stability and start on the pathway to prosperity.

**2018**

**Subsidized Housing Assistance**

**Relief for Energy**

We are removing barriers to housing. We launched an innovative pilot program with Southern California Edison and SoCalGas to provide funds to cover a household’s utility debt, clearing one of the last remaining barriers on their path to subsidized housing.

Through 2017 to 2018, we helped distribute over $5 million in resources to vulnerable households in L.A. County.
We work with community partners to help low-income families and individuals rebound after a natural disaster, emergency or crisis.

2017
Wildfire and Mudslide Relief Fund
We created partnerships and gathered the community to assist neighbors affected by fires and mudslides. We mobilized the community to raise hundreds of thousands of dollars and partnered with organizations on the ground to help 2,000 low-income households recover from the disasters.

2018
Southern California Disaster Relief Fund
We harnessed our relationships to maximize our impact. We raised funds to power the efforts of local organizations that meet emergency needs and that assist with longer-term economic, emotional, and housing support; home and neighborhood improvements; and future disaster preparation.

When our communities were hit by the Hill and Woolsey fires, we partnered with the Los Angeles Rams, CBS 2 / KCAL 9 on a 12-hour Fire Relief Fundraiser that raised over $1 million. We continued our efforts with benefit concerts and a communication campaign, ultimately raising more than $2.7 million to help affected low-income neighbors recover for the long term.

A single mother in Santa Barbara had issues commuting to her job after the Thomas Fire and mudslides and had to stay home to care for her daughter while schools were closed. Support from the 2017 relief funds helped her with lost wages, bills and key living expenses so she could get her family back on their feet.

$3.5M
OVER $3.5 MILLION IN FUNDING RAISED SINCE 2017

As we continue to invest in financial futures and empower our neighbors to move through economic crises, we are helping generations to break the cycle of poverty and begin the journey to prosperity.

Top Donors of $100,000+ for 2017-2018 Relief Funds:

» 20th Century Fox
» AMGEN
» Conrad N. Hilton Foundation
» Edison International
» Goldenvoice LLC, Father John Misty and the artists performing at the Ace Benefit
» Google.org
» IBM Corporation
» Joseph Drown Foundation
» JPMorgan Chase Foundation
» Kaiser Foundation Hospitals - Southern California Region
» Malibu Foundation

Fire Relief Fundraiser volunteers Cole Meyers from JPL and Keywanne Walkins from KPMG take calls for generous donations of all sizes.
We would like to recognize the tremendous generosity of individuals, nonprofits, corporations and others that power United Way’s work to provide housing solutions, educational equity and economic mobility to Los Angeles County’s most vulnerable neighbors. With your support, we are investing in long-term sustainable changes that tackle the root causes of poverty and continue to transform our communities for good.

DONOR RECOGNITION

Top Workplace Campaign Donors
Recognition of donations received of $100,000 or more towards Creating Pathways Out of Poverty during United Way’s Fiscal Year 2018

ACCO Engineered Systems, Inc.
Automobile Club of Southern California
Bank of America
Bobrick Washroom Equipment, Inc.
City of Los Angeles
City National Bank
Comcast NBCUniversal Corporation
Costco Wholesale Corporation
Deloitte
East West Bank
Edison International
Enterprise Holdings, Inc.
FedEx Corporation
Jet Propulsion Laboratory
JP Morgan Chase
Kaiser Permanente
KPMG
Los Angeles County Employees
Macy’s
Nordstrom, Inc.
Pacific Western Bank
PCL Construction Services, Inc.
Principal Financial Group / Post Advisory Group
PwC
Southern California Gas Company
Target
Torrance Refining Company LLC
UPS
U.S. Bank
Valero Wilmington Refinery
Wells Fargo

Million Dollar Roundtable
Recognition of donations received of $1,000,000 or more over donor’s lifetime through December 2018

Marion* & John* Anderson
The Annenberg Foundation
Anonymous
Jacqueline & Gene* Autry
Ambassador Frank & Kathy Baxter
Brett & Denise Bittel
Elly & Edythe Broad
Louis & Jane Castruccio
Stephen & Patricia Chazen
Andrew & Peggy Cheng
William & Helen Close
James & Carol Collins
Eugene F. & Sallyann Fama
Richard & Maude Ferry
Michael & Janet Fourtico
Aileen Getty
Juliet* & Ken Gouw
Ambassador Glenn & Gloria Holden
G. Bradford Jones & Joan Hood
Robert Kohorst & Shelley Allen
Kent & Joyce* Kresa
Thomas & Margaret Larkin
John Lee
William Louchheim Sr.*
Alfred* & Claudia Mann
Carolyn & Chuck* Miller
Jonathan Mitchell
Peter & Merle Mullin
Dominic & Ellen Ng
John & Patty Nickoll
Ernest & Gunde Posey
Lawrence & Sandra Post
The Honorable Richard J. Riordan
Carla & Fred* Sands
Ralph & Shirley Shapiro
William & Cynthia Simon
Tim & Lisa Sloan
H. Russell Smith*
Marc & Eva Stern
Donald & Jean Tang
Michael & Suzanne Tennenbaum
Bruce & Gretchen* Willison

Top Foundation Donors
Recognition of donations received of $100,000 or more during United Way’s Fiscal Year 2018

The Ballmer Group
California Community Foundation
The California Endowment
Cedars-Sinai
Citi Foundation
Conrad N. Hilton Foundation
First 5 Los Angeles
The James Irvine Foundation
The Los Angeles Rams Foundation
Office of Board Supervisor Mark-Ridley Thomas
Siemon Family Institute
The Smidt Foundation
The Walton Family Foundation, Inc.
Weingart Foundation
Well Being Trust
John and Marilyn Wells Family Foundation

$750,000+ Donors
Recognition of donations received of $750,000 or more over donor’s lifetime through December 2018

William & Teran Davis
Bram* & Elaine Goldsmith
Rod & LaVerner* Hagenbuch
Ira & Cini Robb
W. Jack & Ann Rode
Frank & Julia Sanchez

$500,000+ Donors
Recognition of donations received of $500,000 or more over donor’s lifetime through December 2018

Alan Berlin
Louis* & Juanita Borick
John & Jeanine Cushman
Renée White Fraser*
Craig Groverson
Mark & Lisa Hutchins
Elen Knaap
Abdu & Naheed Lakhani
Barbara T. Lindemann
Gregory & Sheree Moore
Dan Murphy Foundation
Mickey & Lee Segal
William Siart
Gregory & Lynda Stubblefield
Diana & Robert Walker

$250,000+ Donors
Recognition of donations received of $250,000 or more over donor’s lifetime through December 2018

Sharon & Richard Allen
Kenneth & Patricia August
John Aversano
Lori & Sherry Biller
Peter & Helen Bing
Gary Birkenbeuel
Robert & Brandy Blake
David & Elois Burke
Fritz B. Burns Foundation
Kim & Ginger Caldwell
Joseph & Priscilla Caso
H. Fred & Sue Christie
Richard & Allison Crowell
Helgard & Irwin S. Field

$100,000+ Donors
Recognition of donations received of $100,000 or more over donor’s lifetime through December 2018

Mark Abraham
William & Mary Allison
David & Rebecca Anderson
John* & Linda Argue
David & Gina Atkinson
Guilford & Gwen Babcock
George Ball
Rodney & Susan Banks
Jeffrey & Kristin Baren
Peter & Robin Barker
Gordon & Lucie Bava
Sanford Beim
Burt* & Geraldy* Belzer
Daniel & Carol Benson
Robert & June Berliner
Adele Berwanger
David W. Bianchi
Fred & Diane Blum
Bryan & Marylisa Boghosian
Thomas Booker
Mark Borowski
Deborah Bothun
Arnold Bramlett
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James Brewer
John & Louise Bryson
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Anthony & Marta Buzzelli
Christopher & Sara Carey
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Edward* & Nadine Carson
John Cate
Deborah Chan
Mac Chandler
Pamela Clifford
Mary Ann & Malcolm Cloyd
Timothy & Madeleine Clydes
Michael J. Connell Foundation
Martha Corbett
Richard & Joan Corgel
Gordon & Donna Crawford
Donald & Mary Crocker
Brian & Andrea Cullinan
Gary & Yolanda Cunningham
David Cutbill
James Daley
Steven Danowitz
Robert & Suzanne Davidow
Robert & Kelly Day
W. K. Day Foundation
James Deltree
Patrick & Diane Dixon
Shen Doi
Scott Dunham & Barbara Elades
Ian & Laurie Eddleston
Kathleen Ellison
Sylvia Esquivel
Randall & Cathy Farwell
Jose & Kwanza Feliciano
Rachel Finegood

DONOR RECOGNITION 16

* = Deceased  ◆ = Honor Society
The Honor Society’s Los Angeles chapter launched in 2018 with eight Korean-American philanthropists that have committed to transforming the lives of our most vulnerable neighbors in Greater Los Angeles and Korea.

◆ = Founding Council
Visionary female philanthropists and community leaders who are committed to breaking the cycle of poverty for women and young girls.

We take pride in accurately listing and recognizing our donors. Should there be a case of an error or an omission, please contact Donor Services at donorservices@unitedwayla.org.
The Honor Society's Los Angeles chapter launched in 2018 with eight Korean-American philanthropists that have committed to transforming the lives of our most vulnerable neighbors in Greater Los Angeles and Korea.

Should there be a case of an error or an omission, please contact Donor Services at donorservices@unitedwayla.org.
Richard & Geri Brawerman
Troy Brinson
George H. Bristol
Judy Brooke
Hermione Brown
Ann & Gary Brown
Jimmy Brown
Darrell Brown
Arvin Brown
Rhonda Bruening
John Brumlik
David N. Burgess
Yvette Burke
Linda Bolton
Billy Burnett
Joan & Allan Burns
Waldo H. Burnsdie
Eileen Burton
Michael Butler
Rich Byrd
Mike J. Byrne
Cesar Cabrera
Michael Cahill
Wendy Cal-Lee
Douglas L. Caldwell
Kent S. Caldwell-Meeks
Jose A. Campos
Michael & Liz Carey
Gregg & Jennifer Carpenter
Michael J. Cassaneogo
Trent & Ruth Chambers
Brad E. Chambers
James Chen
Ming L. Chen
Caroline T. Choe
Amanda Chowtham
David & Jacqueline Chrenick
Henry J. Chyung
Louis & Florence Cohen Fund
Donald F. Clark
Thomas & Ellie Clarke
Lionel Clayton
Scott Clemmer
Aaron Cohen
David & Karrin Colby
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John Colucci
G. E. Combs
Sandra & Keith Conmike
Timothy Conlon
Bob Contini
Nicole Cordonnier
Cheryl Cotte
Kenneth Coy
Mark H. Cordial
Fenton Cross
Aretha Crow
Kevin A. Crummary
Cathleen Cunningham
Bruce P. D’Ambrosio
Gregory S. Dahlem
Matthew P. Dalany & Mariana Robles-Dalany
Bruce B. Daly
Lynn J. Danielson
Ralph W. Dau
Victoria Davidson-Castillo & Sons
Samantha Davies
M. Sanford & Robbie Davis
Lee W. Dawson
Anthony Dazzo
Daniel C. Debrauwere
W. Gabriel & Elizabeth De La Rosa
Gordon De Lang
Danny Dea
Dyan Decker
Gabriel De Luna
Kelly De Marchi
Toby & Gina Denton
Mark Derickson
Barbara J. & Marc J. Descoer
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Roger Dickson
David Dickirolofaro
Christopher DiStasio
Kevin Doi
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George Dowling
Stephen Drake
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Maho Jordan
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Phan Kaffka
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Rebecca LaMore
Lain Family Charitable Foundation
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Albert Lau
Arthur M. Laub
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Takatoshi Masukosawa
Robert M. & Kathleen Machione
Anthony Mall
Corene & Dennis Malloy
James A. Malone
Charity & Robert D. Manley
Christopher Marine
The Marino Family
David B. Marks

* = Deceased

= Honor Society

The Honor Society’s Los Angeles chapter launched in 2018 with eight Korean-American philanthropists that have committed to transforming the lives of our most vulnerable neighbors in Greater Los Angeles and Korea.

= Founding Council

Visionary female philanthropists and community leaders who are committed to breaking the cycle of poverty for women and young girls.

We take pride in accurately listing and recognizing our donors. Should there be a case of an error or omission, please contact Donor Services at donorservices@unitedwayla.org.
American philanthropists that have committed to transforming the lives of our most vulnerable neighbors in Greater Los Angeles and Korea.

We take pride in accurately listing and recognizing our donors. Should there be a case of an error or an omission, please contact Donor Services at donorservices@unitedwayla.org.
Our accomplishments would not have been possible without the guidance of our dedicated board members over the years. We would especially like to thank our current members.

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<thead>
<tr>
<th>Fiscal Year 2019 Corporate Board of Directors</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FRED ABDENOUR</strong></td>
</tr>
<tr>
<td>Director of Community &amp; Government Affairs</td>
</tr>
<tr>
<td>Enterprise Holdings</td>
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<tr>
<td><strong>ADELE BERWANGER</strong></td>
</tr>
<tr>
<td>Managing Director</td>
</tr>
<tr>
<td>Canterbury Consulting</td>
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<tr>
<td><strong>CHRIS CAREY</strong></td>
</tr>
<tr>
<td>Executive Vice President &amp; Chief Financial Officer</td>
</tr>
<tr>
<td>City National Bank</td>
</tr>
<tr>
<td>Chairman, UWGLA Board of Directors</td>
</tr>
<tr>
<td><strong>CAROLINE T. CHOE</strong></td>
</tr>
<tr>
<td>Executive Chairwoman</td>
</tr>
<tr>
<td>NewBridge Capital</td>
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<tr>
<td><strong>DAVID DICRISTOFARO</strong></td>
</tr>
<tr>
<td>Former Executive Vice President Wells Fargo Bank</td>
</tr>
<tr>
<td><strong>JANET CLAYTON</strong></td>
</tr>
<tr>
<td>Former Senior Vice President of Corporate Communications</td>
</tr>
<tr>
<td>Edison International/Southern California Edison</td>
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<tr>
<td><strong>LISA CLERI REALE</strong></td>
</tr>
<tr>
<td>Principal</td>
</tr>
<tr>
<td>Cleri Reale and Associates</td>
</tr>
<tr>
<td><strong>TOM CUCE</strong></td>
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<tr>
<td>President, South California District UPS</td>
</tr>
<tr>
<td><strong>BRAD CULLINAN</strong></td>
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<tr>
<td>Managing Partner, Markets PwC</td>
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<tr>
<td><strong>KEVIN DEMOFF</strong></td>
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<tr>
<td>Executive Vice President of Football Operations &amp; Chief Operating Officer Los Angeles Rams</td>
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<tr>
<td><strong>ELISABETH DICK</strong></td>
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<tr>
<td>Senior Vice President, Southwest Region Resources Global Professionals</td>
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<tr>
<td><strong>WILLIAM DONOVAN JR.</strong></td>
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<tr>
<td>Partner</td>
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<tr>
<td>McDermott Will &amp; Emery LLP</td>
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<tr>
<td><strong>JANA WARING GREER</strong></td>
</tr>
<tr>
<td>President &amp; Chief Executive Officer, Individual &amp; Group Retirement American International Group, Inc</td>
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<tr>
<td><strong>SACHI HAMAI</strong></td>
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<tr>
<td>Chief Executive Officer Los Angeles County</td>
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<tr>
<td><strong>MICHÉLE HAVENS</strong></td>
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<tr>
<td>President of the West Region Northern Trust Corporation</td>
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<tr>
<td><strong>RUSTY HICKS</strong></td>
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<tr>
<td>President Los Angeles County Federation of Labor, AFL-CIO</td>
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<tr>
<td><strong>MARK HUTCHINS</strong></td>
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<tr>
<td>Managing Partner KPMG</td>
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<tr>
<td><strong>GENERAL LARRY JAMES</strong></td>
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<tr>
<td>Deputy Director Jet Propulsion Laboratory</td>
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<tr>
<td><strong>KEVIN KIM</strong></td>
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<tr>
<td>Chairman Bank of Hope</td>
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<tr>
<td><strong>STEWART KWOH</strong></td>
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<tr>
<td>President &amp; Executive Director Asian Americans Advancing Justice</td>
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<tr>
<td><strong>BRAD LARSEN</strong></td>
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<tr>
<td>Managing Director, Market Executive U.S. Trust, Bank of America Private Wealth Management</td>
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<tr>
<td><strong>JONATHAN LARSEN</strong></td>
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<tr>
<td>Principal &amp; Managing Director Avison Young</td>
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<tr>
<td><strong>LESLEY LASSITER</strong></td>
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<tr>
<td>Former Managing Director, Southern California JPMorgan Chase</td>
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<tr>
<td><strong>ROBYN LAWHON</strong></td>
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<tr>
<td>Associate Resident Director, Vice President Merrill Lynch</td>
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<tr>
<td><strong>MARK LOUCHHEIM</strong></td>
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<tr>
<td>President Bobrick Washroom Equipment, Inc.</td>
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<tr>
<td><strong>KATHY MANDATO</strong></td>
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<tr>
<td>Chief Human Resources Officer Warner Media Entertainment</td>
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<tr>
<td><strong>RUDY MEDINA</strong></td>
</tr>
<tr>
<td>President, Southern California Market U.S. Bank</td>
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<tr>
<td><strong>JULIE MILLER-PHIPPS</strong></td>
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<tr>
<td>President, Southern California Region Kaiser Permanente</td>
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<tr>
<td><strong>CARMEN MOCH</strong></td>
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<tr>
<td>Retail Executive</td>
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<tr>
<td><strong>CAROLINE NAHAS</strong></td>
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<tr>
<td>Senior Client Partner, Board &amp; CEO Services Korn Ferry International</td>
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<tr>
<td><strong>IRENE OH</strong></td>
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<tr>
<td>Executive Vice President &amp; Chief Financial Officer East West Bank</td>
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<tr>
<td><strong>STEVEN OLSON</strong></td>
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<tr>
<td>Partner D’Melveny &amp; Myers LLP</td>
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<tr>
<td><strong>MARK PHAIR</strong></td>
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<tr>
<td>Vice President &amp; General Manager Valero Wilmington Refinery</td>
</tr>
<tr>
<td><strong>REGINA ROSSALL</strong></td>
</tr>
<tr>
<td>Superintendent Westside Union School District</td>
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<tr>
<td><strong>MIGUEL SANTANA</strong></td>
</tr>
<tr>
<td>President &amp; Chief Executive Officer Fairplex</td>
</tr>
</tbody>
</table>

We have recently lost two vital and inspirational board members, who were amazing champions for equity and social justice. We miss them dearly. Their legacy lives on in the work we do together.
For a full overview of our work at United Way of Greater Los Angeles, please visit www.unitedwayla.org/impactreport2019.
FISCAL YEAR 2018

TOP WORKPLACE CAMPAIGN DONORS

We are immensely grateful to our top corporate partners. Powering United Way’s work and contributing to our Creating Pathways Out of Poverty (CPOP) plan for our Fiscal Year 2018, these workplace campaigns continue to help us in our mission to transform the future of Los Angeles County.

Contact us at change@unitedwayla.org or 213-808-6200 to learn more about how we can unite to change Los Angeles for good.